

MISSISSIPPI
DEPARTMENT OF FINANCE AND ADMINISTRATION
OFFICE OF PURCHASING AND TRAVEL
JACKSON

STATE CONTRACT NO. 5-420-21413-14

CONTRACTOR: Tennsco Corporation

DATE: June 30, 2014

ITEMS: Library Shelving and Related Furniture,
Lounge, Modular Office and School
Furniture

EFFECTIVE: July 1, 2014
through
June 30, 2015

A. AUTHORITY

This certifies that a contract has been executed between the Department of Finance and Administration, Office of Purchasing and Travel for the State of Mississippi and the herein designated Contractor pursuant to Section 31-7-7, Mississippi Code of 1972, Annotated, for the items specified herein.

B. EFFECT

During the term of this contract no purchase of library shelving and related furniture, lounge, modular office and school furniture manufactured and/or distributed by the above-designated Contractor shall be made by state agencies at a price in excess of that established by the prices set out in this regulation (See Section "F").

Commodities purchased under provisions of this contract from the above Contractor or his authorized distributors shall be exempt from competitive bid requirements otherwise applying to purchases by the state agencies, counties, municipalities and other political subdivisions.

C. PURCHASE ORDERS

Purchase orders prepared by the various state agencies shall show the state contract number on the P. O. in the designated space, quantity, description of the items and prices, also shipping or delivery instructions, if any.

D. PAYMENT

The supplier shall be paid by the ordering agency upon submission of properly certified invoices or vouchers for articles or services delivered and accepted less deductions, if any, as provided.

E. ORDERING

Purchasers shall order in such quantities as required. Purchase orders are to be directed to address of Contractor or Distributors shown in Section "J". The Bureau of Financial Control of the State shall not approve any account nor order and direct payment of any account for the purchase of any commodity covered by this contract certification when the purchase price is in excess of the maximum price fixed in this purchasing regulation.

F. PRICES

Prices for the new period are set forth in the following price lists:

[Space Pro High Density Mobile Systems Price List, Effective 6/1/2011](#)
[L & T Shelving Systems Price List, Effective 6/1/2011](#)
[Tennsco LT Shelving Price List, Effective 6/1/2011](#)
[L & T High Density Drawer Systems Price List, Effective 6/1/2011](#)
[Tennsco Office Products Price List, Effective 6/1/2011](#)
[Tennsco Shelving Price List, Effective 6/1/2011](#)
[Estey 2-Inch Weld Frame Price List, Effective 6/1/2011](#)
[Estey A-Frame Price List, Effective May 21, 2013](#)
[Estey Designer Frame Price List, Effective 6/1/2011](#)
[Estey Weld Frame Price List, Effective 6/1/2011](#)
[Kompakt EL/C Price List, Effective July 15, 2011](#)
[Kompakt EMA - 1000 Price List, Effective July 15, 2011](#)

Prices are subject to the discounts as follows:

ESTEY LIBRARY SHELVING

DISCOUNTS FOR PRODUCTS TO BE DELIVERED AND INSTALLED

30% discount for orders from \$1.00 - \$20,000
38% discount for orders from \$20,001 - \$49,999
42% discount for orders from \$50,000 - \$99,999
45% discount for orders from \$100,000 - \$149,999
50% discount for orders from \$150,000 - Up

DISCOUNTS FOR PRODUCTS TO BE DOCK DELIVERED ONLY

40% discount for orders from \$1.00 - \$20,000
45% discount for orders from \$20,001 - \$49,999
50% discount for orders from \$50,000 - \$99,999
55% discount for orders from \$100,000 - \$149,999
58% discount for orders from \$150,000 - Up

**KOMPAKT MOBILE SHELVING, L & T, L & T DRAWERS, SHELVING
(LIBRARY SHELVING ONLY)**

DISCOUNTS FOR PRODUCTS TO BE DELIVERED AND INSTALLED

30% discount for orders from \$100 - \$714,285

DISCOUNTS FOR PRODUCTS TO BE DOCK DELIVERED ONLY

31% discount for orders from \$100 - \$724,637

**KOMPAKT MOBILE SHELVING, L & T, L & T DRAWERS, SHELVING
(FURNITURE ONLY)**

DISCOUNTS FOR PRODUCTS TO BE DELIVERED AND INSTALLED

40% discount for orders from \$100 - \$833,333

DISCOUNTS FOR PRODUCTS TO BE DOCK DELIVERED ONLY

41% discount for orders from \$100 - \$847,457

SPACE PRO MOBILE & L & T

DISCOUNTS FOR PRODUCTS TO BE DELIVERED AND INSTALLED

30% discount for orders from \$.01 - \$65,000

31% discount for orders from \$65,001 - \$200,000

32% discount for orders from \$200,001 - \$500,000

DISCOUNTS FOR PRODUCTS TO BE DOCK DELIVERED ONLY

30% discount for orders from \$.01 - \$65,000

31% discount for orders from \$65,001 - \$200,000

32% discount for orders from \$200,001 - \$500,000

Entities making purchases over \$50,000 may consider obtaining two competitive quotes from the authorized dealers' list on this manufacturer's contract. If this manufacturer does not have a dealers' list, the manufacturer should be prepared to submit a quote.

The only items that have been approved and are included in this agreement are as follows:

Library Shelving and Related Furniture: Cantilever, reversed cantilever, four post library shelving (all of which include mobile shelving), and end panels for covering end of panels; library related furniture, which includes but not limited to, book trucks, circulation desks, library tables, card catalogs, study carrels, storage cabinets, periodical racks, dictionary stands, and display cases.

Lounge Furniture: Upholstered wood, metal, or rotationally molded lounge seating (lounge chairs, recliners, love seats, sofas, and assemblies and replacements only); complimentary tables, benches, and ottomans for lounge seating; upholstered wood or metal multiple seating, ganging seating, and tandem seating.

Modular Office Furniture: Metal, wood, or laminate freestanding modular casegoods, complimentary components, such as, keyboard drawers, tasklights, tackboards, etc., and complimentary storage units; conference room tables, lecturns, media cabinets, storage cabinets and presentation boards.

School Furniture: Student desks, chair desks/tablet arm chairs, stools; single unit pedestal teacher's desks; study carrels and storage cabinets; stacking chairs/student chairs/folding chairs; classroom activity, computer, folding, and training tables and accessories, such as, ganging devices, electrical/data components and storage dollies.

Any items that can be purchased from a competitively bid state contract with the Office of Purchasing and Travel shall not be included in this agreement.

Cost of design fees are not included in this agreement and must be negotiated with the buying entity if needed. This agreement is for purchases where the total net amount, after discount, shall not exceed \$500,000.

Catalogs and Price Lists may be obtained from the Contractor.

G. TRANSPORTATION

F.O.B. Destination: Delivered and Installed shall mean freight and installation cost prepaid delivered and installed inside any agency within the State of Mississippi with all charges for transportation and installation paid by the Contractor. Dock Delivered shall mean freight charges paid by the Contractor to the dock only. No installation is included.

Please Note: On orders less than \$1000 the freight only charge shall be prepaid by the vendor and may be added to the invoice. The vendor must include proof of actual shipping charges with the invoice.

H. POLITICAL SUBDIVISIONS - COUNTIES, MUNICIPALITIES, SCHOOLS, ETC.

This contract provides that the provisions thereof may be available to any county, municipality, school board or other local public agency or authority of the State of Mississippi which may elect to purchase at the prices, terms and conditions of sale specified therein.

Any such agency or political subdivisions electing to purchase as herein provided shall write the following on the face of the purchase order:

"P. O. issued pursuant to provisions of
Mississippi State Contract No. 5-420-21413-14."

I. TERMS

Net Forty-five (45) days Without Penalty

J. CONTRACTOR

Please place all orders under this agreement with the following:

A list of authorized dealers is included with this contract.

2014-2015 Authorised Dealer List

Tennsco Corp.
201 Tennsco Dr.
Dickson, Tn 37055
(Estey Dealers)

Dealer Name	Contact Name	Physical Address	City/State/Zip	Telephone	fax	Email	Minority Vendor
Library Interiors	Chris Pizzuto	2801 Division Street	Metairie/La/70002	504-885-4040	504-887-8632	chris@libraryinteriors.com	No
Missco Contract Sales	Phillip May	2001 Airport Rd., Suite 102	Flowood/MS/39232	601-987-3600	601-987-3038	pmay@missco.com	No

Tennsco Corp.
201 Tennsco Corp.
Dickson, TN 37055
(SpacePro Dealers)

Dealer Name	Contact Name	Physical Address	City/State/Zip	Telephone	Fax	Email	Minority Vendor
Document Storage Solutions	Barry McNair	2020 Northwest Progress Pkwy.	Jackson/MS/39213	601-948-3753	601-948-7622	bmcnair@documentstoragesolutions.net	No
Shelving & Filing Concepts	Wanda Allen	10552 Hwy. 28 East	Pineville/LA/71360	601-750-7143	866-506-7902	wms0830@yahoo.com	No
Filing & Storage of Miss.	Kevin McKay	751 Avignon Dr., Suite G	Ridgeland/MS/39157	601-397-6452	601-397-6678	kmckay@msfiling.com	No

Tennsco Corp.
201 Tennsco Corp.
Dickson, TN 37055
(Kompakt Systems Dealers)

Dealer Name	Contact Name	Physical Address	City/State/Zip	Telephone	Fax	Email	Minority Vendor
Document Storage Solutions	Barry McNair	2020 Northwest Progress Pkwy.	Jackson/MS/39213	601-948-3753	601-948-7622	bmcnair@documentstoragesolutions.net	No