

Enclose®

North America Price List – June 2015



Includes Enclose®, Enclose® Frameless Glass and Walls Adaptable Components

Electronic Update Page – Enclose Price List

- The table below lists all of the updates and addendums added to this price list since the original version was created.
- All **Update** pages will replace the existing pages within the document.
- All **New** pages will be placed at the back of the document.

Link	Date	Page	Description
Click Here	August 2015	Inside Back Cover	Update – Haworth Product Non-Obsolescence and Warranty Policy was replaced with May 8, 2015 version.



This Haworth North American price book contains US list prices. Canadian customers can convert the US list price into their Canadian equivalent by going to www.Haworth.com/Canada to find the current Canadian multipliers. These multiplier factors allow you to convert the US list price into a Canadian list price.

HAWORTH

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Introduction

Haworth wall products are only specified with the Canvas specification tool using configuration based logic and pricing. Using programmed rules, Canvas will determine the applicable Variants and their required quantity based on the Characteristics and Values specified and calculates the Configured Price for each ordered Model.

This Price List documents each product Model with the available Model Pricing (Variants and Variant List prices) used to validate the pricing provided by the Canvas specification tool.

Variants

Variants are variables used to calculate the Configured Price in a Model and usage is dependent on specified combinations of Characteristics and Values. There are two types of Variants, *Base Price* Variants and *Configuration* Variants.

Base Price Variant

Every Model contains this Variant as the starting point for the Configured Price of the Model. Where there are common components shared in all configurations of the Model, the Base Price includes these components. Where there are no common components through all configurations of the Model, the Base Price will show \$0.01. If a Model does not contain any options or if the available options do not affect the pricing, only the Base Price will be listed.

Configuration Variants

These Variants are used when a Model has different product configurations that affect the pricing, such as finishes or profiles, and are used to build up the Configured Price of the Model based on the product specification. These Variants may be specific to a Model or a *Global Variant*.

Global Variants

These are Configuration Variants that are shared between two or more Models and have the same List price. So as to not repeat these Variants on each applicable Model, they have been grouped into like items and a Group lookup is listed.

Variant Quantity

The required calculated quantity of a Variant. Programmed rules used by Canvas include the math required to calculate the quantities of each Variant based on the Model and project specifications.

Pricing

Variant List Price

The List price is the price of a single unit of the Variant.

Variant Ext. (Extended) List Price

The Ext. List price is the price calculated by multiplying the Variant List price by the Variant Quantity.

Ext. List = List x Quantity

Configured Price

This is the total price for the Model once all the Ext. List prices for each applicable Configuration Variant is added to the Base Price.

Configured Price = Base Price + Sum of Ext. List prices

Pricing Validation

Haworth wall panel orders are shown as Configured Prices. To validate project pricing, request a Canvas Price Breakdown. The Variant List prices may be validated as documented in this Price List. **Variant Quantities will vary by project.** Check Approval drawings to validate product specification.

Using Model Pages

Page Elements:

- (A)** Model Number and Model Description
- (B)** **Base Price** Variant
- (C)** **Configuration** Variants (if applicable)
- (D)** Variant **List** price

(A)	MODEL DESCRIPTION	(B)	MODEL PRICING Variant	(C)	(D)
	114-2207: ENC Starters				List
			BASE PRICE		\$0.01
			ADJSTARTER		23.00
			ADJSTARTER_ALCLAD		26.00
			ADJSTARTER_ALCLAD_EXT		18.00
			ADJSTARTER_BASE		139.00
			ADJSTARTER_SEAL		5.00
			ADJSTARTER_WDCLAD		221.00
			COMPRESS		114.00
			LPAL		23.00
			LPAL_EXT		17.00
			LPWD		33.00
			LPWDCLAD		271.00
			LP_BASE		112.00
			TMT		134.00
			TMTPTD		29.00
			Group A – Finish		\$

Validating Configured Price:

Step 1 - Using the Canvas Price Breakdown, record each of the Variants and their corresponding List price and Quantity

Step 2 - In the Price List Model pages, find the applicable **Model (A)** (*reference Indexes at the back of this book*)

Step 3 - Confirm that the Variant **List price (D)** for the **Base Price Variant (B)** and each applicable **Configuration Variant (C)** are the same between the Price List and the Canvas Price Breakdown (*refer to Global Variant Groups for Group Variant List prices*)

Step 4 - For each Variant, the Variant **Ext. List price (1)** is calculated by multiplying the Variant **List price (D)** by the Variant **Quantity (2)**

Step 5 - For the **Configured Price (3)** of the **Model (A)**, add together the **Ext. List prices (1)** of all the applicable Variants

Example: ENC Starter specified as an Adjustable type with a ceiling height of 3048.0 mm (10ft) and Grade A painted finish on both sides.

(A)	114-2207: ENC Starter	(D)	(2)	(1)
(B)	Variant	List	Quantity	Ext. List
	BASE PRICE	\$ 0.01	1	\$ 0.01
	ADJSTARTER	23	3.048	70.10
	ADJSTARTER_ALCLAD	26	2	52.00
	ADJSTARTER_ALCLAD_EXT	18	6.096	109.73
	ADJSTARTER_BASE	139	1	139.00
	ADJSTARTER_SEAL	5	6.1922	30.96
	PTDA	11	0.484022	5.32
	TOTAL:			407.12

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ENC Models

ENC Models

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ENC Models

MODEL DESCRIPTION	MODEL PRICING	
	Variant	List
114-2178: ENC Connectors		
	BASE PRICE	\$0.01
	FULLREVEAL10	17.39
	FULLREVEAL12	18.48
	HALFREVEAL	22.83
114-2179: ENC Ceiling Track		
	BASE PRICE	\$92.38
114-2180: ENC Ceiling Track Flap		
	BASE PRICE	\$21.74
114-2181: ENC Clip 9/16 TBar, Teg Tile		
	BASE PRICE	\$13.52
114-2182: ENC Clip 9/16 1 TBar, LayIn Tile		
	BASE PRICE	\$12.48
114-2183: ENC Clip 1 TBar, Teg Tile		
	BASE PRICE	\$13.52
114-2184: ENC Clip 9/16 Slotted Grid (1/8 Rev)		
	BASE PRICE	\$17.68
114-2185: ENC Clip 9/16 Slotted Grid (1/4 Rev)		
	BASE PRICE	\$9.36
114-2186: ENC Clip 9/16 DimTBar		
	BASE PRICE	\$16.64
114-2187: ENC Clip 9/16 Screw-Slot Grid		
	BASE PRICE	\$17.68
114-2188: ENC Screw Concealed TBar		
	BASE PRICE	\$3.27
114-2189: ENC Screw Drywall		
	BASE PRICE	\$3.27
114-2190: ENC Lateral Bracing Y-Bolt		
	BASE PRICE	\$27.18
114-2191: ENC Lateral Bracing Carpet Gripper Shoe		
	BASE PRICE	\$13.04

ENC Models

MODEL DESCRIPTION	MODEL PRICING Variant	List
114-2193: ENC Smooth Shoe		
	BASE PRICE	\$32.60
114-2194: ENC Ceiling Track Splice Plates		
	BASE PRICE	\$3.27
	INLINE	3.27
	WALMT	14.56
114-2195: ENC Freestanding Splice Plates		
	BASE PRICE	\$3.27
	2W135CLSDPOSTONMOD	47.82
	2W90CLNPOSTCLNMOD	57.61
	2W90CLSDPOSTONMOD	49.99
	2WVARACLSPOSTONMOD	36.95
	3W90CLNPOSTCLNMOD	57.61
	3W90CLNPOSTNO_MOD	57.61
	3W90CLSDPOSTONMOD	49.99
	4W90CLNPOSTCLNMOD	57.61
	4W90CLSDPOSTONMOD	68.47
	INLINESFSNO_MOD	223.88
	INLINESDCUTPNLNO_MOD	32.60
	WALMTCLSDPOSTLPRMOD	38.04
	WALMTCLSDPOSTNO_MOD	32.60
114-2196: ENC Freestanding Cover		
	BASE PRICE	\$73.90
114-2197: ENC Interface WP Foam Tape (1 Roll)		
	BASE PRICE	\$60.32
114-2198: ENC Vertical Cladding Strip		
	BASE PRICE	\$82.60
	Group A – Finish	\$
114-2199: ENC Cuttable Compression Block Kit		
	BASE PRICE	\$191.28
114-2200: ENC Cuttable Wide Starter Trims		
	BASE PRICE	\$25.00
	CLADAL	35.87
	CLADWD	817.27
	Group A – Finish	\$

ENC Models

MODEL DESCRIPTION	MODEL PRICING Variant	List
114-2201: ENC In Line WP to WP Bracket		
	BASE PRICE	\$38.04
114-2202: ENC Compressible Starter Bracket		
	BASE PRICE	\$41.30
114-2203: ENC Chinook Beams		
	BASE PRICE	\$32.60
	BEAM_101.6	316.26
	BEAM_50.8	279.31
	BEAM_76.2	297.78
	UPCHG_1_101.6	1,700.85
	UPCHG_1_50.8	1,417.19
	UPCHG_1_76.2	1,558.47
	UPCHG_2_101.6	283.66
	UPCHG_2_50.8	283.66
	UPCHG_2_76.2	283.66
	UPCHG_3_101.6	1,983.42
	UPCHG_3_50.8	1,700.85
	UPCHG_3_76.2	1,842.13
	Group A – Finish	\$
114-2204: ENC Chinook Brackets		
	BASE PRICE	\$13.04
	CNCRT	9.79
	DRYWAL	216.28
	ENC	41.30
	HLLWBLK	9.79
	Group A – Finish	\$
114-2205: ENC Flat Finish Casing		
	BASE PRICE	\$3.27
	PTD	61.95
	WD	773.80
	WLCV	86.94
	Group A – Finish	\$
114-2206: ENC Door to Intersection HW Packs		
	BASE PRICE	\$3.27
	2W135	47.82
	2W90	54.34
	WALMT	54.34

ENC Models

MODEL DESCRIPTION	MODEL PRICING Variant	List
114-2207: ENC Starters		
	BASE PRICE	\$0.01
	ADJSTARTER	25.00
	ADJSTARTER_ALCLAD	28.26
	ADJSTARTER_ALCLAD_EXT	19.56
	ADJSTARTER_BASE	151.07
	ADJSTARTER_SEAL	5.44
	ADJSTARTER_WDCLAD	240.19
	COMPRESS	140.20
	LPAL	25.00
	LPAL_EXT	18.48
	LPWD	35.87
	LPWDCLAD	294.53
	LP_BASE	121.72
	TMT	157.59
	TMTPTD	31.52
	Group A – Finish	\$
114-2208: ENC End of Runs		
	BASE PRICE	\$131.51
	CLNMOD	43.47
	CLNMOD_AL	33.70
	EOR_WD	342.35
	LPRMOD	43.47
	LPRMOD_AL	18.48
	ONMOD	41.30
	ONMOD_AL	55.43
	Group A – Finish	\$
114-2209: ENC 2 Way Intersections		
	BASE PRICE	\$23.91
	2W135	71.73
	2W135CLSDPOST167	17.39
	2W135CLSDPOST167_BASE	111.95
	2W135CLSDPOST167_WD	330.39
	2W90	77.17
	2W90CLSDPOST167	39.12
	2W90CLSDPOST167_BASE	102.16
	2W90CLSDPOST167_WD	378.21
	2W90CLSDPOST168	78.25
	2W90CLSDPOST168_BASE	65.21
	2W90CLSDPOST168_WD	906.39
	2W90OPNPOST167	42.39
	2W90OPNPOST167_BASE	113.03
	INLINE144.4	42.39
	INLINE144.4_BASE	159.76
	INLINE93.6	22.83
	INLINE93.6_BASE	153.24
	INLINE93.6_WD	235.84
	INLINE_TCH	26.08
	WD	64.13
	Group A – Finish	\$

ENC Models

MODEL DESCRIPTION	MODEL PRICING Variant	List
114-2210: ENC 2 Way Variable Angle Intersection		
	BASE PRICE	\$144.55
	2WVARA	32.60
	Group A – Finish	\$
114-2211: ENC 3 Way Intersections		
	BASE PRICE	\$23.91
	3W90	153.24
	CLNPOST167BASE	123.90
	CLNPOST167_EXT	9.79
	CLSDPOST167BASE	116.29
	CLSDPOST167BASE_WD	53.26
	CLSDPOST167_EXT	22.83
	CLSDPOST167_WD	307.57
	CLSDPOST168BASE	103.25
	CLSDPOST168_EXT	78.25
	CLSDPOST168_WD	894.44
	Group A – Finish	\$
114-2213: ENC 4 Way Intersections		
	BASE PRICE	\$20.65
	4WAYS_11FT	85.86
	4WAYS_12FT	101.08
114-2214: ENC Swing Door Stop - WP Mounted		
	BASE PRICE	\$35.87
114-2215: ENC Swing Door Stop - Floor Mounted		
	BASE PRICE	\$54.08
114-2217: ENC Furniture Brackets - PM (Hook)		
	BASE PRICE	\$27.18
	Group A – Finish	\$
114-2218: ENC Cord Management - PM (Hook)		
	BASE PRICE	\$32.60
	406.4	6.52
	609.6	8.69
114-2312: ENC Ceiling Track Flap Tape (1 Roll)		
	BASE PRICE	\$46.74

ENC Models

MODEL DESCRIPTION	MODEL PRICING Variant	List
114-3831: ENC Filler Fin Glass Wall Panel		
	BASE PRICE	\$399.94
	HORIZONTALS	107.60
	VERTICAL	35.87
	Group A – Finish	\$
114-3832: ENC Glass Stack-on Panel		
	BASE PRICE	\$310.82
	HORIZONTALS	110.85
	SPACER	39.12
	VERTICALS	67.38
	Group A – Finish	\$
	Group B – General	\$
114-3833: ENC Glass Wall Panel		
	BASE PRICE	\$470.59
	HORIZONTALS	157.59
	TRNSM	95.64
	TRNSM_ZA00	362.99
	VERTICALS	67.38
	Group A – Finish	\$
	Group B – General	\$
114-3834: ENC Interface Wall Panel		
	BASE PRICE	\$664.04
	HORIZONTALS	148.90
	TRNSM	74.99
	TRNSM_ZA00	285.83
	VERTICALS	60.86
	Group A – Finish	\$
	Group B – General	\$
	Group C – Tile	\$
114-3835: ENC 135° 2 Way Corner Glass Wall Panel		
	BASE PRICE	\$1,719.32
	CONNECTION_HW	292.35
	HORIZONTALS_1A	121.72
	HORIZONTALS_2A	121.72
	TRNSM	352.12
	TRNSM_1A	96.73
	TRNSM_2A	96.73
	VERTICALS	68.47
	Group A – Finish	\$

ENC Models

MODEL DESCRIPTION	MODEL PRICING Variant	List
114-3836: ENC 90° 3 Way Corner Glass Wall Panel		
	BASE PRICE	\$1,525.87
	CONNECTION_HW	188.02
	HORIZONTALS_1A	121.72
	HORIZONTALS_2A	121.72
	TRNSM	365.16
	TRNSM_1A	96.73
	TRNSM_2A	96.73
	VERTICALS	102.16
	Group A – Finish	\$
114-3837: ENC 90° 2 Way Corner Glass Wall Panel		
	BASE PRICE	\$1,573.69
	CONNECTION_HW	188.02
	HORIZONTALS_1A	121.72
	HORIZONTALS_2A	121.72
	TRNSM	352.12
	TRNSM_1A	96.73
	TRNSM_2A	96.73
	VERTICALS	68.47
	Group A – Finish	\$
114-3838: ENC Combi Glass-Solid Wall Panel		
	BASE PRICE	\$728.16
	HORIZONTALS	209.76
	VERTICALS_GLZ	67.38
	VERTICALS_SLD	52.17
	Group A – Finish	\$
	Group B – General	\$
	Group C – Tile	\$
114-3839: ENC Combi Glass-Solid Top Cut Wall Panel		
	BASE PRICE	\$988.99
	HORIZONTALS	209.76
	PTD	21.74
	VERTICALS_GLZ	67.38
	VERTICALS_SLD	52.17
	WD	827.06
	WLCV	21.74
	Group A – Finish	\$
	Group B – General	\$
	Group C – Tile	\$

ENC Models

MODEL DESCRIPTION	MODEL PRICING Variant	List
114-3842: ENC Solid Wall Panel		
	BASE PRICE	\$352.12
	HORIZONTALS	81.52
	TRNSM	61.95
	TRNSM_ZA00	104.33
	VERTICALS	52.17
	Group A – Finish	\$
	Group B – General	\$
	Group C – Tile	\$
	Group D – Electrical	\$
114-3843: ENC Solid Side Cuttable Wall Panel		
	BASE PRICE	\$552.09
	HORIZONTALS	81.52
	PTD	21.74
	STARTER	123.90
	TRNSM	63.03
	TRNSM_ZA00	274.97
	VERTICALS	52.17
	WD	841.18
	WLCV	21.74
	Group A – Finish	\$
	Group B – General	\$
	Group C – Tile	\$
114-3844: ENC Solid Top Cuttable Wall Panel		
	BASE PRICE	\$921.61
	HORIZONTALS	138.03
	PTD	21.74
	TRNSM	6.52
	VERTICALS	52.17
	WD	827.06
	WLCV	21.74
	Group A – Finish	\$
	Group B – General	\$
	Group C – Tile	\$
	Group D – Electrical	\$
114-3845: ENC Combi Solid-Glass Wall Panel		
	BASE PRICE	\$658.60
	HORIZONTALS	201.06
	HORIZONTALS_GSO	110.85
	SPACERS	39.12
	TRNSM	267.35
	VERTICALS_GLZ	67.38
	VERTICALS_SLD	52.17
	Group A – Finish	\$
	Group B – General	\$
	Group C – Tile	\$
	Group D – Electrical	\$

ENC Models

MODEL DESCRIPTION	MODEL PRICING	List
	Variant	
114-3846: ENC Archways		
	BASE PRICE	\$324.96
	DRFR_AW_HZ	57.61
	DRFR_AW_VT	72.82
	DRFR_TRNSMGL	251.06
	DRFR_TRNSMGL_HZ	151.07
	DRFR_TRNSMGL_VT	67.38
	DRFR_TRNSMSD	118.47
	DRFR_TRNSMSD_HZ	102.16
	DRFR_TRNSMSD_VT	52.17
	DRFR_TRNSMSPACER	39.12
	Group A – Finish	\$
	Group B – General	\$
	Group C – Tile	\$
114-3847: ENC Butt Hinge Doors		
	BASE PRICE	\$377.12
	DRFR_BH_SHIM	14.13
	DRFR_SW_HZ	63.03
	DRFR_SW_VT	63.03
	DRFR_TRNSMGL	251.06
	DRFR_TRNSMGL_HZ	88.04
	DRFR_TRNSMGL_VT	67.38
	DRFR_TRNSMSD	118.47
	DRFR_TRNSMSD_HZ	40.22
	DRFR_TRNSMSD_VT	52.17
	DRFR_TRNSMSPACER	39.12
	Group A – Finish	\$
	Group B – General	\$
	Group C – Tile	\$
	Group E – Door	\$
	Group F – Door Hardware (Alphabetical)	\$
	Group G – Door Hardware (Numerical)	\$
114-3848: ENC Pivot Doors		
	BASE PRICE	\$377.12
	DRFR_PVT_BRGBLK	53.26
	DRFR_PVT_BUSHING	14.13
	DRFR_SW_HZ	63.03
	DRFR_SW_VT	63.03
	DRFR_TRNSMGL	251.06
	DRFR_TRNSMGL_HZ	88.04
	DRFR_TRNSMGL_VT	67.38
	DRFR_TRNSMSD	118.47
	DRFR_TRNSMSD_HZ	40.22
	DRFR_TRNSMSD_VT	52.17
	DRFR_TRNSMSPACER	39.12
	Group A – Finish	\$
	Group B – General	\$
	Group C – Tile	\$
	Group E – Door	\$
	Group F – Door Hardware (Alphabetical)	\$
	Group G – Door Hardware (Numerical)	\$

ENC Models

MODEL DESCRIPTION	MODEL PRICING Variant	List
114-3849: ENC Sliding Doors		
	BASE PRICE	\$407.56
	DRFR_SL_BRACE	49.99
	DRFR_SL_BRACEDBL	147.80
	DRFR_SL_BRACESGL	21.74
	DRFR_SL_FSB	249.96
	DRFR_SL_HZ	59.78
	DRFR_SL_VT	69.56
	DRFR_SL_VT_SAE	123.90
	DRFR_TRNSMGL	219.53
	DRFR_TRNSMGL_HZ	93.46
	DRFR_TRNSMGL_VT	67.38
	DRFR_TRNSMSD	88.04
	DRFR_TRNSMSD_HZ	61.95
	DRFR_TRNSMSD_VT	52.17
	DRFR_TRNSMSPACER	39.12
	Group A – Finish	\$
	Group B – General	\$
	Group C – Tile	\$
	Group E – Door	\$
	Group F – Door Hardware (Alphabetical)	\$
	Group G – Door Hardware (Numerical)	\$
114-4581: ENC 90° 2 Way Glass Corner Cap		
	BASE PRICE	\$142.38
114-4805: ENC Cuttable Starter Flap		
	BASE PRICE	\$34.78
114-6756: ENC Backer Bracket Kit		
	BASE PRICE	\$52.17
115-3829: ENC Power Base Bezels		
	BASE PRICE	\$43.47
115-3830: ENC Power Base Triplex Receptacles		
	BASE PRICE	\$39.12
	PB_RECPT_15AMP22CM	86.94
	PB_RECPT_15AMP22IG	89.12
	PB_RECPT_15AMP31CM	86.94
	PB_RECPT_15AMP31IG	89.12
	PB_RECPT_15AMP332CM	58.69
	PB_RECPT_15AMP332IG	59.78
	PB_RECPT_20AMP22CM	158.67
	PB_RECPT_20AMP22IG	159.76
	PB_RECPT_20AMP31CM	158.67
	PB_RECPT_20AMP31IG	159.76
	PB_RECPT_20AMP332CM	165.19
	PB_RECPT_20AMP332IG	166.29

ENC Models

MODEL DESCRIPTION	MODEL PRICING Variant	List
115-3831: ENC Power Base PDAs		
	BASE PRICE	\$39.12
	PB_PDA_22	31.52
	PB_PDA_31	31.52
	PB_PDA_332	30.43
115-3832: ENC Power Base Jumpers		
	BASE PRICE	\$39.12
	PB_JUMPER332_1066.8	85.86
	PB_JUMPER332_1219.2	90.21
	PB_JUMPER332_1371.6	95.64
	PB_JUMPER332_1524.0	99.99
	PB_JUMPER332_2438.4	124.99
	PB_JUMPER332_304.8	64.13
	PB_JUMPER332_3657.6	159.76
	PB_JUMPER332_4876.8	192.37
	PB_JUMPER332_609.6	72.82
	PB_JUMPER332_762.0	77.17
	PB_JUMPER332_914.4	81.52
	PB_JUMPER422_1066.8	91.29
	PB_JUMPER422_1219.2	95.64
	PB_JUMPER422_1371.6	106.51
	PB_JUMPER422_1524.0	110.85
	PB_JUMPER422_2438.4	135.86
	PB_JUMPER422_304.8	66.30
	PB_JUMPER422_3657.6	176.06
	PB_JUMPER422_4876.8	215.19
	PB_JUMPER422_609.6	79.34
	PB_JUMPER422_762.0	81.52
	PB_JUMPER422_914.4	85.86
115-3833: ENC Power Base In-Feeds		
	BASE PRICE	\$39.12
	PB_INFD_HDW332_1625.6	94.56
	PB_INFD_HDW332_6705.6	242.36
	PB_INFD_HDW422_1625.6	103.25
	PB_INFD_HDW422_7620.0	297.78
	PB_INFD_PWRBSAI332_1625.6	173.89
	PB_INFD_PWRBSAI332_3657.6	224.97
	PB_INFD_PWRBSAI332_7620.0	339.08
	PB_INFD_PWRBSAI422_1625.6	176.06
	PB_INFD_PWRBSAI422_3657.6	243.44
	PB_INFD_PWRBSAI422_7620.0	376.03
115-6164: ENC Stack-on Spacer, Sliding, No TR		
	BASE PRICE	\$30.43
118-1684: ENC Dr Track Brace		
	BASE PRICE	\$49.99

ENC Models

MODEL DESCRIPTION	MODEL PRICING Variant	List
118-1706: ENC Solid Stack-on Panel	BASE PRICE	\$198.89
	HORIZONTALS	61.95
	SPACER	39.12
	VERTICALS	52.17
	Group A – Finish	\$
	Group B – General	\$
	Group C – Tile	\$
121-0778: ENC Off Module T-Mount	BASE PRICE	\$96.73
	TMTPOST	13.04

EFG Models

EFG Models

EFG Models

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EFG Models

MODEL DESCRIPTION	MODEL PRICING Variant	List
114-2219: EFG Connector		
	BASE PRICE	\$0.01
	FULLREVEAL10	17.39
	FULLREVEAL12	18.48
114-2220: EFG Ceiling Track		
	BASE PRICE	\$173.89
114-2221: EFG Ceiling Track Flap		
	BASE PRICE	\$21.74
114-2222: EFG Clip 9/16 TBar, Fish Teg LayIn Tile		
	BASE PRICE	\$17.68
114-2223: EFG Clip 9/16, TBar 1/4 Teg Tile DimTBar		
	BASE PRICE	\$17.68
114-2224: EFG Clip 9/16 TBar, 3/8 Teg Tile		
	BASE PRICE	\$17.68
114-2226: EFG Clip 1 TBar, Fish Teg LayIn Tile		
	BASE PRICE	\$17.68
114-2228: EFG Clip 1 TBar, 1/4 Teg Tile		
	BASE PRICE	\$17.68
114-2229: EFG Clip 1 TBar, 3/8 Teg Tile		
	BASE PRICE	\$17.68
114-2230: EFG Clip 9/16, Slotted Screw-Slot Grid		
	BASE PRICE	\$17.68
114-2234: EFG Screw Concealed TBar		
	BASE PRICE	\$3.27
114-2235: EFG Screw Drywall		
	BASE PRICE	\$3.27
114-2236: EFG Lateral Bracing Y-Bolt		
	BASE PRICE	\$26.08
114-2238: EFG Ceiling Track Wall Mount Bracket		
	BASE PRICE	\$17.68

EFG Models

MODEL DESCRIPTION	MODEL PRICING Variant	List
114-2239: EFG Vertical Cladding Strip		
	BASE PRICE	\$82.60
	Group A – Finish	\$
114-2240: EFG Glazing Leveler Kit		
	BASE PRICE	\$30.43
114-2242: EFG Frame HW Kits		
	BASE PRICE	\$3.27
	2W90	402.12
	2WVARA	402.12
	3W90	378.21
	INLINE	316.26
	VT	52.17
114-2243: EFG Bridge Block Bracket Kits		
	BASE PRICE	\$2.17
	2W135ONMODDBL	10.87
	2W135ONMODSGL	11.96
	2W90ONMODDBL	10.87
	2W90ONMODSGL	11.96
	2WVARAONMODSGL	11.96
	INLINEONMODDBL	10.87
	INLINEONMODSGL	10.87
	WALMTLPRMODSGL	7.61
	WALMTNO_MODSGL	10.87
114-2247: EFG Starters		
	BASE PRICE	\$0.01
	ADJSTARTER	38.04
	ADJSTARTER_ALCLAD	6.52
	ADJSTARTER_BASE	168.46
	ADJSTARTER_SEAL	5.44
	COMPRESS	140.20
	LP_BASE	159.76
	LP_EOR_AL	18.48
	TMT	157.59
	TMTPTD	31.52
	Group A – Finish	

EFG Models

MODEL DESCRIPTION	MODEL PRICING Variant	List
114-2248: EFG End of Runs		
	BASE PRICE	\$98.90
	CLNMOD	40.22
	CLNMOD_AL	33.70
	LPRMOD	28.26
	LPRMOD_AL	18.48
	ONMOD	41.30
	ONMOD_AL	55.43
	Group A – Finish	\$
114-2249: EFG 2 Way Intersections		
	BASE PRICE	\$23.91
	2W135	71.73
	2W135CLSDPOST204	17.39
	2W135CLSDPOST204_BASE	71.73
	2W90	77.17
	2W90CLSDPOST168	78.25
	2W90CLSDPOST168_BASE	65.21
	2W90CLSDPOST204	39.12
	2W90CLSDPOST204_BASE	102.16
	2W90OPNPOST204	42.39
	2W90OPNPOST204_BASE	113.03
	INLINE144.4	42.39
	INLINE144.4_BASE	159.76
	INLINE93.6	22.83
	INLINE93.6_BASE	153.24
	INLINE_TCH	26.08
	Group A – Finish	\$
114-2250: EFG 2 Way Variable Angle Intersection		
	BASE PRICE	\$144.55
	2WVARA	32.60
	Group A – Finish	\$
114-2251: EFG 3 Way Intersections		
	BASE PRICE	\$23.91
	3W90	153.24
	CLNPOST204	9.79
	CLNPOST204_BASE	123.90
	CLSDPOST168	78.25
	CLSDPOST168_BASE	118.47
	CLSDPOST204	22.83
	CLSDPOST204_BASE	117.37
	TMT	120.64
	TPOST167	40.22
	TPOST167_BASE	41.30
	TPOST168	29.35
	TPOST168_BASE	81.52
	TPOSTWALMT	40.22
	TPOSTWALMT_BASE	210.84
	Group A – Finish	\$

EFG Models

MODEL DESCRIPTION	MODEL PRICING Variant	List
114-2253: EFG Vertical Frame Member		
	BASE PRICE	\$115.20
	EFGVERTICAL	58.69
	Group A – Finish	\$
114-2254: EFG Top Horizontal Frame Member		
	BASE PRICE	\$431.46
	EFGTOPHORIZONTAL □	159.76
	TRIM_ATTCH	2.17
	Group A – Finish	\$
114-2255: EFG Bottom Horizontal Frame Member		
	BASE PRICE	\$279.31
	EFGBTMHORIZONTAL	68.47
	Group A – Finish	\$
114-2256: EFG Swing Door Stop - WP Mounted		
	BASE PRICE	\$35.87
114-2257: EFG Swing Door Stop - Floor Mounted		
	BASE PRICE	\$54.08
114-2313: EFG Ceiling Track Flap Tape (1 Roll)		
	BASE PRICE	\$46.74
114-3769: EFG Butt Hinge Doors		
	BASE PRICE	\$377.12
	DRFR_BH_SHIM	14.13
	DRFR_BRKT	14.13
	DRFR_SW_HZ	63.03
	DRFR_SW_VT	63.03
	DRFR_TRNSMGL	251.06
	DRFR_TRNSMGL_HZ	88.04
	DRFR_TRNSMGL_VT	67.38
	DRFR_TRNSMSD	118.47
	DRFR_TRNSMSD_HZ	40.22
	DRFR_TRNSMSD_VT	52.17
	DRFR_TRNSMSPACER	39.12
	Group A – Finish	\$
	Group B – General	\$
	Group C – Tile	\$
	Group E – Door	\$
	Group F – Door Hardware (Alphabetical)	\$
	Group G – Door Hardware (Numerical)	\$

EFG Models

MODEL DESCRIPTION	MODEL PRICING	
	Variant	List
114-3770: EFG Pivot Doors		
	BASE PRICE	\$377.12
	DRFR_BRKT	14.13
	DRFR_PVT_BRGBLK	53.26
	DRFR_PVT_BUSHING	14.13
	DRFR_SW_HZ	63.03
	DRFR_SW_VT	63.03
	DRFR_TRNSMGL	251.06
	DRFR_TRNSMGL_HZ	88.04
	DRFR_TRNSMGL_VT	67.38
	DRFR_TRNSMSD	118.47
	DRFR_TRNSMSD_HZ	40.22
	DRFR_TRNSMSD_VT	52.17
	DRFR_TRNSMSPACER	39.12
	Group A – Finish	\$
	Group B – General	\$
	Group C – Tile	\$
	Group E – Door	\$
	Group F – Door Hardware (Alphabetical)	\$
	Group G – Door Hardware (Numerical)	\$
114-3771: EFG Sliding Doors		
	BASE PRICE	\$407.56
		-
	DRFR_BRKT	14.13
	DRFR_SL_BRACE	49.99
	DRFR_SL_BRACEDBL	147.80
	DRFR_SL_BRACESGL	21.74
	DRFR_SL_FSB	249.96
	DRFR_SL_HZ	59.78
	DRFR_SL_VT	69.56
	DRFR_SL_VT_SAE	123.90
	DRFR_TRNSMGL	219.53
	DRFR_TRNSMGL_HZ	93.46
	DRFR_TRNSMGL_VT	67.38
	DRFR_TRNSMSD	88.04
	DRFR_TRNSMSD_HZ	61.95
	DRFR_TRNSMSD_VT	52.17
	DRFR_TRNSMSPACER	39.12
	Group A – Finish	\$
	Group B – General	\$
	Group C – Tile	\$
	Group E – Door	\$
	Group F – Door Hardware (Alphabetical)	\$
	Group G – Door Hardware (Numerical)	\$

EFG Models

MODEL DESCRIPTION	MODEL PRICING	List
	Variant	
114-6488: EFG Archways		
	BASE PRICE	\$324.96
	DRFR_AW_HZ	57.61
	DRFR_AW_VT	72.82
	DRFR_BRKT	14.13
	DRFR_TRNSMGL	251.06
	DRFR_TRNSMGL_HZ	151.07
	DRFR_TRNSMGL_VT	67.38
	DRFR_TRNSMSD	118.47
	DRFR_TRNSMSD_HZ	102.16
	DRFR_TRNSMSD_VT	52.17
	DRFR_TRNSMSPACER	39.12
	Group A – Finish	\$
	Group B – General	\$
	Group C – Tile	\$
118-1651: EFG Compressible Starter Bracket		
	BASE PRICE	\$41.30
118-3502: EFG Door to Intersection HW Packs		
	BASE PRICE	\$3.27
	2W135	54.34
	2W90	47.82
	WALMT	54.34
119-6832: EFG Glazing Bead, Top Horizontal, 10mm		
	BASE PRICE	\$61.36
119-6834: EFG Glazing Bead, Top Horizontal, 12mm		
	BASE PRICE	\$61.36

WAC Models

WAC Models

WAC Models

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WAC Models

MODEL DESCRIPTION	MODEL PRICING Variant	List
118-1692: WAC Sweep, Dr Leaf, BH/Dr, Wd		
	BASE PRICE	\$0.01
	PILE_15.9	96.73
	PILE_25.4	66.30
	PILE_34.9	71.73
	PILE_9.5	94.56
119-1453: WAC Glazing Connector, Tape, 2mm		
	BASE PRICE	\$74.88
119-1454: WAC Glazing Connector, Inline, 10mm		
	BASE PRICE	\$0.01
	12FT_PLST	90.48
	9FT_PLST	69.68
119-1455: WAC Glazing Connector, Inline, 12mm		
	BASE PRICE	\$0.01
	12FT_PLST	105.04
	9FT_PLST	81.12
119-1456: WAC Glazing Connector, 2 Way, 90		
	BASE PRICE	\$0.01
	10FT_TRTDMET	255.84
	12FT_PLST	145.60
	12FT_TRTDMET	302.88
	9FT_PLST	111.28
119-1457: WAC Glazing Connector, 2 Way, Vara		
	BASE PRICE	\$0.01
	10FT_TRTDMET	402.48
	12FT_PLST	242.32
	12FT_TRTDMET	478.40
	9FT_PLST	184.08
119-1458: WAC Glazing Connector, 3 Way, 90		
	BASE PRICE	\$0.01
	12FT_PLST	148.72
	9FT_PLST	114.40
119-1459: WAC Glazing Connector, 3 Way, Vara, 10mm		
	BASE PRICE	\$0.01
	10FT_TRTDMET	180.96
	12FT_PLST	185.12
	12FT_TRTDMET	212.16
	9FT_PLST	144.56

WAC Models

MODEL DESCRIPTION	MODEL PRICING Variant	List
119-1460: WAC Glazing Connector, 3 Way, Vara, 12mm		
	BASE PRICE	\$0.01
	10FT_TRTDMET	180.96
	12FT_PLST	161.20
	12FT_TRTDMET	212.16
	9FT_PLST	126.88
119-7655: WAC Sm Frmt IC Temp Construction Core		
	BASE PRICE	\$164.32
119-7656: WAC Ctrl Key Only for Construction Core		
	BASE PRICE	\$57.20
120-0629: WAC Bypass Dr Seal Kits, SI/Dr		
	BASE PRICE	\$78.00
	3WAY_FLYBY	158.08
	BULB_SEAL_GLZ	2,600.00
	ENDCAP_PLINTH_GLZ	17.68
	ENDCAP_SFTCL_GLZ	141.44
	FR_TRM_LEADING_GLZ	54.08
	FR_TRM_TAPE_GLZ	59.28
	FR_TRM_TRAILING_GLZ	46.80
	LF_TRM_TAPE_GLZ	2.08
	LF_TRM_TRAILING_GLZ	69.68
120-3162: WAC Tool, Leveling Wrench		
	BASE PRICE	\$63.44
120-3163: WAC Tool, Tap Block		
	BASE PRICE	\$35.36
120-5309: WAC Dr Closer, Sw/Dr		
	BASE PRICE	\$0.01
	CLS3	564.30
	CLS4	436.80
120-5319: WAC Dr Closer Plate, Sw/Dr		
	BASE PRICE	214.24

Global Variant Groups

Global Variant Groups

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Using Global Variant Group Pages

Validating Global Variant Price:

Step 1 – Find the corresponding Group for each Global Variant name

Group A – Finish: contains all Global Variants starting with GLZ, LAM, PTD, WD and WLCV

Group B – General: contains all Global Variants starting with CENTERBEAM, LEVEL and MUNTIN

Group C – Tile: contains all Global Variants starting with TILE

Group D – Electrical: contains all Global Variants starting with ELE

Group E – Door: contains all Global Variants starting with DR

Group F – Door Hardware (Alphabetical): contains all Global Variants in the format of DRHW_*name*

Group G – Door Hardware (Numerical): contains all Global Variants in the format of DRHW_*number*

Step 2 – Find the List price for each Global Variant name which is shown in a listed or tabular format or a combination of both.

note: Variant names are either displayed as they are or as a configurable name.

Global Group Formats

Listed Format

For listed formats, search down the list until the Variant name is found and the List price is located beside it. For ease of look up, listed Variants have been split into series.

Example: Recorded Global Variant is CENTERBEAM_FR2_472 with List price of \$23.91

Step 1 – Go to **Group B – General** (as Variant starts with CENTERBEAM)

Step 2 – Find Variant name in list and confirm List price of 23.91

Tabular Format

For tabular formats, the configurable Variant name is found on the top row of the first table and instructions are given to locate the List price.

Example: Recorded Global Variant is TILE_A1_GLZ with List price of \$258.66

Step 1 – Go to **Group C – Tile** (as Variant starts with TILE)

Step 2 – Follow the instructions on how to find Variant name in the table and confirm List price of 258.66

Configurable Variant Names

Some Variants have a common format in their names and have been consolidated into configurable Variant names displayed with variables indicated by a circular numerical reference (❶ variable options symbols). Find the list of options for each of the corresponding variables and replace the variable number with the option name.

Example: Recorded Global Variant is TILE_A1_VT_WLCV

A – Use configurable Variant TILE_❶_VT_❷ as the closest match

B – Replace ❶ with applicable variable option as illustrated in each group

• options are: **A1**, A2, A3, A4, A5, B1, B2, B3, B4, B5, TR_1A, TR_1B, TRNSM_1A and TRNSM_1B

• ❶ is replaced with **A1**, so name is now TILE_**A1**_VT_❷

C – Replace ❷ with applicable variable option as illustrated in each group

• options are: GLZ, LAM, PTD, REVEAL, WD, **WLCV**, FRT, FRTNAUF and NAUF

• ❷ is replaced with **WLCV**, so name is now TILE_A1_VT_**WLCV**

Global Variant Groups

Group A – Finish

Prices in table are List.

		Variant				
		GLZ❶	LAM❶	PTD❶	WD❶	WLCV❶
❶	A	117.52	31.20	12.48		20.80
	B	275.60	44.72	23.92	29.12	31.20
	C	393.12	52.00	42.64	49.92	40.56
	D	510.64	65.52	55.12	81.12	50.96
	E	629.20			144.56	60.32
	F	746.72			269.36	70.72
	G	864.24			458.64	80.08
	H	982.80			720.72	90.48
	I	1100.32			982.80	99.84
	J	1217.84				110.24
	K	1336.40				119.60
	L	1453.92				130.00
	M	1571.44				139.36
	N	1833.52				149.76
	O	2095.60				175.76
	P	2357.68				202.80
	Q	2619.76				228.80
	R	3143.92				255.84
	S	3668.08				308.88
	T	4192.24				361.92
	U	4715.36				416.00
	V	5239.52				469.04

The variant List price is found at the intersection of the Variant name and the corresponding variable option.

- Step 1 - Find the Variant name in the top row (❶ is a variable of the name)
- Step 2 - Move down the column to the corresponding variable ❶ option

Example: Recorded Global Variant is WDH with List price of \$720.72

- Step 1 - Find Variant **WD❶** along the top row
- Step 2 - Move down the column to variable ❶ of **H** and confirm List price of 720.72

Group B – General

Items are listed alphabetically by variant name.

Variant	List
CENTERBEAM	
CENTERBEAM_FR1_1260	30.43
CENTERBEAM_FR1_1740	33.70
CENTERBEAM_FR1_2230	35.86
CENTERBEAM_FR1_2720	40.22
CENTERBEAM_FR1_770	27.18
CENTERBEAM_FR2_1114	27.18
CENTERBEAM_FR2_472	23.91
CENTERBEAM_FR2_770	25.00
CENTERBEAM_SO_1114	27.18
CENTERBEAM_SO_472	23.91
CENTERBEAM_SO_770	25.00
LEVEL	
LEVEL2	22.82
MUNTIN	
MUNTIN_22.2	38.04
MUNTIN_22.2_BASE	29.34
MUNTIN_22.2_BASE_VT	29.34
MUNTIN_22.2_VT	38.04
MUNTIN_38.1	231.49

Global Variant Groups

Group C – Tile

Prices in table are List.

The variant List price is either found at the intersection of the Variant name and the corresponding variable option or at the intersection of the two corresponding variable options when directed to another source by a reference letter instead of a price.

Step 1 - Find the Variant name in the top row (①, ②, ③ and ④ are variables of the name)

note: variable ① identifies an option used in the Variant name which does not affect the price

Step 2 - Move down the column to the corresponding variable ② option

Step 3 - When directed to a another source:

- Find alpha reference
- Move down the column to the corresponding variable ③ option
- Move across the row to the corresponding variable ④ option

Example 1: Recorded Global Variant is TILE_A4_SC_PTD with List price of \$17.39

Step 1 - Find Variant **TILE_①_SC_②** along the top row

Step 2 - Move down the column to variable ② of **PTD** and confirm List price of 17.39

Example 2: Recorded Global Variant is TILE_B2_CR_WLCV_48X120 with List price of \$35.87

Step 1 - Find Variant **TILE_①_CR_②_③X④** along the top row

Step 2 - Move down the column below to variable ② of **WLCV** and see **d**

Step 3 - Go to second source

- Find **d**
- Move down the column to variable ③ of **48**
- Move across the row to variable ④ of **120** and confirm List price of 35.87

①	A1
	A2
	A3
	A4
	A5
	B1
	B2
	B3
	B4
	B5
	TR_1A
	TR_1B
	TRNSM_1A
	TRNSM_1B

		Variant					
		TILE_1_2	TILE_1_CR_2_3X4	TILE_1_HZ_2	TILE_1_SC_2	TILE_1_VT_2	TILE_WD2
2	GLZ	258.66		30.43	9.79	33.70	
	LAM	205.41	a		17.39		
	TFL	178.24	e		17.39		
	PTD	145.63	b	14.13	17.39		
	REVEAL			11.95			
	WD	3.27	c		17.39		
	WLCV	183.67	d	15.22		18.48	
	FRT	95.64			9.79		
	FRTNAUF	95.64					5.44
NAUF	30.43					2.17	

4										
a	60	120								
48	48.36	96.73								
b	52	60	72	96						
52		82.60	99.99	131.5						
63		105.42								
72	99.99									
c	12	24	36	48	60	72	84	96	108	120
12	326.04	367.34	399.94	429.29	453.20	497.75	542.32	580.35	612.96	660.77
18	346.69	407.55	432.55	485.80	528.18	587.96	646.65	709.69	758.59	821.62
24	367.34	434.72	483.63	542.32	609.70	684.68	759.68	839.01	899.87	978.12
30	387.99	456.46	524.93	607.53	690.12	781.41	868.36	964.00	1035.73	1129.19
36	399.94	483.63	566.23	665.12	764.03	867.27	973.77	1074.85	1170.49	1281.34
42	420.60	517.32	615.13	729.25	840.10	964.00	1077.02	1202.00	1313.95	1440.01
48	429.29	542.32	665.12	796.63	922.70	1052.02	1190.05	1265.04	1458.49	1621.51
54	504.28	707.51	908.56	1113.98	1315.03	1531.31	1748.67	1751.92	2175.77	2397.48
60	530.36	756.41	980.29	1208.52	1431.32	1670.42	1910.59	2108.39	2383.36	2568.11
d	48	54	108	120	144					
48		16.31	32.60	35.87	43.47					
120	35.87									
e	60	120								
48	81.52	163.02								

Global Variant Groups

Group D – Electrical

Items are listed alphabetically by variant name.

Variant	List
ELEADD	
ELEADD_CUTOUTA	20.65
ELEADD_CUTOUTB	20.65
ELEADD_DV	27.18
ELEADD_DV_FDBRKT_2GANG	3.27
ELEADD_DV_FDBRKT_4GANG	5.44
ELEADD_DV_JUNBOX	16.31
ELEADD_DV_RWBRKT	10.87
ELEADD_EMTCONN	3.27
ELEADD_EMTOSNIP	7.61
ELEADD_SW	32.60
ELEADD_SWSPSWTCH347V	43.47
ELEADD_US2	10.87
ELEDV	
ELEDV_20PN	10.87
ELEDV_CM	65.21
ELEDV_CMIG	130.42
ELEDV_DAT	32.60
ELEDV_GFI	65.21
ELEDV_IG	76.08
ELEDV_JUNBOX	21.74
ELEDV_PDA_PDANO_TCH	65.21
ELEDV_PDA_PDAPDA	173.89
ELEDV_PDA2_PDANO_TCH	21.74
ELEDV_PDA2_PDAPDA	108.68
ELEDV_RECPT	21.74
ELEFD	
ELEFD_25PBAI	326.04
ELEFD_CABLETIE	3.27
ELEFD_CABLE_3WSWTCH	21.74
ELEFD_CABLE_3WUS120	10.87
ELEFD_CABLE_3WUS120HC	21.74
ELEFD_CABLE_CMGFI	10.87
ELEFD_CABLE_CMGFIHC	21.74
ELEFD_CABLE_CMIGCDN	32.60
ELEFD_CABLE_CMIGUS	21.74
ELEFD_CABLE_DZMFCDN	21.74
ELEFD_CABLE_DZMFUS	43.47
ELEFD_CABLE_DZMICDN	21.74
ELEFD_CABLE_DZMIUS	32.60
ELEFD_CABLE_IGCDN	21.74
ELEFD_CABLE_IGUS	10.87
ELEFD_CABLE_SWTCHCDN	10.87
ELEFD_CABLE_SWTCHHC	21.74
ELEFD_CABLE_SWTCHUS	21.74
ELEFD_EMT	10.87
ELEFD_EMT2	43.47
ELEFD_FLEXCDN	21.74
ELEFD_FLEXUS	10.87

Variant	List
ELESW	
ELESW_3WSWTCH	65.21
ELESW_DI	282.57
ELESW_DZMF	326.04
ELESW_DZMICDN	326.04
ELESW_DZMUS	336.91
ELESW_MF	239.10
ELESW_MI	239.10
ELESW_SPSWTCH	54.34
ELESW_SWTCH	10.87

Global Variant Groups

Group E – Door

Items are listed alphabetically by variant name; Prices in table are List.

Variant	List
DR_ADDER	
DR_ADDERDBL	143.46
DR_ADDERDC	189.10
DR_ADDERPVT	717.29
DR_ADDERSL	115.20
DR_ADDERSW	38.04
DR_ADDERSWPL	74.99
DR_AL	
DR_AL	637.96
DR_AL_BTMRAL133	64.13
DR_AL_BTMRAL254	76.08
DR_AL_GLZBEAD	4.35
DR_AL_LKBODYBRKT	14.13
DR_AL_SEAL	199.97
DR_AL_SHIM	102.16
DR_AL_STILE136	127.16
DR_AL_STILEBEAD	13.04
DR_AL_STILECAPDBL	179.33
DR_AL_STILECAPEXT	35.87
DR_AL_STILECAPMNT133	38.04
DR_AL_STILECAPMNT254	30.43
DR_AL_STILECAPMNTSL	18.48
DR_AL_STILECAPSGL	220.63
DR_AL_TOPRAILBH	64.13
DR_AL_TOPRAILSL	67.38
DR_CLS	
DR_CLS_CLS1	430.56
DR_CLS_CLS2	567.84
DR_HANGER	
DR_HANGERGLZ	313.00
DR_HANGERMTGLZ	142.38
DR_HANGERWD	141.28
DR_HANGERWDGLZ	141.28
DR_KERFBASE	
DR_KERFBASE	3.27
DR_PLINTH	
DR_PLINTH4PT	22.83
DR_PLINTHEXTGLZ	64.13
DR_PLINTHEXTWA	15.22
DR_PLINTHGLZ	305.40
DR_PLINTHSLDGUIDE	56.51
DR_PLINTHWA	101.08
DR_TRK	
DR_TRK_EFG	295.61
DR_TRK_ENC	304.30
DR_TRKEXT_EFG	40.22
DR_TRKEXT_ENC	46.74
DR_TRK2	
DR_TRK2_ENC	321.36
DR_TRK2_EFG	332.80
DR_TRK2_EXT_ENC	31.20
DR_TRK2_EXT_EFG	26.00
DR_TRK2_MNTGRAIL	84.24
DR_TRK2_MNTGRAIL_EXT	15.60
DR_TRK2_MNTGRAIL_GL	341.12
DR_TRK2_MNTGRAIL_GL_EXT	38.48
DR_WD	
DR_WD ①X②	a
DR_WD_SEAL	191.28
DR_WDGLZ ①X②	b

The variant List price is either found beside the Variant name or at the intersection of the two corresponding variable options when directed to another source by a reference letter instead of a price.

Step 1 - Find the Variant name in the list

note: variables ① and ② identifies options used in the Variant name

Step 2 - When directed to a another source:

a) Find alpha reference

b) Move down the column to the corresponding variable ① option

c) Move across the row to the corresponding variable ② option

Example: Recorded Global Variant is DR_WDGLZ_48X96 with List price of \$2,167.08

Step 1 - Find Variant **DR_WDGLZ_①X②** in list and see **b**

Step 2 - Go to second source

a) Find **b**

b) Move down the column to variable ① of **48**

c) Move across the row to variable ② of **96** and confirm List price of 2,167.08

		②				
①	a	90	96	102	108	120
	40	1375.89	1404.15	1418.36	1444.36	1617.16
	48	1444.36	1547.60	1651.94	1755.19	1963.85
	b	90	96	102	108	120
	40	1917.12	1957.33	1984.50	2023.62	2261.64
	48	2043.18	2167.08	2309.46	2451.82	2736.56

Global Variant Groups

Group F – Door Hardware (Alphabetical)

Items are listed alphabetically by variant name.

Variant	List
DRHW_BUTT	
DRHW_BUTT1	152.15
DRHW_BUTT2	380.38
DRHW_CHMNY	
DRHW_CHMNYBOLT	119.55
DRHW_CV	
DRHW_CV	478.19
DRHW_CVFSBLH	687.95
DRHW_CVFSBLHR	639.04
DRHW_CVFSBRH	564.05
DRHW_CVFSBRHR	566.23
DRHW_CVRH	2569.20
DRHW_CVRHR	2513.77
DRHW_D352	
DRHW_D352AH48_U2_630	1108.54
DRHW_D352AH60_U2_630	1499.78
DRHW_D352AS32_U2_629	2184.47
DRHW_D352AS32_U2_630	1467.18
DRHW_D352AS48_U2_629	2608.32
DRHW_D352AS48_U2_630	1499.78
DRHW_D352AS60_U2_629	3021.30
DRHW_D352AS60_U2_630	1793.22
DRHW_D352AS72_U2_629	3445.16
DRHW_D352AS72_U2_630	1988.84
DRHW_D352AS84_U2_629	3858.14
DRHW_D352AS84_U2_630	2271.41
DRHW_DS	
DRHW_DS_ANSI	31.52
DRHW_ELNHGE	
DRHW_ELNHGE1	825.97
DRHW_FLBOLT	
DRHW_FLBOLTGLZ	43.47
DRHW_FLBOLTTMTGLZ	86.94
DRHW_FLBOLTWD	76.08
DRHW_HS	
DRHW_HS_CHMNY	10.87
DRHW_HS_FLBOLT	13.04
DRHW_HS_RLCTHGLZ	148.90
DRHW_HS_RLCTHWA	15.22
DRHW_JS	
DRHW_JS_ANSI	21.74
DRHW_JS_ELSTRK1	510.80
DRHW_JS_FSB	43.47
DRHW_JS_HKBOLT	32.60
DRHW_JS_RLCTCH	10.87

Variant	List
DRHW_MS1850SN	
DRHW_MS1850SNGLZDBLRH	2293.15
DRHW_MS1850SNGLZDBLRHR	1532.39
DRHW_MS1850SNGLZSGLLH	1315.03
DRHW_MS1850SNGLZSGLLHR	1304.16
DRHW_MS1850SNGLZSGLRH	1315.03
DRHW_MS1850SNGLZSGLRHR	1304.16
DRHW_MS1850SNINTRCH	445.59
DRHW_MS1850SNMTLGLZ	184.76
DRHW_MS1850SNSTD	369.51
DRHW_MS1850SNWD	130.42
DRHW_MS1877	
DRHW_MS1877INTRCH	445.59
DRHW_MS1877MTLGLZ	130.42
DRHW_MS1877STD	369.51
DRHW_MS1877WD	315.17
DRHW_MS1877_TLPT_TRK2_AL	15.22
DRHW_MS1877_TLPT_TRK2_WD	9.79
DRHW_PIVOT	
DRHW_PIVOT1	282.57
DRHW_PIVOT1EXT	82.60
DRHW_RCTLR	
DRHW_RCTLR_12_PTD	184.76
DRHW_RCTLR_12_U2_682	239.10
DRHW_RLCTCH	
DRHW_RLCTCHGLZ	130.42
DRHW_RLCTCHWA	97.81
DRHW_TLBRK	
DRHW_TPBRK_TRK2_WD	71.73
DRHW_TBLR	
DRHW_TBLR_16_U2_F03	967.25
DRHW_WROUGHTBOX	
DRHW_WROUGHTBOX	11.96

Global Variant Groups

Group G – Door Hardware (Numerical)

Items are listed numerically by variant name; Each variant listed has a prefix of DRHW_.

Variant	List
1000000	
1000370	521.66
1000428	304.30
1000430	445.59
1000431	195.62
1000454	195.62
1000940	489.06
1000941	184.76
1000942	195.62
1002988	108.68
1012000	
1012843	934.65
1012844	956.38
1012845	956.38
1012847	739.02
1012920	489.06
1012921	489.06
1012922	521.66
1012923	521.66
1012924	489.06
1012925	489.06
1012929	336.91
1012930	336.91
1013000	
1013092	32.60
1013094	326.04
1013152	1097.67
1013153	1097.67
1013156	869.44
1013300	1152.01
1013303	1152.01
1013304	1152.01
1013305	1152.01
1013307	1075.93
1013308	1086.80
1013309	1086.80
1013310	1086.80
1013312	858.57
1013313	260.83
1013314	391.25
1013315	858.57
1013316	391.25
1013317	499.93
1013318	771.63
1013319	771.63
1013320	771.63
1013331	271.70
1014000	
1014527	32.60
1015000	
1015981	184.76
1016000	
1016970	1086.80
1016971	1086.80
1016972	1086.80
1016973	1086.80
1016974	1086.80
1016975	1086.80
1016976	1086.80
1016977	1086.80

Variant	List
1016000...continued	
1016980	869.44
1016981	869.44
1016982	695.55
1016984	1336.76
1016985	1336.76
1016986	1336.76
1016987	1336.76
1016988	1336.76
1016989	1336.76
1016990	1336.76
1016991	1336.76
1016994	1010.72
1016995	1010.72
1016996	945.52
1016998	1086.80
1016999	1086.80
1017000	
1017000	1086.80
1017001	1086.80
1017002	1086.80
1017003	1086.80
1017004	1086.80
1017005	1086.80
1017008	869.44
1017009	869.44
1017010	739.02
1017012	1336.76
1017013	1336.76
1017014	1336.76
1017015	1336.76
1017016	1336.76
1017017	1336.76
1017018	1336.76
1017019	1336.76
1017022	1141.14
1017023	1141.14
1017024	999.86
1017243	1825.82
1017244	1825.82
1017245	1825.82
1017246	1825.82
1017247	1771.48
1017248	1771.48
1017249	1554.12
1017250	1554.12
1017251	1891.03
1017252	1891.03
1017253	1891.03
1017254	1891.03
1017255	1847.56
1017256	1847.56
1017257	1586.73
1017258	1586.73
1017259	2173.60
1017260	2173.60
1017261	2173.60
1017262	2173.60
1017263	2097.52
1017264	2097.52

Variant	List
1017000...continued	
1017265	2097.52
1017266	2097.52
1017267	2423.56
1017268	2423.56
1017269	2423.56
1017270	2423.56
1017271	2054.05
1017272	2054.05
1017273	2358.36
1017274	2358.36
1017290	1619.33
1017291	1619.33
1017292	1521.52
1017293	1521.52
1017294	1880.16
1017295	1880.16
1017296	1641.07
1017297	1641.07
1017298	2151.86
1017299	2151.86
1017300	1847.56
1017301	1847.56
1017302	2412.70
1017303	2412.70
1017304	2054.05
1017305	2054.05
1017757	195.62
115-4300	
115-4314	565.14
115-4315	565.14
115-4316	565.14
115-4326	521.66
115-4327	521.66
115-4328	521.66
115-4329	260.83
115-4330	260.83
115-4331	260.83
115-4332	1543.26
115-4333	1543.26
115-4334	1543.26
115-4335	1543.26
115-4336	1543.26
115-4337	1543.26
115-4338	1543.26
115-4339	1543.26
115-4340	1543.26
115-4341	1543.26
115-4342	1543.26
115-4343	1543.26
115-4344	1543.26
115-4345	1543.26
115-4346	1543.26
115-4347	1543.26
115-4397	1162.88
115-4398	1162.88
115-4399	1162.88
115-4400	
115-4400	630.34
115-4401	630.34

Variant	List
115-4400...continued	
115-4402	630.34
115-4403	630.34
115-4404	945.52
115-4405	945.52
115-4406	945.52
115-4407	1282.42
115-4408	1282.42
115-4409	1282.42
115-4410	1282.42
115-4411	1282.42
115-4412	1282.42
115-4413	1282.42
115-4414	1282.42
115-4415	1282.42
115-4416	739.02
115-4417	739.02
115-4418	739.02
115-4419	445.59
115-4420	445.59
115-4421	445.59
115-4422	1554.12
115-4423	1554.12
115-4424	1554.12
115-4425	1554.12
115-4426	1554.12
115-4427	1554.12
115-4428	1554.12
115-4429	1554.12
115-4430	1554.12
115-4431	1554.12
115-4432	1554.12
115-4433	1554.12
115-4434	1825.82
115-4435	1825.82
115-4436	1825.82
115-4437	1825.82
115-4438	1825.82
115-4439	1825.82
115-4440	1825.82
115-4441	1825.82
115-4442	1825.82
115-4443	1825.82
115-4444	1825.82
115-4445	1825.82
115-4446	1825.82
115-4447	1825.82
115-4448	1825.82
115-4449	1825.82
115-4450	1825.82
115-4451	1825.82
115-4452	1825.82
115-4453	1825.82
115-4454	1825.82
115-4455	1825.82
115-4456	1825.82
115-4457	1825.82
115-4458	1825.82
115-4459	1825.82
115-4460	1825.82

Global Variant Groups

Group G – Door Hardware (Numerical)

Items are listed numerically by variant name; Each variant listed has a prefix of DRHW_.

Variant	List	Variant	List	Variant	List	Variant	List
115-4400...continued		115-4500...continued		115-4500...continued		115-4600...continued	
115-4461	1825.82	115-4519	1825.82	115-4578	1173.74	115-4636	1510.65
115-4462	1825.82	115-4520	1825.82	115-4579	1173.74	115-4637	1510.65
115-4463	1825.82	115-4521	1532.39	115-4580	1173.74	115-4638	1510.65
115-4464	1825.82	115-4522	1825.82	115-4581	1173.74	115-4639	1510.65
115-4465	1825.82	115-4523	1825.82	115-4582	1173.74	115-4640	1510.65
115-4466	1825.82	115-4524	1825.82	115-4583	1173.74	115-4641	1510.65
115-4467	1825.82	115-4525	1532.39	115-4584	749.89	115-4642	1510.65
115-4468	1825.82	115-4526	1825.82	115-4585	749.89	115-4643	1510.65
115-4469	1825.82	115-4527	1825.82	115-4586	749.89	115-4644	1510.65
115-4470	1282.42	115-4528	1825.82	115-4587	380.38	115-4645	1510.65
115-4471	1282.42	115-4529	1532.39	115-4588	380.38	115-4646	1510.65
115-4472	1282.42	115-4530	1825.82	115-4589	380.38	115-4647	1510.65
115-4473	641.21	115-4531	1825.82	115-4590	1249.82	115-4648	1510.65
115-4474	641.21	115-4532	1825.82	115-4591	1249.82	115-4649	1510.65
115-4475	641.21	115-4533	1532.39	115-4592	1249.82	115-4650	1510.65
115-4476	945.52	115-4534	1825.82	115-4593	1249.82	115-4651	1510.65
115-4477	988.99	115-4535	1825.82	115-4594	1249.82	115-4652	1510.65
115-4478	945.52	115-4536	1825.82	115-4595	1249.82	115-4653	1510.65
115-4479	945.52	115-4537	1532.39	115-4596	1249.82	115-4654	999.86
115-4480	1282.42	115-4538	1825.82	115-4597	1249.82	115-4655	999.86
115-4481	1325.90	115-4539	1825.82	115-4598	1249.82	115-4656	999.86
115-4482	1282.42	115-4540	1825.82	115-4599	1249.82	115-4657	999.86
115-4483	1282.42	115-4541	1532.39	115-4600		115-4658	499.93
115-4484	1282.42	115-4542	1825.82	115-4600	1249.82	115-4659	499.93
115-4485	1325.90	115-4543	1825.82	115-4601	1249.82	115-4660	499.93
115-4486	1282.42	115-4544	1825.82	115-4602	1249.82	115-4661	499.93
115-4487	1282.42	115-4545	1532.39	115-4603	1249.82	115-4662	249.96
115-4488	1282.42	115-4546	1825.82	115-4604	1249.82	115-4663	249.96
115-4489	1325.90	115-4547	1825.82	115-4605	1249.82	115-4664	249.96
115-4490	1282.42	115-4548	1825.82	115-4606	1510.65	115-4665	739.02
115-4491	1282.42	115-4549	1532.39	115-4607	1510.65	115-4666	869.44
115-4492	728.16	115-4550	1825.82	115-4608	1510.65	115-4667	1075.93
115-4493	760.76	115-4551	1825.82	115-4609	1510.65	115-4668	858.57
115-4494	728.16	115-4552	1825.82	115-4610	1510.65	115-4669	1054.20
115-4495	728.16	115-4553	1532.39	115-4611	1510.65	115-4670	1293.29
115-4496	369.51	115-4554	1825.82	115-4612	1510.65	115-4671	1293.29
115-4497	391.25	115-4555	1825.82	115-4613	1510.65	115-4672	1293.29
115-4498	369.51	115-4556	1825.82	115-4614	1510.65	115-4673	1054.20
115-4499	369.51	115-4557	1532.39	115-4615	1510.65	115-4674	1293.29
115-4500		115-4558	1825.82	115-4616	1510.65	115-4675	1293.29
115-4500	1521.52	115-4559	1825.82	115-4617	1510.65	115-4676	1293.29
115-4501	1228.08	115-4560	1825.82	115-4618	1510.65	115-4677	934.65
115-4502	1521.52	115-4561	1532.39	115-4619	1510.65	115-4678	1097.67
115-4503	1521.52	115-4562	1825.82	115-4620	1510.65	115-4679	1152.01
115-4504	1521.52	115-4563	1825.82	115-4621	1510.65	115-4680	1086.80
115-4505	1228.08	115-4564	1184.61	115-4622	1510.65	115-4681	1391.10
115-4506	1521.52	115-4565	902.04	115-4623	1510.65	115-4682	1651.94
115-4507	1521.52	115-4566	1184.61	115-4624	1510.65	115-4683	1651.94
115-4508	1521.52	115-4567	1184.61	115-4625	1510.65	115-4684	1651.94
115-4509	1228.08	115-4568	597.74	115-4626	1510.65	115-4685	1391.10
115-4510	1521.52	115-4569	445.59	115-4627	1510.65	115-4686	1651.94
115-4511	1521.52	115-4570	597.74	115-4628	1510.65	115-4687	1651.94
115-4512	1521.52	115-4571	597.74	115-4629	1510.65	115-4688	1651.94
115-4513	1228.08	115-4572	869.44	115-4630	1510.65	115-4689	956.38
115-4514	1521.52	115-4573	869.44	115-4631	1510.65	115-4690	1152.01
115-4515	1521.52	115-4574	869.44	115-4632	1510.65	115-4691	1152.01
115-4516	1825.82	115-4575	1173.74	115-4633	1510.65	115-4692	1086.80
115-4517	1532.39	115-4576	1173.74	115-4634	1510.65	115-4693	1391.10
115-4518	1825.82	115-4577	1173.74	115-4635	1510.65	115-4694	1651.94

Global Variant Groups

Group G – Door Hardware (Numerical)

Items are listed numerically by variant name; Each variant listed has a prefix of DRHW_.

Variant	List	Variant	List	Variant	List	Variant	List
115-4600...continued		115-4800...continued		118-1900...continued		118-1900...continued	
115-4695	1651.94	118-1870	912.91	118-1928	1282.42	118-1987	1532.39
115-4696	1651.94	118-1871	912.91	118-1929	1825.82	118-1988	1825.82
115-4697	1391.10	118-1872	912.91	118-1930	1825.82	118-1989	1825.82
115-4698	1651.94	118-1873	2108.39	118-1931	1825.82	118-1990	1825.82
115-4699	1651.94	118-1874	2108.39	118-1932	1825.82	118-1991	1532.39
115-4700		118-1875	2108.39	118-1933	1825.82	118-1992	1825.82
115-4700	1651.94	118-1876	912.91	118-1934	1825.82	118-1993	1825.82
115-4701	956.38	118-1877	2108.39	118-1935	1825.82	118-1994	1825.82
115-4702	1097.67	118-1878	2108.39	118-1936	1825.82	118-1995	1532.39
115-4703	1152.01	118-1879	2108.39	118-1937	1825.82	118-1996	1825.82
115-4704	1086.80	118-1880	2108.39	118-1938	1825.82	118-1997	1825.82
115-4705	1391.10	118-1881	2108.39	118-1939	1825.82	118-1998	1825.82
115-4706	1651.94	118-1882	2108.39	118-1940	1825.82	118-1999	1532.39
115-4707	1651.94	118-1883	2108.39	118-1941	1825.82	118-2000	
115-4708	1651.94	118-1884	2108.39	118-1942	1825.82	118-2000	1825.82
115-4709	1391.10	118-1885	2108.39	118-1943	1825.82	118-2001	1825.82
115-4710	1651.94	118-1886	2108.39	118-1944	1825.82	118-2002	1825.82
115-4711	1651.94	118-1887	2108.39	118-1945	1825.82	118-2003	1532.39
115-4712	1651.94	118-1888	2108.39	118-1946	1825.82	118-2004	1825.82
115-4713	2336.62	118-1889	2108.39	118-1947	1825.82	118-2005	1825.82
115-4714	2521.38	118-1890	2108.39	118-1948	1825.82	118-2006	1825.82
115-4715	2521.38	118-1891	2108.39	118-1949	1825.82	118-2007	1532.39
115-4716	2521.38	118-1892	2108.39	118-1950	1825.82	118-2008	1825.82
115-4717	2336.62	118-1893	2108.39	118-1951	1825.82	118-2009	1825.82
115-4718	2521.38	118-1894	2108.39	118-1952	1825.82	118-2010	1825.82
115-4719	2521.38	118-1895	2108.39	118-1953	1825.82	118-2011	1532.39
115-4720	2521.38	118-1896	2108.39	118-1954	1825.82	118-2012	1825.82
115-4721	2336.62	118-1897	2108.39	118-1955	1825.82	118-2013	1825.82
115-4722	2521.38	118-1898	2108.39	118-1956	1825.82	118-2014	1825.82
115-4723	2521.38	118-1899	2108.39	118-1957	1825.82	118-2015	1532.39
115-4724	2521.38	118-1900		118-1958	1825.82	118-2016	1825.82
115-4725	2336.62	118-1900	2108.39	118-1959	1825.82	118-2017	1825.82
115-4726	2521.38	118-1901	2108.39	118-1960	1825.82	118-2018	1825.82
115-4727	2521.38	118-1902	2108.39	118-1961	1825.82	118-2019	1532.39
115-4728	2521.38	118-1903	2108.39	118-1962	1825.82	118-2020	1825.82
115-4729	2336.62	118-1904	2108.39	118-1963	1825.82	118-2021	1825.82
115-4730	2521.38	118-1905	2108.39	118-1964	1825.82	118-2022	1173.74
115-4731	2521.38	118-1906	2108.39	118-1965	1282.42	118-2023	1173.74
115-4732	2521.38	118-1907	2108.39	118-1966	1282.42	118-2024	1173.74
115-4733	2336.62	118-1908	2108.39	118-1967	1282.42	118-2025	1173.74
115-4734	2521.38	118-1909	2108.39	118-1968	1282.42	118-2026	1173.74
115-4735	2521.38	118-1910	2108.39	118-1969	1282.42	118-2027	1173.74
115-4736	2521.38	118-1911	2108.39	118-1970	1282.42	118-2028	1173.74
115-4737	2336.62	118-1912	2108.39	118-1971	1282.42	118-2029	1173.74
115-4738	2521.38	118-1913	2108.39	118-1972	1282.42	118-2030	1173.74
115-4739	2521.38	118-1914	2108.39	118-1973	1282.42	118-2031	1336.76
115-4740	2521.38	118-1915	2108.39	118-1974	1825.82	118-2032	1336.76
115-4741	2336.62	118-1916	2108.39	118-1975	1532.39	118-2033	1336.76
115-4742	2521.38	118-1917	2108.39	118-1976	1825.82	118-2034	1336.76
115-4743	2521.38	118-1918	2108.39	118-1977	1825.82	118-2035	1336.76
115-4744	2521.38	118-1919	2108.39	118-1978	1825.82	118-2036	1336.76
118-1800		118-1920	1282.42	118-1979	1532.39	118-2037	1336.76
118-1863	912.91	118-1921	1282.42	118-1980	1825.82	118-2038	1336.76
118-1864	912.91	118-1922	1282.42	118-1981	1825.82	118-2039	1336.76
118-1865	912.91	118-1923	1282.42	118-1982	1825.82	118-2040	1336.76
118-1866	912.91	118-1924	1282.42	118-1983	1532.39	118-2041	1336.76
118-1867	912.91	118-1925	1282.42	118-1984	1825.82	118-2042	1336.76
118-1868	912.91	118-1926	1282.42	118-1985	1825.82	118-2043	1336.76
118-1869	912.91	118-1927	1282.42	118-1986	1825.82	118-2044	1336.76

Global Variant Groups

Group G – Door Hardware (Numerical)

Items are listed numerically by variant name; Each variant listed has a prefix of DRHW_.

Variant	List	Variant	List	Variant	List	Variant	List
118-2000...continued		118-2100...continued		118-2100...continued		118-2200...continued	
118-2045	1336.76	118-2103	1391.10	118-2162	630.34	118-2220	1086.80
118-2046	1336.76	118-2104	1651.94	118-2163	630.34	118-2221	1336.76
118-2047	1336.76	118-2105	1651.94	118-2164	630.34	118-2222	1086.80
118-2048	1336.76	118-2106	1651.94	118-2165	630.34	118-2223	1336.76
118-2049	1336.76	118-2107	1391.10	118-2166	630.34	118-2224	1086.80
118-2050	1336.76	118-2108	1651.94	118-2167	630.34	118-2225	1336.76
118-2051	1336.76	118-2109	1651.94	118-2168	1086.80	118-2226	1086.80
118-2052	1336.76	118-2110	1651.94	118-2169	1336.76	118-2227	1336.76
118-2053	1336.76	118-2111	1391.10	118-2170	1086.80	118-2228	1086.80
118-2054	1336.76	118-2112	1651.94	118-2171	1336.76	118-2229	1336.76
118-2055	1336.76	118-2113	1651.94	118-2172	1086.80	118-2230	1086.80
118-2056	1336.76	118-2114	1651.94	118-2173	1336.76	118-2231	1336.76
118-2057	1336.76	118-2115	1391.10	118-2174	1086.80	118-2232	1086.80
118-2058	1336.76	118-2116	1651.94	118-2175	1336.76	118-2233	1336.76
118-2059	1336.76	118-2117	1651.94	118-2176	1086.80	118-2234	1086.80
118-2060	1336.76	118-2118	1651.94	118-2177	1336.76	118-2235	1336.76
118-2061	1336.76	118-2119	1391.10	118-2178	1086.80	118-2236	1086.80
118-2062	1336.76	118-2120	1651.94	118-2179	1336.76	118-2237	1336.76
118-2063	1336.76	118-2121	1651.94	118-2180	1086.80	118-2238	1086.80
118-2064	1336.76	118-2122	1651.94	118-2181	1336.76	118-2239	1336.76
118-2065	1336.76	118-2123	1391.10	118-2182	1086.80	118-2240	1086.80
118-2066	1336.76	118-2124	1651.94	118-2183	1336.76	118-2241	1336.76
118-2067	1336.76	118-2125	1651.94	118-2184	1086.80	118-2242	1086.80
118-2068	1336.76	118-2126	1651.94	118-2185	1336.76	118-2243	1336.76
118-2069	1336.76	118-2127	2336.62	118-2186	1086.80	118-2244	1086.80
118-2070	1336.76	118-2128	2521.38	118-2187	1336.76	118-2245	1336.76
118-2071	1336.76	118-2129	2521.38	118-2188	1086.80	118-2246	1086.80
118-2072	1336.76	118-2130	2521.38	118-2189	1336.76	118-2247	1336.76
118-2073	1336.76	118-2131	2336.62	118-2190	1086.80	118-2248	1086.80
118-2074	1336.76	118-2132	2521.38	118-2191	1336.76	118-2249	1336.76
118-2075	1336.76	118-2133	2521.38	118-2192	1086.80	118-2250	1086.80
118-2076	1336.76	118-2134	2521.38	118-2193	1336.76	118-2251	1336.76
118-2077	1336.76	118-2135	2336.62	118-2194	1086.80	118-2252	1086.80
118-2078	1336.76	118-2136	2521.38	118-2195	1336.76	118-2253	1336.76
118-2079	1391.10	118-2137	2521.38	118-2196	1086.80	118-2254	1086.80
118-2080	1651.94	118-2138	2521.38	118-2197	1336.76	118-2255	1336.76
118-2081	1651.94	118-2139	2336.62	118-2198	1086.80	118-2256	1086.80
118-2082	1651.94	118-2140	2521.38	118-2199	1336.76	118-2257	1336.76
118-2083	1391.10	118-2141	2521.38	118-2200		118-2258	1086.80
118-2084	1651.94	118-2142	2521.38	118-2200	1086.80	118-2259	1336.76
118-2085	1651.94	118-2143	2336.62	118-2201	1336.76	118-2260	1086.80
118-2086	1651.94	118-2144	2521.38	118-2202	1086.80	118-2261	1336.76
118-2087	1391.10	118-2145	2521.38	118-2203	1336.76	118-2262	1086.80
118-2088	1651.94	118-2146	2521.38	118-2204	1086.80	118-2263	1336.76
118-2089	1651.94	118-2147	2336.62	118-2205	1336.76	118-2264	1086.80
118-2090	1651.94	118-2148	2521.38	118-2206	1086.80	118-2265	1336.76
118-2091	1391.10	118-2149	2521.38	118-2207	1336.76	118-2266	1086.80
118-2092	1651.94	118-2150	2521.38	118-2208	1086.80	118-2267	1336.76
118-2093	1651.94	118-2151	2336.62	118-2209	1336.76	118-2268	1086.80
118-2094	1651.94	118-2152	2521.38	118-2210	1086.80	118-2269	1336.76
118-2095	1391.10	118-2153	2521.38	118-2211	1336.76	118-2270	1086.80
118-2096	1651.94	118-2154	2521.38	118-2212	1086.80	118-2271	1336.76
118-2097	1651.94	118-2155	2336.62	118-2213	1336.76	118-2272	1086.80
118-2098	1651.94	118-2156	2521.38	118-2214	1086.80	118-2273	1336.76
118-2099	1391.10	118-2157	2521.38	118-2215	1336.76	118-2274	1086.80
118-2100		118-2158	2521.38	118-2216	1086.80	118-2275	1336.76
118-2100	1651.94	118-2159	630.34	118-2217	1336.76	118-2276	1086.80
118-2101	1651.94	118-2160	630.34	118-2218	1086.80	118-2277	1336.76
118-2102	1651.94	118-2161	630.34	118-2219	1336.76	118-2278	1086.80

Global Variant Groups

Group G – Door Hardware (Numerical)

Items are listed numerically by variant name; Each variant listed has a prefix of DRHW_.

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118-2279	1336.76
118-2280	869.44
118-2281	1086.80
118-2282	869.44
118-2283	1086.80
118-2284	869.44
118-2285	1086.80
118-2286	869.44
118-2287	1086.80
118-2288	586.87
118-2289	760.76
118-2290	608.61
118-2291	782.50
118-2300	
118-2316	978.12
118-2317	1228.08
118-2318	978.12
118-2319	1228.08
118-2320	978.12
118-2321	1228.08
118-2322	978.12
118-2323	1228.08
118-2324	978.12
118-2325	1228.08
118-2326	978.12
118-2327	1228.08
118-2328	978.12
118-2329	1228.08
118-2330	978.12
118-2331	1228.08
118-2332	978.12
118-2333	1228.08
118-2334	978.12
118-2335	1228.08
118-2336	978.12
118-2337	1228.08
118-2338	978.12
118-2339	1228.08
118-2340	978.12
118-2341	1228.08
118-2342	978.12
118-2343	1228.08
118-2344	978.12
118-2345	1228.08
118-2346	978.12
118-2347	1228.08
118-2348	978.12
118-2349	1228.08
118-2350	978.12
118-2351	1228.08
118-2352	978.12
118-2353	1228.08
118-2354	978.12
118-2355	1228.08
118-2356	978.12
118-2357	1228.08
118-2360	978.12
118-2361	1228.08
118-2362	978.12

Variant	List
118-2300...continued	
118-2363	1228.08
118-2364	1825.82
118-2365	1825.82
118-2366	1782.35
118-2367	1782.35
118-2368	1749.75
118-2369	1749.75
118-2370	1706.28
118-2371	1706.28
118-2372	2358.36
118-2373	2358.36
118-2374	1999.71
118-2375	1999.71
118-2376	2097.52
118-2377	2097.52
118-2378	2021.45
118-2379	2021.45
118-2380	1836.69
118-2381	1836.69
118-2382	1836.69
118-2383	1836.69
118-2384	1891.03
118-2385	1891.03
118-2386	1891.03
118-2387	1891.03
118-2388	1771.48
118-2389	1771.48
118-2390	1771.48
118-2391	1771.48
118-2392	1728.01
118-2393	1728.01
118-2394	1728.01
118-2395	1728.01
118-2396	2369.22
118-2397	2369.22
118-2398	2369.22
118-2399	2369.22
118-2400	
118-2400	2304.02
118-2401	2304.02
118-2402	2304.02
118-2403	2304.02
118-2404	2119.26
118-2405	2119.26
118-2406	2119.26
118-2407	2119.26
118-2408	2043.18
118-2409	2043.18
118-2410	2043.18
118-2411	2043.18
118-2800	
118-2886	195.62
118-2887	195.62
118-2888	195.62
118-2889	239.10
118-2890	239.10
121-0700	
121-0714	586.87
121-0715	836.84

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121-0717	836.84
121-0718	369.51
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114-2238	EFG Ceiling Track Wall Mount Bracket.....	3.3	118-1684	ENC Dr Track Brace.....	2.13
114-2228	EFG Clip 1 TBar, 1/4 Teg Tile.....	3.3	114-2208	ENC End of Runs.....	2.6
114-2229	EFG Clip 1 TBar, 3/8 Teg Tile.....	3.3	114-3831	ENC Filler Fin Glass Wall Panel.....	2.8
114-2226	EFG Clip 1 TBar, Flsh Teg LayIn Tile.....	3.3	114-2205	ENC Flat Finish Casing.....	2.5
114-2224	EFG Clip 9/16 TBar, 3/8 Teg Tile.....	3.3	114-2196	ENC Freestanding Cover.....	2.4
114-2222	EFG Clip 9/16 TBar, Flsh Teg LayIn Tile.....	3.3	114-2195	ENC Freestanding Splice Plates.....	2.4
114-2230	EFG Clip 9/16, Slotted Screw-Slot Grid.....	3.3	114-2217	ENC Furniture Brackets - PM (Hook).....	2.7
114-2223	EFG Clip 9/16, TBar 1/4 Teg Tile DimTBar.....	3.3	114-3832	ENC Glass Stack-on Panel.....	2.8
118-1651	EFG Compressible Starter Bracket.....	3.8	114-3833	ENC Glass Wall Panel.....	2.8
114-2219	EFG Connector.....	3.3	114-2201	ENC In Line WP to WP Bracket.....	2.5
118-3502	EFG Door to Intersection HW Packs.....	3.8	114-3834	ENC Interface Wall Panel.....	2.8
114-2248	EFG End of Runs.....	3.5	114-2197	ENC Interface WP Foam Tape (1 Roll).....	2.4
114-2242	EFG Frame HW Kits.....	3.4	114-2191	ENC Lateral Bracing Carpet Gripper Shoe.....	2.3
119-6832	EFG Glazing Bead, Top Horizontal, 10mm.....	3.8	114-2190	ENC Lateral Bracing Y-Bolt.....	2.3
119-6834	EFG Glazing Bead, Top Horizontal, 12mm.....	3.8	121-0778	ENC Off Module T-Mount.....	2.14
114-2240	EFG Glazing Leveler Kit.....	3.4	114-3848	ENC Pivot Doors.....	2.11
114-2236	EFG Lateral Bracing Y-Bolt.....	3.3	115-3829	ENC Power Base Bezels.....	2.12
114-3770	EFG Pivot Doors.....	3.7	115-3833	ENC Power Base In-Feeds.....	2.13
114-2234	EFG Screw Concealed TBar.....	3.3	115-3832	ENC Power Base Jumpers.....	2.13
114-2235	EFG Screw Drywall.....	3.3	115-3831	ENC Power Base PDAs.....	2.13
114-3771	EFG Sliding Doors.....	3.7	115-3830	ENC Power Base Triplex Receptacles.....	2.12
114-2247	EFG Starters.....	3.4	114-2188	ENC Screw Concealed TBar.....	2.3
114-2257	EFG Swing Door Stop - Floor Mounted.....	3.6	114-2189	ENC Screw Drywall.....	2.3
114-2256	EFG Swing Door Stop - WP Mounted.....	3.6	114-3849	ENC Sliding Doors.....	2.12
114-2254	EFG Top Horizontal Frame Member.....	3.6	114-2193	ENC Smooth Shoe.....	2.4
114-2239	EFG Vertical Cladding Strip.....	3.4	114-3843	ENC Solid Side Cuttable Wall Panel.....	2.10
114-2253	EFG Vertical Frame Member.....	3.6	118-1706	ENC Solid Stack-on Panel.....	2.14
114-3835	ENC 135° 2 Way Corner Glass Wall Panel.....	2.8	114-3844	ENC Solid Top Cuttable Wall Panel.....	2.10
114-2209	ENC 2 Way Intersections.....	2.6	114-3842	ENC Solid Wall Panel.....	2.10
114-2210	ENC 2 Way Variable Angle Intersection.....	2.7	115-6164	ENC Stack-on Spacer, Sliding, No TR.....	2.13
114-2211	ENC 3 Way Intersections.....	2.7	114-2207	ENC Starters.....	2.6
114-2213	ENC 4 Way Intersections.....	2.7	114-2215	ENC Swing Door Stop - Floor Mounted.....	2.7
114-3837	ENC 90° 2 Way Corner Glass Wall Panel.....	2.9	114-2214	ENC Swing Door Stop - WP Mounted.....	2.7
114-4581	ENC 90° 2 Way Glass Corner Cap.....	2.12	114-2198	ENC Vertical Cladding Strip.....	2.4
114-3836	ENC 90° 3 Way Corner Glass Wall Panel.....	2.9	120-0629	WAC Bypass Dr Seal Kits, SI/Dr.....	4.4
114-3846	ENC Archways.....	2.11	119-7656	WAC Ctrl Key Only for Construction Core.....	4.4
114-6756	ENC Backer Bracket Kit.....	2.12	120-5319	WAC Dr Closer Plate, Sw/Dr.....	4.4
114-3847	ENC Butt Hinge Doors.....	2.11	120-5309	WAC Dr Closer, Sw/Dr.....	4.4
114-2179	ENC Ceiling Track.....	2.3	119-1456	WAC Glazing Connector, 2 Way, 90.....	4.3
114-2180	ENC Ceiling Track Flap.....	2.3	119-1457	WAC Glazing Connector, 2 Way, Vara.....	4.3
114-2312	ENC Ceiling Track Flap Tape (1 Roll).....	2.7	119-1458	WAC Glazing Connector, 3 Way, 90.....	4.3
114-2194	ENC Ceiling Track Splice Plates.....	2.4	119-1459	WAC Glazing Connector, 3 Way, Vara, 10mm.....	4.3
114-2203	ENC Chinook Beams.....	2.5	119-1460	WAC Glazing Connector, 3 Way, Vara, 12mm.....	4.3
114-2204	ENC Chinook Brackets.....	2.5	119-1454	WAC Glazing Connector, Inline, 10mm.....	4.3
114-2183	ENC Clip 1 TBar, Teg Tile.....	2.3	119-1455	WAC Glazing Connector, Inline, 12mm.....	4.3
114-2186	ENC Clip 9/16 DimTBar.....	2.3	119-1453	WAC Glazing Connector, Tape, 2mm.....	4.3
114-2187	ENC Clip 9/16 Screw-Slot Grid.....	2.3	119-7655	WAC Sm Frmt IC Temp Construction Core.....	4.4
114-2185	ENC Clip 9/16 Slotted Grid (1/4 Rev).....	2.3	118-1692	WAC Sweep, Dr Leaf, BH/Dr, Wd.....	4.3
114-2184	ENC Clip 9/16 Slotted Grid (1/8 Rev).....	2.3	120-3162	WAC Tool, Leveling Wrench.....	4.4
114-2181	ENC Clip 9/16 TBar, Teg Tile.....	2.3	120-3163	WAC Tool, Tap Block.....	4.4
114-2182	ENC Clip 9/16 1 TBar, LayIn Tile.....	2.3			

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North American Terms of Sale

North American Terms of Sale

North American Terms of Sale

These Terms of Sale are part of a quotation, bid response, or other sales document issued by Haworth, Inc., Haworth, Ltd. (“Haworth”).

These Terms of Sale do not cover products manufactured in North America shipping to non-North American countries nor do they cover products manufactured in non-North American countries shipping to North America. For those terms of sale, please contact Haworth’s Global Trade and Compliance Department at 616.393.3000 or through Haworth.com.

A. Ordering Information

Haworth sells its products on the terms set forth in these standard Terms of Sale:

ORDERS MUST BE SUBMITTED IN WRITING OR ELECTRONICALLY (OrderLine) AS REPRESENTED BY A VALID PURCHASE ORDER, WHICH INCLUDES PRODUCT TOTAL.

An order is not binding upon Haworth until Haworth issues an order acknowledgment to the customer (the “Customer”), which will include price information and an anticipated shipping date.

1. Order Changes/Cancellations

For Specials, Customer’s Own Material (C.O.M.), finish matches, custom colors, custom products, Master lock and key orders, and RUSH orders, no changes or cancellations are allowed 24 hours after order placement. Standard lock orders (key schedules) cannot be changed if they fall within 2 weeks of the acknowledged ship date. All other products require approval for changes or cancellations. A change/cancellation fee may apply. Contact Order Services for applicable charges.

Ship-to addresses changed within five (5) business days of shipment will incur fees to cover administrative costs due to re-labeling of product and/or reconsignment fees with the carrier.

Order cancellations are complete annulments of orders. Order changes are the deletion of line items or a change in size, color, quantity, ship-to address, or scope of work. There is no penalty for additions; however, any change may cause the order or the line items affected to be rescheduled. Order changes involving additional product and services which increase the value must be accompanied by an amended Purchase Order or other document as agreed.

ALL CHANGES MUST BE IN WRITING, REGARDLESS OF THE (DOLLAR) VALUE. CHANGES ARE NOT BINDING UPON HAWORTH UNTIL HAWORTH ISSUES AN ACKNOWLEDGMENT OF THE CHANGE.

2. C.O.M. (Customer’s Own Material)

A Customer who requests a fabric, surface or finish material (C.O.M.) not in Haworth’s standard finish offering must first confirm

approval of or request new approval for the C.O.M.

Haworth will determine feasibility of the material for manufacturability. For a description of the procedure to submit C.O.M. samples, contact Haworth’s Order Services department. For testing information, see the C.O.M. section of the catalog, or call Haworth Order Services.

If Haworth agrees to use the C.O.M., (1) Haworth shall have no responsibility for the condition, quality, value, performance, physical properties, or any other aspect of the C.O.M.; and (2) Haworth shall have no liability for any damages, injuries, or losses to the Customer or to any third party that shall be caused by any C.O.M., and the Customer shall hold Haworth harmless for all such liability.

3. Valid/Complete Purchase Order

The following information is required in order to process an order with Haworth:

a. Customer Information

- i. **Sold To:** Legal name, complete address (if Haworth is to bill the end user, provide end user Purchase Order made out to Haworth, Inc., Haworth, Ltd.) and phone and fax number.
- ii. **Ship To:** Legal name and address.
- iii. **Purchase Order Number:** From the party Haworth will be billing.
- iv. **Authorized Signature:** All Purchase Orders must be signed by a duly authorized representative if a signature line is present. Electronically transmitted Purchase Orders will be accepted without a signature if dealer billed and the dealer has an electronic purchase payment agreement on file.
- v. **Contact Name and Phone Number:** Person Haworth should contact with any questions regarding the order.
- vi. **Shipping Contact:** Name and phone number of person to be contacted regarding shipping and delivery matters.
- vii. **Tagging Instructions:** This information will appear on all documentation received from Haworth including: cartons, acknowledgments, and invoices. Normally 1 tag is allowed per \$8,000.
- viii. **Price Agreement or National Sales Agreement Number**
- ix. **Product Total:** Net dollars.
- x. **Installation, Design, Project Management, and/or Service Fees**

b. Product Information

- i. **Quantity**
- ii. **Product Numbers**
- iii. **Colors**
- iv. **Specials:** Specify Inquiry and line number for new special products.

- v. **Customer’s Own Material:** Order entry code, manufacturer, pattern, color, and who is ordering the C.O.M. fabric (Haworth, dealer or the Customer).
- vi. **Approval Drawings:** An authorized signature by a duly authorized representative is required for shop drawings when applicable.
- vii. A deposit may be required for custom materials.

c. Order Confirmation

All orders will be acknowledged.

B. Pricing Policies

1. Terms of Payment

Terms of payment and credit limits will be established based on financial information. Standard payment terms on open credit are net thirty (30) days from invoice date. Advance payments or other payment security may be required by Haworth. The account balance must be at or below the credit limit and current at all times (no past-due balances). Haworth reserves the right to delay or cancel any shipment to a Customer whose Haworth account balance is over the credit limit and/or past due. For walls and floors a deposit will be required.

2. Terms of Credit

Customer hereby authorizes Haworth to obtain such credit reports, financial information or other information as Haworth may request, including, without limitation, credit information from any financial institutions or others having a business relationship with the Customer. Customer hereby authorizes any credit references to answer Haworth’s inquiries and provide such credit information and documentation as Haworth may request.

The Customer hereby releases and holds Haworth harmless for any inconvenience whatsoever, caused by any temporary or permanent withdrawal or restriction of credit privileges hereunder, or the enforcement of any of the provisions contained in this paragraph.

3. Past-Due Charges

Past-due balances will be increased by a maximum of 1.5% per month, or 18% annually, without forfeit of Haworth’s right to immediate payment.

4. Applicable Prices

Prices and discounts are subject to change without notice or approval. In the event of an adjustment to pricing, National Sales Agreement (NSA) Customers will be notified in advance according to the terms of the NSA.

Applicable prices are those in effect at the time of the RECEIPT of an order; Haworth reserves the right to use the published pricing effective at the time of shipment, if the requested shipping date is more than 120 days after the order receipt date.

North American Terms of Sale

The price of any product sold to Customer by Haworth will be based upon the price for the products as follows:

Destination	Price List ("Catalog")
U.S.A.	U.S.A.
Canada	Canadian
Mexico	U.S.A.

5. C.O.M. (Customer's Own Material) Charges

Refer to appropriate Customer's Own Material (C.O.M.) form for applicable surface material charges.

6. Taxes

a. U.S.A.: Haworth prices do not include any sales, use or similar taxes. The Customer is responsible to remit directly to Haworth all such taxes when invoiced.

b. Canada: Prices listed in the Canadian catalogs include applicable customs duty. Prices do not include the Federal Goods and Services Tax or any provincial or other sales taxes. Any federal, provincial or other taxes or assessments based upon the sale or shipment of products or services sold applicable to the Customer at present or later imposed by federal, provincial or municipal agencies, shall be added and paid by the Customer.

c. Mexico: Prices listed in the U.S.A. catalogs do not include customs duty, value added or any other tax with respect to the sale, use, ownership, or value of any product or service provided by Haworth. Customer is responsible for all such taxes.

NOTE: For all countries a valid sales tax exemption certificate must be approved by and on file with Haworth prior to product shipment. Otherwise, sales tax will be due and payable to Haworth when such tax is invoiced to Customer.

7. Services

If, as a result of Customer request, the Haworth dealer or Haworth subsidiary provides planning/design services, storage, project management, special handling, set-up, installation and/or other services, the Customer will be charged at the local Haworth dealer/subsidiary's prevailing rates.

8. Termination by Haworth

Haworth may immediately terminate an order upon written notice in the event bankruptcy or insolvency proceedings are instituted by or against the Customer, or the Customer is adjudicated as bankrupt, becomes insolvent, makes an assignment for the benefit of creditors, or proposes or makes any arrangements for the liquidation of its debts, or a receiver or receiver and manager is appointed with respect to all or any part of the assets of the Customer.

C. Shipping and Delivery

Haworth will have the right to determine the method of shipment and routing of product.

This section does not apply to Haworth's TecCrete or TecFlor products. TecCrete and TecFlor are sold freight collect.

If, for any reason, a delivery has to be made to an intermediate location (i.e. a location other than the "Ship To" location noted on the order or ultimate end user location), all handling and re-delivery costs incurred would be at the Customer's expense.

1. U.S.A. - Contiguous

All deliveries will be CPT (Carriage Paid To) (ICC Incoterms 2010) Haworth's manufacturing facilities or distribution centers. Freight charges will be prepaid by Haworth on all orders to locations within the continental United States. Customer bears all risk of loss or damage to the goods when they are placed on Haworth's means of transport.

2. U.S.A. - Non-contiguous (Alaska, Hawaii and Puerto Rico)

All deliveries will be CIF (Cost, Insurance and Freight) (ICC Incoterms 2010). Haworth's catalog prices include ocean freight and insurance to the port of the final destination. Haworth has the right to determine the carrier, method of shipment and routing. Haworth will contract with the insurer and provide minimal insurance coverage (CIF @ 110%) made payable to the Customer. Customer is responsible to obtain greater insurance if so desired.

Customer bears all risk of loss or damage to the goods when the goods are effectively at the disposal of the Customer on board the vessel at the named port of destination. Proof of delivery is a clean on board bill of lading. Customer will be responsible for all on-carriage from the receiving port to the final destination.

3. Canada

All deliveries will be DDP (Delivered Duty Paid) (ICC Incoterms 2010). Haworth's catalog prices include delivery to Customer's named place, not unloaded from any arriving means of transport. Customer bears all risk of loss or damage to the goods when they are delivered to the Customer's named facility not unloaded. Haworth will assume responsibility to file all freight claims with the carrier for any loss/damage which may occur while product is in transit, and will promptly repair or replace any damaged or lost product. Haworth requires the Customer to report all freight damage and/or loss to both the carrier and to Haworth.

NOTE: Under all shipping terms (U.S.A. and Canada), any additional expense resulting from Customer's request for expedited transportation, special services, packaging, handling, routing, and/or shipping method will be billed to Customer.

4. Mexico

All deliveries will be DAP (Delivered to Place) (ICC Incoterms 2010). Haworth's catalog prices include freight charges for normal surface transportation to a United States point of exportation within the 48 contiguous states. Haworth has the right to determine the carrier, method of shipment and routing.

Customer bears all risk of loss or damage to the goods when the goods are delivered to the named United States point of exportation. Haworth will provide customs clearance facilitation and arrangement of local delivery through an Authorized Dealer in Mexico, on a separately negotiated basis. Otherwise the Customer will be responsible for all customs clearance formalities and on-carriage from the United States point of exportation to the final destination in Mexico.

5. Ship Dates and Delay

If Haworth cannot ship products as scheduled due to causes beyond its reasonable control (such as casualty, labor disputes, or accident; inability to obtain necessary labor, material or transportation; or changes requested by the Customer), the ship date will be extended to compensate for the delay as determined by Haworth.

6. Delivery Shortages and Damage

Product shortages and damage must be noted on delivery receipts at the time of delivery and reported to the carrier for correction.

Claims against Haworth for shortages, errors, or damage must be made within three (3) days of the date of delivery or the Customer waives the right to make such a claim. Signed Bill of Ladings or Delivery Receipt must be sent in with claims.

7. Storage

Haworth may transfer product to storage at the Customer's risk and expense if the Customer is unable or unwilling to take delivery of product as originally scheduled. Upon such transfer to storage, the Customer assumes risk of loss. Haworth will invoice the Customer for storage fees and the Customer will make payments in accordance with Haworth's standard payment terms.

North American Terms of Sale

D. General Terms

1. Governing Law

For products purchased for delivery in the U.S. pursuant hereto, this Agreement shall be governed by and construed according to the laws of the State of Michigan. Where Products are purchased for delivery in Canada pursuant hereto, this Agreement shall be governed by and construed according to the laws of the Province of Alberta. In either case, the parties attorn to the exclusive jurisdiction of the courts of Michigan and Alberta, respectively for the purpose of hearing any disputes arising under this Agreement or with respect to any Products sold pursuant hereto, and agree that the provisions of the United Nations Convention on Contracts for the International Sale of Goods and any other provision or law which would have the effect of applying the laws of any jurisdiction other than Michigan or Alberta, as the case may be, shall be excluded.

2. Force Majeure

In the event that the performance of Customer or Haworth or its participating dealer assignee(s) would be prevented, restricted, interfered with or rendered commercially impracticable by reason of Force Majeure, then upon the giving of notice to the other parties, the party affected by the Force Majeure shall be excused from performing hereunder until the Force Majeure no longer prevents, restricts, interferes with, or renders such performance commercially impracticable.

“Force Majeure” shall mean: fire, explosion, breakdown of plant, epidemic, hailstorm, snow/ice storms en route, hurricane, tornado, cyclone, flood or power failure; war, revolution, civil or military disturbances, acts of public enemies, acts of terrorism, blockade or embargo; any law, order, proclamation, regulation, ordinance, demand or requirement of any applicable governmental authority or any subdivision, authority, or representative of any such government; labor difficulties, including without limitation, strikes, slowdowns, picketing or boycotts; or difficulties beyond Haworth’s reasonable control in obtaining necessary raw materials, labor, fuels and electric power, components or facilities, and any other circumstances beyond the control of the party affected.

3. Delays by Customer

Where Haworth has not received adequate site dimensions, Product specifications, shipping information, installation particulars or other information required by Haworth to permit the efficient manufacture of any Products, or where site conditions are not in accordance with the Installation Requirements set forth, or are not otherwise suitable to permit effective and efficient installation, the manufacture and/or delivery of Products may be delayed, and such event shall constitute a delay by the Customer. When manufacture, delivery or installation is delayed by the Customer or at the Customer’s

request: (i) Haworth may, at its option, present the invoice for the full price of the Products to the Customer as then due and payable; (ii) the Customer shall pay to Haworth all reasonable storage, handling and other reasonable incidental expenses incurred by Haworth in connection with such delay; and (iii) the Customer shall bear all risk of loss or damage to the Products being held by Haworth for the Customer.

4. Use and Installation of Products

Haworth recommends that its products be installed by certified, qualified and approved installers according to Haworth’s written installation procedures. The Customer agrees to use Haworth products properly; not to remove or alter safety devices, warnings, or operation instructions placed on products by Haworth, and to instruct employees as to the proper care and use of the products according to printed instructions.

5. Warranty

Haworth’s standard North American Lifetime Warranty will apply as appropriate. All product line warranty specifics are available in each catalog or upon request.

E. Services

Service requests for design, installation, relocation, storage, etc. are handled by the local Haworth dealer on a separately negotiated basis. Contact the local Haworth dealer, affiliate or area sales office for more details.

Scope of Work - Design

Customer acknowledges that the Products to be manufactured or procured by Haworth in connection with the order are or may be custom manufactured for the Customer and that Haworth may be required to perform extensive work in relation to the design and specification of such Products. Where Customer requests that Haworth create as-built drawings or make more than two material revisions to any particular Product design or specification, Customer agrees that Haworth shall be entitled to invoice Customer with respect to such additional work on the basis of Haworth’s then prevailing rates for related design and specification services.

Installation Requirements

Where installation services are to be provided by Haworth, its Authorized Dealer or subcontractor, a document will be provided setting forth the scope of installation work to be performed (the “Scope of Work”) and the price to be charged therefore. Unless otherwise specified in the scope of work, Haworth’s installation services are limited to products sold by Haworth with the exception of lighting, under floor electrical and data.

General Conditions

(a) Sufficient time shall be allocated by the Customer following delivery of Products and prior to Customer’s occupation of the premises to allow the installation of all Products during conventional working hours, Monday through Friday, 7:30 a.m. to 4:30 p.m. Where sufficient time is not allocated and Haworth is required or requested to perform installation work outside of such times, overtime charges shall be charged at Haworth’s then prevailing rates. (b) Haworth shall be given free and exclusive access to; (i) a loading dock within 150` of the freight elevator or hoist, which loading dock shall be of sufficient size to enable full-size tractor-trailer deliveries to the premises (where required by Haworth); (ii) a freight elevator or hoist of sufficient size and capacity to allow the efficient movement of the Products; (iii) an unobstructed and safe pathway to the area where Products are to be stored or staged; (iv) a secure storage / staging area; (v) convenient trash facilities; (vi) adequate lighting; (vii) a work site that complies with applicable health and safety legislation. Where such areas and facilities are not available, Haworth shall be entitled to bill Customer for all amounts incurred by Haworth for double-handling, product movement, lifting, hoisting, trash removal and any other resulting charges. (c) The installation site shall be free and clear of existing furniture, debris, or other obstructions (including construction in progress) and shall otherwise be in the reasonable opinion of Haworth ready for installation of the Products. Any building where Products are to be installed shall be fully closed in, dry and protected from the natural elements, with temperatures between 40°F and 90°F (4°C and 32°C) and relative humidity not to exceed 70% at all times including receipt of products, during and after installation and shall be adequately heated and/or air-conditioned. Where unusual site conditions exist which impede or prevent the normal installation of any Products, applicable extra charges shall apply at prevailing rates. (d) Haworth’s installation pricing is based upon the installation occurring as one continuous delivery and installation project. Phased installation pricing shall be provided by Haworth on a case by case basis. (e) Electrical hardwiring, plumbing and mechanical work is not included and shall be the responsibility of the Customer. (f) Except as may be otherwise specifically indicated, installation pricing does not apply to projects where union labor is required. Where Haworth has provided installation pricing on the basis that non-union labor be utilized, and where Haworth is required to use union labor or it otherwise becomes impractical to use non-union labor, or where Haworth is required by law to use prevailing wages, Haworth shall be entitled to charge the Customer for any cost differential between the anticipated cost of non-union labor and the actual cost of utilizing union or prevailing wage labor. (g) Haworth shall not be responsible for obtaining permits.

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Project / Site Conditions

Lateral load bracing is not included in the scope of Haworth's work and shall not be performed by Haworth. In areas where Nexus™ or TecCrete flooring Products are to be installed by Haworth overhead construction must be completed prior to the commencement of such work to avoid damage to the panels and finishes. The existing subfloor must be smooth, mopped clean, free of moisture, dust, dirt and debris. Once installed, the access floor must be maintained in the same manner. The subfloor must have a maximum vertical elevation deviation of 0.375" (10mm) over a horizontal span of 10'-0" (3m), and without discontinuities in floor slope. For greater certainty, the scope of Haworth's installation work in such areas shall not be deemed to include any work required to level such subfloor, remove protrusions, remove pre-existing floor coverings or adhesives, or any other work which is required to remedy any conditions which may impede the efficient installation of Nexus™ flooring. Except as may be otherwise specifically indicated in the order, installation pricing for Nexus™ flooring Products and the Scope of Work in relation thereto shall not include any work required to remove and replace floor panels following their initial installation to provide tradespersons or others with access to the underpanel cable management cavity. In areas where movable walls are to be installed, all flooring (including carpeting) and ceiling components (including dropped ceiling grid components) shall be fully complete and ready for the installation of the movable wall products. Further, the existing floor (or other surface on which the movable wall panels are to be installed) shall have a maximum vertical deviation of 1.25" (30mm) and the dropped ceiling grid shall have a maximum vertical deviation of 0.375" (10mm) from the specifications to which such movable wall panels were designed and manufactured (collectively the "Permitted Tolerances"), and shall otherwise comply with any site condition assumptions made known to Haworth prior to the manufacture of such Products (the "Site Assumptions"). Where the Permitted Tolerances or Site Assumptions are not strictly adhered to or met, additional charges may be incurred in connection with site remediation and/or the modification or remanufacture of affected movable wall products, together with all resulting shipping and labor charges at Haworth's then prevailing rates for such Products and services.

Installation Change Orders

Where Customer requests work to be performed or materials to be provided which are not contemplated in the Scope of Work, or Customer otherwise requests Products or services not contemplated in the order (collectively "Extras"), prior to providing such Extras Haworth reserves the right to require the Customer to provide and sign a written Purchase Order or Change Order acceptable to Haworth describing the Extras and the amounts

to be charged therefore, and the Customer agrees to pay such charges.

Entire Agreement

The order and this Agreement (including applicable Schedules) constitute the sole agreement between the parties and supercede any prior understanding or written or oral agreements between the parties (excluding National Sales Agreements). No waiver of any of the provisions of these Standard Terms and Conditions shall be binding on Haworth unless expressly agreed in writing.

Revision Date: July 1, 2011

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PRODUCT NON-OBSOLESCENCE AND WARRANTY POLICY

This North American Haworth Product Non-Obsolescence and Warranty Policy (the “policy”) applies to products manufactured after May 8, 2015. For products manufactured before this date please refer to the policy published in the NA Price List when purchased or contact your local Authorized Haworth Dealer. All Haworth products are warranted for 24 hour / 7 day use over the length of the Applicable Warranty Period as set forth below.

Haworth, Inc. or Haworth, Ltd., (each called “Haworth”) will make a good faith effort to maintain product compatibility within our various generations of integrated product platforms to provide our customers with spaces that adapt to change. Under our non-obsolescence policy, we commit to provide our customers with products of comparable function or operational characteristics for a term equal to the Applicable Warranty Period. Haworth fabrics and finishes must be updated periodically to maintain the market appeal of our products and respond to the demands and changing preferences of our customers. As a result, we or the manufacturer may discontinue some fabrics and finishes before expiration of the Applicable Warranty Period.

If a new product purchased or leased from Haworth or from an Authorized Haworth Dealer proves to be defective (as defined below) while the product is still in the possession of the initial purchaser or lessee and if they, within the Applicable Warranty Period, inform Haworth of the defect by contacting the local Authorized Haworth Dealer, then, except as provided below, Haworth will, at Haworth’s option, either repair or replace the product, at Haworth’s expense, or refund the purchase price of the product. Except as provided below, a product shall be considered “defective” if Haworth finds that it is defective in material or workmanship and if the defect materially impairs the use of the product to the purchaser or lessee. The applicable warranty period begins on the day the product is manufactured. If a product that the purchaser or lessee references in a notice of defect was not installed by a Haworth Certified installer and/or reconfigured by a Haworth-trained installer, then the product may not be considered defective and Haworth will not be obligated to repair or replace it or to refund its price.

PRODUCTS / APPLICABLE WARRANTY PERIOD

LIFETIME

All Haworth products are warranted for lifetime *except products, components and materials described below:*

TWELVE YEARS

All Haworth NA manufactured seating is warranted for 24/7 multiple shift use by persons up to 325 lbs and includes the framework, mechanisms, seating foam, seat & back mesh and seating glides & casters.

All wood or wood framed products.

TEN YEARS

All wall products (excluding soft close door mechanisms warranted for Two Years), electrical components (excluding Power Base™ AI, USB receptacles and workware products), electrical accessories, fixed task lighting (excluding LED lighting), adjustable keyboard pads, monitor arms and products that are at any time used in a classroom or educational environment (other than administration areas) *except as limited or described below:*

FIVE YEARS

Fabric scrims and fabrics rated Heavy Duty (A) under the Association of Contract Textiles Guidelines, leather, vertical use markerboard laminates, user-adjustable worksurface mechanisms, gel arm caps, thermofused laminates, slow close mechanisms, LED lighting, Power Base™ receptacles with USB charging outlets, electronic ballasts used in task lighting, horizontal glass or thermoplastic table assemblies and Systems Accessories.

THREE YEARS

Power Base AI Electrical products, workware™ products, Hoop products (excludes any warranty for surface damage such as scratches, dents or abrasions), plastic ultraviolet light color fastness and fabrics rated General Contract (a) under the Association of Contract Textiles Guidelines.

ONE TO FIVE YEARS*

Products that are manufactured outside North America and sold into the North American market.

ONE YEAR

Horizontal use markerboard laminate, Openest™ Plume Screens, soft palm rest, mouse pad insert and translucent edging.

Haworth “Specials” products that involve simple modification of a standard based product will be warranted for the same period as the standard catalog product it is based on. Haworth “Specials” products that deviate from standard catalog product in the form of features, construction, function, or aesthetic will be warranted for 1 year.

All software is without warranty of any kind, either expressed or implied.

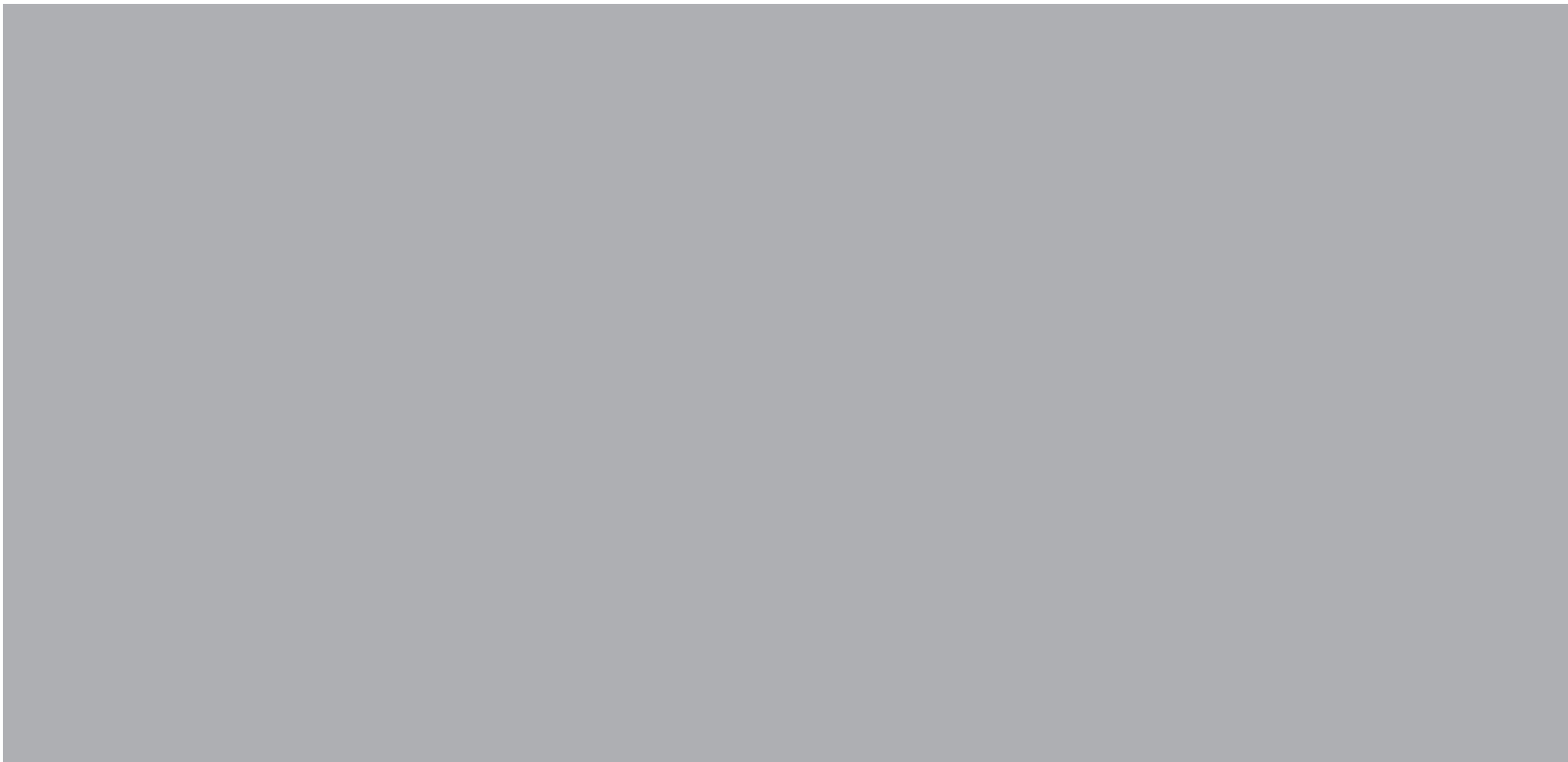
All service parts are warranted for two years or the remaining balance of the assembly’s original warranty period, whichever is longer.

*The Applicable Warranty Period for each such product is specified in Haworth’s price list for the product.

A product will not be considered to be defective, and Haworth will not repair, or replace it or refund its price if the product (1) is a consumable product, such as a lamp; (2) is “Customer’s Own Material” (i.e. material specified by the purchaser or lessee that is not a standard Haworth product offering, such as Haworth Alliance fabrics); (3) is not installed and used as recommended in Haworth’s written specification, installation, care, maintenance and user guides; (4) has been otherwise misused or suffered abusive damage or (5) is a product that is manufactured by a third-party supplier from whom Haworth purchases it for resale without incorporating it into Haworth product (in which case Haworth will assign to the purchaser or lessee any warranty that the manufacturer provides), unless otherwise specified by Haworth in writing. At all times the Covered Product must have been located in a building that is (i) dry, fully closed-in and protected from the natural elements, and (ii) adequately heated, ventilated and air conditioned in order to maintain an internal temperature between 40°F and 90°F (4°C and 32°C) and relative humidity levels between 25% and 55%.

A defect in material or workmanship does not include damage to a product, or failure of a product to operate or perform properly or to maintain appearance, caused by (a) normal wear and tear; (b) an Act of God or transportation; (c) a product alteration made without Haworth’s express written authorization; (d) the natural variation of color, grain or texture found in wood and leather; (e) the natural aging found in materials such as wood, fabric and leather which results in colors shifting during use; (f) dye lot variations in fabric, leather or wall covering (g) the natural patina of leather during use; (h) “puddling” of leather or faux leather; or (i) reverse crocking of dyes from clothing onto our seating materials.

EXCEPT AS STATED ABOVE, HAWORTH DOES NOT MAKE A WARRANTY AS TO ANY PRODUCT AND, IN PARTICULAR, DOES NOT MAKE A WARRANTY OF MERCHANTABILITY OR OF FITNESS FOR A PARTICULAR PURPOSE. Product repair or replacement or refund of the price, at Haworth’s option, in accordance with this Policy, is the purchaser’s or lessee’s exclusive remedy for a product defect. Haworth shall not have tort liability with respect to a product, and Haworth shall not be liable for any consequential, economic, indirect, special, punitive or incidental damages arising from a product defect. Haworth shall not be liable for repair or product placement due to improper installation or any defect in materials used for installation which are not manufactured, sold or supplied by Haworth.



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