

Notice of Intent to Certify Sole Source

To: Interested Parties

From: Stacy Baldwin
Agency Procurement Officer

Date: March 7, 2016

Re: Sole Source Certification Number **SS5019** for **Oncontrol Bone Marrow and Bone Access System**

Contact Email Address: solesource@umc.edu

Sole Source Certification Award Details

Regarding UMMC Sole Source Certification Number **SS5019** for **OnControl Bone Marrow and Bone Access System**, please be advised that UMMC intends to award the purchase of the **OnControl Bone Marrow and Bone Access System** to **Vidacare** as the sole source provider of the **OnControl Bone Marrow and Bone Access System**.

UMMC issues this notice in accordance with Mississippi state law, policy, and procedures for sole source procurements.

Sole Source Criteria

1. Where the compatibility of equipment, accessories, or replacement parts is the paramount consideration (and manufacturer is the sole supplier).
2. Where a sole supplier's item is needed for trial use or testing.
3. Where a sole supplier's item is to be required when no other item will service the needs of UMMC.

Schedule

Task	Date
First Advertisement Date	March 7, 2016
Second Advertisement Date	March 14, 2016

Response Deadline from Objectors	March 24, 2016, at 3:00 p.m. Central Time
Notice of Award/No Award Posted	Not before April 21, 2016

Project Details

1. Describe the commodity that the agency is seeking to procure:

The University of Mississippi Medical Center (UMMC) seeks to purchase OnControl Bone Marrow and Bone Access system. This consists of a reusable handheld power driver and proprietary needles for obtaining bone biopsies.

The OnControl Bone Marrow and Bone Access system will provide the interventional radiologists the ability to effectively, safely, and rapidly obtain high quality specimens. Bone marrow sample sizes should be 1.5 cm or better. The average sample size with a manual device is 0.5 cm. The OnControl powered system is able to obtain longer samples without performing multiple bone biopsy attempts which are painful for the patient.

2. Explain why the commodity is the only one (1) that can meet the needs of the agency:

Bone marrow biopsies are widely regarded as being extremely painful. UMMC treats numerous patients with leukemia, lymphoma, multiple myeloma, and other blood borne cancers. This system will provide our interventional radiologists a faster and more reliable solution for accessing hard to reach bone lesions.

3. Explain why the source is the only person or entity that can provide the required commodity:

Vidacare Corporation is the sole manufacturer of the Oncontrol Bone Marrow and Bone Access System. They are not available from any other distributor. See supporting letter from **Vidacare**, Attachment A.

4. Explain why the amount to be expended for the commodity is reasonable:

The estimated amount to be expended is for the purchase of the **OnControl Bone Marrow and Bone Access System** is \$40,000. This amount is within the expected price range for these products.

5. Describe the efforts that the agency went through to obtain the best possible price for the commodity:

Through market intelligence, UMMC was able to negotiate best pricing for these products. All applicable discounts were explored and applied.

Submission Instructions and Format of Response from Objecting Parties

Interested parties who have reason to believe that the **OnControl Bone Marrow and Bone Access System** (hereafter, “Products”) should not be certified as a sole source should provide information in the Vendor Form for the State to use in determining whether or not to proceed with awarding the sole source to **Vidacare**. The Vendor Form may be found at <http://www.dfa.state.ms.us/Purchasing/documents/ObjectiontoSoleSourceDetermination.pdf>.

Objections must include the certification in Attachment B.

Comments will be accepted at any time prior to Thursday, March 24, 2016, at 3:00 p.m. (Central Time) to solesource@umc.edu. Responses may be delivered via email to solesource@umc.edu. UMMC WILL NOT BE RESPONSIBLE FOR DELAYS IN THE DELIVERY OF RESPONSES. It is solely the responsibility of the Interested Parties that responses reach UMMC on time. Responses received after the deadline and responses that lack all required information will be rejected. UMMC reserves the right to inspect Interested Party’s commodity for comparison purposes.

If you have any questions concerning the information above or if we can be of further assistance, please contact solesource@umc.edu.

Attachment A: Vendor Correspondence

Attachment B: Objection Certification

VIDACARE B.V.
Beech Avenue 54-80
1119 PW Schiphol Rijk
The Netherlands
Telephone: +31 20 658 6160
Facsimile: +31 20 658 6111
Vidacare.com

HEADQUARTERS
4350 Lockhill Selma Road, Suite 150
Shavano Park, Texas 78249
Telephone: 210 375 8500
Facsimile: 210 375 8537
Toll Free US: 866 479 8500
Vidacare.com

vidacare
Defining the Field of Intraosseous Medicine™

January 13, 2014

RE: Sole Source Letter - OnControl

To: Current/ Prospective Vidacare Customer

Thank you for your interest in the OnControl® Bone Marrow and Bone Access system. Vidacare Corporation is the sole manufacturer of the OnControl® Bone Marrow and Bone Access system. This is the only patented battery powered drill technology and needle system for Bone Marrow and Bone Access currently available in the marketplace.



Vidacare's direct sales team members are the only sales force permitted to market, sell and/or service customers within the United States and Canada, who are using the OnControl® Bone Marrow and Bone Access system or who desire to purchase these systems.

If you have any questions or concerns, please do not hesitate to call our office.

Sincerely,

A handwritten signature in black ink, appearing to read "Scott Schneider".

Scott Schneider
Director of Sales, Interventional Access
Teleflex

Attachment B

**SUBMITTED IN RESPONSE TO
Sole Source Certification No. SS5019
Accepted until March 24, 2016, at 3:00 p.m.**

I certify that the information contained in this objection is true and accurate to the best of my knowledge. I understand that UMMC will investigate all statements made in this objection and that any false or misleading information provided may result in adverse action.

Objector Name
Objector's title

Date