

# Notice of Intent to Certify Sole Source

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**To:** Interested Parties

**From:** Stacy Baldwin  
Agency Procurement Officer

**Date:** October 12, 2015

**Re:** Sole Source Certification Number SS0015 for Ivoclar-Vivadent Inc. IvoBase Denture Processing System

**Contact Email Address:** [solesource@umc.edu](mailto:solesource@umc.edu)

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## Sole Source Certification Award Details

Regarding UMMC Sole Source Certification Number SS0015 for IvoBase Denture Processing System, please be advised that UMMC intends to award the purchase of the IvoBase Denture Processing System to Ivoclar-Vivadent Inc. as the sole source provider of the IvoBase Denture Processing System.

UMMC issues this notice in accordance with Mississippi state law, policy, and procedures for sole source procurements.

## Sole Source Criteria

1. Where the compatibility of equipment, accessories, or replacement parts is the paramount consideration (and manufacturer is the sole supplier).
2. Where a sole supplier's item is needed for trial use or testing.
3. Where a sole supplier's item is to be required when no other item will service the needs of UMMC.

## Schedule

Task	Date
First Advertisement Date	October 12, 2015
Second Advertisement Date	October 19, 2015

Response Deadline from Objectors	October 26, 2015, at 3:00 p.m. Central Time
Notice of Award/No Award Posted	Not before October 27, 2015

## Project Details

**1. Describe the commodity that the agency is seeking to procure:**

The University of Mississippi Medical Center (UMMC) seeks to purchase one (1) IvoBase Injection. The IvoBase system is designed for the fabrication of partial and complete dentures in conventional and implant prosthetics. It can also be used for re-linings and occlusal splints. The material is processed in a straightforward procedure. The need for water bath polymerization has been eliminated, which means no more water vapor in the laboratory.

**2. Explain why the commodity is the only one (1) that can meet the needs of the agency:**

Currently the laboratory has one (1) IvoBase System in operation. One (1) prosthesis can be processed in about 1.5 hours' time. By having an additional system, it would allow two (2) prostheses to be processed at a time. This not only would speed up production times for multiple unit cases, but would eliminate waste of injection molding capsules and polymethylmethacrylate (PMMA) product used for processing. As case load requiring PMMA products continue to increase, it would be beneficial not only from the standpoint of producing prostheses in a timely fashion, but also enable the laboratory to continue to operate with this service in the case of downtime due to repair or possible malfunction requiring downtime for one of the units.

**3. Explain why the source is the only person or entity that can provide the required commodity:**

The IvoBase System differs in comparison to the previous method of fabricating laboratory PMMA prosthetics with "compression molding". It takes significantly less time to process and is more color stable in the final form than previously heat cured and boil out tank methods (which require more steps to process from start to finish). Also, older technologies produce more distortion in the final prosthesis. Other older generation technologies combine high pressure injection, closed flask processing and denture resin. These technologies would not be as color stable as the IvoBase system, materials are not interchangeable among the different systems and would also require more space and the purchase of additional curing unit that is not necessary with the IvoBase System. See supporting letter from Ivoclar-Vivadent Inc., Attachment A.

**4. Explain why the amount to be expended for the commodity is reasonable:**

The estimated amount to be expended is for the purchase of the IvoBase Denture Processing System is \$8,697.92. This amount is within the expected price range for these products.

**5. Describe the efforts that the agency went through to obtain the best possible price for the commodity:**

Through market intelligence, UMMC was able to negotiate best pricing for these products. All applicable discounts were explored and applied.

**Submission Instructions and Format of Response from Objecting Parties**

Interested parties who have reason to believe that the IvoBase Denture Processing System (hereafter, “Products”) should not be certified as a sole source should provide information in the Vendor Form for the State to use in determining whether or not to proceed with awarding the sole source to Ivoclar-Vivadent Inc. The Vendor Form may be found at <http://www.dfa.state.ms.us/Purchasing/documents/ObjectiontoSoleSourceDetermination.pdf>.

Objections must include the certification in Attachment B.

Comments will be accepted at any time prior to Thursday, October 26, 2015, at 3:00 p.m. (Central Time) to [solesource@umc.edu](mailto:solesource@umc.edu). Responses may be delivered via email to [solesource@umc.edu](mailto:solesource@umc.edu). UMMC WILL NOT BE RESPONSIBLE FOR DELAYS IN THE DELIVERY OF RESPONSES. It is solely the responsibility of the Interested Parties that responses reach UMMC on time. Responses received after the deadline and responses that lack all required information will be rejected. UMMC reserves the right to inspect Interested Party’s commodity for comparison purposes.

If you have any questions concerning the information above or if we can be of further assistance, please contact [solesource@umc.edu](mailto:solesource@umc.edu).

Attachment A: Vendor Correspondence

Attachment B: Objection Certification

"Attachment A"



August 31, 2015

To Whom It May Concern:

Thanks so much for your interest in Ivoclar Vivadent products.

This letter is to inform you that the IvoBase Denture Processing System is manufactured and distributed solely through Ivoclar Vivadent Inc.

IvoBase is unique to the market in that the IvoBase Injector delivers fully automated injection and polymerization of Ivocap and IvoBase acrylic. During the processing cycle, the polymerization shrinkage of the acrylic is fully compensated by IvoBase's patented smart thermo-management technology. The result is a denture base with outstanding accuracy, density and strength.

If you have any questions, please contact me.

Sincerely,

*Risë Garavaglia*

Risë Garavaglia  
University/Government Specialist  
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800-533-6825 x4277  
rise.garavaglia@ivoclarvivadent.com

Attachment B

**SUBMITTED IN RESPONSE TO  
Sole Source Certification No. SS0015  
Accepted until October 26, 2015, at 3:00 p.m.**

I certify that the information contained in this objection is true and accurate to the best of my knowledge. I understand that UMMC will investigate all statements made in this objection and that any false or misleading information provided may result in adverse action.

\_\_\_\_\_  
Objector Name  
Objector's title

\_\_\_\_\_  
Date