

MISSISSIPPI
DEPARTMENT OF FINANCE AND ADMINISTRATION
OFFICE OF PURCHASING AND TRAVEL
JACKSON

STATE CONTRACT NO. 5-420-21374-14

CONTRACTOR: Sauder Manufacturing Co.

DATE: June 30, 2014

ITEMS: Lounge, School Furniture, and
Seating

EFFECTIVE: July 1, 2014
through
June 30, 2015

A. AUTHORITY

This certifies that a contract has been executed between the Department of Finance and Administration, Office of Purchasing and Travel for the State of Mississippi and the herein designated Contractor pursuant to Section 31-7-7, Mississippi Code of 1972, Annotated, for the items specified herein.

B. EFFECT

During the term of this contract no purchase of lounge, school furniture and seating manufactured and/or distributed by the above-designated Contractor shall be made by state agencies at a price in excess of that established by the prices set out in this regulation (See Section "F").

Commodities purchased under provisions of this contract from the above Contractor or his authorized distributors shall be exempt from competitive bid requirements otherwise applying to purchases by the state agencies, counties, municipalities and other political subdivisions.

C. PURCHASE ORDERS

Purchase orders prepared by the various state agencies shall show the state contract number on the P. O. in the designated space, quantity, description of the items and prices, also shipping or delivery instructions, if any.

D. PAYMENT

The supplier shall be paid by the ordering agency upon submission of properly certified invoices or vouchers for articles or services delivered and accepted less deductions, if any, as provided.

E. ORDERING

Purchasers shall order in such quantities as required. Purchase orders are to be directed to address of Contractor or Distributors shown in Section "J". The Bureau of Financial Control of the State shall not approve any account nor order and direct payment of any account for the purchase of any commodity covered by this contract certification when the purchase price is in excess of the maximum price fixed in this purchasing regulation.

F. PRICES

Prices for the new period are set forth in the following Price Lists:

[Sauder Education Price Book, Volume 141, Effective January 1, 2014](#)
[Weiland Price Book, Volume 131, Effective January 1, 2014](#)
[Wieland Volume 131 & Sauder Education, Volume 141 Combined Price List, Effective January 1, 2014 \(Excel\)](#)

Prices are subject to the discounts as follows:

DISCOUNTS FOR PRODUCTS TO BE DELIVERED AND INSTALLED

40% discount for orders from \$0.00 - \$50,000
43% discount for orders from \$50,001 - \$100,000
45% discount for orders from \$100,001 - \$300,000
47% discount for orders from \$300,001 - \$500,000
50% discount for orders from \$500,001 - Up

DISCOUNTS FOR PRODUCTS TO BE DOCK DELIVERED ONLY

43% discount for orders from \$0.00 - \$50,000
45% discount for orders from \$50,001 - \$100,000
48% discount for orders from \$100,001 - \$300,000
50% discount for orders from \$300,001 - \$500,000
53% discount for orders from \$500,001 - Up

Entities making purchases over \$50,000 may consider obtaining two competitive quotes from the authorized dealers' list on this manufacturer's contract. If this manufacturer does not have a dealers' list, the manufacturer should be prepared to submit a quote.

The only items that have been approved and are included in this agreement are as follows:

Lounge Furniture: Upholstered wood, metal, or rotationally molded lounge seating (lounge chairs, recliners, love seats, sofas, and assemblies and replacements only); complimentary tables, benches, and ottomans for lounge seating; upholstered wood or metal multiple seating, ganging seating, and tandem seating.

School Furniture: Student desks, chair desks/tablet arm chairs, stools; single unit pedestal teacher's desks; study carrels and storage cabinets; stacking chairs/student chairs/folding chairs; classroom activity, computer, folding, and training tables and accessories, such as, ganging devices, electrical/data components and storage dollies

Seating: Wood, metal or ergonomic seating which may include, but not be limited to, executive, managerial, task, operational, stools, side, occasional, stacking, conference, and theater type seating. Products must meet or exceed ANSI/BIFMA requirements.

Any items that can be purchased from a competitively bid state contract with the Office of Purchasing and Travel shall not be included in this agreement.

Cost of design fees are not included in this agreement and must be negotiated with the buying entity if needed. This agreement is for purchases where the total net amount, after discount, shall not exceed \$500,000.

Catalogs and Price Lists may be obtained from the Contractor.

G. TRANSPORTATION

F.O.B. Destination: Delivered and Installed shall mean freight and installation cost prepaid delivered and installed inside any agency within the State of Mississippi with all charges for transportation and installation paid by the Contractor. Dock Delivered shall mean freight charges paid by the Contractor to the dock only. No installation is included.

Please Note: On orders less than \$1000 the freight only charge shall be prepaid by the vendor and may be added to the invoice. The vendor must include proof of actual shipping charges with the invoice.

H. POLITICAL SUBDIVISIONS - COUNTIES, MUNICIPALITIES, SCHOOLS, ETC.

This contract provides that the provisions thereof may be available to any county, municipality, school board or other local public agency or authority of the State of Mississippi which may elect to purchase at the prices, terms and conditions of sale specified therein.

Any such agency or political subdivisions electing to purchase as herein provided shall write the following on the face of the purchase order:

"P. O. issued pursuant to provisions of
Mississippi State Contract No. 5-420-21374-14."

I. TERMS

Net Forty-five (45) days Without Penalty

J. CONTRACTOR

Please place all orders under this agreement with the following:

A list of authorized dealers is included with this contract.

Sauder Manufacturing Co.
Wieland
Sauder Education
PO Box 1000
Grabill, In 46741

2014 - 2015 AUTHORIZED DEALERS LIST

NAME	CONTACT NAME	PHYSICAL ADDRESS	CITY	STATE	ZIP	TELEPHONE	FAX	EMAIL	MINORITY VENDOR
Ajax School & Office Supply	Nolan Tate	1309 Bailey Avenue	Jackson	MS	39203	601-944-0720	601-353-2040	nolantate2@cs.com	YES
Anderson Retail, Inc dbs The Design Group	Lori Murray	515 Scooba Street	Hattiesburg	MS	39401	601-545-7198	601-583-1133	lori@andersonretail.com	NO
Barefield & Co.	Paul Maczka	251 West South Street	Jackson	MS	39205	601-354-4960	601-353-6231	pmaczka@barefield-co.com	NO
Budget Office Furniture	Kevin Beard	620 S. State Street	Jackson	MS	39201	601-355-0630	601-353-5015	info@yellowbuilding.com	NO
Business and Office Konnexions	Pat Reese	850 Foley St.	Jackson	MS	39202	601-965-5101	601-965-5101	preese4801@cs.com	YES
Business Furniture Solutions	Jamie Patterson	3209 Greenfield Road Suite 1	Pearl	MS	39208	601-420-0912	601-420-0915	jamie@bfsolutions.net	NO
Business Interiors	Karen Simmons	146 Market Ridge Drive	Ridgeland	MS	39157	601-969-1000	601-969-5559	karensimmons@bijackson.com	NO
Chuch & Ed Furn.	Pat Ross	304 West Virginia Dr.	Clinton	MS	39060	601-924-5700	601-924-5710	pat@church-ed.com	NO
Commercial Business Interiors	Mike Kuykendall	6927 US Highway 49	Hattiesburg	MS	39402	601-268-9998	601-268-7860	mkykendall@cbi.ms.com	NO
Commercial Interiors	Donna Heath	4277 Espy Av	Long Beach	MS	39560	228-452-9540	228-452-9541	donnaheath@ciidesign.com	NO
Corporate Express	Diane Rosamond	199 Interstate Drive Suite A	Richland	MS	39218	601-420-0518	601-420-9701	drosamond@cexp.com	NO
GN Associates	Glenn Norton	1349 Lakeshore Drive	Metarie	LA	70005	504-828-1092	504-828-1093	glenn@glennnorton.com	NO
Gulf Coast Office Products	Mark Wright	6020 Enterprise Drive	Pensacola	FL	32505	850-434-0089	850-434-5588	mark@gcop.com	NO
Herman Miller Workplace	Lisa Kennedy	834 Wilson Drive Suite C-2	Ridgeland	MS	39157	601-956-7299	601-956-7476	lisa@officeinnovationscorp.com	NO
Kimbrell Office Supply	Scott Kimbrell	520 Main Street	Natchez	MS	39210	601-442-1494	601-442-0457	skimbrell@kimbrells.net	NO
Lofts, LLC	Anita Edlin	102 Graves Street	Batesville	MS	38606	662-561-1050	662-561-1030	brittco@cableone.net	YES
Main Line Office Supply	Phyllis Powell	1893 Merryhill Ranch Rd	Senatobia	MS	38688	662-562-8800	662-562-6677	mainlineoffice@comcast.net	YES
McAleer's Office Furniture	Tom Shaw	3305 Springhill Avenue	Mobile	AL	36607	251-476-8555	251-479-3613	tom@mcaleers.com	NO
MISSCO	Phillip May	2510 Lakeland Dr. Suite 100	Jackson	MS	39216	601-687-8600	601-987-3038	pmay@missco.com	NO
OEC	Lori Dedual	121 Highway 49	Gulfport	MS	39503	228-539-9575	228-539-9566	ldudall@oecbi.com	NO
Office Environments	Norman Weber	201 East Capital Street	Jackson	MS	39201	601-355-0313	601-355-5535	nweber@officee.com	NO
Office Furniture Concepts Inc / Mississippi Business Furnishings	Ronnie Rushton	931 Hwy 80 West	Jackson	MS	39209	601-932-7100	601-932-7108	ronnie_ofc@comcast.net	NO
Office Furniture Solutions	Dan McGuffee	4300 Hewes Avenue	Gulfport	MS	39501	228-864-3379	228-864-1153	danmcguffee@cableone.net	NO
Office Innovations	David Henderson	1888 Main Street Suite C	Madison	MS	39110	601-664-1850	601-664-1851	david@officeinnovationscorp.com	NO
Office Products Plus	Jim Watts	208 Park Court	Ridgeland	MS	39157	601-898-7608	601-853-0627	kwatts@opplus.net	NO
Standard Office Supply	Charles Downing	400 West Pine Street	Hattiesburg	MS	39403	601-544-5361	601-545-3202	cdowning@standardoffice.com	NO
Stationers Inc	Mike Herm	842 Commerce Street	Jackson	MS	39201	601-948-3622	601-948-3626	mherm@cgdsl.net	NO
Sullivans Office Supply	Steve Langston	204 Main Street	Starkville	MS	39759	662-323-8135	662-323-8181	slangston@sullivansoffice.com	NO
Weatheralls	Larry Stewart	215 Commerce St.	Tupelo	MS	38804	601-842-5282	601-844-2491	larry@weatherallsinc.com	NO
Whittington Office Products	Markel Whittington	605 Daybright Drive	Tupelo	MS	38801	662-841-9229	662-844-3709	mwhittington@whitco.org	NO