

Notice of Intent to Certify Sole Source

To: Interested Parties

From: Stacy Baldwin
Agency Procurement Officer

Date: February 22, 2016

Re: Sole Source Certification Number SS5016 for the upgrade of MP100 Biopac System to MP150 Biopac System.

Contact Email Address: solesource@umc.edu

Sole Source Certification Award Details

Regarding UMMC Sole Source Certification Number SS5016 for the upgrade of MP100 Biopac System to the MP150 Biopac System made and sold by Biopac Systems, Inc. Please be advised that UMMC intends to award the purchase of the upgrade of MP100 Biopac System to the MP150 Biopac System made by Biopac Systems, Inc., to Biopac Systems, Inc. as the sole source provider of the upgrade of MP100 Biopac System to MP150 Biopac System made by Biopac Systems, Inc. UMMC issues this notice in accordance with Mississippi state law, policy, and procedures for sole source procurements.

Sole Source Criteria

1. Where the compatibility of equipment, accessories, or replacement parts is the paramount consideration (and manufacturer is the sole supplier).
2. Where a sole supplier's item is needed for trial use or testing.
3. Where a sole supplier's item is to be required when no other item will service the needs of UMMC.

Schedule

Task	Date
First Advertisement Date	February 22, 2016
Second Advertisement Date	February 29, 2016
Response Deadline from Objectors	March 7, 2016, at 3:00 p.m. Central Time
Notice of Award/No Award Posted	Not before March 8, 2016

Project Details

- 1. Describe the commodity that the agency is seeking to procure:**
UMMC is seeking to upgrade from the MP100 Biopac System to the MP150 Biopac System, which is equipment and supplies used to collect psychophysiological data (heart rate variability, electro dermal response, etc.). UMMC already uses several pieces of this equipment and needs to upgrade system software and components.
- 2. Explain why the commodity is the only one (1) that can meet the needs of the agency:**
UMMC needs to upgrade software and components of an already existing Biopac System. No other equipment is compatible with Biopac System.
- 3. Explain why the source is the only person or entity that can provide the required commodity:**
The software and components needed to upgrade the system are proprietary and are available only from Biopac Systems, Inc. Again, UMMC needs to upgrade MP100 Biopac System software and components, not the entire system, making it mandatory to utilize the proprietary MP150 Biopac Systems software and components.
- 4. Explain why the amount to be expended for the commodity is reasonable:**
The price quoted from Biopac Systems, Inc., is reasonable for upgrade needed. The estimated amount to be expended is for the purchase of upgrade to Biopac System and components is \$10,000.00.
- 5. Describe the efforts that the agency went through to obtain best possible price for the commodity:**
UMMC explored market intelligence and discount, trade-in was applied.

Submission Instructions and Format of Response from Objecting Parties

Interested parties who have reason to believe that the products needed to upgrade the MP100 Biopac System to MP150 Biopac System made by Biopac Systems, Inc., should not be certified as a sole source should provide information in the following format for the State to use in determining whether or not to proceed with awarding the sole source to Biopac Systems, Inc.

- 1.1 Interested Party Information
 - 1.1.1 Company Name and Address
 - 1.1.2 Contact Name, Phone Number, and Email Address

- 1.1.3 Company Website URL, if applicable
- 1.2 Objection to Sole Source Certification
 - 1.2.1 Interested parties must present specific objections to the sole source certification, including, but not limited to, the following:
 - 1.2.1.1 A detailed explanation of why Interested Party believes the upgrade of MP100 Biopac System to MP150 Biopac System made by Biopac Systems, Inc., is not a sole source procurement.
 - 1.2.1.2 If Interested Party claims a comparable product exists, the objection must contain:
 - 1.2.1.2.1 A description of the commodity that Interested Party believes is comparable to the upgrade of MP100 Biopac System to MP150 Biopac System made by Biopac Systems, Inc.;
 - 1.2.1.2.2 An explanation of why Interested Party's commodity can also meet the needs of the agency; and
 - 1.2.1.2.3 A list of sources from which Interested Party's commodity may be procured.
 - 1.2.1.3 If Interested Party claims that the upgrade of MP100 Biopac System to MP150 Biopac System made by Biopac Systems, Inc., is available from a source other than Biopac Systems, Inc. the objection must contain:
 - 1.2.1.3.1 A written statement from Biopac Systems, Inc., that Interested Party is an authorized distributor or reseller of the upgrade of MP100 Biopac System to MP150 Biopac System made by Biopac Systems, Inc.
 - 1.2.1.4 A statement regarding the Interested Party's capabilities as related to this sole source certification.
- 1.3 Objections must include the certification in Attachment B.
- 1.4 Comments will be accepted at any time prior to Monday, March 7, 2016, at 3:00 p.m. Central Time to solesource@umc.edu. Responses may be delivered via email to solesource@umc.edu. UMMC WILL NOT BE RESPONSIBLE FOR DELAYS IN THE DELIVERY OF RESPONSES. It is solely the responsibility of the Interested Parties that responses reach UMMC on time. Responses received after the deadline and responses that lack all required information will be rejected. UMMC reserves the right to inspect Interested Party's commodity for comparison purposes.

If you have any questions concerning the information above or if we can be of further assistance, please contact solesource@umc.edu.

Attachment A: Vendor Correspondence

Attachment B: Objection Certification

Attachment A



BIOPAC Systems, Inc.

42 Aero Camino - Santa Barbara, California 93117
Ph (805) 685-0066 Fax (805)685-0067
<http://www.biopac.com>

Dec. 9, 2015

Paige Ballow
University of Mississippi Medical Center
Division of Psychology
Department of Psychiatry & Human Behavior
2500 North State Street
Jackson, MS 39216

Re: Sole source for MP150 System

Dear Paige and to Whom it may concern,

Biopac Systems offers an upgrade of the MP100 System (Biopac manufactured) to a MP150 System (Biopac Manufactured). Though other companies may produce data acquisition systems for research, to our knowledge none of these companies will utilize parts that were purchased and operated on the MP100 to be employed as is on an MP150 system. Only Biopac offers this service to its customers. Further, Biopac does not sell its products through distribution in the United States.

The MP150 System is a modular system to which additional parts may be added as future research needs evolve. Presumably, people at the university have invested time and effort into learning software and hardware procedures associated with the Biopac Systems and these will be enhanced with new software which is an evolution of the systems that were using previously which speeds the time to actually utilize the new equipment when compared with learning a new software system from the beginning.

Should you have additional questions, please feel free to contact me.

Sincerely,

Ken Graap, M.Ed.
Southeast Sales Executive
BIOPAC Systems, Inc.
Atlanta, GA 30345

678-608-3359 (Office)
805-685-0066 X 170 (BIOPAC Switchboard)
404-918-1059 (Cell)
virtuallyken (Skype)

keng@biopac.com

BIOPAC - Inspiring people and enabling discovery about life.

Attachment B

**SUBMITTED IN RESPONSE TO
Sole Source Certification No. SS5016
Accepted until Monday, March 7, 2016, at 3:00 p.m. (CST)**

I certify that the information contained in this objection is true and accurate to the best of my knowledge. I understand that UMMC will investigate all statements made in this objection and that any false or misleading information provided may result in adverse action.

Objector Name
Objector's title

Date