MISSISSIPPI DEPARTMENT OF FINANCE AND ADMINISTRATION OFFICE OF PURCHASING AND TRAVEL JACKSON

STATE CONTRACT NO. 5-475-68301-14

CONTRACTOR: HARTMANN USA, Inc.

DATE: February 28, 2014

ITEMS: Adult and Children's Disposable Briefs and Related Items EFFECTIVE: March 1, 2014 through February 28, 2015

A. <u>AUTHORITY</u>

This certifies that a contract has been executed between the Department of Finance and Administration, Office of Purchasing and Travel for the State of Mississippi and the herein designated Contractor pursuant to Section 31-7-7, Mississippi Code of 1972, Annotated, for the items specified herein.

B. EFFECT

During the term of this contract no purchase of adult and children's disposable briefs and related items manufactured and/or distributed by the above-designated Contractor shall be made by state agencies at a price in excess of that established by the prices set out in this regulation (See Section "F").

Commodities purchased under provisions of this contract from the above Contractor or his authorized distributors shall be exempt from competitive bid requirements otherwise applying to purchases by the state agencies, counties, municipalities and other political subdivisions.

C. PURCHASE ORDERS

Purchase orders prepared by the various state agencies shall show the state contract number on the P. O. in the designated space, quantity, description of the items and prices, also shipping or delivery instructions, if any.

D. <u>PAYMENT</u>

The supplier shall be paid by the ordering agency upon submission of properly certified invoices or vouchers for articles or services delivered and accepted less deductions, if any, as provided.

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E. ORDERING

Purchasers shall order in such quantities as required. Purchase orders are to be directed to address of Contractor or Distributors shown in Section "J". The Bureau of Financial Control of the State shall not approve any account nor order and direct payment of any account for the purchase of any commodity covered by this contract certification when the purchase price is in excess of the maximum price fixed in this purchasing regulation.

F. Prices

Prices for the new period are set forth on the following price list.

Entities making purchases over \$50,000 may consider obtaining two competitive quotes from the authorized dealers' list on this manufacturer's contract. If this manufacturer does not have a dealers' list, the manufacturer should be prepared to submit a quote.

G. TRANSPORTATION

F.O.B. destination, freight prepaid.

H. POLITICAL SUBDIVISIONS - COUNTIES, MUNICIPALITIES, SCHOOLS, ETC.

This contract provides that the provisions thereof may be available to any county, municipality, school board or other local public agency or authority of the State of Mississippi which may elect to purchase at the prices, terms and conditions of sale specified therein. Any such agency or political subdivisions electing to purchase as herein provided shall write the following on the face of the purchase order:

"P. O. issued pursuant to provisions of Mississippi State Contract No. 5-475-68301-14."

I. TERMS

Net Forty-five (45) days.

J. CONTRACTOR

Please place all orders under this agreement with the following:

A list of authorized dealers is included with this notice.



State of Mississippi Price List Effective March 1, 2014 HARTMANN USA, Inc. 481 Lakeshore Parkway Rock Hill, SC 29730 Ph: 1-800-243-2294 Fax: 803-325-7606 www.hartmanninfo.com

PRICING VALID THROUGH FEBRUARY 28, 2015

BRAND NAME	MODEL NO.		COMPLETE PRODUCT DESCRIPTION					DISCOUNT	CONTRACT
		SIZE	GENERIC 'PRODUCT DESCRIPTION	PIECES PER PACK	PACKS PER CASE	QUANTITY PER SHIPPING UNIT	LIST PRICE	OFF LIST PRICE	PURCHASE
MaliCara Dramium Catt autor	169248	X0 401 041	Draathable, Abaarbaat Isaantiraanaa Driafa	30	4	100	¢74.00	44.000/	\$41.00
MoliCare® Premium Soft extra		XS, 16" - 24"	Breathable, Absorbent Incontinence Briefs		4	120 90	\$74.39 ¢57.50	44.89%	• • • •
MoliCare® Premium Soft extra	169448	S, 24" - 35"	Breathable, Absorbent Incontinence Briefs	30	3		\$57.58	21.85%	\$45.00
MoliCare® Premium Soft extra	169648	M, 35" - 47"	Breathable, Absorbent Incontinence Briefs	30	3	90	\$64.59	25.69%	\$48.00
MoliCare® Premium Soft extra	169848	L, 47" - 59"	Breathable, Absorbent Incontinence Briefs	30	3	90	\$78.46	31.18%	\$54.00
MoliCare® Premium Soft extra	169948	XL, 59" - 69"	Breathable, Absorbent Incontinence Briefs	14	4	56	\$71.31	29.88%	\$50.00
MoliCare® Premium Soft super	169450	S, 24'' - 35''	Breathable, Absorbent Incontinence Briefs	30	3	90	\$61.53	26.86%	\$45.00
MoliCare® Premium Soft super	169650	M, 35" - 47"	Breathable, Absorbent Incontinence Briefs	30	3	90	\$73.72	25.39%	\$55.00
MoliCare® Premium Soft super	169850	L, 47" - 59"	Breathable, Absorbent Incontinence Briefs	30	3	90	\$88.46	37.83%	\$55.00
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Dignity® P.M.	49390	M, 32" - 44"	Breathable, Adult Fitted Briefs for Extended, Overnight Protection	10	6	60	\$36.05	8.46%	\$33.00
Dignity® P.M.	49590	L, 45" - 58"	Breathable, Adult Fitted Briefs for Extended, Overnight Protection	10	6	60	\$38.28	13.79%	\$33.00
Dignity® P.M.	49690	XL, 59" - 65"	Breathable, Adult Fitted Briefs for Extended, Overnight Protection	10	6	60	\$40.41	18.34%	\$33.00
Dignity [®] Complete [®]	45190	S, 20" - 31"	Breathable, Adult Fitted Briefs for Maximum Protection	12	8	96	\$41.80	23.44%	\$32.00
Dignity [®] Complete [®]	45390	M, 32" - 44"	Breathable, Adult Fitted Briefs for Maximum Protection	12	8	96	\$41.80	23.44%	\$32.00
Dignity [®] Complete [®]	45490	Reg, 40" - 48"	Breathable, Adult Fitted Briefs for Maximum Protection	10	8	80	\$41.80	23.44%	\$32.00
Dignity [®] Complete [®]	45590	L, 45" - 58"	Breathable, Adult Fitted Briefs for Maximum Protection	12	6	72	\$41.80	23.44%	\$32.00
Dignity [®] Complete®	45690	XL, 59" - 65"	Breathable, Adult Fitted Briefs for Maximum Protection	10	6	60	\$41.80	23.44%	\$32.00
Dignity® Complete®	45790	XXL, 63'' - 68''	Breathable, Adult Fitted Briefs for Maximum Protection	12	4	48	\$45.60	29.82%	\$32.00
Dignity® Compose®	42390	M. 32" - 44"	Breathable, Adult Fitted Briefs for Heavy to Super Protection	12	8	96	\$39.90	27.32%	\$29.00
Dignity® Compose®	42390	Reg, 40" - 48"	Breathable, Adult Fitted Briefs for Heavy to Super Protection	12	8	90 80	\$39.90	27.32%	\$29.00
Dignity® Compose®	42490	L, 45" - 58"	Breathable, Adult Fitted Briefs for Heavy to Super Protection	10	6	72	\$39.90	27.32%	\$29.00 \$29.00
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Dignity® Compose®	42690	XL, 59" - 65"	Breathable, Adult Fitted Briefs for Heavy to Super Protection	10	0	60	\$39.90	21.32%	\$29.00
Dignity® Comfort	31390	M, 32'' - 44''	Breathable, Adult Fitted Briefs for Heavy Protection	10	10	100	\$40.27	35.44%	\$26.00
Dignity® Comfort	31590	L, 45" - 58"	Breathable, Adult Fitted Briefs for Heavy Protection	10	10	100	\$53.11	39.75%	\$32.00
Dignity® Comfort	31690	XL, 59" - 65"	Breathable, Adult Fitted Briefs for Heavy Protection	10	10	100	\$61.73	38.44%	\$38.00
Dignity® Comfort	31790	XXL, 63" - 68"	Breathable, Adult Fitted Briefs for Heavy Protection	10	10	100	\$77.19	40.41%	\$46.00
Dignity® Classic Extra	43090	Youth, 20" - 31"	Adult Fitted Briefs for Maximum Protection	12	8	96	\$38.48	19.44%	\$31.00
Dignity® Classic Extra	43190	S, 20" - 31"	Adult Fitted Briefs for Maximum Protection	12	8	96	\$38.48	19.44%	\$31.00
Dignity® Classic Extra	43390	M, 32" - 44"	Adult Fitted Briefs for Maximum Protection	12	8	96	\$39.90	22.31%	\$31.00
Dignity® Classic Extra	43490	Reg, 40" - 48"	Adult Fitted Briefs for Maximum Protection	10	8	80	\$39.90	22.31%	\$31.00
Dignity® Classic Extra	43590	L, 45" - 58"	Adult Fitted Briefs for Maximum Protection	12	6	72	\$39.90	22.31%	\$31.00
Dignity® Classic Extra	43690	XL, 59" - 65"	Adult Fitted Briefs for Maximum Protection	10	6	60	\$39.90	22.31%	\$31.00
Dignity® Classic Extra	43790	XXL, 63'' - 68''	Adult Fitted Briefs for Maximum Protection	12	4	48	\$43.70	29.06%	\$31.00
Dignity® Bariatric Brief	32000	Bariatric, 63"-94" Waist-Hip	Adjustable, Adult Fitted Briefs for Maximum Protection	8	4	32	\$54.44	2.65%	\$53.00

BRAND NAME	MODEL NO.	SIZE	GENERIC 'PRODUCT DESCRIPTION	PIECES PER PACK	PACKS PER CASE	QUANTITY PER SHIPPING UNIT	LIST PRICE	OFF LIST PRICE	PURCHASE
Dignity® Comfort	35390	M, 30" - 42"	Disposable Protective Underwear for Moderate Protection	20	4	80	\$30.24	0.79%	\$30.00
Dignity [®] Comfort	35590	L, 40'' - 54''	Disposable Protective Underwear for Moderate Protection	18	4	72	\$30.24	0.79%	\$30.00
Dignity® Comfort	35690	XL, 45" - 68"	Disposable Protective Underwear for Moderate Protection	14	4	56	\$30.24	0.79%	\$30.00
Dignity® Compose	55190	S, 20'' - 32"	Disposable Protective Underwear for Moderate Protection	20	4	80	\$43.05	21.02%	\$34.00
Dignity® Compose	55390	M, 30" - 42"	Disposable Protective Underwear for Moderate Protection	20	4	80	\$43.05	21.02%	\$34.00
Dignity® Compose	55590	L, 40'' - 54''	Disposable Protective Underwear for Moderate Protection	18	4	72	\$43.05	21.02%	\$34.00
Dignity® Compose	55690	XL, 45" - 68"	Disposable Protective Underwear for Moderate Protection	14	4	56	\$43.05	21.02%	\$34.00
Dignity® Compose	55790	XXL, 68'' - 80''	Disposable Protective Underwear for Moderate Protection	12	4	48	\$51.66	22.57%	\$40.00
MoliCare Mobile® light	915861	S, 24'' - 35''	Disposable Protective Underwear for Moderate Protection	14	4	56	\$31.98	15.57%	\$27.00
MoliCare Mobile® light	915852	M. 31" - 47"	Disposable Protective Underwear for Moderate Protection	14	4	56	\$35.18	17.57%	\$29.00
MoliCare Mobile® light	915853	L, 39" - 59"	Disposable Protective Underwear for Moderate Protection	14	4	56	\$39.09	2.79%	\$38.00
MoliCare Mobile®	915831	S, 24'' - 35''	Disposable Protective Underwear for Heavy Protection	14	4	56	\$34.38	4.01%	\$33.00
MoliCare Mobile®	915832	M, 31" - 47"	Disposable Protective Underwear for Heavy Protection	14	4	56	\$36.33	7.79%	\$33.50
MoliCare Mobile®	915833	L, 39" - 59"	Disposable Protective Underwear for Heavy Protection	14	4	56	\$40.36	0.89%	\$40.00
MoliCare Mobile®	915834	XL, 51" - 67"	Disposable Protective Underwear for Heavy Protection	14	4	56	\$50.92	3.77%	\$49.00
Dignity® Doubler	30058	13" x 24"	Barrier-Free Liners for Moderate to Heavy Protection	12	6	72	\$30.91	13.46%	\$26.75
MoliMed® Premium Ultra Micro	168131	7" x 3"	Absorbent Bladder Control Pads, Ultra Micro	28	8	224	\$21.59	18.94%	\$17.50
MoliMed® Premium Micro Light	168132	8.5" x 4"	Absorbent Bladder Control Pads, Micro Light	14	12	168	\$24.11	22.23%	\$18.75
MoliMed® Premium Micro	168624	10.5" x 4"	Absorbent Bladder Control Pads, Micro	14	24	336	\$55.51	24.34%	\$42.00
MoliMed® Premium Mini	168634	10.5" x 4.5"	Absorbent Bladder Control Pads, Mini	14	18	252	\$47.33	18.66%	\$38.50
MoliMed® Premium Midi	168644	13" x 5.5",	Absorbent Bladder Control Pads, Midi	14	12	168	\$34.36	24.33%	\$26.00
MoliMed® Premium Maxi	168654	17" x 6.5"	Absorbent Bladder Control Pads, Maxi	14	12	168	\$58.98	28.79%	\$42.00
Dignity®	26981	2 oz.	Odor Eliminator Spray			12	\$30.04	0.13%	\$30.00
Dignity®	26982	8 oz.	Odor Eliminator Spray			12	\$65.89	19.56%	\$53.00
UltraShield® Premium	18335	23" x 36"	Disposable Underpads	5	15	75	\$33.26	15.81%	\$28.00
UltraShield® Premium	18345	30" x 30"	Disposable Underpads	5	15	75	\$35.97	19.38%	\$29.00
UltraShield® Premium	18355	30" x 36"	Disposable Underpads	5	15	75	\$35.59	18.52%	\$29.00
UltraShield® Premium	18540	30" x 30"	Disposable Underpads	10	10	100	\$33.07	6.26%	\$31.00
UltraShield® Premium	19650	30" x 36"	Disposable Underpads	10	10	100	\$35.02	5.77%	\$33.00
Disposeze®	12632	23" x 36"	Disposable Underpads, Bulk	10	12	120	\$32.76	2.32%	\$32.00
Disposeze®	19230	23" x 36"	Disposable Underpads	10	15	150	\$35.42	4.01%	\$34.00
Disposeze®	19550	30" x 36"	Disposable Underpads	10	10	100	\$45.60	21.05%	\$36.00

AUTHORIZED DISTRIBUTORS

Gulf South Medical Supply 173 E. Market Ridge Ridgeland, MS 39157 Contact: Jenni Edwards 904-234-2891 jedwards@gsms.com

First Choice Medical Supply PO Box 2538 Ridgeland, MS 39158 Contact: Shane Holloway 800-809-4556 Shane.holloway@fcms.com

Newell Paper company 1212 Grand Avenue Meridian, MS 39301 Contact: Larry Bagley 601-693-1783 Ibagley@newellpaper.com

McKesson Medical Supply 8121 10th Avenue North Golden Valley, MN 55427 Contact: Marsha Chevalier 800-328-8111 x6927 Marsha.chevalier@redline.mckhboc.com

MSS - A Medical Supply Company 13400 Lakefront Drive Earth City, MO 63045 Contact: Kelly Hart 314-291-2900 x3501 Kelly.hart@mmsmedical.com

HARTMANN USA will work with any additional distributors requested