

Notice of Intent to Certify Sole Source

To: Interested Parties

From: Stacy Baldwin
Agency Procurement Officer

Date: February 27, 2017

Re: Sole Source Certification Number **SS5082** for **Phadia® 250 Immunoassay analyzer, accessories, reagents, and all related consumables**

Contact Email Address: solesource@umc.edu

Sole Source Certification Award Details

Regarding UMMC Sole Source Certification Number **SS5082** for **Phadia® 250 Immunoassay analyzer, accessories, reagents, and all related consumables (Products)**, please be advised that UMMC intends to award the purchase of the **Phadia® 250 Immunoassay analyzer, accessories, reagents, and all related consumables** to **Phadia US Inc. (Phadia)**, a part of **Thermo Fisher Scientific (Vendor)**, as the sole source provider.

UMMC issues this notice in accordance with Mississippi state law, policy, and procedures for sole source procurements.

Sole Source Criteria

1. Where the compatibility of equipment, accessories, or replacement parts is the paramount consideration (and manufacturer is the sole supplier).
2. Where a sole supplier's item is needed for trial use or testing.
3. Where a sole supplier's item is to be required when no other item will service the needs of UMMC.

Schedule

Task	Date
First Advertisement Date	February 27, 2017
Second Advertisement Date	March 6, 2017
Response Deadline from Objectors	March 13, 2017, at 3:00 p.m. Central Time
Notice of Award/No Award Posted	Not before April 21, 2017

Project Details

1. Describe the commodity that the agency is seeking to procure:

The University of Mississippi Medical Center is requesting to purchase the Phadia® 250 Immunoassay analyzer, accessories, and all related consumables, an automated immunoassay system for allergy and autoimmune testing, for use in the Clinical Lab. The approval of this contract is needed in order to increase laboratory efficiency and to bring in house additional testing currently sent to reference laboratories. This instrument will allow higher sample throughput, decreased hands-on time, decreased calibration costs, and allow UMMC to test for Celiac Disease and other disease markers.

2. Explain why the commodity is the only one (1) that can meet the needs of the agency:

The use of the Phadia® ImmunoCAP allergy assays are regarded as the technical and clinical reference standard (Ann Allergy Asthma Immunol. 2007; 99:34-41). UMMC clinicians require the testing for individual targeted components including peanut, shellfish, and cat dander, be available for patient care. Currently, Phadia® is the only instrument line that accommodates allergy, autoimmune, and celiac testing in a single platform.

3. Explain why the source is the only person or entity that can provide the required commodity:

Thermo Fisher Scientific is the sole manufacturer and distributor of the Phadia® 250 Immunoassay Analyzer, accessories, and all related consumables. They are not available from any other distributor. See supporting letter from **VENDOR**, Attachment A.

4. Explain why the amount to be expended for the commodity is reasonable:

The estimated amount to be expended for the purchases of the **Phadia® 250 Immunoassay Analyzer, accessories, reagents, and all related consumables over the contract term** is \$664,413.29. This amount is within the expected price range for these products.

5. Describe the efforts that the agency went through to obtain the best possible price for the commodity:

Through market intelligence, UMMC was able to negotiate best pricing for these products. All applicable discounts were explored and applied.

Submission Instructions and Format of Response from Objecting Parties

Interested parties who have reason to believe that the **PRODUCTS** (hereafter, “Products”) should not be certified as a sole source should provide information in the Vendor Form for the State to use in determining whether or not to proceed with awarding the sole source to **VENDOR**. The Vendor Form may be found at <http://www.dfa.state.ms.us/Purchasing/documents/ObjectiontoSoleSourceDetermination.pdf>.

Objections must include the certification in Attachment B.

Comments will be accepted at any time prior to Day of week, March 13, 2017 at 3:00 p.m. (Central Time) to solesource@umc.edu. Responses may be delivered via email to solesource@umc.edu. UMMC WILL NOT BE RESPONSIBLE FOR DELAYS IN THE DELIVERY OF RESPONSES. It is solely the responsibility of the Interested Parties that responses reach UMMC on time. Responses received after the deadline and responses that lack all required information will be rejected. UMMC reserves the right to inspect Interested Party’s commodity for comparison purposes.

If you have any questions concerning the information above or if we can be of further assistance, please contact solesource@umc.edu.

Attachment A: Vendor Correspondence

Attachment B: Objection Certification

Attachment A



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in serving science

January 30, 2017

Dear Valued Customer,

This letter is in response to your inquiry regarding the manufacturing and distribution of ImmunoCAP, ImmunoCAP Components, EliA autoimmune testing reagents and the Phadia Laboratory Systems. This letter is to confirm that Thermo Fisher Scientific, through its various subsidiaries, is the sole manufacturer and distributor of this technology and the automated analyzers specifically designed to perform the testing. All reagents, consumables, service and parts are only available directly through Thermo Fisher Scientific or its related companies and not sold through third party channels.

The Phadia Laboratory System is also the only system that allows for ImmunoCAP, ImmunoCAP Peanut Component and EliA autoimmune testing to be performed on the same instrument simultaneously to further maximize laboratory throughput and productivity specifically food, tree nut components and FDA approved celiac markers. Reference ranges apply to all ages and specifics can be found in the Directions for Use.

For further information, please do not hesitate to contact me at 269-492-1947.

Kind regards,

A handwritten signature in black ink, appearing to read "David S. Dowdy".

David S. Dowdy
Senior Director, Finance and Operations
Phadia US Inc.

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800.346.4364 phone
269.492.7541 fax

www.thermoscientific.com/phadia

Attachment B

**SUBMITTED IN RESPONSE TO
Sole Source Certification No. SS5082
Accepted until March 13, 2017, at 3:00 p.m.**

I certify that the information contained in this objection is true and accurate to the best of my knowledge. I understand that UMMC will investigate all statements made in this objection and that any false or misleading information provided may result in adverse action.

Objector Name
Objector's title

Date