

MISSISSIPPI
DEPARTMENT OF FINANCE AND ADMINISTRATION
OFFICE OF PURCHASING AND TRAVEL
JACKSON

STATE CONTRACT NO. 5-420-31912-14

CONTRACTOR: ESI Ergonomic Solutions, LLC
(Minority Vendor)

DATE: June 30, 2014

ITEMS: Modular Office and School Furniture

EFFECTIVE: July 1, 2014
through
June 30, 2015

A. AUTHORITY

This certifies that a contract has been executed between the Department of Finance and Administration, Office of Purchasing and Travel for the State of Mississippi and the herein designated Contractor pursuant to Section 31-7-7, Mississippi Code of 1972, Annotated, for the items specified herein.

B. EFFECT

During the term of this contract no purchase of modular office and school furniture manufactured and/or distributed by the above-designated Contractor shall be made by state agencies at a price in excess of that established by the prices set out in this regulation (See Section "F").

Commodities purchased under provisions of this contract from the above Contractor or his authorized distributors shall be exempt from competitive bid requirements otherwise applying to purchases by the state agencies, counties, municipalities and other political subdivisions.

C. PURCHASE ORDERS

Purchase orders prepared by the various state agencies shall show the state contract number on the P. O. in the designated space, quantity, description of the items and prices, also shipping or delivery instructions, if any.

D. PAYMENT

The supplier shall be paid by the ordering agency upon submission of properly certified invoices or vouchers for articles or services delivered and accepted less deductions if any, as provided.

E. ORDERING

Purchasers shall order in such quantities as required. Purchase orders are to be directed to address of Contractor or Distributors shown in Section "J". The Bureau of Financial Control of the State shall not approve any account nor order and direct payment of any account for the purchase of any commodity covered by this contract certification when the purchase price is in excess of the maximum price fixed in this purchasing regulation.

F. PRICES

Prices for the new period are set forth in the [ESI Contract Pricing 2014 Price List](#). Prices are subject to the discounts as follows:

DISCOUNTS FOR PRODUCTS TO BE DELIVERED AND INSTALLED

- 40% discount for orders from \$1 - \$25,000
- 41% discount for orders from \$25,001 - \$50,000
- 43% discount for orders from \$50,001 - \$75,000
- 45% discount for orders from \$75,001 - \$100,000
- 46% discount for orders from \$100,001 - up

DISCOUNTS FOR PRODUCTS TO BE DOCK DELIVERED ONLY

- 45% discount for orders from \$1 - \$25,000
- 46% discount for orders from \$25,001 - \$50,000
- 48% discount for orders from \$50,001 - \$75,000
- 50% discount for orders from \$75,001 - \$100,000
- 51% discount for orders from \$100,001 - up

Entities making purchases over \$50,000 may consider obtaining two competitive quotes from the authorized dealers' list on this manufacturer's contract. If this manufacturer does not have a dealers' list, the manufacturer should be prepared to submit a quote.

The only items that have been approved and are included in this agreement are as follows:

Modular Office Furniture: Metal, wood, or laminate freestanding modular casegoods, complimentary components, such as, keyboard drawers, tasklights, tackboards, etc., and storage units; conference room tables, lecturns, media cabinets, storage cabinets and presentation boards.

School Furniture: Student desks, chair desks/tablet arm chairs, stools; single unit pedestal teacher's desks; study carrels and storage cabinets; stacking chairs/student chairs/folding chairs; classroom activity, computer, folding, and training tables and accessories, such as, ganging devices, electrical/data components and storage dollies.

Any items covered under a competitively bid contract with the Office of Purchasing and Travel will not be included in this agreement.

Cost of design fees are not included in this agreement and must be negotiated with the buying entity if needed. This agreement is for purchases where the total net amount, after discount, will not exceed \$500,000.

Catalogs and Price Lists may be obtained from the Contractor.

G. TRANSPORTATION

F.O.B. Destination, Freight Prepaid. Delivered and Installed shall mean freight and installation cost prepaid delivered and installed inside any agency within the State of Mississippi with all charges for transportation and installation paid by the Contractor. Dock Delivered shall mean freight charges paid by the Contractor to the dock only. No installation is included.

Please Note: On orders less than \$1000 the freight only charge shall be prepaid by the vendor and may be added to the invoice. The vendor must include proof of actual shipping charges with the invoice.

H. POLITICAL SUBDIVISIONS - COUNTIES, MUNICIPALITIES, SCHOOLS, ETC.

This contract provides that the provisions thereof may be available to any county, municipality, school board or other local public agency or authority of the State of Mississippi which may elect to purchase at the prices, terms and conditions of sale specified therein.

Any such agency or political subdivisions electing to purchase as herein provided shall write the following on the face of the purchase order:

"P. O. issued pursuant to provisions of
Mississippi State Contract No. 5-420-31912-14."

I. TERMS

Net Forty-five (45) days Without Penalty

J. CONTRACTOR

Please place all orders under this agreement with the following:

A list of authorized dealers is included with this contract.

ESI CLASS 420 AUTHORIZED DEALER LIST

Dealer	Contact	Address	City	State	Zip	Phone	Website	Email
Anderson Commercial Furniture	Jeff Hudson	11 Office Park Drive, Suite 20	Hattiesburg	MS	39402	601) 545-7198	andersondesigncenter.com	jhudson@andersondesigncenter.com
Barefield Workplace Solutions	Paul Mazcka	251 West South Street	Jackson	MS	39205	601) 354-4960	barefield-co.com	pmaczka@barefield-co.com
Barefield Workplace Solutions	Bob Gault	718 West Bankhead Street	New Albany	MS	38652	662) 534-0882	barefield-co.com	bgault@barefield-co.com
Barefield Workplace Solutions	Sue Heard	1905-B Mission 66, Suite 6C	Vicksburg	MS	39180	601) 631-0011	barefield-co.com	sheard@barefield-co.com
Barefield Workplace Solutions	Larry Brown	417 Washington Ave	Greenville	MS	38701	662) 332-7711	barefield-co.com	lbrown@barefield-co.com
Barefield Workplace Solutions	Pat Murray	2207 5th Street	Meridian	MS	39301	601) 484-7279	barefield-co.com	pmurray@barefield-co.com
Barefield Workplace Solutions	Scott Kimbrell	520 Main Street	Natchez	MS	39120	601) 442-1494	barefield-co.com	skimbrell@barefield-co.com
Busby Office Supply	Jeff Busby	526 E College Street	Clinton	MS	39056	601) 924-7979	busbyofficesupply.com	jbusby@busbyofficesupply.com
Business Furniture Solutions	Jamie Patterson	3209 Greenfield Road	Pearl	MS	39208	601) 420-0912	bfsolutions.net	jamie@bfsolutions.net
Business Interiors	David Houpt	146 Market Ridge Drive	Ridgeland	MS	39157	601) 969-1000	bijackson.com	davidhoupt@bijackson.com
Business and Office Konnextions (MV)	Pat Reese	850 Foley Street	Jackson	MS	39202	601) 366-1800	konnexions.info	konnexions@att.net
Dawkins Office Supply	Belinda Dawkins	221 Main Street	Greenville	MS	38701	662) 332-5448	dawkinsofficesupply.com	belinda@dawkinsofficesupply.com
Filing & Storage of MS	Kevin McKay	16 Northtown Drive Suite 200	Jackson	MS	39211	601-397-6452	filingandstorageofms.com	kmckay@filingandstorageofms.com
Gulf Coast Business Supply	John Rea	14484 DeDeaux Road	Gulfport	MS	39503	228-831-1019	gcbs.net	johnr@gcbs.net
Interior Elements	Ben Chappell	830 Wilson Drive, Suite A	Ridgeland	MS	39157	601) 352-9000	inelements.com	bc@inelements.com
Mainspace Office Solutions	Jason Richards	184 Rawls Springs Loop Road	Hattiesburg	MS	39402	601) 297-4848	mainspaceoffice.com	jason.ms@comcast.net
MISSCO	Phillip May	2001 Airport Road, Suite 102	Flowood	MS	39232	601) 368-2507	missco.com	PMay@Missco.com
My Office Products	Markel Whittington	1822 International Drive	Tupelo	MS	38804	662) 680-9444	myofficeproducts.com	markel.whittington@comcast.net
OEC	Lori DeDual	12199 Highway 49, Suite 300	Gulfport	MS	39503	228) 868-1040	oecbi.com	ldedual@oecbi.com
Office Furniture Solutions	Mike Fitzgerald	4300 Hewes Ave	Gulfport	MS	39507	228) 864-3379	officefurnituresolutions.us	MikeFitzgerald@officefurnituresolutions.us
Office Innovations	David Henderson	834 Wilson Drive	Ridgeland	MS	39157	601) 664-1850	officeinnovationscorp.com	david@officeinnovationscorp.com
Office Innovations	David Henderson	15007 Creosote Road	Gulfport	MS	39503	228)284-2214	officeinnovationscorp.com	david@officeinnovationscorp.com
Office Pro	John Mercier	515 Childs Street	Corinth	MS	38834	662-287-4474	johnd@officePRO.net	http://v501.britlink.com/P514/OfficePro
Southern Business Furnishings & Supplie	Tina Johnson	931 Highway 80 West, Ste 111	Jackson	MS	39204	601) 487-8585		southernb2009@yahoo.com
Standard Office Supply	Mike Herrin	400 W Pine St	Hattiesburg	MS	39403	(601) 544-5361	standardofficesupplyandprinting.com	mherrin@standardoffice.com
Sullivan's Office	Steve Langston	204 Main Street	Starkville	MS	39759	662-323-5222	sullivansoffice.com	slangston@sullivansoffice.com
Weatheralls Inc	Larry Stewart	215 Commerce Street	Tupelo	MS	38804	662) 842-5282	weatherallsinc.com	lstewart@weatherallsinc.com