

MISSISSIPPI  
DEPARTMENT OF FINANCE AND ADMINISTRATION  
OFFICE OF PURCHASING AND TRAVEL  
JACKSON

STATE CONTRACT NO. 5-420-77480-14

CONTRACTOR: Sterling Tree Studio

DATE: June 30, 2014

ITEMS: Lounge Furniture and Seating

EFFECTIVE: July 1, 2014  
through  
June 30, 2015

A. AUTHORITY

This certifies that a contract has been executed between the Department of Finance and Administration, Office of Purchasing and Travel for the State of Mississippi and the herein designated Contractor pursuant to Section 31-7-7, Mississippi Code of 1972, Annotated, for the items specified herein.

B. EFFECT

During the term of this contract no purchase of lounge furniture and seating manufactured and/or distributed by the above-designated Contractor shall be made by state agencies at a price in excess of that established by the prices set out in this regulation (See Section "F").

Commodities purchased under provisions of this contract from the above Contractor or his authorized distributors shall be exempt from competitive bid requirements otherwise applying to purchases by the state agencies, counties, municipalities and other political subdivisions.

C. PURCHASE ORDERS

Purchase orders prepared by the various state agencies shall show the state contract number on the P. O. in the designated space, quantity, description of the items and prices, also shipping or delivery instructions, if any.

D. PAYMENT

The supplier shall be paid by the ordering agency upon submission of properly certified invoices or vouchers for articles or services delivered and accepted less deductions if any, as provided.

E. ORDERING

Purchasers shall order in such quantities as required. Purchase orders are to be directed to address of Contractor or Distributors shown in Section "J". The Bureau of Financial Control of the State shall not approve any account nor order and direct payment of any account for the purchase of any commodity covered by this contract certification when the purchase price is in excess of the maximum price fixed in this purchasing regulation.

## F. PRICES

Prices for the new period are set forth in the [Sterling Tree Studio Simply Seating 2014 Price List](#).

Prices are subject to the discounts as follows:

### DISCOUNTS FOR PRODUCTS TO BE DELIVERED AND INSTALLED

40% discount for orders from \$1.00 - \$74,999  
41% discount for orders from \$75,000 - \$124,999  
42% discount for orders from \$125,000 - \$174,999  
43% discount for orders from \$175,000 - \$244,999  
44% discount for orders from \$225,000 - Up

### DISCOUNTS FOR PRODUCTS TO BE DOCK DELIVERED ONLY

41% discount for orders from \$1.00 - \$74,999  
42% discount for orders from \$75,000 - \$124,999  
43% discount for orders from \$125,000 - \$174,999  
44% discount for orders from \$175,000 - \$244,999  
45% discount for orders from \$225,000 - Up

Entities making purchases over \$50,000 may consider obtaining two competitive quotes from the authorized dealers' list on this manufacturer's contract. If this manufacturer does not have a dealers' list, the manufacturer should be prepared to submit a quote.

The only items that have been approved and are included in this agreement are as follows:

Lounge Furniture: Upholstered wood, metal, or rotationally molded lounge seating (lounge chairs, recliners, love seats, sofas, and assemblies and replacements only); complimentary tables, benches, and ottomans for lounge seating; upholstered wood or metal multiple seating, ganging seating, and tandem seating.

Seating: Wood, metal or ergonomic seating which may include, but not be limited to, executive, managerial, task, operational, stools, side, occasional, stacking, conference, and theater type seating. Products must meet or exceed ANSI/BIFMA requirements.

Any items covered under a competitively bid contract with the Office of Purchasing and Travel will not be included in this agreement.

Cost of design fees are not included in this agreement and must be negotiated with the buying entity if needed. This agreement is for purchases where the total net amount, after discount, will not exceed \$500,000.

Catalogs and Price Lists may be obtained from the Contractor.

G. TRANSPORTATION

F.O.B. Destination, Freight Prepaid. Delivered and Installed shall mean freight and installation cost prepaid delivered and installed inside any agency within the State of Mississippi with all charges for transportation and installation paid by the Contractor. Dock Delivered shall mean freight charges paid by the Contractor to the dock only. No installation is included.

**Please Note:** On orders less than \$1000 the freight only charge shall be prepaid by the vendor and may be added to the invoice. The vendor must include proof of actual shipping charges with the invoice.

H. POLITICAL SUBDIVISIONS - COUNTIES, MUNICIPALITIES, SCHOOLS, ETC.

This contract provides that the provisions thereof may be available to any county, municipality, school board or other local public agency or authority of the State of Mississippi which may elect to purchase at the prices, terms and conditions of sale specified therein. Any such agency or political subdivisions electing to purchase as herein provided shall write the following on the face of the purchase order:

"P. O. issued pursuant to provisions of  
Mississippi State Contract No. 5-420-77480-14."

I. TERMS

Net Forty-five (45) days Without Penalty

J. CONTRACTOR

Please place all orders under this agreement with the following:

A list of authorized dealers is included with this contract.

**Sterling Tree Studio**  
**Authorized Dealer Listing**

Dealer Name	Contact	Address	City, State, Zip	Phone	Fax	Email	Minority
Adaptive Furniture Solutions	Carley Houpt	146 Market Ridge Drive	Ridgeland, MS 39157	601-969-1000	601-969-5559	<a href="mailto:carleyhoupt@bijackson.com">carleyhoupt@bijackson.com</a>	Yes
Anderson Commercial Furnishings	Jeff Hudson	11 Office Park Dr., Suite 20	Hattiesburg, MS 39402	601-584-4513	601-584-4567	<a href="mailto:jhudson@andersondesigncenter.com">jhudson@andersondesigncenter.com</a>	No
Barefield Workplace Solutions	Paul Maczka	251 W. South St	Jackson, MS 39201	601-354-4960	601-353-6231	<a href="mailto:pmaczka@barefield-co.com">pmaczka@barefield-co.com</a>	No
Business Furniture Solutions	Jamie Patterson	3209 Greenfield Rd, Suite 1	Pearl, MS 39208	601-420-0912	601-420-0915	<a href="mailto:jamie@bfsolutions.net">jamie@bfsolutions.net</a>	No
Business Interiors	David Houpt	146 Market Ridge Drive	Ridgeland, MS 39157	601-969-1000	601-969-5559	<a href="mailto:davidhoupt@bijackson.com">davidhoupt@bijackson.com</a>	No
CJ's Office & School Supply	Carolyn Johnson	114A Alabama st	Columbus, MS 39702	662-328-9951	662-328-2057	<a href="mailto:cj3@cjsofficesupply.com">cj3@cjsofficesupply.com</a>	Yes
Craft Office Plus	Jimmy Craft	2301 Terry Rd	Jackson, MS 39204	601-372-7901	601-372-5011	<a href="mailto:jimmy@craftofficeplus.com">jimmy@craftofficeplus.com</a>	No
Dawkins Office Supply	Jimmy Brown	221 Main St	Greenville, MS 38701	662-332-5448	662-332-5449	<a href="mailto:jimmy@dawkinsofficesupply.com">jimmy@dawkinsofficesupply.com</a>	No
Gulf Coast Business Supply	Donnie Keen	14484 Dedeaux Rd	Gulfport, MS 39503	228-831-1019	228-831-1046	<a href="mailto:donniek@gcbs.net">donniek@gcbs.net</a>	No
Holland Heritage Furniture	Lenn Wall	4201 Lake Wilma Rd	Moss Point, MS 39562	228-219-2505		<a href="mailto:lennwall@hollandheritagefurniture.com">lennwall@hollandheritagefurniture.com</a>	Yes
Mainline Office Supply	Phyllis Powell	1893 Merryhill Ranch Rd	Senatobia, MS 38668	662-562-8800	662-562-6677	<a href="mailto:mainlineoffice@comcast.net">mainlineoffice@comcast.net</a>	Yes
MyOfficeProducts	Markel Whittington	277 Community Drive	Tupelo, MS 38801	877-696-7266	662-407-0592	<a href="mailto:markel.whittington@myofficeproducts.com">markel.whittington@myofficeproducts.com</a>	No
OEC Business Interiors	Lori DeDual	12199 Hwy 49, Suite 300	Gulfport, MS 39503	228-687-1441	228-539-9566	<a href="mailto:ldedual@oecbi.com">ldedual@oecbi.com</a>	No
Office Innovations	David Henderson	834 Wilson Dr, Suite C-2	Ridgeland, MS 39157	601-664-1850	601-664-1851	<a href="mailto:david@officeinnovationscorp.com">david@officeinnovationscorp.com</a>	No
Office Products Center	Mike Smith	212 North 5th Ave	Laurel, MS 39440	601-649-3600	601-649-4428	<a href="mailto:mike@officeproductscenter.com">mike@officeproductscenter.com</a>	No
Office Products Plus	Jim Watts	209B Park Court	Ridgeland, MS 39157	601-898-2600	601-853-0627	<a href="mailto:jwatts@opplus.net">jwatts@opplus.net</a>	No
Southern Business Furnishings & Supplies	Tina Johnson	931 Hwy 80 West, Suite 111	Jackson, MS 39204	601-487-8585	601-487-8385	<a href="mailto:tjoh100513@aol.com">tjoh100513@aol.com</a>	Yes
Standard Office Supply	Charles Downing	400 W. Pine St	Hattiesburg, MS 39403	601-544-5361	601-545-3202	<a href="mailto:cdowning@standardoffice.com">cdowning@standardoffice.com</a>	No
Sullivan's Office Supply	Tyson Langston	204 Main St	Starkville, MS 39759	662-323-5222	662-323-8181	<a href="mailto:TLangston@SullivansOffice.com">TLangston@SullivansOffice.com</a>	No
Weatherall's	Larry Stewart	215 Commerce	Tupelo, MS 38802	662-842-5282	662-844-2491	<a href="mailto:larry@weatherallsinc.com">larry@weatherallsinc.com</a>	No
Wylie's School & Office Furniture	Blake Hilburn	P.O. Box 1694	Cleveland, MS 38732	662-719-1949	662-843-5295	<a href="mailto:Blakehilburn@aol.com">Blakehilburn@aol.com</a>	No