

Notice of Intent to Certify Sole Source

To: Interested Parties

From: Stacy Baldwin
Agency Procurement Officer

Date: April 21, 2016

Re: Sole Source Certification Number **SS5026** for **IVUE portable Optical Coherence Tomography system**

Contact Email Address: solesource@umc.edu

Sole Source Certification Award Details

Regarding UMMC Sole Source Certification Number **SS5026** for **iVUE portable Optical Coherence Tomography system**, please be advised that UMMC intends to award the purchase of the **iVUE portable Optical Coherence Tomography system** to **Optovue Inc.** as the sole source provider of the **iVUE portable Optical Coherence Tomography system**.

UMMC issues this notice in accordance with Mississippi state law, policy, and procedures for sole source procurements.

Sole Source Criteria

1. Where the compatibility of equipment, accessories, or replacement parts is the paramount consideration (and manufacturer is the sole supplier).
2. Where a sole supplier's item is needed for trial use or testing.
3. Where a sole supplier's item is to be required when no other item will service the needs of UMMC.

Schedule

Task	Date
First Advertisement Date	April 21, 2016
Second Advertisement Date	April 28, 2016
Response Deadline from Objectors	May 5, 2016, at 3:00 p.m. Central Time
Notice of Award/No Award Posted	Not before May 6, 2016

Project Details

1. Describe the commodity that the agency is seeking to procure:

UMMC seeks to purchase an additional Optovue iVUE Portable Optical Coherence Tomography (OCT) system for the growing retina service. These providers currently service patients at five satellite clinics throughout the state and will soon be adding another site at our Grenada location. The addition of this third system is needed to be able to better maintain the same level of service throughout the various geographical locations.

2. Explain why the commodity is the only one (1) that can meet the needs of the agency:

The Optovue iVUE portable OCT system is used for detailed retinal imaging for the diagnosis and treatment of retinal tearing, diabetic retinopathy, macular degeneration, macular holes and macular puckers. These conditions are treated with intra-ocular injections and laser surgery. The Optovue system is the only one available with Spectral Domain (SD) combining OCT with axial resolution for imaging of the retina, optic nerve, cornea and iris; anterior segment SD-OCT imaging capability with pachymetry (ability to measure the thickness of the cornea); and option for ganglion cell analysis, trend and change analysis. The ganglion analysis affords the provider the opportunity to detect early signs of ganglion death associated with glaucoma, retina and/ or other neurological diseases. Also, the option for portability is imperative, as these will continue to travel throughout the various locations. In addition to these reasons Optovue is the only system that will meet the needs, is that the current systems contain over two years of patient data and a different system would not provide the historical comparative data with existing patients. Changing machines would affect patient care decisions for existing patients based on historical tracking.

3. Explain why the source is the only person or entity that can provide the required commodity:

Optovue is the sole manufacturer of the iVUE portable Optical Coherence Tomography system and the only authorized distributor for the region. See supporting letter from Optovue Inc., Attachment A.

4. Explain why the amount to be expended for the commodity is reasonable:

The estimated amount to be expended is for the purchase of the iVUE portable Optical Coherence Tomography system is \$40,700. This amount is within the expected price range for these products.

5. Describe the efforts that the agency went through to obtain the best possible price for the commodity:

Through market intelligence, UMMC was able to negotiate best pricing for these products. All applicable discounts were explored and applied.

Submission Instructions and Format of Response from Objecting Parties

Interested parties who have reason to believe that the iVUE portable Optical Coherence Tomography system (hereafter, "Products") should not be certified as a sole source should provide information in the Vendor Form for the State to use in determining whether or not to proceed with awarding the sole source to Optovue Inc.. The Vendor Form may be found at <http://www.dfa.state.ms.us/Purchasing/documents/ObjectiontoSoleSourceDetermination.pdf>.

Objections must include the certification in Attachment B.

Comments will be accepted at any time prior to Thursday, May 5, 2016, at 3:00 p.m. (Central Time) to solesource@umc.edu. Responses may be delivered via email to solesource@umc.edu. UMMC WILL NOT BE RESPONSIBLE FOR DELAYS IN THE DELIVERY OF RESPONSES. It is solely the responsibility of the Interested Parties that responses reach UMMC on time. Responses received after the deadline and responses that lack all required information will be rejected. UMMC reserves the right to inspect Interested Party's commodity for comparison purposes.

If you have any questions concerning the information above or if we can be of further assistance, please contact solesource@umc.edu.

Attachment A: Vendor Correspondence

Attachment B: Objection Certification

Attachment A



March 23, 2016

To: Michelle Spera, MSN RN
Strategic Sourcing Manager
Supply Chain Management
University of Mississippi Medical Center
2500 North State Street
Jackson, MS 39216
[601-815-3256](tel:601-815-3256)

Hi Michelle,

Thank you for your interest in the IVue OCT system. This letter is to inform you that Cort Mao, is a direct sales employee with Optovue and is the only authorized sales agent for Optovue. Optovue is the sole provider of the following medical equipment, IVue OCT, Iscan OCT, RTvue OCT, IFusion OCT/Camera system and The Avanti XR OCT system. The only means of acquiring our products, is directly through our corporate headquarters, located in Fremont, CA. There are no other authorized dealers in the USA.

The Ivue OCT has the following distinctive and unique attributes:
The only Spectral Domain OCT warranted for portable use
Modular design with external computer for portability and technology upgrades
Ganglion Cell Complex with Focal Loss Volume and Global Loss Volume Analysis
Normative Database include Retinal thinning
Trend Analysis for RNFL and Ganglion Cell Complex
Anterior Segment 8000 points of pachymetry
Angle Measurement

If you need more information please contact me directly at [832-520-4789](tel:832-520-4789).

Regards,
Matt Jordan
Central Regional Sales Manager
Optovue
2800 Bayview Drive
Fremont, CA 94538
[832-520-4789](tel:832-520-4789) cell

Attachment B

**SUBMITTED IN RESPONSE TO
Sole Source Certification No. SS5026
Accepted until May 5, 2016, at 3:00 p.m.**

I certify that the information contained in this objection is true and accurate to the best of my knowledge. I understand that UMMC will investigate all statements made in this objection and that any false or misleading information provided may result in adverse action.

Objector Name
Objector's title

Date