

Notice of Intent to Certify Sole Source

To: Interested Parties

From: Stacy Baldwin
Agency Procurement Officer

Date: February 27, 2017

Re: Sole Source Certification Number **SS5083** for Just Right Surgical 5mm Stapler and Reload

Contact Email Address: solesource@umc.edu

Sole Source Certification Award Details

Regarding UMMC Sole Source Certification Number **SS5083** for 5mm Stapler and Reload, please be advised that UMMC intends to award the purchase of the 5mm Stapler and Reload, to Just Right Surgical, as the sole source provider of the 5mm Stapler and Reload.

UMMC issues this notice in accordance with Mississippi state law, policy, and procedures for sole source procurements.

Sole Source Criteria

1. Where the compatibility of equipment, accessories, or replacement parts is the paramount consideration (and manufacturer is the sole supplier).
2. Where a sole supplier's item is needed for trial use or testing.
3. Where a sole supplier's item is to be required when no other item will service the needs of UMMC.

Schedule

Task	Date
First Advertisement Date	February 27, 2017
Second Advertisement Date	March 6, 2017

Response Deadline from Objectors	March 13, 2017, at 3:00 p.m. Central Time
Notice of Award/No Award Posted	Not before March 14, 2017

Project Details

1. Describe the commodity that the agency is seeking to procure:

The University of Mississippi Medical Center (UMMC) seeks to purchase 5mm surgical staplers and reloads from Just Right Surgical for enhanced surgical outcomes with laparoscopic procedures within the neonatal population. Just Right Surgical is the only company to manufacture and sell a surgical stapler and stapler reloads at this size. Through the use of smaller incisions, with smaller entry ports, the patient will endure less pain, less wound related complications, and have a quicker recovery. Smaller equipment and instrumentation makes performing any laparoscopic operation on an infant or small child much safer and precise due to the issues with working in a much smaller space. The request for these will allow UMMC to enhance Minimally Invasive Surgery for Infants/Children. These operations are not the same as standard/Adult laparoscopy and require the appropriate instruments/equipment.

2. Explain why the commodity is the only one (1) that can meet the needs of the agency:

Just Right Surgical is the only manufacturer and seller of neonatal and infant sized stapling instrumentation for laparoscopic procedures. These are nine times smaller than existing stapling instruments.

3. Explain why the source is the only person or entity that can provide the required commodity:

Just Right Surgical manufactures the 5mm stapler and reload and is the sole manufacturer and supplier of the Just Right Surgical. They are not available from any other distributor. See supporting letter from Just Right Surgical, Attachment A.

4. Explain why the amount to be expended for the commodity is reasonable:

The estimated amount to be expended is for the purchase of the 5mm Stapler and Reload is \$220,000. This amount is within the expected price range for these products.

5. Describe the efforts that the agency went through to obtain the best possible price for the commodity:

Through market intelligence, UMMC was able to negotiate best pricing for these products. All applicable discounts were explored and applied.

Submission Instructions and Format of Response from Objecting Parties

Interested parties who have reason to believe that the 5mm Stapler and Reload (hereafter, “Products”) should not be certified as a sole source should provide information in the Vendor Form for the State to use in determining whether or not to proceed with awarding the sole source to Just Right Surgical. The Vendor Form may be found at <http://www.dfa.state.ms.us/Purchasing/documents/ObjectiontoSoleSourceDetermination.pdf>.

Objections must include the certification in Attachment B.

Comments will be accepted at any time prior to Monday, March 13, 2017, at 3:00 p.m. (Central Time) to solesource@umc.edu. Responses may be delivered via email to solesource@umc.edu. UMMC WILL NOT BE RESPONSIBLE FOR DELAYS IN THE DELIVERY OF RESPONSES. It is solely the responsibility of the Interested Parties that responses reach UMMC on time. Responses received after the deadline and responses that lack all required information will be rejected. UMMC reserves the right to inspect Interested Party’s commodity for comparison purposes.

If you have any questions concerning the information above or if we can be of further assistance, please contact solesource@umc.edu.

Attachment A: Vendor Correspondence

Attachment B: Objection Certification

Attachment A



To whom it may concern:

JustRight Surgical is the world's first and only company that produces and distributes our patented 3mm bipolar advanced vessel sealer and classic 5mm stapler . These products are distributed solely by JustRight Surgical.

Please contact me with questions .

Respectfully,

A handwritten signature in blue ink, appearing to read 'Jason Ott', with a long horizontal line extending to the right.

Jason Ott

JustRight Surgical
Director of Sales
(720)840-6564

Attachment B

**SUBMITTED IN RESPONSE TO
Sole Source Certification No. SS5083
Accepted until March 13, 2017, at 3:00 p.m.**

I certify that the information contained in this objection is true and accurate to the best of my knowledge. I understand that UMMC will investigate all statements made in this objection and that any false or misleading information provided may result in adverse action.

Objector Name
Objector's title

Date