

#### IV. Discounts

The percent discount offered to the State shall be a minimum of 40% off the list price for all furniture categories installed and delivered and a minimum of 50% off all furniture categories dock delivered.

Entities making purchases over \$50,000 may consider obtaining two competitive quotes from the authorized dealers' list on a manufacturer's contract. When requested, those manufacturers that do not have a dealers' list should be prepared to submit a quote.

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Kevin Walter

Discount 45%