

MISSISSIPPI  
DEPARTMENT OF FINANCE AND ADMINISTRATION  
OFFICE OF PURCHASING AND TRAVEL  
JACKSON

STATE CONTRACT NO. 5-420-21241-14

CONTRACTOR: Haworth, Inc.

DATE: June 30, 2014

ITEMS: Lounge, Modular Office Furniture,  
Seating, Wood Desks, and Wood  
Credenzas

EFFECTIVE: July 1, 2014  
through  
June 30, 2015

A. AUTHORITY

This certifies that a contract has been executed between the Department of Finance and Administration, Office of Purchasing and Travel for the State of Mississippi and the herein designated Contractor pursuant to Section 31-7-7, Mississippi Code of 1972, Annotated, for the items specified herein.

B. EFFECT

During the term of this contract no purchase of lounge, modular office furniture, seating, wood desks and wood credenzas manufactured and/or distributed by the above-designated Contractor shall be made by state agencies at a price in excess of that established by the prices set out in this regulation (See Section "F").

Commodities purchased under provisions of this contract from the above Contractor or his authorized distributors shall be exempt from competitive bid requirements otherwise applying to purchases by the state agencies, counties, municipalities and other political subdivisions.

C. PURCHASE ORDERS

Purchase orders prepared by the various state agencies shall show the state contract number on the P. O. in the designated space, quantity, description of the items and prices, also shipping or delivery instructions, if any.

D. PAYMENT

The supplier shall be paid by the ordering agency upon submission of properly certified invoices or vouchers for articles or services delivered and accepted less deductions, if any, as provided.

E. ORDERING

Purchasers shall order in such quantities as required. Purchase orders are to be directed to address of Contractor or Distributors shown in Section "J". The Bureau of Financial Control of the State shall not approve any account nor order and direct payment of any account for the purchase of any commodity covered by this contract certification when the purchase price is in excess of the maximum price fixed in this purchasing regulation.

F. PRICES

Prices for the new period are set forth in the following price lists:

[Beside Storage Price List June 2014](#)  
[Compose Storage Price List March 2013](#)  
[Orlando Price List March 2013](#)  
[Places Price List March 2013](#)  
[Reside Price List June 2014](#)  
[Seating Price List March 2013](#)  
[Steel Casegoods Price List March 2013](#)  
[Tables Price List June 2014](#)  
[Tripoli Price List March 2013](#)  
[Wood Casegoods Price List June 2014](#)  
[Haworth Collection Price List March 2013](#)  
[Lock Program March 2013](#)  
[Patterns Price List March 2013](#)  
[Rush Price List March 2013](#)

Prices are subject to the discounts as follows:

DISCOUNTS FOR PRODUCTS TO BE DELIVERED AND INSTALLED

Beside Storage

49% discount for orders from \$1 - \$250,000  
54% discount for orders from \$250,001 - \$500,000  
58% discount for orders from \$500,001 - \$800,000

DISCOUNTS FOR PRODUCTS TO BE DOCK DELIVERED ONLY

52% discount for orders from \$1 - \$250,000  
56% discount for orders from \$250,001 - \$500,000  
61% discount for orders from \$500,001 - \$800,000

DISCOUNTS FOR PRODUCTS TO BE DELIVERED AND INSTALLED  
**X Series and V Series**

49% discount for orders from \$1 - \$250,000  
54% discount for orders from \$250,001 - \$500,000  
58% discount for orders from \$500,001 - \$800,000

DISCOUNTS FOR PRODUCTS TO BE DOCK DELIVERED ONLY

52% discount for orders from \$1 - \$250,000  
56% discount for orders from \$250,001 - \$500,000  
61% discount for orders from \$500,001 - \$800,000

DISCOUNTS FOR PRODUCTS TO BE DELIVERED AND INSTALLED

**Series: X99, Zody, Very, Very Task, Look, Accolade, Monaco,  
System 58, Improv, & System 12**

42% discount for orders from \$1 - \$250,000  
45% discount for orders from \$250,001 - \$500,000  
48% discount for orders from \$500,001 - \$800,000

DISCOUNTS FOR PRODUCTS TO BE DOCK DELIVERED ONLY

45% discount for orders from \$1 - \$250,000  
48% discount for orders from \$250,001 - \$500,000  
51% discount for orders from \$500,001 - \$800,000

DISCOUNTS FOR PRODUCTS TO BE DELIVERED AND INSTALLED

**Places**

42% discount for orders from \$1 - \$250,000  
45% discount for orders from \$250,001 - \$500,000  
48% discount for orders from \$500,001 - \$1,000,000

DISCOUNTS FOR PRODUCTS TO BE DOCK DELIVERED ONLY

45% discount for orders from \$1 - \$250,000  
48% discount for orders from \$250,001 - \$500,000  
51% discount for orders from \$500,001 - \$1,000,000

**DISCOUNTS FOR PRODUCTS TO BE DELIVERED AND INSTALLED**  
**Reside**

42% discount for orders from \$1 - \$250,000  
45% discount for orders from \$250,001 - \$500,000  
48% discount for orders from \$500,001 - \$1,000,000

**DISCOUNTS FOR PRODUCTS TO BE DOCK DELIVERED ONLY**

45% discount for orders from \$1 - \$250,000  
48% discount for orders from \$250,001 - \$500,000  
51% discount for orders from \$500,001 - \$1,000,000

**DISCOUNTS FOR PRODUCTS TO BE DELIVERED AND INSTALLED**  
**Orlando LS, York, and Masters**

42% discount for orders from \$1 - \$250,000  
45% discount for orders from \$250,001 - \$500,000  
48% discount for orders from \$500,001 - \$1,000,000

**DISCOUNTS FOR PRODUCTS TO BE DOCK DELIVERED ONLY**

45% discount for orders from \$1 - \$250,000  
48% discount for orders from \$250,001 - \$500,000  
51% discount for orders from \$500,001 - \$1,000,000

**DISCOUNTS FOR PRODUCTS TO BE DELIVERED AND INSTALLED**  
**Tripoli**

42% discount for orders from \$1 - \$250,000  
45% discount for orders from \$250,001 - \$500,000  
48% discount for orders from \$500,001 - \$1,000,000

**DISCOUNTS FOR PRODUCTS TO BE DOCK DELIVERED ONLY**

45% discount for orders from \$1 - \$250,000  
48% discount for orders from \$250,001 - \$500,000  
51% discount for orders from \$500,001 - \$1,000,000

DISCOUNTS FOR PRODUCTS TO BE DELIVERED AND INSTALLED

Orlando

- 42% discount for orders from \$1 - \$250,000
- 45% discount for orders from \$250,001 - \$500,000
- 48% discount for orders from \$500,001 - \$1,000,000

DISCOUNTS FOR PRODUCTS TO BE DOCK DELIVERED ONLY

- 45% discount for orders from \$1 - \$250,000
- 48% discount for orders from \$250,001 - \$500,000
- 51% discount for orders from \$500,001 - \$1,000,000

DISCOUNTS FOR PRODUCTS TO BE DELIVERED AND INSTALLED

Kinetics, Tactics, and Planes

- 42% discount for orders from \$1 - \$250,000
- 45% discount for orders from \$250,001 - \$500,000
- 48% discount for orders from \$500,001 - \$1,000,000

DISCOUNTS FOR PRODUCTS TO BE DOCK DELIVERED ONLY

- 45% discount for orders from \$1 - \$250,000
- 48% discount for orders from \$250,001 - \$500,000
- 51% discount for orders from \$500,001 - \$1,000,000

DISCOUNTS FOR PRODUCTS TO BE DELIVERED AND INSTALLED

Compose Storage

- 42% discount for orders from \$1 - \$250,000
- 45% discount for orders from \$250,001 - \$500,000
- 48% discount for orders from \$500,001 - \$1,000,000

DISCOUNTS FOR PRODUCTS TO BE DOCK DELIVERED ONLY

- 45% discount for orders from \$1 - \$250,000
- 48% discount for orders from \$250,001 - \$500,000
- 51% discount for orders from \$500,001 - \$1,000,000

DISCOUNTS FOR PRODUCTS TO BE DELIVERED AND INSTALLED

**The Haworth Collection & European Collection  
(Excludes Class PF, Cassina, Capellini, Poltrona Frau)**

- 38% discount for orders from \$1 - Up

DISCOUNTS FOR PRODUCTS TO BE DOCK DELIVERED ONLY

- 38% discount for orders from \$1 - Up

Entities making purchases over \$50,000 may consider obtaining two competitive quotes from the authorized dealers' list on this manufacturer's contract. If this manufacturer does not have a dealers' list, the manufacturer should be prepared to submit a quote.

The only items that have been approved and are included in this agreement are as follows:

Lounge Furniture: Upholstered wood, metal, or rotationally molded lounge seating (lounge chairs, recliners, love seats, sofas, and assemblies and replacements only); complimentary tables, benches, and ottomans for lounge seating; upholstered wood or metal multiple seating, ganging seating, and tandem seating.

Modular Office Furniture: Metal, wood, or laminate freestanding modular casegoods, complimentary components, such as, keyboard drawers, tasklights, tackboards, etc., and complimentary storage units; conference room tables, lecturns, media cabinets, storage cabinets and presentation boards.

Seating: Wood, metal or ergonomic seating which may include, but not be limited to, executive, managerial, task, operational, stools, side, occasional, stacking, conference, and theater type seating. Products must meet or exceed ANSI/BIFMA requirements.

Wood Desks: Wood conventional post and panels style, wood contemporary general purpose double pedestal with lock and center drawer, wood traditional general purpose double pedestal with lock and locking drawers, wood secretarial conventional post and panel style, wood secretarial contemporary single pedestal L shaped, and wood secretarial traditional single pedestal L shaped.

Wood Credenzas: Wood conventional two and three cabinet style, wood contemporary two and three cabinet style, and wood traditional two and three cabinet style.

Any items that can be purchased from a competitively bid state contract with the Office of Purchasing and Travel shall not be included in this agreement.

Cost of design fees are not included in this agreement and must be negotiated with the buying entity if needed. This agreement is for purchases where the total net amount, after discount, shall not exceed \$500,000.

Catalogs and Price Lists may be obtained from the Contractor.

## G. TRANSPORTATION

F.O.B. Destination: Delivered and Installed shall mean freight and installation cost prepaid delivered and installed inside any agency within the State of Mississippi with all charges for transportation and installation paid by the Contractor. Dock Delivered shall mean freight charges paid by the Contractor to the dock only. No installation is included.

**Please Note:** On orders less than \$1000 the freight only charge shall be prepaid by the vendor and may be added to the invoice. The vendor must include proof of actual shipping charges with the invoice.

H. POLITICAL SUBDIVISIONS - COUNTIES, MUNICIPALITIES, SCHOOLS, ETC.

This contract provides that the provisions thereof may be available to any county, municipality, school board or other local public agency or authority of the State of Mississippi which may elect to purchase at the prices, terms and conditions of sale specified therein.

Any such agency or political subdivisions electing to purchase as herein provided shall write the following on the face of the purchase order:

"P. O. issued pursuant to provisions of  
Mississippi State Contract No. 5-420-21241-14."

I. TERMS

Net Forty-five (45) days Without Penalty

J. CONTRACTOR

Please place all orders under this agreement with the following:

A list of authorized dealers is included with this contract.

**DEPARTMENT OF FINANCE AND ADMINISTRATION**

**Haworth Contract # 5-420-21241-14**

**AUTHORIZED DEALERS:**

<b>Dealer Name</b>	<b>Contact Name</b>	<b>Physical Address</b>	<b>City, State, Zip</b>	<b>Phone</b>	<b>Fax</b>	<b>Email</b>	<b>Minority Vendor</b>
Business Interiors, Inc.	Karen Simmons	146 Market Ridge Drive	Ridgeland, MS 39157	601-969-1000	601-969-5559	<a href="mailto:karensimmons@bijackson.com">karensimmons@bijackson.com</a>	NO
Comm. Bus. Interiors	Mike Kuykendall	6927 Hwy 49N	Hattiesburg, MS 39402		601-268-7860	<a href="mailto:mkuykendall@cbi-ms.com">mkuykendall@cbi-ms.com</a>	NO
Sullivans Office Supply	Steve Langston	204 Main Street	Starkville, MS 39760	601-323-5222	601-323-8181	<a href="mailto:slangston@sullivansoffice.com">slangston@sullivansoffice.com</a>	NO
Weatherall's	Larry Stewart	215 Commerce Street	Tupelo, MS 38801		601-844-2491	<a href="mailto:larry@weatherallsinc.com">larry@weatherallsinc.com</a>	NO