

MISSISSIPPI  
DEPARTMENT OF FINANCE AND ADMINISTRATION  
OFFICE OF PURCHASING AND TRAVEL  
JACKSON

STATE CONTRACT NO. 5-420-21385-14

CONTRACTOR: Exemplis Corporation dba  
SitOnIt Seating, Inc.

DATE: June 30, 2014

ITEMS: Lounge, Modular Office, School Furniture  
and Seating

EFFECTIVE: July 1, 2014  
through  
June 30, 2015

A. AUTHORITY

This certifies that a contract has been executed between the Department of Finance and Administration, Office of Purchasing and Travel for the State of Mississippi and the herein designated Contractor pursuant to Section 31-7-7, Mississippi Code of 1972, Annotated, for the items specified herein.

B. EFFECT

During the term of this contract no purchase of lounge, modular office, school furniture and seating manufactured and/or distributed by the above-designated Contractor shall be made by state agencies at a price in excess of that established by the prices set out in this regulation (See Section "F").

Commodities purchased under provisions of this contract from the above Contractor or his authorized distributors shall be exempt from competitive bid requirements otherwise applying to purchases by the state agencies, counties, municipalities and other political subdivisions.

C. PURCHASE ORDERS

Purchase orders prepared by the various state agencies shall show the state contract number on the P. O. in the designated space, quantity, description of the items and prices, also shipping or delivery instructions, if any.

D. PAYMENT

The supplier shall be paid by the ordering agency upon submission of properly certified invoices or vouchers for articles or services delivered and accepted less deductions if any, as provided.

E. ORDERING

Purchasers shall order in such quantities as required. Purchase orders are to be directed to address of Contractor or Distributors shown in Section "J". The Bureau of Financial Control of the State shall not approve any account nor order and direct payment of any account for the purchase of any commodity covered by this contract certification when the purchase price is in excess of the maximum price fixed in this purchasing regulation.

F. PRICES

Prices for the new period are set forth in the following price lists:

[Exemplis SOI Price Guide 4.01.2014](#)  
[Exemplis Aviera Price List 2014](#)  
[Exemplis IDEON Price Guide Oct, 2012](#)

Prices are subject to the discounts as follows:

DISCOUNTS FOR PRODUCTS TO BE DELIVERED AND INSTALLED

40% discount for orders from \$1 - \$100,000  
41% discount for orders from \$100,001 - \$200,000  
42% discount for orders from \$200,001 - \$300,000  
43% discount for orders from \$300,001 - \$400,000  
44% discount for orders from \$400,001 - \$500,000

DISCOUNTS FOR PRODUCTS TO BE DOCK DELIVERED ONLY

41% discount for orders from \$1 - \$100,000  
42% discount for orders from \$100,001 - \$200,000  
43% discount for orders from \$200,001 - \$300,000  
44% discount for orders from \$300,001 - \$400,000  
45% discount for orders from \$400,001 - \$500,000

Entities making purchases over \$50,000 may consider obtaining two competitive quotes from the authorized dealers' list on this manufacturer's contract. If this manufacturer does not have a dealers' list, the manufacturer should be prepared to submit a quote.

The only items that have been approved and are included in this agreement are as follows:

Lounge Furniture: Upholstered wood, metal, or rotationally molded lounge seating (lounge chairs, recliners, love seats, sofas, and assemblies and replacements only); complimentary tables, benches, and ottomans for lounge seating; upholstered wood or metal multiple seating; ganging seating, and tandem seating.

Modular Office Furniture: Metal, wood, or laminate freestanding modular casegoods, complimentary components, such as, keyboard drawers, tasklights, tackboards, etc., and storage units; conference room tables, lecturns, media cabinets, storage cabinets and presentation boards.

School Furniture: Student desks, chair desks/tablet arm chairs, stools; single unit pedestal teacher's desks; study carrels and storage cabinets; stacking chairs/student chairs/folding chairs; classroom activity, computer, folding, and training tables and accessories, such as, ganging devices, electrical/data components and storage dollies.

Seating: Wood, metal or ergonomic seating which may include, but not be limited to, executive, managerial, task, operational, stools, side, occasional, stacking, conference, and theater type seating. Products must meet or exceed ANSI/BIFMA requirements.

Any items covered under a competitively bid contract with the Office of Purchasing and Travel will not be included in this agreement.

Cost of design fees are not included in this agreement and must be negotiated with the buying entity if needed. This agreement is for purchases where the total net amount, after discount, will not exceed \$500,000.

Catalogs and Price Lists may be obtained from the Contractor.

#### G. TRANSPORTATION

F.O.B. Destination, Freight Prepaid. Delivered and Installed shall mean freight and installation cost prepaid delivered and installed inside any agency within the State of Mississippi with all charges for transportation and installation paid by the Contractor. Dock Delivered shall mean freight charges paid by the Contractor to the dock only. No installation is included.

**Please Note:** On orders less than \$1000 the freight only charge shall be prepaid by the vendor and may be added to the invoice. The vendor must include proof of actual shipping charges with the invoice.

#### H. POLITICAL SUBDIVISIONS - COUNTIES, MUNICIPALITIES, SCHOOLS, ETC.

This contract provides that the provisions thereof may be available to any county, municipality, school board or other local public agency or authority of the State of Mississippi which may elect to purchase at the prices, terms and conditions of sale specified therein.

Any such agency or political subdivisions electing to purchase as herein provided shall write the following on the face of the purchase order:

"P. O. issued pursuant to provisions of  
Mississippi State Contract No. 5-420-21385-14."

I. TERMS

1% 10 days, Net Forty-five (45) days Without Penalty

J. CONTRACTOR

Please place all orders under this agreement with the following:

A list of authorized dealers is included with this contract.

Exemplis dba SitOnItSeating, Inc., 2014 / 2015 Authorized Dealer List							

							MINORITY
DEALER NAME	CONTACT NAME	PHYSICAL ADDRESS	CITY/STATE/ZIP	TELEPHONE	FAX	EMAIL	VENDOR
BUSINESS INTERIORS	Karen Simmons	146 Marketridge Drive	RIDGELAND, MS 39157	6019691000	6019695559	karensimmons@bijackson.com	NO
COMMERCIAL BUSINESS INTERIORS	Katherine Callaway	6927 U.S. Highway 49	HATTIESBURG, MS 39402	6012699998	6012687860	kcallaway@chi-ms.com	NO
LOFTS, L.L.C.	Anita Edlin	102 Graves Street	BATESVILLE, MS 38606	6626091050	6625611030	brittco@cableone.ent	YES
MISSCO CONTRACT SALES	Phillip May	2001 Airport Road / Suite 102	FLOWOOD, MS 39232	6019878600	6019873038	pmay@miscue.com	NO
DAWKINS OFFICE SUPPLY	Jimmy Brown	221 Main Street	GREENVILLE, MS 38701	6623325448	6623325449	jimmy@dawkinsofficesupply.com	YES
SULLIVAN'S OFFICE SUPPLY	Steve Langston	204 Main Street	STARKVILLE, MS 39759	6623235222	6623238181	slangston@sullivanoffice.com	NO
WEATHERALL'S, INC.	Larry Stewart	215 Commerce Street	TUPELO, MS 38802	6628425282	6628442491	larry@weatherallinc.com	NO
ADAPTIVE FURNITURE SOLUTIONS	Carley Houpt Hawkins	146 Marketridge Drive	RIDGELAND, MS 39157	6019691000	6019695559	carleyhoupt@bijackson.com	YES