

MISSISSIPPI
DEPARTMENT OF FINANCE AND ADMINISTRATION
OFFICE OF PURCHASING AND TRAVEL
JACKSON

STATE CONTRACT NO. 5-420-21432-14

CONTRACTOR: Versteel

DATE: June 30, 2014

ITEMS: Cafeteria, Modular Office, Lounge
Furniture and Seating

EFFECTIVE: July 1, 2014
through
June 30, 2015

A. AUTHORITY

This certifies that a contract has been executed between the Department of Finance and Administration, Office of Purchasing and Travel for the State of Mississippi and the herein designated Contractor pursuant to Section 31-7-7, Mississippi Code of 1972, Annotated, for the items specified herein.

B. EFFECT

During the term of this contract no purchase of cafeteria, modular office, lounge furniture and seating manufactured and/or distributed by the above-designated Contractor shall be made by state agencies at a price in excess of that established by the prices set out in this regulation (See Section "F").

Commodities purchased under provisions of this contract from the above Contractor or his authorized distributors shall be exempt from competitive bid requirements otherwise applying to purchases by the state agencies, counties, municipalities and other political subdivisions.

C. PURCHASE ORDERS

Purchase orders prepared by the various state agencies shall show the state contract number on the P. O. in the designated space, quantity, description of the items and prices, also shipping or delivery instructions, if any.

D. PAYMENT

The supplier shall be paid by the ordering agency upon submission of properly certified invoices or vouchers for articles or services delivered and accepted less deductions if any, as provided.

E. ORDERING

Purchasers shall order in such quantities as required. Purchase orders are to be directed to address of Contractor or Distributors shown in Section "J". The Bureau of Financial Control of the State shall not approve any account nor order and direct payment of any account for the purchase of any commodity covered by this contract certification when the purchase price is in excess of the maximum price fixed in this purchasing regulation.

F. PRICES

Prices for the new period are set forth in the following price lists:

[Versteel Seating Price List, Effective November 1, 2013](#)

[Versteel Tables Price List, Effective November 1, 2013](#)

Prices are subject to the discounts as follows:

DISCOUNTS FOR PRODUCTS TO BE DELIVERED AND INSTALLED

- 40% discount for orders from \$1 - \$100,000
- 41% discount for orders from \$100,001 - \$200,000
- 42% discount for orders from \$200,001 - \$300,000
- 43% discount for orders from \$300,001 - \$400,000
- 44% discount for orders from \$400,001 - \$500,000

DISCOUNTS FOR PRODUCTS TO BE DOCK DELIVERED ONLY

- 45% discount for orders from \$1 - \$100,000
- 46% discount for orders from \$100,001 - \$200,000
- 47% discount for orders from \$200,001 - \$300,000
- 48% discount for orders from \$300,001 - \$400,000
- 49% discount for orders from \$400,001 - \$500,000

Entities making purchases over \$50,000 may consider obtaining two competitive quotes from the authorized dealers' list on this manufacturer's contract. If this manufacturer does not have a dealers' list, the manufacturer should be prepared to submit a quote.

The only items that have been approved and are included in this agreement are as follows:

Cafeteria Furniture: Mobile tables on rollers with or without benches or stools; round and rectangular cafeteria tables without benches or stools.

Modular Office Furniture: Metal, wood, or laminate freestanding modular casegoods, complimentary components, such as, keyboard drawers, tasklights, tackboards, etc., and storage units; conference room tables, lecturns, media cabinets, storage cabinets and presentation boards.

Lounge Furniture: Upholstered wood, metal, or rotationally molded lounge seating (lounge chairs, recliners, love seats, sofas, and assemblies and replacements only); complimentary tables, benches, and ottomans for lounge seating; upholstered wood or metal multiple seating, ganging seating, and tandem seating.

Seating: Wood, metal or ergonomic seating which may include, but not be limited to, executive, managerial, task, operational, stools, side, occasional, stacking, conference, and theater type seating. Products must meet or exceed ANSI/BIFMA requirements.

Any items covered by a competitively bid state contract with the Office of Purchasing and Travel will not be included in this agreement.

Cost of design fees are not included in this agreement and must be negotiated with the buying entity if needed. This agreement is for purchases where the total net amount, after discount, will not exceed \$500,000.

Catalogs and Price Lists may be obtained from the Contractor.

G. TRANSPORTATION

F.O.B. Destination: Delivered and Installed shall mean freight and installation cost prepaid delivered and installed inside any agency within the State of Mississippi with all charges for transportation and installation paid by the Contractor. Dock Delivered shall mean freight charges paid by the Contractor to the dock only. No installation is included.

Please Note: On orders less than \$1000 the freight only charge shall be prepaid by the vendor and may be added to the invoice. The vendor must include proof of actual shipping charges with the invoice.

H. POLITICAL SUBDIVISIONS - COUNTIES, MUNICIPALITIES, SCHOOLS, ETC.

This contract provides that the provisions thereof may be available to any county, municipality, school board or other local public agency or authority of the State of Mississippi which may elect to purchase at the prices, terms and conditions of sale specified therein. Any such agency or political subdivisions electing to purchase as herein provided shall write the following on the face of the purchase order:

"P. O. issued pursuant to provisions of
Mississippi State Contract No. 5-420-21432-14."

I. TERMS

Net Forty-five (45) days Without Penalty

J. CONTRACTOR

Please place all orders under this agreement with the following:

A list of authorized dealers is included with this contract.

VERSTEEL 2014 - 2015 AUTHORIZED DEALERS LIST							
DEALER NAME	CONTACT NAME	PHYSICAL ADDRESS	CITY/STATE/ZIP	TELEPHONE	FAX	EMAIL	MINORITY VENDOR
Adaptive Furniture Solutions	Carley Houpt	146 Market Ridge Drive	Ridgeland MS 39157	601.969.1000	601.969.5559	carleyhoupt@bijackson.com	Yes
Anderson Design Group	Jeff Hudson	11 Office Park Drive	Hattiesburg MS 39402	601.584.4523	601.584.4567	jhudson@andersondesigncenter.com	
Barefields	Charles Hooker	251 West South Street	Jackson MS 39205	601.354.4960	601.353.6231	chooker@barefield-co.com	
Barefields	Scott Kimbrell	520 Main Street	Natchez MS 39120	601.442.1494	601.442.0459	skimbrell@barefield-co.com	
Barefields	Pat Murray	2207 5th Street	Meridian MS 38652	601.484.7279		pmurray@barefield-co.com	
Barefields	Sue Heard	1905 B Mission 66	Vicksburg MS 39180	601.631.0011	601.631.0794	sheard@barefield-co.com	
Barefields	Larry Brown	601 Washington Avenue	Greenville MS 38701	662.332.7711	662.335.5222	lbrown@barefield-co.com	
Barefields	Bob Gault	718 W Bankhead Street	New Albany MS 38652	662.534.0882		bgault@barefield-co.com	
Business Interiors	Karen Simmons	146 Market Ridge Drive	Ridgeland MS 39157	601.969.1000	601.969.5559	karensimmons@bijackson.com	
Dawkins Office Supply	Jimmy Brown	221 Main Street	Greenville MS 38701	662.332.5448	662.332.5449	jimmy@dawkinsofficesupply.com	
Missco	Phillip May	2001 Airport Road, Suite 102	Flowood MS 39232	601.987.8600	601.487.2800	pmay@missco.com	
My Office Products	Teri Bryan	1822 International Drive	Tupelo MS 38804	877.696.7266	877.696.7329	teri.bryan@myofficeproducts.com	
OEC	Lori DeDual	12199 Hwy 49 Suite 300	Gulfport MS 39503	228.539.9575	228.539.9566	ldedual@oecbi.com	
Office Furniture Solutions	Mike Fitzgerald	4300 Hewes Avenue	Gulfport MS 39503	228.864.3379	228.864.1153	mikefitzgerald@officefurnitureolutions.us	
Standard Office Supply	Mike Herrin	400 West Pine Street	Hattiesburg MS 39401	601.544.5361	601.545.3202	mherrin@standardoffice.com	
Sullivans	Lorin Chancellor	204 Main Street	Starkville MS 39760	662.323.5222	662.323.8181	lchancellor@sullivansoffice.com	
Weatheralls	Rhonda Patterson	215 Commerce Street	Tupelo MS 38801	662.842.5282	662.844.2491	rhonda@weatherallsinc.com	