

MISSISSIPPI  
DEPARTMENT OF FINANCE AND ADMINISTRATION  
OFFICE OF PURCHASING AND TRAVEL  
JACKSON

STATE CONTRACT NO. 5-420-21554-14

CONTRACTOR: Vanerum Stelter, LLC

DATE: June 30, 2014

ITEMS: Dormitory, Library Shelving and  
Related Furniture, Modular Office,  
School Furniture, Seating, Wood Desks  
and Wood Credenzas

EFFECTIVE: July 1, 2014  
through  
June 30, 2015

A. AUTHORITY

This certifies that a contract has been executed between the Department of Finance and Administration, Office of Purchasing and Travel for the State of Mississippi and the herein designated Contractor pursuant to Section 31-7-7, Mississippi Code of 1972, Annotated, for the items specified herein.

B. EFFECT

During the term of this contract no purchase of dormitory, library shelving and related furniture, modular office, school furniture, seating, wood desks and wood credenzas manufactured and/or distributed by the above-designated Contractor shall be made by state agencies at a price in excess of that established by the prices set out in this regulation (See Section "F").

Commodities purchased under provisions of this contract from the above Contractor or his authorized distributors shall be exempt from competitive bid requirements otherwise applying to purchases by the state agencies, counties, municipalities and other political subdivisions.

C. PURCHASE ORDERS

Purchase orders prepared by the various state agencies shall show the state contract number on the P. O. in the designated space, quantity, description of the items and prices, also shipping or delivery instructions, if any.

D. PAYMENT

The supplier shall be paid by the ordering agency upon submission of properly certified invoices or vouchers for articles or services delivered and accepted less deductions, if any, as provided.

E. ORDERING

Purchasers shall order in such quantities as required. Purchase orders are to be directed to address of Contractor or Distributors shown in Section "J". The Bureau of Financial Control of the State shall not approve any account nor order and direct payment of any account for the purchase of any commodity covered by this contract certification when the purchase price is in excess of the maximum price fixed in this purchasing regulation.

F. PRICES

Prices for the new period are set forth in the [Vanerum Stelter MS Price List Rev. 4F](#).

Prices are subject to the discounts as follows:

DISCOUNTS FOR PRODUCTS TO BE DELIVERED AND INSTALLED

42% discount for orders from \$0.00 - \$49,999  
45% discount for orders from \$50,000 - \$99,999  
47% discount for orders from \$100,000 - Up

DISCOUNTS FOR PRODUCTS TO BE DOCK DELIVERED ONLY

40% discount for orders from \$0.00 - \$49,999  
43% discount for orders from \$50,000 - \$99,999  
45% discount for orders from \$100,000 - Up

Entities making purchases over \$50,000 may consider obtaining two competitive quotes from the authorized dealers' list on this manufacturer's contract. If this manufacturer does not have a dealers' list, the manufacturer should be prepared to submit a quote.

The only items that have been approved and are included in this agreement are as follows:

Dormitory Furniture: Metal, wood, or wood clad metal wardrobes, beds and mattresses, night stands, chest of drawers, and single pedestal dormitory student desks with keyboard or center drawers.

Library Shelving and Related Furniture: Cantilever, reversed cantilever, four post library shelving (all of which include mobile shelving), and end panels for covering end of panels; library related furniture, which includes but not limited to, book trucks, circulation desks, library tables, card catalogs, study carrels, storage cabinets, periodical racks, dictionary stands, and display cases.

Modular Office Furniture: Metal, wood, or laminate freestanding modular casegoods, complimentary components, such as, keyboard drawers, tasklights, tackboards, etc., and complimentary storage units; conference room tables, lecturns, media cabinets, storage cabinets and presentation boards.

School Furniture: Student desks, chair desks/tablet arm chairs, stools; single unit pedestal teacher's desks; study carrels and storage cabinets; stacking chairs/student chairs/folding chairs; classroom activity, computer, folding, and training tables and accessories, such as, ganging devices, electrical/data components and storage dollies.

Seating: Wood, metal or ergonomic seating which may include, but not be limited to, executive, managerial, task, operational, stools, side, occasional, stacking, conference, and theater type seating. Products must meet or exceed ANSI/BIFMA requirements.

Wood Desks: Wood conventional post and panels style, wood contemporary general purpose double pedestal with lock and center drawer, wood traditional general purpose double pedestal with lock and locking drawers, wood secretarial conventional post and panel style, wood secretarial contemporary single pedestal L shaped, and wood secretarial traditional single pedestal L shaped.

Wood Credenzas: Wood conventional two and three cabinet style, wood contemporary two and three cabinet style, and wood traditional two and three cabinet style.

Any items that can be purchased from a competitively bid state contract with the Office of Purchasing and Travel shall not be included in this agreement.

Cost of design fees are not included in this agreement and must be negotiated with the buying entity if needed. This agreement is for purchases where the total net amount, after discount, shall not exceed \$500,000.

Catalogs and Price Lists may be obtained from the Contractor.

#### G. TRANSPORTATION

F.O.B. Destination: Delivered and Installed shall mean freight and installation cost prepaid delivered and installed inside any agency within the State of Mississippi with all charges for transportation and installation paid by the Contractor. Dock Delivered shall mean freight charges paid by the Contractor to the dock only. No installation is included.

**Please Note:** On orders less than \$1000 the freight only charge shall be prepaid by the vendor and may be added to the invoice. The vendor must include proof of actual shipping charges with the invoice.

H. POLITICAL SUBDIVISIONS - COUNTIES, MUNICIPALITIES, SCHOOLS, ETC.

This contract provides that the provisions thereof may be available to any county, municipality, school board or other local public agency or authority of the State of Mississippi which may elect to purchase at the prices, terms and conditions of sale specified therein.

Any such agency or political subdivisions electing to purchase as herein provided shall write the following on the face of the purchase order:

"P. O. issued pursuant to provisions of  
Mississippi State Contract No. 5-420-21554-14."

I. TERMS

Net Forty-five (45) days Without Penalty

J. CONTRACTOR

Please place all orders under this agreement with the following:

A list of authorized dealers is included with this contract.

VanerumStelter  
549 Ionia Ave. SW  
Grand Rapids, MI 49503

2014-2015 Authorized Dealers List

Dealer Name	Contact Name	Physical Address	City/State/Zip	Telephone	Fax	Email	Minority Vendor
Anderson Design Center	Jeff Hudson	11 Office Park Dr. Ste 20	Hattiesburg, MS 39402	601-584-4575	Fax-601-584-4567	<a href="mailto:jhudson@andersondesigncenter.com">jhudson@andersondesigncenter.com</a>	No
Barefield Workplace Solutions	Susan Tate	251 W.South St.	Jackson, MS 39203	601-354-4960	Fax-601353-6231	<a href="mailto:state@barefield-co.com">state@barefield-co.com</a>	No
Business Interiors	David Houpt	146 Market Ridge Dr	Ridgeland, MS 39157	601-969-1000	Fax-601-0699611	<a href="mailto:DavidHoupt@bjackson.com">DavidHoupt@bjackson.com</a>	No
Commercial Business Interiors	Kathryn Callaway	6927 Hwy 49 North	Hattiesburg, MS 39402	601-268-9998	Fax-601-268-7860	<a href="mailto:kcallaway@cbi-ms.com">kcallaway@cbi-ms.com</a>	No
Missco	Phillip May	2001 Airport Rd. Ste 102	Flowood, MS 39232	601-987-8600	Fax-601-487-2800	<a href="mailto:pmay@missco.com">pmay@missco.com</a>	No
Office Furniture Solutions	Mike Fitzgerald	4300 Hewes Ave.	Gulfport, MS 39507	228-864-3379	Fax-228-864-1153	<a href="mailto:mikefitzgerald@officefurnitureolutions.com">mikefitzgerald@officefurnitureolutions.com</a>	No
Office Innovations	Lisa Kennedy	834 Wilson Dr. Ste C2	Ridgeland, MS 39157	601-664-1850	Fax-601-664-1851	<a href="mailto:Lisa@officeinnovationscorp.com">Lisa@officeinnovationscorp.com</a>	No
Weatherall's	Larry Stewart	215 Commerce St.	Tupelo, MS 38804	662-842-5282	Fax-662-844-2491	<a href="mailto:Larry@weatherallsinc.com">Larry@weatherallsinc.com</a>	No