

MISSISSIPPI  
DEPARTMENT OF FINANCE AND ADMINISTRATION  
OFFICE OF PURCHASING AND TRAVEL  
JACKSON

STATE CONTRACT NO. 5-420-21148-14

CONTRACTOR: Brettford Manufacturing, Inc.

DATE: June 30, 2014

ITEMS: Library, Lounge, Modular Office,  
School Furniture and Seating

EFFECTIVE: July 1, 2014  
through  
June 30, 2015

A. AUTHORITY

This certifies that a contract has been executed between the Department of Finance and Administration, Office of Purchasing and Travel for the State of Mississippi and the herein designated Contractor pursuant to Section 31-7-7, Mississippi Code of 1972, Annotated, for the items specified herein.

B. EFFECT

During the term of this contract no purchase of library, lounge, modular office, school furniture and seating manufactured and/or distributed by the above-designated Contractor shall be made by state agencies at a price in excess of that established by the prices set out in this regulation (See Section "F").

Commodities purchased under provisions of this contract from the above Contractor or his authorized distributors shall be exempt from competitive bid requirements otherwise applying to purchases by the state agencies, counties, municipalities and other political subdivisions.

C. PURCHASE ORDERS

Purchase orders prepared by the various state agencies shall show the state contract number on the P. O. in the designated space, quantity, description of the items and prices, also shipping or delivery instructions, if any.

D. PAYMENT

The supplier shall be paid by the ordering agency upon submission of properly certified invoices or vouchers for articles or services delivered and accepted less deductions, if any, as provided.

E. ORDERING

Purchasers shall order in such quantities as required. Purchase orders are to be directed to address of Contractor or Distributors shown in Section "J". The Bureau of Financial Control of the State shall not approve any account nor order and direct payment of any account for the purchase of any commodity covered by this contract certification when the purchase price is in excess of the maximum price fixed in this purchasing regulation.

F. PRICES

Prices for the new period are set forth in the following price lists:

[Bretford 2014 Basics Pricing](#)  
[Bretford 2014 Collections Pricing](#)  
[Bretford 2014 EDU Pricing](#)  
[Bretford 2014 Store & Charge Pricing](#)

Prices are subject to the discounts as follows:

DISCOUNTS FOR PRODUCTS TO BE DELIVERED AND INSTALLED

40% discount for orders from \$100.00 - \$50,000  
42% discount for orders from \$50,001 - \$100,000

DISCOUNTS FOR PRODUCTS TO BE DOCK DELIVERED ONLY

45% discount for orders from \$100.00 - \$50,000  
47% discount for orders from \$50,001 - \$100,000

Entities making purchases over \$50,000 may consider obtaining two competitive quotes from the authorized dealers' list on this manufacturer's contract. If this manufacturer does not have a dealers' list, the manufacturer should be prepared to submit a quote.

The only items that have been approved and are included in this agreement are as follows:

Library Shelving and Related Furniture: Cantilever, reversed cantilever, four post library shelving (all of which include mobile shelving), and end panels for covering end of panels; library related furniture, which includes but not limited to, book trucks, circulation desks, library tables, card catalogs, study carrels, storage cabinets, periodical racks, dictionary stands, and display cases.

Lounge Furniture: Upholstered wood, metal, or rotationally molded lounge seating (lounge chairs, recliners, love seats, sofas, and assemblies and replacements only); complimentary tables, benches, and ottomans for lounge seating; upholstered wood or metal multiple seating, ganging seating, and tandem seating.

Modular Office Furniture: Metal, wood, or laminate freestanding modular casegoods, complimentary components, such as, keyboard drawers, tasklights, tackboards, etc., and complimentary storage units; conference room tables, lecturns, media cabinets, storage cabinets and presentation boards.

School Furniture: Student desks, chair desks/tablet arm chairs, stools; single unit pedestal teacher's desks; study carrels and storage cabinets; stacking chairs/student chairs/folding chairs; classroom activity, computer, folding, and training tables and accessories, such as, ganging devices, electrical/data components and storage dollies.

Seating: Wood, metal or ergonomic seating which may include, but not be limited to, executive, managerial, task, operational, stools, side, occasional, stacking, conference, and theater type seating. Products must meet or exceed ANSI/BIFMA requirements.

Any items that can be purchased from a competitively bid state contract with the Office of Purchasing and Travel shall not be included in this agreement.

Cost of design fees are not included in this agreement and must be negotiated with the buying entity if needed. This agreement is for purchases where the total net amount, after discount, shall not exceed \$500,000.

Catalogs and Price Lists may be obtained from the Contractor.

## G. TRANSPORTATION

F.O.B. Destination: Delivered and Installed shall mean freight and installation cost prepaid delivered and installed inside any agency within the State of Mississippi with all charges for transportation and installation paid by the Contractor. Dock Delivered shall mean freight charges paid by the Contractor to the dock only. No installation is included.

**Please Note:** On orders less than \$1000 the freight only charge shall be prepaid by the vendor and may be added to the invoice. The vendor must include proof of actual shipping charges with the invoice.

H. POLITICAL SUBDIVISIONS - COUNTIES, MUNICIPALITIES, SCHOOLS, ETC.

This contract provides that the provisions thereof may be available to any county, municipality, school board or other local public agency or authority of the State of Mississippi which may elect to purchase at the prices, terms and conditions of sale specified therein.

Any such agency or political subdivisions electing to purchase as herein provided shall write the following on the face of the purchase order:

"P. O. issued pursuant to provisions of  
Mississippi State Contract No. 5-420-21148-14."

I. TERMS

Net Forty-five (45) days Without Penalty

J. CONTRACTOR

Please place all orders under this agreement with the following:

A list of authorized dealers is included with this contract.

## BRETTFORD AUTHORIZED DEALER LIST

7/1/2014

Dealer Name	Address	Phone Number	Fax Number	Email Address	Contact Person
School Specialty (Cent. Mississippi)	5040 Meadow Oaks Park Dr., Jackson MS, 39211	(601) 957-9157	(601) 899-0015	<a href="mailto:kay.flood@schoolspecialty.com">kay.flood@schoolspecialty.com</a>	Kay Flood
School Specialty (North Mississippi)	117 Simmons St, Water Valley MS, 38965	(662) 230-0659	(662) 510-0899	<a href="mailto:brad_olmstead@schoolspecialty.com">brad_olmstead@schoolspecialty.com</a>	Brad Olmstead
School Specialty	2803 N. Frankfort, Russellville AR, 72802	(479) 264-9975	(888) 254-1196	<a href="mailto:chad.mitchell@schoolspecialty.com">chad.mitchell@schoolspecialty.com</a>	Chad Mitchell
School Specialty (South Mississippi)	910 Clardy Dr, Columbus MS, 39702	(662) 574-2704	(413) 521-8247	<a href="mailto:kathy.wells@schoolspecialty.com">kathy.wells@schoolspecialty.com</a>	Kathy Wells
Business Interiors	PO Box 3670, Jackson MS, 39027	(601) 969-1000	(601) 969-5559	n/a	David Houpt
ATD-American	135 Greenwood Ave, Wyncote PA, 19095	(215) 576-1000	(215) 576-1827	n/a	Bob Roche
Mississippi Business Furnishings	100 E. Capitol St, Jackson MS, 39205	(601) 969-5678	(601) 969-5674	n/a	Tina Johnson
Magnolia State School Products	4158 Highway 45 North, Columbus MS, 39705	(662) 328-8888	(662) 328-8960	n/a	Otho Brown Jr.
Commercial Designs, Inc.	619 Harbor Ridge Dr, Brandon MS, 39047	(601) 918-1123	(601) 919-1124	n/a	n/a
Synergetics	501 Highway 12 West, Suite 100, Starkville MS, 39759	(662) 323-9484	(662) 324-1876	<a href="mailto:bids@synergeticsdcs.com">bids@synergeticsdcs.com</a>	David Palmer
Associated Office Systems of LA	400 Poudras St, Ste. 700, New Orleans LA, 70130	(504) 837-8100	(504) 837-8165	n/a	n/a
Brittco	102 Graves St, Batesville MS, 38606	(662) 531-1050	(662) 531-1050	n/a	n/a
Office Innovations Corp.	834 Wilson Dr, Suite C-2, Ridgeland MS, 39157	(601) 664-1850	(601) 664-1851	n/a	Lisa Kennedy
Microcomputer Systems	207 Katherine Dr, Jackson MS, 39232	(601) 936-4481	(601) 936-4482	<a href="mailto:sharda@mcs.net">sharda@mcs.net</a> , <a href="mailto:john@mcs.net">john@mcs.net</a> , <a href="mailto:keisha@mcs.net">keisha@mcs.net</a>	Sharda Lakhmani, John Vardaman, Keisha Lewis
Library Interiors	2801 Division St, Metairie LA, 70002	(504) 885-4040	(504) 887-8632	n/a	Chris Pizzuto
Office Alley Furniture	51 Orange Drive, Laurel MS, 39443	(601) 433-3461	(601) 425-9389	n/a	Robert Tullos
My Office Products	1822 International Dr, Tupelo MS, 38801	(662) 869-3338	(662) 869-3356	<a href="mailto:bill.abstein@myofficeproducts.com">bill.abstein@myofficeproducts.com</a>	Bill Abstein
Business Furniture Solutions	110 Metroplex Blvd, Suite 1, Pearl MS, 39208	(601) 420-0912	(601) 842-1004	n/a	Jamie Patterson
Contract Furniture Group	3700 Orleans Ave., Suite R9, New Orleans LA, 70119	(504) 412-0080	(504) 412-0081	n/a	Gina Guarino
Dawkins Office Supply	221 Main St, Greenville MS, 38071	(662) 332-5448	(662) 332-5449	<a href="mailto:jimmy@dawkinsofficesupply.com">jimmy@dawkinsofficesupply.com</a>	Jimmy Dawkins
Ajax School-Office Source	1309 Bailey Ave, Jackson MS, 39203	(601) 944-0720	(601) 353-2040	<a href="mailto:preese4801@cs.com">preese4801@cs.com</a>	Pat Reese
Howard Industries	36 Howard Dr, Ellisville MS, 39437	(601) 425-3151	(601) 428-2200	<a href="mailto:jmurphy@howard.com">jmurphy@howard.com</a>	John Murphy