

Notice of Intent to Certify Sole Source

To: Interested Parties

From: Stacy Baldwin
Agency Procurement Officer

Date: October 31, 2016

Re: Sole Source Certification Number **SS5056** for **CRW Precision Arc Stereotactic System**

Contact Email Address: solesource@umc.edu

Sole Source Certification Award Details

Regarding UMMC Sole Source Certification Number **SS5056** for CRW Precision Arc Stereotactic System, please be advised that UMMC intends to award the purchase of the CRW Precision Arc Stereotactic System to Integra LifeSciences as the sole source provider of the CRW Precision Arc Stereotactic System.

UMMC issues this notice in accordance with Mississippi state law, policy, and procedures for sole source procurements.

Sole Source Criteria

1. Where the compatibility of equipment, accessories, or replacement parts is the paramount consideration (and manufacturer is the sole supplier).
2. Where a sole supplier's item is needed for trial use or testing.
3. Where a sole supplier's item is to be required when no other item will service the needs of UMMC.

Schedule

Task	Date
First Advertisement Date	October 31, 2016
Second Advertisement Date	November 7, 2016

Response Deadline from Objectors	November 14, 2016, at 3:00 p.m. Central Time
Notice of Award/No Award Posted	Not before November 15, 2016

Project Details

1. Describe the commodity that the agency is seeking to procure:

The University of Mississippi Medical Center (UMMC) seeks to purchase the Integra Lifesciences CRW Precision Arc Stereotactic System to aid in the creation of the functional and stereotactic neurosurgery service at UMMC. This device allows for highest level of precision and accuracy of any stereotactic frame for stereotactic procedures such as deep brain stimulation, deep brain ablative procedures, and deep brain biopsies. This piece of equipment is not only crucial, but fundamental for the expansion of the neurosurgery program and for the ability to perform the procedures mentioned above, which are not currently offered at UMMC. This device will also provide residents with the opportunity to learn techniques that have not been present at UMMC for over the last 10 years.

2. Explain why the commodity is the only one (1) that can meet the needs of the agency:

Frame-based procedures are essential to functional and stereotactic neurosurgery. Integra Lifesciences' CRW Precision Arc Stereotactic System with Phantom unit will provide an accurate and precise platform for the performance of these procedures and is compatible with all the required equipment needed to perform them. Although there are other stereotactic frames on the market, Integra Lifesciences is the only company to provide a phantom base unit. This unit permits the user to visualize the trajectory and verify coordinates before introducing an instrument into the patient. This allows for an extra layer of safety for all stereotactic and functional neurosurgical procedures. There is no other option for this safety mechanism. It also allows for residents to become familiar with this complex device before the operative case and create a safer environment for the patient.

3. Explain why the source is the only person or entity that can provide the required commodity:

Integra manufactures and is the sole supplier of the CRW Precision Arc Stereotactic System with Phantom unit. They are not available from any other distributor. See supporting letter from Integra LifeSciences, Attachment A.

4. Explain why the amount to be expended for the commodity is reasonable:

The estimated amount to be expended is for the purchase of the CRW Precision Arc Stereotactic System is \$169,618.40. This amount is within the expected price range for these products.

5. Describe the efforts that the agency went through to obtain the best possible price for the commodity:

Through market intelligence, UMMC was able to negotiate best pricing for these products. All applicable discounts were explored and applied.

Submission Instructions and Format of Response from Objecting Parties

Interested parties who have reason to believe that the CRW Precision Arc Stereotactic System (hereafter, "Products") should not be certified as a sole source should provide information in the Vendor Form for the State to use in determining whether or not to proceed with awarding the sole source to Integra LifeSciences. The Vendor Form may be found at <http://www.dfa.state.ms.us/Purchasing/documents/ObjectiontoSoleSourceDetermination.pdf>.

Objections must include the certification in Attachment B.

Comments will be accepted at any time prior to Monday, November 14, 2016, at 3:00 p.m. (Central Time) to solesource@umc.edu. Responses may be delivered via email to solesource@umc.edu. UMMC WILL NOT BE RESPONSIBLE FOR DELAYS IN THE DELIVERY OF RESPONSES. It is solely the responsibility of the Interested Parties that responses reach UMMC on time. Responses received after the deadline and responses that lack all required information will be rejected. UMMC reserves the right to inspect Interested Party's commodity for comparison purposes.

If you have any questions concerning the information above or if we can be of further assistance, please contact solesource@umc.edu.

Attachment A: Vendor Correspondence
Attachment B: Objection Certification

Attachment A



October 10, 2016

Dear Valued Customer:

Subject: Sole Source Provider Status

Integra LifeSciences is a world leader in medical technology which offers innovative solutions in neurosurgery, orthopedic, extremity surgery, and reconstructive and general surgery.

The products listed below are manufactured and distributed exclusively by Integra and Integra is the sole source provider of these.

Catalog Number	Description
CRWPRECISE	CRW® Precision Arc System

Key features of the CRWPRECISE system are:

- Made in the USA.
- Features a unique phantom base to provide additional quality assurance through an independent target setting verification.
- Upward and downward compatible with instrumentation already owned by University of Mississippi.
- Engineered to 0.5mm accuracy, graduated in 1/10th mm scale.
- Can be used in both MR and CT imaging applications.

To place an order, please contact your local Integra representative or contact Integra customer service at:

311 Enterprise Drive
Plainsboro, New Jersey 08536
Toll Free: 1-800-654-2873
Telephone: 1-609-275-0500
Fax: 1-609-275-5363
Email: custsvcnj@integralife.com

Sincerely,

A handwritten signature in black ink, appearing to read "Shan Siddiqui", written over a horizontal line.

Shan Siddiqui
Global Product Manager

Attachment B

**SUBMITTED IN RESPONSE TO
Sole Source Certification No. SS5056
Accepted until November 14, 2016, at 3:00 p.m.**

I certify that the information contained in this objection is true and accurate to the best of my knowledge. I understand that UMMC will investigate all statements made in this objection and that any false or misleading information provided may result in adverse action.

Objector Name
Objector's title

Date