

Notice of Intent to Certify Sole Source

To: Interested Parties

From: Stacy Baldwin
Agency Procurement Officer

Date: October 12, 2015

Re: Sole Source Certification Number SS0011 for 14 Stryker Medical Spirit Select Mental Health Beds and the Proform Zipperless Mental Health Surface

Contact Email Address: solesource@umc.edu

Sole Source Certification Award Details

Regarding UMMC Sole Source Certification Number SS0011 for 14 Spirit Select Mental Health Beds and the Proform Zipperless Mental Health Surface, please be advised that UMMC intends to award the purchase of the 14 Spirit Select Mental Health Beds and the Proform Zipperless Mental Health Surface to Stryker Medical as the sole source provider of the 14 Spirit Select Mental Health Beds and the Proform Zipperless Mental Health Surface.

UMMC issues this notice in accordance with Mississippi state law, policy, and procedures for sole source procurements.

Sole Source Criteria

1. Where the compatibility of equipment, accessories, or replacement parts is the paramount consideration (and manufacturer is the sole supplier).
2. Where a sole supplier's item is needed for trial use or testing.
3. Where a sole supplier's item is to be required when no other item will service the needs of UMMC.

Schedule

Task	Date
First Advertisement Date	October 12 2015

Second Advertisement Date	October 19, 2015
Response Deadline from Objectors	October 26 2015, at 3:00 p.m. Central Time
Notice of Award/No Award Posted	Not before October 27, 2015

Project Details

1. Describe the commodity that the agency is seeking to procure:

The University of Mississippi Medical Center (UMMC) seeks to purchase 14 Spirit Select Mental Health Beds and the Proform Zipperless Mental Health Surface from Stryker Medical. Spirit Select Mental Health Beds and the Proform Zipperless Mental Health Surface are the low 10 inch or lower height, non-removal headboard and footboard, and possess patient lockouts of controls which can be removed or restricted, antibacterial rails/boards, removable breaks, tamper-resistant hardware, shortened power cord, customizable restrain loops for security and safety of patients, compliant with all 7 FDA entrapment guidelines zones, sipper-less mattress, filled rails, head/footboard to prevent harm to patients.

2. Explain why the commodity is the only one (1) that can meet the needs of the agency:

UMMC requires these beds as no other vendor meets all 7 zones of entrapment as identified by the FDA and which UMMC is requirements. Mental health patients require this level of safety and protection against harm to self and others. In addition, Spirit Select mental health beds and surfaces offers a removable brake, auto-reset bed exit alarm and bed control lockout for security.

3. Explain why the source is the only person or entity that can provide the required commodity:

Stryker manufactures the Spirit Select Mental Health Beds and the Proform Zipperless Mental Health Surface. Stryker is the sole manufacturer and supplier of the Spirit Select Mental Health Beds and the Proform Zipperless Mental Health Surface. They are not available from any other distributor. See supporting letter from Stryker, Attachment A.

4. Explain why the amount to be expended for the commodity is reasonable:

The estimated amount to be expended is for the purchase of the 14 Spirit Select Mental Health Beds and the Proform Zipperless Mental Health Surface is \$99,204.00. This amount is within the expected price range for these products.

5. Describe the efforts that the agency went through to obtain the best possible price for the commodity:

Through market intelligence, UMMC was able to negotiate best pricing for these products. All applicable discounts were explored and applied.

Submission Instructions and Format of Response from Objecting Parties

Interested parties who have reason to believe that the 14 Spirit Select Mental Health Beds and the Proform Zipperless Mental Health Surface (hereafter, “Products”) should not be certified as a sole source should provide information in the Vendor Form for the State to use in determining whether or not to proceed with awarding the sole source to Stryker Medical. The Vendor Form may be found at <http://www.dfa.state.ms.us/Purchasing/documents/ObjectiontoSoleSourceDetermination.pdf>.

Objections must include the certification in Attachment B.

Comments will be accepted at any time prior to Thursday, October 26 2015, at 3:00 p.m. (Central Time) to solesource@umc.edu. Responses may be delivered via email to solesource@umc.edu. UMMC WILL NOT BE RESPONSIBLE FOR DELAYS IN THE DELIVERY OF RESPONSES. It is solely the responsibility of the Interested Parties that responses reach UMMC on time. Responses received after the deadline and responses that lack all required information will be rejected. UMMC reserves the right to inspect Interested Party’s commodity for comparison purposes.

If you have any questions concerning the information above or if we can be of further assistance, please contact solesource@umc.edu.

Attachment A: Vendor Correspondence

Attachment B: Objection Certification

Brett Borden
3800 E Centre St
Portage, MI 49002
t: 269 329 2100 f: 800 329 7879

www.stryker.com

stryker

Medical

Stryker Spirit Select Mental Health Bed

What makes our product unique?

1. Our bed meets ALL 7 zones of entrapment as defined by the FDA and Hospital Safety Workgroup.
2. Removable brake.
3. Security lockouts for bed controls. Our bed has a programmable security lockout.
4. Bed-exit alarm with AUTO resets.
5. 10.75 inch low bed height.
6. Total bed lockout.
7. Battery backup.
8. Filled in siderails, headboard, and footboard.
9. Entire bed has tamper-resistant hardware for patient safety.
10. Permanently attached headboard, footboard, and mattress deck.
11. Shortened and/or stiffened power cord: can be shortened to desired length and stiffened if cord has to be longer.
12. Zipperless Mattress.
13. Full functioning med/surg bed for higher acuity needs.
14. Adjustable bed height for patient care.
15. Scales: Accurate to 1%, weighs in all positions.
16. Auto-under bed nightlight.
17. All bed motions standard in foot and side rail controls.
18. CPR
19. Connects and works on all nurse call systems.

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Medical

Stryker Spirit Select Mental Health Bed

Do other companies make similar commodities that do the same job or meet the same goals?

The features below are unique to the Stryker Spirit Select Mental Health Bed:

1. The bed meets ALL 7 zones of entrapment as defined by the FDA and Hospital Safety Workgroup.
2. Removable brake.
3. Security lockouts for bed controls. Programmable security lockouts.
4. Bed-exit alarm with AUTO resets.

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Medical

Stryker Spirit Select Mental Health Bed

What can this item do that other items cannot? What sets your product apart from the competition?

The features below are unique to the Stryker Spirit Select Mental Health Bed:

1. Bed meets ALL 7 zones of entrapment as defined by the FDA and Hospital Safety Workgroup.
2. Removable brake.
3. Programmable security lockouts for bed controls.
4. Bed-exit alarm with AUTO resets.

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Medical

Stryker Spirit Select Mental Health Bed

Is there a copyright or patent on this item?

No.

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Medical

Stryker Spirit Select Mental Health Bed

Is this item available through other distributors?

No, Stryker will be the sole distributor of the Spirit Select Mental Health Bed.

Brett Borden

Attachment B

**SUBMITTED IN RESPONSE TO
Sole Source Certification No. SS0011
Accepted until October 26, 2015, at 3:00 p.m.**

I certify that the information contained in this objection is true and accurate to the best of my knowledge. I understand that UMMC will investigate all statements made in this objection and that any false or misleading information provided may result in adverse action.

Objector Name
Objector's title

Date