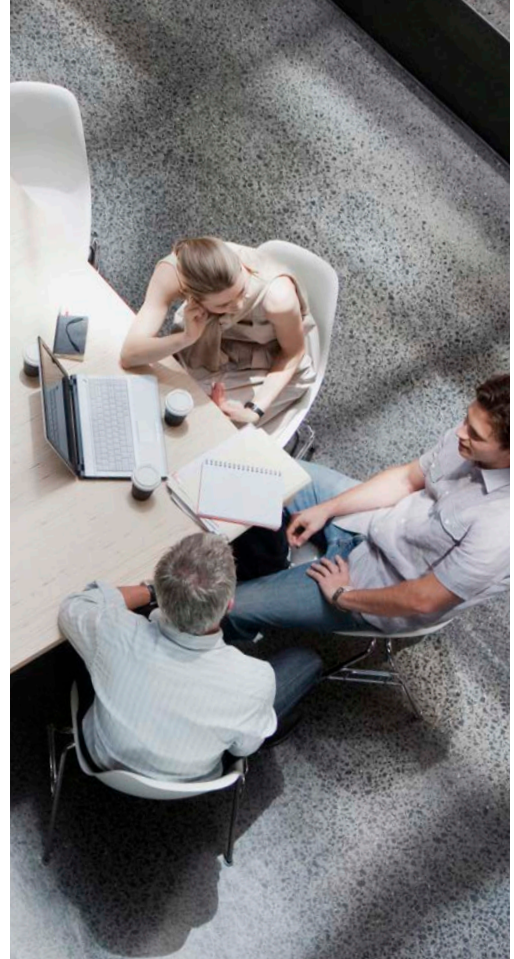




MESA

2014 PRICEBOOK





THE ULTIMATE IN **PLUG & PLAY** CONFERENCING

Meeting set up has never been simpler. Friant's innovative inset trough holds voice, data, and electrical outlets that keep cables organized and out of sight for an uncluttered surface conducive to focus and planning. The trough has a brushed opening and the capacity for enough voice/data and electrical wiring to power up each seat at the table. Additional cable storage space in bases.



Beneath Mesa's beauty is an ingenious design — power trough and bases that store and organize cables for a complete plug and play experience



Trough Intelligence

Friant's innovative trough organizes voice, data, and electrical cables with separate raceways for power and data.

Custom without cost

With three table shapes, a dozen edge finishes and multiple base finish options, each Mesa table can be designed with a unique aesthetic. Mesa marries beauty and functionality while remaining at a competitive price point.



Cables have two entry points
to the power and data ports
— through the top doors
and the base columns with
detachable covers.

Open channel in
base also holds
cables and wires

Mesa makes connectivity easy with IT access integral to its design.

VOICE & DATA

Separate channels for voice and data keeps the cable area organized

Voice/data jacks and wiring not included.

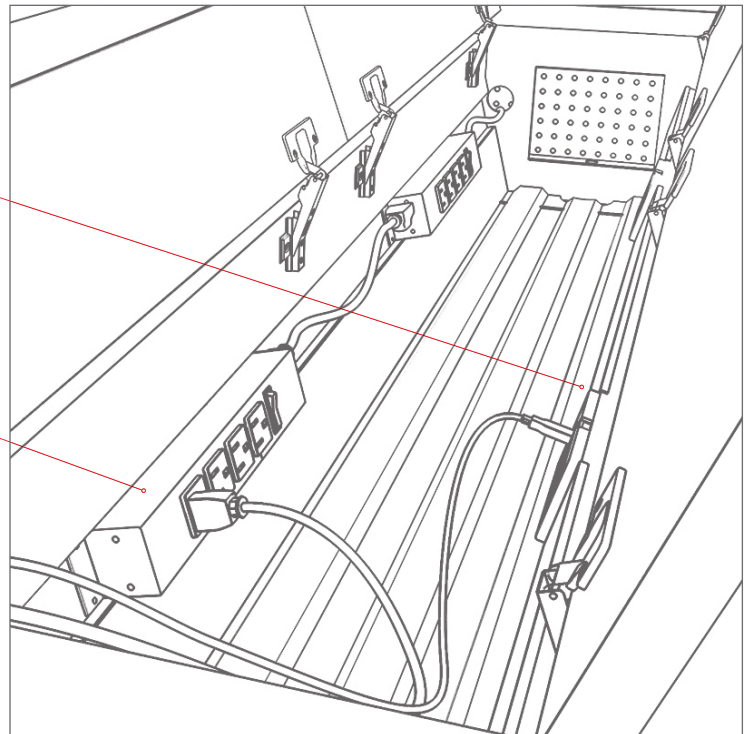
POWER

Power capacity matches table seating, so each person at the table has a power and data outlet.

example:

An 8 ft. table has 8 outlets, a 12 ft. table has 12 outlets, etc.

Power strips are single circuit soft wire style plug-in.

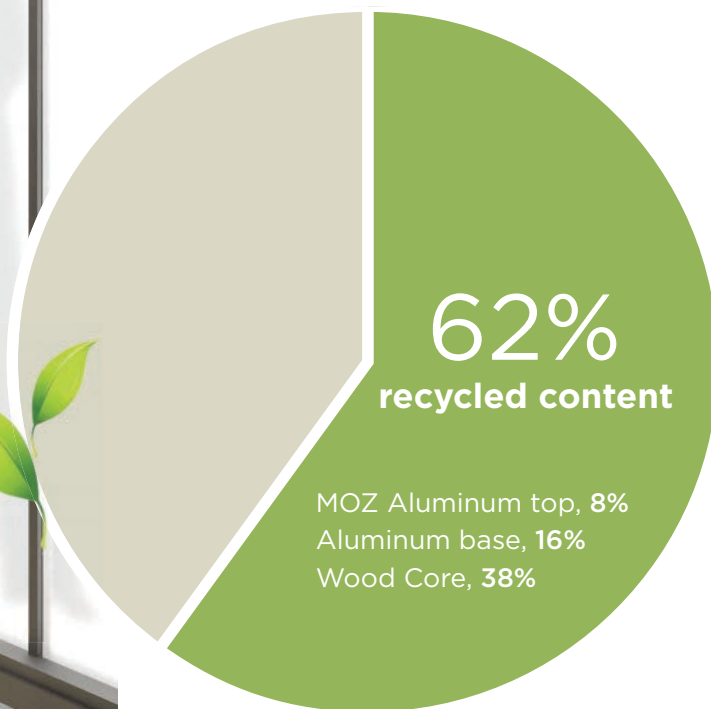


For dimensions, see page 14.

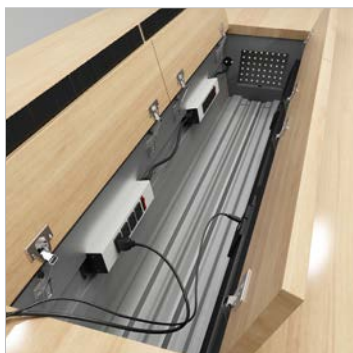




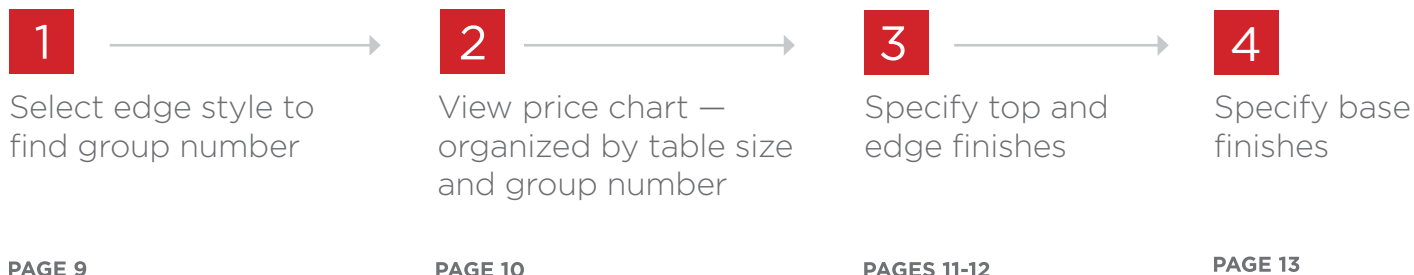
Mesa is as environmentally sound as it is innovative,
with materials that offer air quality assurance and
LEED point contributions for recycled content



*LEED point contributions will vary according to table specifications; this chart references the table shown on page 6, left.



ORDERING MESA IS EASY! 4 SIMPLE STEPS:



ANATOMY OF A PRODUCT NUMBER

MTB-BT-3648240-10-K

MODEL NO. _____

EDGE GROUP _____

EDGE STYLE _____

Model numbers are found in the pricing table on page 10. Add the edge group and style to create the complete product number for your Mesa table.

Be sure to specify finishes and base options in the description of your order.

Example:

MTB-BT-3648240-10-K

Description:

Mesa Table, Boatshaped, 36 x 48 x 240, Style Group 10, Edge Style K

Top Finish:	VNO1	American Cherry
Edge Finish:	ED01	American Cherry
Base Inset Finish:	MT01	Clouds
Base Column Finish:	VPOL	American Cherry

American Cherry top and edge, with Clouds base inset and American Cherry base columns

Your choice of top and edge material determines your edge style options.



Laminate (self) edge PVC edge

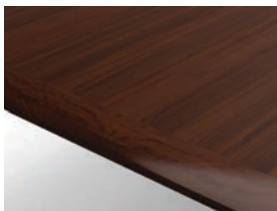
Group 1

Laminate top with laminate or PVC edge



Group 9

Laminate top with solid wood edge



Group 10

Veneer top with solid wood edge



Group 11

MOZ Metal top with solid wood edge

Available Edge Styles: A & B



A 3 mm PVC B Self Edge

Available Edge Styles: J, K, J, M, N, P, Q



J Radius



K Bevel



L Beaded



M Knife



N Reverse Knife



P Double Radius

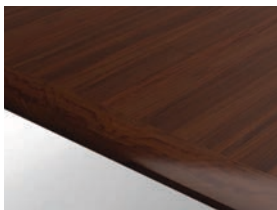


Q Bullnose



Group 12

Laminate top with solid wood edge



Group 13

Veneer top with solid wood edge



Group 14

MOZ Metal top with solid wood edge

Available Edge Styles: S, T, W



S Ellipse 2.5"

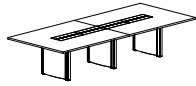


T Ellipse 3.5"

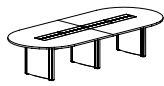


W Ellipse 4.5"

Freight for continental U.S. is 20% of Group 1 Net Pricing.



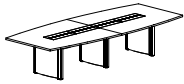
Rectangle Table



Racetrack Table

Freight for all tables is 20% of Group 1 Net pricing

Size	Model No.	Model No.	Group 1	Group 9	Group 10	Group 11	Group 12	Group 13	Group 14
4' x 8'	MTB-RE-4896	MTB-RT-4896	\$6,600	\$10,230	\$11,220	\$12,720	\$13,200	\$14,520	\$16,020
4' x 9'	MTB-RE-48108	MTB-RT-48108	\$7,231	\$11,209	\$12,293	\$14,168	\$14,463	\$15,909	\$17,784
4' x 10'	MTB-RE-48120	MTB-RT-48120	\$8,617	\$13,357	\$14,649	\$16,524	\$17,235	\$18,958	\$20,833
4' x 11'	MTB-RE-48132	MTB-RT-48132	\$10,078	\$15,620	\$17,132	\$20,132	\$20,155	\$22,171	\$25,171
4' x 12'	MTB-RE-48144	MTB-RT-48144	\$10,469	\$16,227	\$17,797	\$20,797	\$20,938	\$23,031	\$26,031
4' x 14'	MTB-RE-48168	MTB-RT-48168	\$12,044	\$18,669	\$20,476	\$23,476	\$24,089	\$26,498	\$29,498
4' x 16'	MTB-RE-48192	MTB-RT-48192	\$12,654	\$19,614	\$21,512	\$26,012	\$25,308	\$27,839	\$32,339
4' x 18'	MTB-RE-48216	MTB-RT-48216	\$15,241	\$23,624	\$25,910	\$30,410	\$30,482	\$33,530	\$38,030
4' x 20'	MTB-RE-48240	MTB-RT-48240	\$15,948	\$24,719	\$27,112	\$31,610	\$31,896	\$35,086	\$39,586
4' x 22'	MTB-RE-48264	MTB-RT-48264	\$17,317	\$26,842	\$29,439	\$33,940	\$34,634	\$38,098	\$42,598
5' x 10'	MTB-RE-60120	MTB-RT-60120	\$10,281	\$15,935	\$17,477	N/A	\$20,561	\$22,617	N/A
5' x 12'	MTB-RE-60144	MTB-RT-60144	\$12,095	\$18,747	\$20,561	N/A	\$24,190	\$26,609	N/A
5' x 14'	MTB-RE-60168	MTB-RT-60168	\$13,358	\$20,705	\$22,709	N/A	\$26,716	\$29,388	N/A
5' x 16'	MTB-RE-60192	MTB-RT-60192	\$14,592	\$22,618	\$24,807	N/A	\$29,185	\$32,103	N/A
5' x 18'	MTB-RE-60216	MTB-RT-60216	\$17,410	\$26,985	\$29,597	N/A	\$34,819	\$38,301	N/A
5' x 20'	MTB-RE-60240	MTB-RT-60240	\$18,742	\$29,050	\$31,861	N/A	\$37,483	\$41,232	N/A
5' x 22'	MTB-RE-60264	MTB-RT-60264	\$19,798	\$30,687	\$33,657	N/A	\$39,597	\$43,556	N/A



Boatshape Table

Freight for all tables is 20% of Group 1 Net pricing

Size	Model No.	Group 1	Group 9	Group 10	Group 11	Group 12	Group 13	Group 14
3' x 4' x 8'	MTB-BT-364896	\$6,600	\$10,230	\$11,220	\$12,720	\$13,200	\$14,520	\$16,020
3' x 4' x 9'	MTB-BT-3648108	\$7,231	\$11,209	\$12,293	\$14,168	\$14,463	\$15,909	\$17,784
3' x 4' x 10'	MTB-BT-3648120	\$8,617	\$13,357	\$14,649	\$16,524	\$17,235	\$18,958	\$20,833
3' x 4' x 11'	MTB-BT-3648132	\$10,078	\$15,620	\$17,132	\$20,132	\$20,155	\$22,171	\$25,171
3' x 4' x 12'	MTB-BT-3648144	\$10,469	\$16,227	\$17,797	\$20,797	\$20,938	\$23,031	\$26,031
3' x 4' x 14'	MTB-BT-3648168	\$12,044	\$18,669	\$20,476	\$23,476	\$24,089	\$26,498	\$29,498
3' x 4' x 16'	MTB-BT-3648192	\$12,654	\$19,614	\$21,512	\$26,012	\$25,308	\$27,839	\$32,339
3' x 4' x 18'	MTB-BT-3648216	\$15,241	\$23,624	\$25,910	\$30,410	\$30,482	\$33,530	\$38,030
3' x 4' x 20'	MTB-BT-3648240	\$15,948	\$24,719	\$27,112	\$31,610	\$31,896	\$35,086	\$39,586
3' x 4' x 22'	MTB-BT-3648264	\$17,317	\$26,842	\$29,439	\$33,940	\$34,634	\$38,098	\$42,598
4' x 5' x 10'	MTB-BT-4860120	\$10,281	\$15,935	\$17,477	N/A	\$20,561	\$22,617	N/A
4' x 5' x 12'	MTB-BT-4860144	\$12,095	\$18,747	\$20,561	N/A	\$24,190	\$26,609	N/A
4' x 5' x 14'	MTB-BT-4860168	\$13,358	\$20,705	\$22,709	N/A	\$26,716	\$29,388	N/A
4' x 5' x 16'	MTB-BT-4860192	\$14,592	\$22,618	\$24,807	N/A	\$29,185	\$32,103	N/A
4' x 5' x 18'	MTB-BT-4860216	\$17,410	\$26,985	\$29,597	N/A	\$34,819	\$38,301	N/A
4' x 5' x 20'	MTB-BT-4860240	\$18,742	\$29,050	\$31,861	N/A	\$37,483	\$41,232	N/A
4' x 5' x 22'	MTB-BT-4860264	\$19,798	\$30,687	\$33,657	N/A	\$39,597	\$43,556	N/A

Table top finish choices include laminate, veneer or metal.

LAMINATE Edge Groups 1, 9 & 12

LM01 Fusion Maple
Wilsonart 7909-60

LM02 Wild Cherry
Wilsonart 7054-60

LM03 Biltmore Cherry
Wilsonart 7924-07

LM04 Figured Mahogany
Wilsonart 7040K-78

LM05 Antique White
Wilsonart 1572-60

LM07 Slate Grey/MT
Wilsonart D91-60

LM08 Black/BU
Wilsonart 1595-60

LM09 White/CW
Wilsonart 1573-60

LM10 Cafelle
Wilsonart 17933K-7

LMNS Custom

VENEER Edge Groups 10 & 13

VN01 Natural Maple

VN02 Fusion Maple

VN03 Warm Maple

VN04 Golden Maple

VN05 American Cherry

VN06 Biltmore Cherry

VN07 Warm Cherry

VN08 Axiom Cherry

VN09 Cordovan Cherry

VN10 Medium Cherry

VN11 Espresso

VN12 Deep Cherry

VN13 Warm Walnut

VN14 Natural Walnut

VN15 Ebony on Walnut

VN16 Light Mahogany

VN17 Medium Mahogany

VN18 Deep Mahogany

VN19 Natural Oak

VN20 Medium Oak

VN21 Wild Cherry

VNNS Custom*

MOZ METAL Edge Groups 11 & 14

MT02 Clouds

MT03 Coarse Grain

MTNS Custom*



CARB Compliant
Mesa laminates meet or exceed California (CARB) air quality emission standards — the most stringent in the country — for composite wood products.

For larger veneer swatches, see page 12.

*For pricing on custom finishes, contact your Friant Sales Consultant.

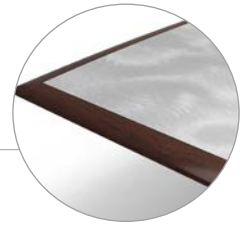




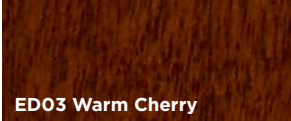

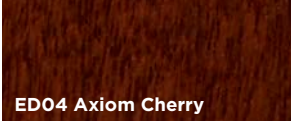







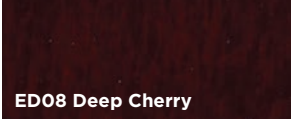





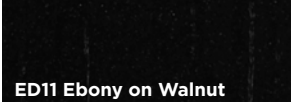
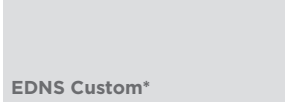


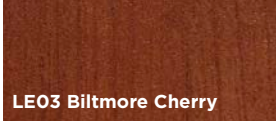

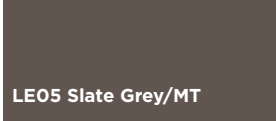
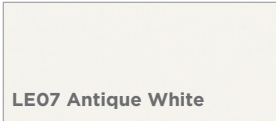
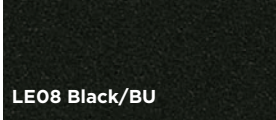

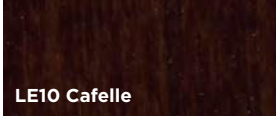
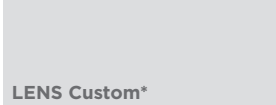


Table edge finish choices include solid wood, laminate and PVC.


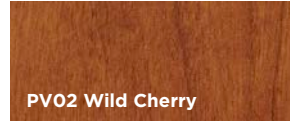
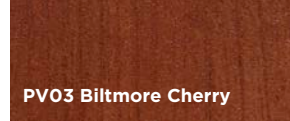

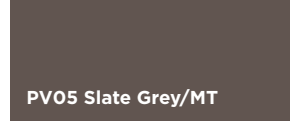
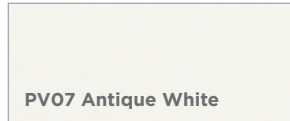
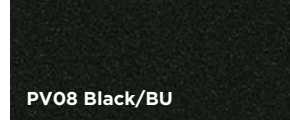
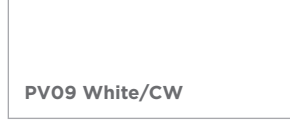
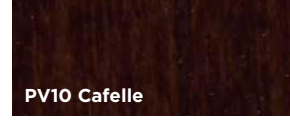
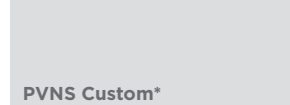
Solid Wood Edge

 ED01 American Cherry	 ED12 Natural Maple
 ED02 Biltmore Cherry	 ED13 Fusion Maple
 ED03 Warm Cherry	 ED14 Warm Maple
 ED04 Axiom Cherry	 ED15 Golden Maple
 ED05 Cordovan Cherry	 ED16 Light Mahogany
 ED06 Medium Cherry	 ED17 Medium Mahogany
 ED07 Espresso	 ED18 Deep Mahogany
 ED08 Deep Cherry	 ED19 Natural Oak
 ED09 Warm Walnut	 ED20 Medium Oak
 ED10 Natural Walnut	 ED21 Wild Cherry
 ED11 Ebony on Walnut	 EDNS Custom*

Laminate Edge

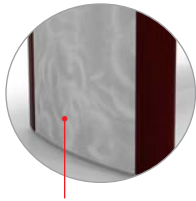
 LE01 Fusion Maple
 LE02 Wild Cherry
 LE03 Biltmore Cherry
 LE04 Figured Mahogany
 LE05 Slate Grey/MT
 LE07 Antique White
 LE08 Black/BU
 LE09 White/CW
 LE10 Cafelle
 LENS Custom*

PVC Edge

 PV01 Fusion Maple
 PV02 Wild Cherry
 PV03 Biltmore Cherry
 PV04 Figured Mahogany
 PV05 Slate Grey/MT
 PV07 Antique White
 PV08 Black/BU
 PV09 White/CW
 PV10 Cafelle
 PVNS Custom*

*For pricing on custom finishes, contact your Friant Sales Consultant.

Select an inset finish and column finish. A standard Mesa table has a perforated metal base inset and metal columns available in Aluminum, Black or White finish.



Inset Finishes

Veneer, laminate and Moz metal insets available with additional cost — see upcharge table below.

Metals (Standard):

MBST Perforated Aluminum
MBSB Perforated Black
MBSW Perforated White

Insets with upcharge:

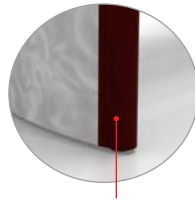
MB01 Clouds (Moz)
MB04 Coarse Grain (Moz)
MBNS Custom*

Veneers

VBME Match Edge
VB01 American Cherry
VB02 Biltmore Cherry
VB03 Warm Cherry
VB04 Axiom Cherry
VB05 Cordovan Cherry
VB06 Medium Cherry
VB07 Espresso
VB08 Deep Cherry
VB09 Warm Walnut
VB10 Natural Walnut
VB11 Ebony on Walnut
VB12 Natural Maple
VB13 Fusion Maple
VB14 Warm Maple
VB15 Golden Maple
VB16 Light Mahogany
VB17 Medium Mahogany
VB18 Deep Mahogany
VB19 Natural Oak
VB20 Medium Oak
VB21 Wild Cherry
VBNS Custom*

Laminates

LB01 Fusion Maple
LB02 Wild Cherry
LB03 Biltmore Cherry
LB05 Figured Mahogany
LB07 Antique White
LB08 Windsor Mahogany
LB09 Black
LBNS Custom*



Column Finishes

Veneer columns available with additional cost — see upcharge table below.

Metals (Standard):

VCST Aluminum
VCSB Black
VCSW White

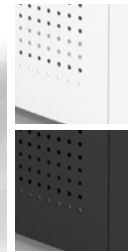
Columns with upcharge:

Veneers

VC01 American Cherry
VC02 Biltmore Cherry
VC03 Warm Cherry
VC04 Axiom Cherry
VC05 Cordovan Cherry
VC06 Medium Cherry
VC07 Espresso
VC08 Deep Cherry
VC09 Warm Walnut
VC10 Natural Walnut
VC11 Ebony on Walnut
VC12 Natural Maple
VC13 Fusion Maple
VC14 Warm Maple
VC15 Golden Maple
VC16 Light Mahogany
VC17 Medium Mahogany
VC18 Deep Mahogany
VC19 Natural Oak
VC20 Medium Oak
VC21 Wild Cherry
VCNS Custom*

STANDARD MESA BASE:

Matching inset and columns, 3 color choices.



INSET: Perforated metal

MBST Aluminum

MBSB Black

MBSW White

COLUMNS: Metal

VCST Aluminum

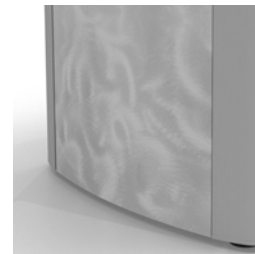
VCSB Black

VCSW White

Specify MBST/VCST, MBSB/VCSB, or MBSW/VCSW

ADDITIONAL BASE DESIGNS:

Please see upcharge chart, below.



INSET: MOZ Metal
COLUMNS: Aluminum



INSET: MOZ Metal
COLUMNS: Veneer



INSET: Laminate
COLUMNS: Aluminum



INSET: Perforated Aluminum
COLUMNS: Veneer



INSET:
Veneer

COLUMNS:
Aluminum

Base Option Upcharges

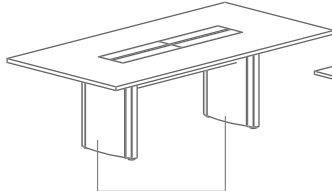
Table Length	Veneer Inset	MOZ Metal Inset	Laminate Inset	Veneer columns
8', 9', 10'	\$2,000	\$2,180	\$1,200	\$2,000
11', 12', 14', 16'	\$3,000	\$3,270	\$1,800	\$3,000
18', 20', 22'	\$4,000	\$4,360	\$2,400	\$4,000

*For pricing on custom finishes, contact your Friant Sales Consultant.

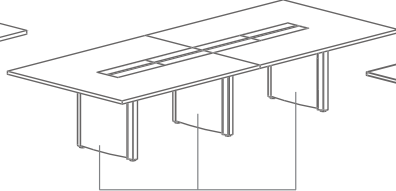
SPECIFICATIONS CONFERENCE

MESA

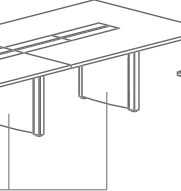
NUMBER OF DOORS, BASES AND SEAMS PER SIZE



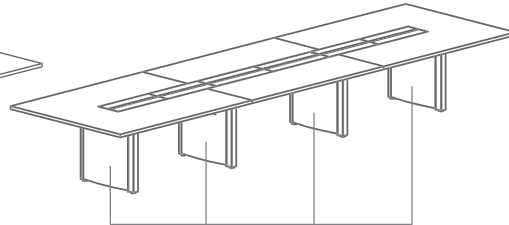
8', 9' & 10' TABLES
2 bases
4 doors



11' TABLES
3 bases
4 doors



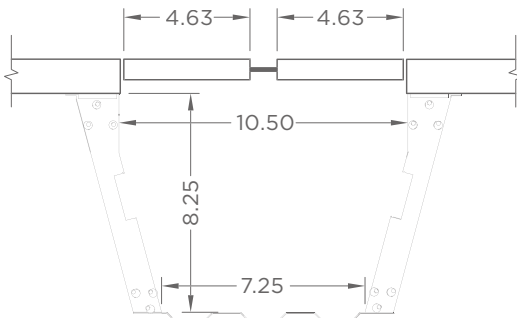
12', 14' & 16' TABLES
3 bases
8 doors



18', 20' & 22' TABLES
4 bases
12 doors

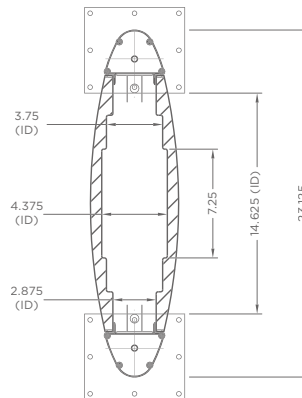
SEAMS			
table size	8'	9'-14'	16'-22'
# of seams	0	1	2

TROUGH DIMENSIONS



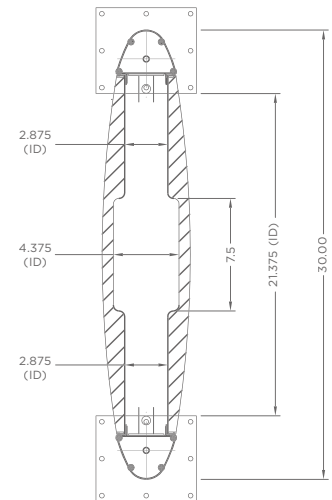
INSIDE BASE CLEARANCE

Base for 48" Wide Top



Drawings with base locations for core drilling are available on our web site at www.friant.com/mesa

Base for 60" Wide Top



CONFERENCE ROOM SEATING



Description	Part #	Ht.	W.	D.	Features	List
High Back Madison	BJ-HBXSW-M	46-48 1/4"	25 1/4"	24 1/2"	• PU leather seat and back	\$900
Mid Back Madison	BJ-MBXSW-M	39-41 1/4"	25 1/4"	25"	• Aluminum polished armrest with PU arm pad • Height adjustable seat • Aluminum polished base • Nylon castors	\$850

See full seating collection in our Seating catalog or online at www.friant.com/seating

PRICES

All prices are F.O.B. factory. We reserve the right to change prices without prior notice.

TERMS

Net 30 days from date of invoice with established terms. Invoices are delinquent if not paid (30) days from date of invoice. In the event timely payment is not made, interest will be charged at the rate of 1.5% per month on delinquent accounts. Buyers will also be liable for normal collection costs and attorney fees.

ORDERS

Orders are only accepted by issuance of a P.O., and are subject to the terms set forth herein and on our order acknowledgment. It is the responsibility of the buyer to review our acknowledgment for accuracy, and to notify Friant within 48 hours from the acknowledgment date of any discrepancies. Please send all purchase orders to orders@friant.com or fax to (510) 535-6895. If you have any questions, please contact Customer Service at (510) 535-5113.

ORDER CHANGES AND CANCELLATIONS

Our order confirmation is final and binding. Any order change or cancellation is subject to our ability to conform. Such requests are to be made in writing to our office and may be subject to a fee.

RETURNS

No merchandise may be returned without our written consent and shipping instructions, and are subject to a 35% restocking fee. Unauthorized returns will not be accepted and will be returned freight collect. All packages are labeled with contents, and it is the customer's responsibility to check box labels against the packing list for accuracy before opening. If correctly labeled and undamaged product is removed from its original packaging, Friant will not accept its return.

CLAIMS

We are not responsible for damage suffered in transit. Merchandise should be inspected for possible freight damage upon delivery. Claims for damage or shortages should be filed by the consignee with the carrier within 5 days of delivery. You are also protected for "concealed damage" if you file claim with the carrier within 5 days of delivery. All claims against Friant for defects, errors or shortages must be made by Buyer in writing within 10 days after delivery. Failure to make such a claim shall constitute full acceptance. All claims must be pre-approved and with a P.O. issued to Friant before reimbursement and/or reinstallation will be granted.

SHIPPING

Friant generally palletizes, boxes and/or shrink wraps its products. If Buyer requests additional packaging or special shipping, extra charges will apply. Buyer obtains title to products and assumes the risk of loss for them upon shipment from Friant's plant.

PARTIAL SHIPMENTS

We will make every attempt to ship orders complete and on schedule. However, we reserve the right to make partial shipments as merchandise is ready. Invoices covering these partial shipments are to be paid as they become due.

SHIPPING AND PREPAID FREIGHT

Unless otherwise instructed, we reserve the option to ship by what is, in our opinion, the best possible way. Upon request, we will prepay and add freight for accounts with established credit. Please see our web site for estimated freight times.

DELIVERY

We are not liable for delay or failure of delivery due to strikes and/or differences with workmen, war, riot, fire, compliance with government regulations, acts of nature, failure or delays of sources of supply, or any other causes beyond our control.

CONSTRUCTION - SPECIFICATIONS

All items are produced to price list specifications unless otherwise advised. All dimensions shown are approximate. Manufacturer reserves the right to make modifications and/or improvements without prior notice.

COMPLIANCE WITH LAW

Purchaser is solely responsible for compliance with all applicable Federal, State and Local laws, ordinances, regulations, rules and standards relating to the installation, maintenance, use and operation of products.

PRODUCT WARRANTY - 3 YEARS

This warranty is given to the initial purchaser and is valid from the date of purchase, for 3 years. This warranty covers defects in material and craftsmanship found during normal usage of the product during the warranty period. If the product is defective, and if written notice of the defect is given to Friant & Associates within the applicable warranty period, Friant & Associates, at its option, will either repair or replace the defective product with a comparable component or product. This warranty applies to all products except as noted below.

High wear parts, such as fabrics, other covering material/finishes, foam, glides, etc. are warranted for One (1) Year. This warranty does not apply to damage caused by a carrier, alteration to the product not expressly authorized by Friant & Associates, nor to product considered to be of a consumable nature such as bulbs, light ballasts, etc.

WARRANTY EXCEPTIONS:

- Natural variations in wood grain, figure or the presence of character marks
- Matching of colors, grains, textures
- Changes in surface finishes due to aging or exposure to light
- Damage, marking or staining of surfaces due to contact with rubber or similar compounds
- Damage from sharp objects or imprinting from writing instruments, computer equipment or prolonged exposure to fluids or sun
- Checking or delaminating due to changes in temperature or improper care or storage
- Damage caused by misuse or improper care

Friant & Associates does not guarantee the matching of colors, grain or texture, except to within commercially acceptable standards. A product will not be considered defective, and Friant & Associates will not be obligated to replace it, if it is not installed in a proper manner (i.e., product not leveled, not secured properly, etc.).

Except as noted above, Friant & Associates makes no express or implied warranties as to any product, and in particular makes no warranty of fitness for any particular use. At Friant & Associates' option, product repair and/or replacement are the customer's exclusive remedy for any and all product defects.

Friant & Associates shall not be liable for consequential, economic or incidental damages arising from any product defect.

CARE AND MAINTENANCE

Friant & Associates' finish provides excellent stain and mar resistance. Care should be exercised when cleaning. The following precautions will help keep the product looking new:

- Dust all surfaces on a regular basis with a soft damp cloth. Do not use spray polishes - especially those containing silicone.
- Lift all objects from the surface when moving - never drag objects across the surface.
- Metal objects should be kept from contacting the surface.

FRÍANT

OFFICE FURNITURE MADE SMARTER OUR MISSION IS TO MAKE HIGH-END DESIGNER WORKSPACES MORE ACCESSIBLE & AFFORDABLE BY BRINGING MODERN BUSINESS INNOVATION TO DESIGN

HERE'S TO PAYING LESS FOR A BEAUTIFUL WORK ENVIRONMENT

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