

Notice of Intent to Certify Sole Source

To: Interested Parties

From: Stacy Baldwin
Agency Procurement Officer

Date: December 8, 2016

Re: Sole Source Certification Number **SS5066** for **Life Pulse® High Frequency “Jet” Ventilator, WhisperJet Patient Box, and associated disposable products**

Contact Email Address: solesource@umc.edu

Sole Source Certification Award Details

Regarding UMMC Sole Source Certification Number **SS5066** for **Life Pulse® High Frequency “Jet” Ventilator, WhisperJet Patient Box, and associated disposable products**, please be advised that UMMC intends to award the purchase of the **Life Pulse® High Frequency “Jet” Ventilator, WhisperJet Patient Box, and associated disposable products** to **Bunnell Inc.** as the sole source provider.

UMMC issues this notice in accordance with Mississippi state law, policy, and procedures for sole source procurements.

Sole Source Criteria

1. Where the compatibility of equipment, accessories, or replacement parts is the paramount consideration (and manufacturer is the sole supplier).
2. Where a sole supplier’s item is needed for trial use or testing.
3. Where a sole supplier’s item is to be required when no other item will service the needs of UMMC.

Schedule

Task	Date
First Advertisement Date	December 8, 2016
Second Advertisement Date	December 15, 2016
Response Deadline from Objectors	December 22, 2016, at 3:00 p.m. Central Time
Notice of Award/No Award Posted	Not before December 29, 2016

Project Details

1. Describe the commodity that the agency is seeking to procure:

The University of Mississippi Medical Center (UMMC) seeks to purchase Life Pulse® High Frequency “Jet” Ventilator (HFJV), WhisperJet Patient Box, and associated disposable products for use in Respiratory Care at Children’s of Mississippi.

2. Explain why the commodity is the only one (1) that can meet the needs of the agency:

Respiratory distress syndrome is the leading cause of chronic lung disease, brain injury and death in newborn infants. Life Pulse® HFJV, WhisperJet Patient Box, and associated disposable products effectively condition gas for patient comfort therefore lowering respiration rate, improving secretion clearance and reducing the work of breathing. The outcome of this purchase will directly impact the quality of the therapeutic capabilities that are available in treating respiratory compromised neonatal patients. The associated disposable products provided by Bunnell Inc. are proprietary in nature to this system. There are no other devices that will function with this equipment.

3. Explain why the source is the only person or entity that can provide the required commodity:

Bunnell Incorporated is the only manufacturer and sole-source distributor of the Life Pulse High-Frequency Jet Ventilator, WhisperJet Patient Box, and associated disposable products. No other distributors or resellers provide these items. See supporting letter from **VENDOR**, Attachment A.

4. Explain why the amount to be expended for the commodity is reasonable:

The estimated amount to be expended for the purchase of the **Life Pulse® High Frequency “Jet” Ventilator, WhisperJet Patient Box, and associated disposable products** is \$75,000.00. This amount is within the expected price range for these products.

5. Describe the efforts that the agency went through to obtain the best possible price for the commodity:

Through market intelligence, UMMC was able to negotiate best pricing for these products. All applicable discounts were explored and applied.

Submission Instructions and Format of Response from Objecting Parties

Interested parties who have reason to believe that the **Life Pulse® High Frequency “Jet” Ventilator, WhisperJet Patient Box, and associated disposable products** (hereafter, “Products”) should not be certified as a sole source should provide information in the Vendor Form for the State to use in determining whether or not to proceed with awarding the sole source to **VENDOR**. The Vendor Form may be found at <http://www.dfa.state.ms.us/Purchasing/documents/ObjectiontoSoleSourceDetermination.pdf>.

Objections must include the certification in Attachment B.

Comments will be accepted at any time prior to December 22, 2016, at 3:00 p.m. (Central Time) to solesource@umc.edu. Responses may be delivered via email to solesource@umc.edu. UMMC WILL NOT BE RESPONSIBLE FOR DELAYS IN THE DELIVERY OF RESPONSES. It is solely the responsibility of the Interested Parties that responses reach UMMC on time. Responses received after the deadline and responses that lack all required information will be rejected. UMMC reserves the right to inspect Interested Party’s commodity for comparison purposes.

If you have any questions concerning the information above or if we can be of further assistance, please contact solesource@umc.edu.

Attachment A: Vendor Correspondence

Attachment B: Objection Certification

Attachment A



November 18, 2016

This letter is provided as confirmation that Bunnell Incorporated in Salt Lake City, Utah is the only manufacturer and sole-source distributor of the Life Pulse High-Frequency Jet Ventilator and the WhisperJet Patient Box. Bunnell Inc. is also the sole-source for disposable products used with the Jet ventilator, and the sole-source for rentals of the Jet ventilator. Bunnell is also the sole source for servicing the Life Pulse HFJV components, other than certified biomedical engineers who have attended the Bunnell Service Seminar.

The Life Pulse system is unique in its revolutionary design and advanced treatment of premature infants in acute respiratory failure, an often-fatal complication of preterm birth.

Our ventilators and patented technology have been approved by the U.S. Food and Drug Administration for clinical use since 1988. The Life Pulse HFJV is the only FDA approved mode of high frequency jet ventilation that is available in the USA. Hundreds of hospitals in the United States, Canada, Europe, Australia, Malaysia, and Uruguay are using our devices, helping saving the lives of approximately 100,000 infants.

Bunnell Incorporated is the only company providing this technology, made possible by the LifePort endotracheal tube adapter. This device allows clinicians to implement treatment more quickly without reintubation, a potentially traumatic procedure for fragile neonates. The clinical application for the Life Pulse HFJV allows for unique treatment of infants with respiratory distress syndrome and pulmonary interstitial emphysema, with many advantages over conventional ventilation devices. Respiratory distress syndrome is the leading cause of chronic lung disease, brain injury and death in newborn infants.

For more than 30 years, Bunnell Inc. has been committed to saving babies, with the highest standards of quality, performance and value. Our customer service is elite, providing technical and clinical assistance on our 24-hour hotline, as well as emergency delivery of our devices anywhere in the United States, usually within 2-4 hours of a clinician's request.

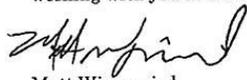
If you would like more clinical or technical information on the Life Pulse HFJV system, and why it works like no other ventilator, please visit this page on our website:

<http://www.bunl.com/Clinical%20PDFs/What%20is%20the%20LifePulse%20HFV%206-12-07.pdf>

You can also get more information explaining why the Life Pulse HFJV system works on this page:

<http://www.bunl.com/Clinical%20PDFs/Why%20the%20LifePulse%20Works%206-12-07.pdf>

Thank you for your considering the implementation of the Life Pulse HFJV at your hospital. We look forward to working with you in a long and successful partnership.

 18 NOV 2016
Matt Winzenried
National Sales Manager
Bunnell, Inc.

Attachment B

**SUBMITTED IN RESPONSE TO
Sole Source Certification No. SS5066
Accepted until December 22, 2016, at 3:00 p.m.**

I certify that the information contained in this objection is true and accurate to the best of my knowledge. I understand that UMMC will investigate all statements made in this objection and that any false or misleading information provided may result in adverse action.

Objector Name
Objector's title

Date