#### MISSISSIPPI DEPARTMENT OF FINANCE AND ADMINISTRATION OFFICE OF PURCHASING AND TRAVEL JACKSON

### STATE CONTRACT NO. 5-420-27630-14

CONTRACTOR: Knoll, Inc.

DATE: June 30, 2014

ITEMS: Cafeteria, Lounge, Modular Office Furniture, Seating, Wood Desks and Wood Credenzas EFFECTIVE: July 1, 2014 through June 30, 2015

### A. AUTHORITY

This certifies that a contract has been executed between the Department of Finance and Administration, Office of Purchasing and Travel for the State of Mississippi and the herein designated Contractor pursuant to Section 31-7-7, Mississippi Code of 1972, Annotated, for the items specified herein.

#### B. EFFECT

During the term of this contract no purchase of cafeteria, lounge, modular office furniture, seating, wood desks and wood credenzas manufactured and/or distributed by the above-designated Contractor shall be made by state agencies at a price in excess of that established by the prices set out in this regulation (See Section "F").

Commodities purchased under provisions of this contract from the above Contractor or his authorized distributors shall be exempt from competitive bid requirements otherwise applying to purchases by the state agencies, counties, municipalities and other political subdivisions.

#### C. PURCHASE ORDERS

Purchase orders prepared by the various state agencies shall show the state contract number on the P. O. in the designated space, quantity, description of the items and prices, also shipping or delivery instructions, if any.

### D. PAYMENT

The supplier shall be paid by the ordering agency upon submission of properly certified invoices or vouchers for articles or services delivered and accepted less deductions, if any, as provided.

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#### E. ORDERING

Purchasers shall order in such quantities as required. Purchase orders are to be directed to address of Contractor or Distributors shown in Section "J". The Bureau of Financial Control of the State shall not approve any account nor order and direct payment of any account for the purchase of any commodity covered by this contract certification when the purchase price is in excess of the maximum price fixed in this purchasing regulation.

## F. PRICES

Prices for the new period are set forth in the following price lists:

Knoll Studio Price List Knoll Seating Price List AutoStada Price List Reff Profiles Price List Dividends Horizon Price List Morrison Price List Currents Price List Template Price List Antenna Price List The Graham Collection Price List (Wood Casegoods) Calibre Collection Price List Knoll Extra Price List All price lists dated 2014

Prices are subject to the discounts as follows:

# DISCOUNTS FOR PRODUCTS TO BE DELIVERED AND INSTALLED Knoll Studio

50% discount for orders from \$1 - \$250,000 Negotiate discount for orders from \$250,001- Up

## DISCOUNTS FOR PRODUCTS TO BE DELIVERED AND INSTALLED Calibre Collection, Knoll Extra & Knoll Seating

54% discount for orders from \$1 - \$250,000 Negotiate discount for orders from \$250,001- Up Contract No. 5-420-27630-14 Page 3

## DISCOUNTS FOR PRODUCTS TO BE DELIVERED AND INSTALLED AutoStrada, Reff Profiles, Dividends Horizon, Morrison, Currents, Antenna and <u>Template</u>

63% discount for orders from \$1 - \$250,000 Negotiate discount for orders from \$250,001- Up

## DISCOUNTS FOR PRODUCTS TO BE DELIVERED AND INSTALLED Wood Casegoods

54% discount for orders from \$1 - \$250,000 Negotiate discount for orders from \$250,001- Up

Entities making purchases over \$50,000 may consider obtaining two competitive quotes from the authorized dealers' list on this manufacturer's contract. If this manufacturer does not have a dealers' list, the manufacturer should be prepared to submit a quote.

The only items that have been approved and are included in this agreement are as follows:

<u>Cafeteria Furniture:</u> Mobile tables on rollers with or without benches or stools; round and rectangular cafeteria tables without benches or stools.

<u>Lounge Furniture:</u> Upholstered wood, metal, or rotationally molded lounge seating (lounge chairs, recliners, love seats, sofas, and assemblies and replacements only); complimentary tables, benches, and ottomans for lounge seating; upholstered wood or metal multiple seating, ganging seating, and tandem seating.

<u>Modular Office Furniture:</u> Metal, wood, or laminate freestanding modular casegoods, complimentary components, such as, keyboard drawers, tasklights, tackboards, etc., and complimentary storage units; conference room tables, lecturns, media cabinets, storage cabinets and presentation boards.

<u>Seating:</u> Wood, metal or ergonomic seating which may include, but not be limited to, executive, managerial, task, operational, stools, side, occasional, stacking, conference, and theater type seating. Products must meet or exceed ANSI/BIFMA requirements.

<u>Wood Desks:</u> Wood conventional post and panels style, wood contemporary general purpose double pedestal with lock and center drawer, wood traditional general purpose double pedestal with lock and locking drawers, wood secretarial conventional post and panel style, wood secretarial contemporary single pedestal L shaped, and wood secretarial traditional single pedestal L shaped.

<u>Wood Credenzas:</u> Wood conventional two and three cabinet style, wood contemporary two and three cabinet style, and wood traditional two and three cabinet style.

Any items that can be purchased from a competitively bid state contract with the Office of Purchasing and Travel shall not be included in this agreement.

Cost of design fees are not included in this agreement and must be negotiated with the buying entity if needed. This agreement is for purchases where the total net amount, after discount, shall not exceed \$500,000.

Catalogs and Price Lists may be obtained from the Contractor.

### G. TRANSPORTATION

F.O.B. Destination: <u>Delivered and Installed</u> shall mean freight and installation cost prepaid delivered and installed inside any agency within the State of Mississippi with all charges for transportation and installation paid by the Contractor.

*Please Note:* On orders less than \$1000 the freight only charge shall be prepaid by the vendor and may be added to the invoice. The vendor must include proof of actual shipping charges with the invoice.

### H. POLITICAL SUBDIVISIONS - COUNTIES, MUNICIPALITIES, SCHOOLS, ETC.

This contract provides that the provisions thereof may be available to any county, municipality, school board or other local public agency or authority of the State of Mississippi which may elect to purchase at the prices, terms and conditions of sale specified therein.

Any such agency or political subdivisions electing to purchase as herein provided shall write the following on the face of the purchase order:

"P. O. issued pursuant to provisions of Mississippi State Contract No. 5-420-27630-14."

### I. TERMS

Net Forty-five (45) days Without Penalty

### J. CONTRACTOR

Please place all orders under this agreement with the following:

A list of authorized dealers is included with this contract.



State of Mississippi Class 420 Cafeteria, Dormitory, Library, Lounge, Modular Office, School Furniture, Seating, Wood Desks and Wood Credenzas

**Knoll Contacts & Knoll Dealer Contacts** 

## Knoll, Inc.

1235 Water Street East Greenville, PA 18041 Corporate Contact: **Andrew Pierce** Ph: 215-679-1830 Fax: 215-679-1909 <u>Andrew F\_Pierce@knoll.com</u>

#### Karen Bastian

Director Government Sales, Southeast 200 S. Biscayne Boulevard Suite 1700 Miami, FL 33131 Cell: 215 519-9109 Fax: 305 571-0930 <u>kbastian@knoll.com</u>

#### Whitney Simon

Local Knoll Sales Representative 2101 Highland Ave S. Suite 300 Birmingham, AL 35205 Cell: (205) 478-8162 Email: wsimon@knoll.com

# Knoll Dealer INTERIOR ELEMENTS, LLC

830 Wilson Drive, Suite A Ridgeland Mississippi Zip : 39157 Tel : 601 352-9000 Fax : 601 354-1209 <u>E-mail: dh@in-elements.com</u> Dealer Contact: **Ben Chappell, Principal** Cell: 769.610.5677

bc@in-elements.com