

MISSISSIPPI  
DEPARTMENT OF FINANCE AND ADMINISTRATION  
OFFICE OF PURCHASING AND TRAVEL  
JACKSON

STATE CONTRACT NO. 5-420-05214-14

CONTRACTOR: Herman Miller, Inc.

DATE: June 30, 2014

ITEMS: Cafeteria, Lounge, Modular Office,  
School Furniture and Seating

EFFECTIVE: July 1, 2014  
through  
June 30, 2015

A. AUTHORITY

This certifies that a contract has been executed between the Department of Finance and Administration, Office of Purchasing and Travel for the State of Mississippi and the herein designated Contractor pursuant to Section 31-7-7, Mississippi Code of 1972, Annotated, for the items specified herein.

B. EFFECT

During the term of this contract no purchase of cafeteria, lounge, modular office, school furniture and seating manufactured and/or distributed by the above-designated Contractor shall be made by state agencies at a price in excess of that established by the prices set out in this regulation (See Section "F").

Commodities purchased under provisions of this contract from the above Contractor or his authorized distributors shall be exempt from competitive bid requirements otherwise applying to purchases by the state agencies, counties, municipalities and other political subdivisions.

C. PURCHASE ORDERS

Purchase orders prepared by the various state agencies shall show the state contract number on the P. O. in the designated space, quantity, description of the items and prices, also shipping or delivery instructions, if any.

D. PAYMENT

The supplier shall be paid by the ordering agency upon submission of properly certified invoices or vouchers for articles or services delivered and accepted less deductions if any, as provided.

E. ORDERING

Purchasers shall order in such quantities as required. Purchase orders are to be directed to address of Contractor or Distributors shown in Section "J". The Bureau of Financial Control of the State shall not approve any account nor order and direct payment of any account for the purchase of any commodity covered by this contract certification when the purchase price is in excess of the maximum price fixed in this purchasing regulation.

F. PRICES

Prices for the new period are set forth in following price lists:

[5000 Series Furniture](#)  
[5000 Series Furniture 10 day or less](#)  
[Aeron Chairs](#)  
[Ambi Chairs](#)  
[Aside Chair](#)  
[Avive Table Collection](#)  
[Caper Chairs](#)  
[Celle Chairs](#)  
[Celeste Seating](#)  
[The Intersect Portfolio](#)  
[Embody Chairs](#)  
[Equa 2 Chairs](#)  
[Ergon 3 Chairs](#)  
[Eames Tandem Sling Seating](#)  
[Everywhere Tables](#)  
[Filing and Storage 10 day or less](#)  
[Herman Miller Collection](#)  
[Limerick Chairs](#)  
[Mirra Chairs](#)  
[Mirra 2 Chairs](#)  
[Meridian Lateral Files](#)  
[Meridian Pedestals](#)  
[Meridian Storage Cases, Powered Storage, and Bookcases](#)  
[Meridian Stackable Storage Cabinets](#)  
[Meridian Storage Towers](#)  
[Meridian Vertical Files](#)  
[Q Tables](#)  
[Q Tables 10 day or less](#)  
[Quadrant Filing and Storage](#)  
[Renew Sit to Stand Tables](#)  
[Seating 10 day or less](#)  
[Sense Desking System](#)

[Setu Chairs](#)  
[Swoop Lounge Furniture](#)  
[Sayl Chairs](#)  
[Tu Filing and Storage](#)  
[Thrive Portfolio 10 day or less](#)  
*All Price Lists dated February 3, 2014*

Prices are subject to the discounts as follows:

DISCOUNTS FOR PRODUCTS TO BE DELIVERED AND INSTALLED

See the following Discount Matrix.

DISCOUNTS FOR PRODUCTS TO BE DOCK DELIVERED ONLY

See the following Discount Matrix.

Entities making purchases over \$50,000 may consider obtaining two competitive quotes from the authorized dealers' list on this manufacturer's contract. If this manufacturer does not have a dealers' list, the manufacturer should be prepared to submit a quote.

The only items that have been approved and are included in this agreement are as follows:

Cafeteria Furniture: Mobile tables on rollers with or without benches or stools; round and rectangular cafeteria tables without benches or stools.

Lounge Furniture: Upholstered wood, metal, or rotationally molded lounge seating (lounge chairs, recliners, love seats, sofas, and assemblies and replacements only); complimentary tables, benches, and ottomans for lounge seating; upholstered wood or metal multiple seating; ganging seating, and tandem seating.

Modular Office Furniture: Metal, wood, or laminate freestanding modular casegoods, complimentary components, such as, keyboard drawers, tasklights, tackboards, etc., and storage units; conference room tables, lecturns, media cabinets, storage cabinets and presentation boards.

School Furniture: Student desks, chair desks/tablet arm chairs, stools; single unit pedestal teacher's desks; study carrels and storage cabinets; stacking chairs/student chairs/folding chairs; classroom activity, computer, folding, and training tables and accessories, such as, ganging devices, electrical/data components and storage dollies.

Seating: Wood, metal or ergonomic seating which may include, but not be limited to, executive, managerial, task, operational, stools, side, occasional, stacking, conference, and theater type seating. Products must meet or exceed ANSI/BIFMA requirements.

Any items covered under a competitively bid state contract with the Office of Purchasing and Travel will not be included in this agreement.

Cost of design fees are not included in this agreement and must be negotiated with the buying entity if needed. This agreement is for purchases where the total net amount, after discount, will not exceed \$500,000.

Catalogs and Price Lists may be obtained from the Contractor.

G. TRANSPORTATION

F.O.B. Destination: Delivered and Installed shall mean freight and installation cost prepaid delivered and installed inside any agency within the State of Mississippi with all charges for transportation and installation paid by the Contractor. Dock Delivered shall mean freight charges paid by the Contractor to the dock only. No installation is included.

**Please Note:** On orders less than \$1000 the freight only charge shall be prepaid by the vendor and may be added to the invoice. The vendor must include proof of actual shipping charges with the invoice.

H. POLITICAL SUBDIVISIONS - COUNTIES, MUNICIPALITIES, SCHOOLS, ETC.

This contract provides that the provisions thereof may be available to any county, municipality, school board or other local public agency or authority of the State of Mississippi which may elect to purchase at the prices, terms and conditions of sale specified therein.

Any such agency or political subdivisions electing to purchase as herein provided shall write the following on the face of the purchase order:

"P. O. issued pursuant to provisions of  
Mississippi State Contract No. 5-420-05214-14."

I. TERMS

Net Forty-five (45) days Without Penalty

J. CONTRACTOR

Please place all orders under this agreement with the following:

A list of authorized dealers is included with this contract.

Attachment A Discounts From Herman Miller Commercial Price List 2/3/2014		Discounts from List Price Tiers are Based on List Product Value of Each Order					
Product Line		\$ 1 - \$ 100,000 (List)			100,001 - \$ 400,000 (List \$ 400K (List) +		
		Customer			Customer		
		Loading Dock	Inside Door	Inst'd	Loading Dock	Inside Door	Inst'd
Quadrant B & F Front Peds (BP&BQ), Eames Tables, Avive Tables		69	67	64	71	69	66 Neg.
Intersect		53	51	48	55	53	50 Neg.
Ergon 3, Equa 2		57	55	54	59	57	56
Meridian Storage & Towers, Meridian 5000 Desks, Meridian Unity Files, Quad. B & F Front Lats (2&2A)		52	50	47	54	52	49 Neg.
Meridian, Peds, Lateral & Vert. Files (excluding Unity)		54	52	49	56	54	51 Neg.
Aeron Seating, Mirra 1 & 2 Chair, Celle Chair, Setu Chair, Sayl Chair		51	49	48	53	51	50 Neg.
Ambi Seating, Caper Chairs, Limerick, Aside		53	51	50	55	53	52 Neg.
Embody Chair		49	47	46	51	49	48 Neg.
Eames Seating, Classics, Collection, Celeste Seating, Burdick Group, Swoop Lounge Seating		46	44	43	48	46	45 Neg.
International Collection, Eames Table- Stone tops		46	44	43	48	46	45 Neg.
Tu Files, Tu Peds, Tu Storage, Tu Towers, Q Tables		65	63	60	67	65	62 Neg.
Everywhere Tables Renew Tables		67	65	62	69	67	64 Neg.

\* Purchase Orders must be issued to the local authorized Herman Miller dealer.

**Attachment B**

**Dealer Listings**

**Herman Miller**

**Authorized Dealers for the State of Mississippi**

**Office Innovations (MV)**

**Address** 834 Wilson Drive Suite C2  
Ridgeland, MS 39157  
**Telephone** 601 664 1850  
**Fax** 601 664 1851

**Principal/Owner** Carolyn Henderson [Carolyn@officeinnovationscorp.com](mailto:Carolyn@officeinnovationscorp.com)

**APG Office Furnishings, Inc. (MV)**

**Address** 100 South Main St. suite 104  
Memphis, TN 38103  
**Phone** 901 363 9020  
**Fax** 901 546 9821

**Principal/GM** Connie Goins [lhollowell@apgde.com](mailto:lhollowell@apgde.com)