

# Notice of Intent to Certify Sole Source

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**To:** Interested Parties

**From:** Stacy Baldwin  
Agency Procurement Officer

**Date:** November 3, 2016

**Re:** Sole Source Certification Number **SS5058** for **Rexeed Wet Packed Dialyzers**

**Contact Email Address:** [solesource@umc.edu](mailto:solesource@umc.edu)

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## Sole Source Certification Award Details

Regarding UMMC Sole Source Certification Number **SS5058** for **Rexeed Wet Packed Dialyzers**, please be advised that UMMC intends to award the purchase of the **Rexeed Wet Packed Dialyzers** to **Asahi Kasei Medical** as the sole source provider of the **Rexeed Wet Packed Dialyzers**.

UMMC issues this notice in accordance with Mississippi state law, policy, and procedures for sole source procurements.

## Sole Source Criteria

1. Where the compatibility of equipment, accessories, or replacement parts is the paramount consideration (and manufacturer is the sole supplier).
2. Where a sole supplier's item is needed for trial use or testing.
3. Where a sole supplier's item is to be required when no other item will service the needs of UMMC.

## Schedule

Task	Date
First Advertisement Date	November 3, 2016
Second Advertisement Date	November 10, 2016
Response Deadline from Objectors	November 18, 2016, at 3:00 p.m. Central Time

## Project Details

**1. Describe the commodity that the agency is seeking to procure:**

The University of Mississippi Medical Center (UMMC) seeks to purchase Rexeed Wet Packed Dialyzers. Wet packed dialyzers ensure that more individual dialyzer fibers are patent, increasing the usable surface area of the filter. This is significant to providing an adequate treatment. This filter is stored in fluid, which allows for better performance and less anticoagulation use during dialysis.

**2. Explain why the commodity is the only one (1) that can meet the needs of the agency:**

UMMC provides care to a patient population that is at high risk for bleeding complications, including gastrointestinal bleeding, intracerebral, subarachnoid bleeding, and subdural hematomas. Thus, we need to minimize the utilization of anticoagulation during dialysis. The only standard ways of doing this is to use a special citrate-based dialysis solution, together with a filter that requires less anticoagulation. Wet-pack dialyzers are the only ones commercially available in the United States that meet those characteristics because they are stored in fluid and are thus less thrombogenic.

**3. Explain why the source is the only person or entity that can provide the required commodity:**

Asahi Kasei Medical is the sole manufacturer and supplier of the Rexeed Wet Packed Dialyzers. They are not available from any other distributor. See supporting letter from **Asahi Kasei Medical**, Attachment A.

**4. Explain why the amount to be expended for the commodity is reasonable:**

The estimated amount to be expended is for the purchase of the **Rexeed Wet Packed Dialyzers** is \$1.2M for the three term of the contract. This amount is within the expected price range for these products.

**5. Describe the efforts that the agency went through to obtain the best possible price for the commodity:**

Through market intelligence, UMMC was able to negotiate best pricing for these products. All applicable discounts were explored and applied.

## Submission Instructions and Format of Response from Objecting Parties

Interested parties who have reason to believe that the **Rexeed Wet Packed Dialyzers** (hereafter, “Products”) should not be certified as a sole source should provide information in the Vendor Form for the State to use in determining whether or not to proceed with awarding the sole source to **Asahi Kasei Medical**. The Vendor Form may be found at <http://www.dfa.state.ms.us/Purchasing/documents/ObjectiontoSoleSourceDetermination.pdf>.

Objections must include the certification in Attachment B.

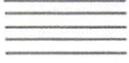
Comments will be accepted at any time prior to Friday, November 18, 2016, at 3:00 p.m. (Central Time) to [solesource@umc.edu](mailto:solesource@umc.edu). Responses may be delivered via email to [solesource@umc.edu](mailto:solesource@umc.edu). UMMC WILL NOT BE RESPONSIBLE FOR DELAYS IN THE DELIVERY OF RESPONSES. It is solely the responsibility of the Interested Parties that responses reach UMMC on time. Responses received after the deadline and responses that lack all required information will be rejected. UMMC reserves the right to inspect Interested Party’s commodity for comparison purposes.

If you have any questions concerning the information above or if we can be of further assistance, please contact [solesource@umc.edu](mailto:solesource@umc.edu).

Attachment A: Vendor Correspondence

Attachment B: Objection Certification

**AsahiKASEI**



**ASAHI KASEI MEDICAL AMERICA INC.**

3570 Winchester Road - Suite 101  
Memphis, Tennessee 38118, USA  
Toll Free: (888) 362-6105  
Tel: (901) 362-6105. Fax: (901) 362-6180

To whom it may concern:

Asahi Kasei Medical America is the sole manufacturer/distributor for the REXEED Wet packed dialyzer.

Sincerely,  
Peter O'Malley

A handwritten signature in black ink, appearing to read 'Peter O'Malley', is written over a light blue horizontal line.

Peter O'Malley  
Territory Manager  
AsahiKASEI Medical America Inc.  
3570 Winchester Road Suite 101  
Memphis, TN 38118  
Cell: (901) 493-6176  
Fax: (901) 362-6180  
Email: [peter.omalley@akmamerica.com](mailto:peter.omalley@akmamerica.com)

Attachment B

**SUBMITTED IN RESPONSE TO  
Sole Source Certification No. SS5058  
Accepted until November 18, 2016, at 3:00 p.m.**

I certify that the information contained in this objection is true and accurate to the best of my knowledge. I understand that UMMC will investigate all statements made in this objection and that any false or misleading information provided may result in adverse action.

\_\_\_\_\_  
Objector Name  
Objector's title

\_\_\_\_\_  
Date