

# Notice of Intent to Certify Sole Source

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**To:** Interested Parties

**From:** Stacy Baldwin  
Agency Procurement Officer

**Date:** December 29, 2016

**Re:** Sole Source Certification Number **SS5071** for **StealthStation7 and Framelink Software applications**

**Contact Email Address:** [solesource@umc.edu](mailto:solesource@umc.edu)

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## Sole Source Certification Award Details

Regarding UMMC Sole Source Certification Number SS5071 for StealthStation7 and Framelink Software applications, please be advised that UMMC intends to award the purchase of the StealthStation7 and Framelink Software applications to Medtronic as the sole source provider of the StealthStation7 and Framelink Software applications.

UMMC issues this notice in accordance with Mississippi state law, policy, and procedures for sole source procurements.

## Sole Source Criteria

1. Where the compatibility of equipment, accessories, or replacement parts is the paramount consideration (and manufacturer is the sole supplier).
2. Where a sole supplier's item is needed for trial use or testing.
3. Where a sole supplier's item is to be required when no other item will service the needs of UMMC.

## Schedule

Task	Date
First Advertisement Date	December 29, 2016
Second Advertisement Date	January 5, 2017

Response Deadline from Objectors	January 13, 2017, at 3:00 p.m. Central Time
Notice of Award/No Award Posted	Not before January 17, 2017

## Project Details

**1. Describe the commodity that the agency is seeking to procure:**

The University of Mississippi Medical Center (UMMC) seeks to purchase the Medtronic StealthStation7 and Framelink Software applications to aid in the creation of the Functional and Stereotactic Neurosurgery service at UMMC. These applications will allow for trajectory planning of stereotactic procedures such as deep brain stimulation, deep brain ablative procedures, and deep brain biopsies. This software is not only crucial, but fundamental for the expansion of the neurosurgery program and for the ability to perform the procedures mentioned above, which are not currently offered at UMMC. These applications will also provide residents with the opportunity to learn techniques that have not been present at UMMC for over the last 10 years.

**2. Explain why the commodity is the only one (1) that can meet the needs of the agency:**

Stereotactic procedures require careful planning with extreme precision, accuracy and reliability. Medtronic StealthStation7 and Framelink Software applications will provide these characteristics. Although there are other stereotactic planning software applications on the market, Medtronic is the only company who produces a compatible software with the current navigation equipment at UMMC. Additional software to existing navigation platforms is a much more cost effective approach to meet the needs for this program.

**3. Explain why the source is the only person or entity that can provide the required commodity:**

Medtronic provides the StealthStation7 and Framelink Software applications for use with the StealthStation Navigation. Medtronic is the sole manufacturer and supplier of the StealthStation7 and Framelink Software applications. It is not available from any other distributor. See supporting letter from Medtronic, Attachment A.

**4. Explain why the amount to be expended for the commodity is reasonable:**

The estimated amount to be expended is for the purchase of the StealthStation7 and Framelink Software applications is \$140,038.75. This amount is within the expected price range for these products.

**5. Describe the efforts that the agency went through to obtain the best possible price for the commodity:**

Through market intelligence, UMMC was able to negotiate best pricing for these products. All applicable discounts were explored and applied.

## **Submission Instructions and Format of Response from Objecting Parties**

Interested parties who have reason to believe that the StealthStation7 and Framelink Software applications (hereafter, “Products”) should not be certified as a sole source should provide information in the Vendor Form for the State to use in determining whether or not to proceed with awarding the sole source to Medtronic. The Vendor Form may be found at <http://www.dfa.state.ms.us/Purchasing/documents/ObjectiontoSoleSourceDetermination.pdf>.

Objections must include the certification in Attachment B.

Comments will be accepted at any time prior to Friday, January 13, 2017, at 3:00 p.m. (Central Time) to [solesource@umc.edu](mailto:solesource@umc.edu). Responses may be delivered via email to [solesource@umc.edu](mailto:solesource@umc.edu). UMMC WILL NOT BE RESPONSIBLE FOR DELAYS IN THE DELIVERY OF RESPONSES. It is solely the responsibility of the Interested Parties that responses reach UMMC on time. Responses received after the deadline and responses that lack all required information will be rejected. UMMC reserves the right to inspect Interested Party’s commodity for comparison purposes.

If you have any questions concerning the information above or if we can be of further assistance, please contact [solesource@umc.edu](mailto:solesource@umc.edu).

Attachment A: Vendor Correspondence

Attachment B: Objection Certification

## Attachment A

# Medtronic

Medtronic  
Restorative Therapies Group  
826 Coal Creek Circle  
Louisville, Colorado 80027  
[www.medtronic.com](http://www.medtronic.com)

University of Mississippi Medical Center  
2500 North State Street  
Jackson, MS 39216

Ms. Michelle Spera,

As you are aware, Medtronic is the exclusive equipment manufacturer of the StealthStation™ surgical systems (S7™), ENT surgical systems (Fusion™), Electromagnetic Navigation (AxiEM™), Powered ENT Systems (Straightshot™ M4 Microdebrider), O-arm™ Imaging System, PoleStar™ Surgical MR System, and Midas Rex™ drills and attachments, including all hardware components, applicable licensed software applications and surgical instrumentation.

These systems and instruments are medical devices subject to federal regulations. Medtronic does not authorize customers or third party repair entities to service these Medtronic products, including the loading or reloading of software. Any unauthorized service or modification to Medtronic systems or instruments will void existing warranties or service agreements.

Additionally, Medtronic does not authorize the service of its products nor sell parts to third party service/repair companies. Customers will be responsible for the cost for new parts and labor to bring any adulterated equipment back to Manufacturer's specifications or Medtronic may refuse to service the equipment because it is considered not repairable according to Medtronic standards.

Medtronic cannot guarantee the proper performance or results of its systems if unauthorized service or use of non-OEM parts has occurred. Further, Medtronic assumes no responsibility for any resulting claims, costs, and expenses associated with the use of any systems, devices or instruments for which unauthorized service was performed or non-OEM parts have been used for repair or maintenance.

Medtronic is available to support you for troubleshooting, issue resolution, technical calibrations, system checks, system repairs, and planned maintenance inspections. For more information or to schedule maintenance of your system, please contact your Medtronic Sales Representative or technical support at 800-595-9709.

Sincerely,



Rick Brandl

Senior Director of Service Operations  
Medtronic Restorative Therapies Group

Attachment B

**SUBMITTED IN RESPONSE TO**  
**Sole Source Certification No. SS5071**  
**Accepted until January 13, 2017, at 3:00 p.m.**

I certify that the information contained in this objection is true and accurate to the best of my knowledge. I understand that UMMC will investigate all statements made in this objection and that any false or misleading information provided may result in adverse action.

\_\_\_\_\_  
Objector Name  
Objector's title

\_\_\_\_\_  
Date