Specialty
FUEL SERVICES

Response to Emergency Fuel
RFP # 3120000697
Part III- Fee Schedule

Double Walled Tank

Size		Minimum One Week Charge	Mobilization Charge	Guarantee Monthly Charge
550		$ 442	$ 500	$ 87
1,000		$ 642	$ 1,500	$ 127
2,000		$ 917	$ 2,000	$ 182
4,000		$ 2,738	$ 2,500	$ 365
6,000		$ 4,100	$ 3,000	$ 546
8,000		$ 4,613	$ 4,000	$ 627
8,000	(2 compartment)	$ 6,000	$ 4,000	$ 800
10,000		$ 5,650	$ 4,000	$ 753
12,000		$ 6,650	$ 4,300	$ 886

Additonal Charges

- *Labor loading charge is $65 per hour per man plus lifting charge. (Overtime applies)*
- *Transportation charge is $150 per hour round trip. If tanks are required to be relocated these same charges are applicable.*
- *Rental charges include pump, filter, hose, and meter*
- *Generators can be provided at Cost plus 25%*

- *If the Guarantee option is chosen there is a 3 year minimum commitment by customer.*
- *During the Guarantee option period, if tanks are needed, the additional charges applied will be Mobilization, Labor, Transportation, and Lifting charges listed above. (no weekly fees apply)*
- *Power generation can be guaranteed for any of the above tanks for an additional fee of $325/month for 36 months.*
- **Adding Functionality/Technology for capturing State's fuel card transactions can be added at Cost plus 20% and would need to be purchased prior to an Event.**

Fueling Equipment

Equipment	Type	Hour	Day
Truck	Bobtail	$ 200	$ 4,800
Truck	Tanker	$ 200	$ 4,800
Truck	Bobtail- Propane	$ 200	$ 4,800
Trailer	1,000 gallon	$ 175	$ 4,200
Trailer	500 gallon	$ 175	$ 4,200

Minimum 1 day charge applies for deployment of trucks. Charges do not include fuel dispensed

Charges include Hazmat certified driver

Labor

Name	*Type*	*Rate*
Hose Wrangler	Fueling Labor	$ 750/Day
Site Manager	Management at State work areas	$175/hours worked
Executive	Ownership level logistics	$250/hours worked
Per Diem	Per onsite employee	$150/ day

-For any Event in which SFS is engaged to perform services and provide certain equipment and labor, customer will provide reasonable housing and meal accommodations for all of SFS's drivers and any other SFS employees deployed for the Event. Customer agrees that the quality of such accommodations shall be the same as are being made available to customer's employees or agents.

-In the event no housing and food are provided for SFS employees/contractors, SFS will invoice customer for a per diem of $150 per day per person. In the event housing is provided but no food or no housing but food is provided, SFS will invoice customer for a per diem of $75 day

Various

Product	*Rate*
Gas (E-10)	Average cost from point of origin, plus any applicable taxes, plus $0.08
Road Diesel	Average cost from point of origin, plus any applicable taxes, plus $0.08
Dyed Diesel	Average cost from point of origin, plus any applicable taxes, plus $0.08
Propane	Mt. Bellevue Cost + $0.65
Camper	$500/ Day

Description of Services and Costs

Option 1- State Purchase of Fuel and Storage Fees

Fuel Purchase Cost:	OPIS average Delta Terminal Greenville, MS plus applicable taxes plus $.08
Fuel Storage Cost:	100,000 gallons and below= $.035/gallon/month
	110,001 gallons to 400,000 gallons = $.03/gallon/month
	444,001 gallons to 800,000 gallons = $.025/gallon/month
	Over 800,000 gallons = $.0225/gallon/month

** State agency/governing authority owns the fuel and SFS stores and manages it one or more terminal locations. (15 day purchase notice required) State agency/governing authority may sell or take delivery and use the fuel at its discretion*

Option 2- Specialty Fuel Services Owned (Fuel Guarantee)

SFS will guarantee a negotiated number of gallons with the State agency/governing authority and guarantee availability of transportation equipment and personnel for the negotiated amount of fuel in exchange for $.05/gallon/month. The price will be based on the original day of the purchase plus any applicable taxes plus $.10. No Storage fee is collected in this option.
Fuel may be sourced from different states. Minimum of 3 year contract required.

Option 3- Truck/Driver Guarantee

- SFS will retain 1 bobtruck or tanker for Emergency Events for **$375/month**. This plan will guarantee the equipment, driver, and fuel for the initial delivery to staging or facilities for the State during an anticipated or unanticipated Emergency Event. Truck will be equipped with necessary equipment to dispense fuel into vehicles, tanks, generators, etc. SFS will retain any number of trucks the State would like to have guaranteed
- When a potential "Anticipated Emergency Event" is identified, by either the SFS or the Customer, both parties will communicate appropriately with one another in advance to determine possible fuel needs and delivery schedules. Fuel will be dispatched within 24 hours of receiving approval or notification from Customer's Project Manager or other authorized Customer contact.
- When an "Unanticipated Emergency Event" occurs with no warning, Customer and SFS will immediately communicate in order to asses fuel needs at any of Customer's facilities. SFS will dispatch necessary trucks within 24 hours of receiving approval or notification from Customer's Project Manager or other authorized Customer contact.
- Customer's failure to inform SFS within 6 hours of being contacted, of its decision to dispatch trucks regarding an Emergency Event, could potentially result in the equipment not being available within the agreed on time periods.

Standard rates above apply once approval is given to dispatch trucks and fuel. (see pricing chart above)

Option 4- Tank Guarantee (See Pricing Chart Above)

- SFS can purchase, store and guarantee the delivery of any number of tanks listed above to include the necessary pumps, hoses, meters, technology, power source, etc.
- Without a guarantee tanks, pumps, hoses, meters, technology, power source, etc. can be provided based on availability and a best effort plan