

MISSISSIPPI STATE DEPARTMENT OF HEALTH
Notice of Proposed Sole Source Purchase #0301-073
RFx # 3150003411

The Mississippi State Department of Health anticipates purchasing the item(s) listed below as a sole source purchase. Anyone objecting to this purchase shall follow the procedures outlined below.

Commodity or commodities to be purchased (make, model, description):

The Mississippi Public Health Laboratory (MPHL) currently uses the Biofire FilmArray® system 2.0, a CE-marked and US Food and Drug Administration (FDA)-cleared multiplex PCR molecular biology system. The system is easy to use, accurate and rapid and uses various clinical test kits that are FDA cleared for use with the system. The commodities to be purchased include the GI, Meningitis Encephalitis (ME) and Respiratory panels.

Product List Number	Product Description	Product Price (case)	# Cases (Annual)	Extended Price
RFIT-ASY-0116	Kit, GI Panel, IVD 30 tests	\$4,417.50	5	\$22,087.50
RFIT-ASY-0118	Kit, ME Panel, IVD 30 tests	\$5,790.00	5	\$28,950.00
RFIT-ASY-0124	Kit, Respiratory Panel, IVD 30 tests	\$3,676.50	5	\$18,382.50

Explanation of the need to be fulfilled by this item(s) and why it is the only one that can meet the specific needs of the department:

The Biofire respiratory panel kit will fulfill the grant related testing activities to decrease turn-around time for detection, response and epidemiological investigation of large complex respiratory disease outbreaks. Grant related activities for timely testing, identification and reporting of Vaccine Preventable Diseases (VPD) from spinal fluid can only be accomplished by a FDA approved system. The Biofire FilmArray System is the only system that is FDA cleared to simultaneously test for fourteen of the most common causes of community-acquired Central Nervous System infections from cerebrospinal fluid and is FDA cleared to test for twenty upper respiratory pathogens in a multi-agent respiratory panel from a single nasopharyngeal swab. Test kits approved for the Biofire Filmarray system are only available through Biofire Diagnostics, LLC.

Name of company/individual selling the item and why that source is the only possible source that can provide the required item(s):

BioFire Diagnostics, LLC is the sole manufacturer and distributor of the Biofire Filmarray system test kits.

Estimated cost of item(s) and an explanation why the amount to be expended is considered reasonable:

- Estimated Cost: \$69,420.00 per year plus freight charges.
- The MPHL receives 5% discount off list price on the GI and respiratory panels.

Explanation of the efforts taken by the department to determine this is the only source and the efforts used to obtain the best possible price:

- BioFire Diagnostics is the sole manufacturer and sole vendor of these products and sells directly to laboratories.
- No other test reagents are FDA cleared to detect the causative agents of Meningitis/Encephalitis tests from spinal fluid.

- All applicable discounts were explored and applied.

Any person or entity that objects and proposes that the commodity listed is not sole source and can be provided by another person or entity shall submit a written notice to: Cynthia Brasher, Mississippi State Department of Health Purchasing Department, 570 E. Woodrow Wilson, Room 134 Underwood Building, Jackson, MS 39216 or P. O. Box 1700, Jackson, MS 39215-1700.

Responses may be hand delivered, via regular mail, overnight delivery or by e-mail:

Cynthia.brasher@msdh.ms.gov. The envelope or e-mail should reference the sole source number.

The notice shall contain a detailed explanation of why the commodity is not a sole source procurement. Appropriate documentation shall also be submitted if applicable. The enclosed form (OSS) may be used if you so desire.

If after a review of the submitted notice and documents, Mississippi State Department of Health determines that the commodity in the proposed sole source request can be provided by another person or entity, then Mississippi State Department of Health will withdraw the sole source request publication from the procurement portal website and submit the procurement of the commodity to an advertised competitive bid or selection process.

If Mississippi State Department of Health determines after review that there is only one (1) source for the required commodity, the Mississippi State Department of Health will appeal to the Public Procurement Review Board. Mississippi State Department of Health will have the burden of proving that the commodity is only provided by one (1) source.

Notices/objections, etc. will be accepted at any time prior to: __March 16 __, 2021 at 3:00 p.m. (CST)

Sales Quote for Mississippi Public Health Laboratory

DATE: 5/7/2020

QUOTE: Q-10708

Quote Validity: July 1, 2020 - June 30, 2021

Prepared for:

Ship To Mississippi Public Health Laboratory 570 East Woodrow Wilson Thompson Building Jackson, Mississippi 39216 United States	Bill To Mississippi Public Health Laboratory 570 East Woodrow Wilson Dr Jackson, Mississippi 39216 United States
--	---

BioFire Sales Representative:

Kyle STOKES kyle.stokes@biofiredx.com 1305
--

Reagents

Qty	Unit	Description	Part #	List Unit Price	Disc. %	Sales Price	Total Price
5.00	Each	FILMARRAY GI PANEL, 30 TESTS - RFIT-ASY-0116	RFIT-ASY-0116	\$4,650.00	5.00	\$4,417.50	\$22,087.50
5.00	Each	FILMARRAY ME PANEL, 30 TESTS - RFIT-ASY-0118	RFIT-ASY-0118	\$5,790.00	0.00	\$5,790.00	\$28,950.00
10.00	Each	FILMARRAY RESPIRATORY PANEL, 30 TESTS - RFIT-ASY-0124	RFIT-ASY-0124	\$3,870.00	5.00	\$3,676.50	\$36,765.00

Reagents Total: \$87,802.50

Quote Total: \$87,802.50

BIOFIRE DIAGNOSTICS, LLC

By: Curt Caldwell

Name: Curt Caldwell

Title: Director of Commercial Operations

Date: 5/7/2020

Agreement Total: \$87,802.50



A BIOMÉRIEUX COMPANY

Capital, 12 Months

Credit Card Orders Via:
Phone: 800 735 6544 - ext. 502

Submit Purchase Orders Via:
Email: SalesOrders@biofiredx.com
or by Fax: 801 588 0507

515 Colorow Drive, Salt Lake City, Utah 84108, U.S.A.
801 736 6354 local | 800 735 6544 toll-free | 801 588 0507 fax

www.BioFireDX.com