

Notice of Intent to Certify Sole Source

To: Interested Parties

From: Stacy Baldwin
Agency Procurement Officer

Date: August 27, 2015

Re: Sole Source Certification Number SS0001 for the Bien Air Chiropro L Premium and the PM1221 Handpiece system with the KLS proprietary software

Contact Email Address: solesource@umc.edu

Sole Source Certification Award Details

Regarding UMMC Sole Source Certification Number SS0001 for Bien Air Chiropro L Premium and PM1221 Handpiece system with the KLS proprietary software, please be advised that UMMC intends to award the purchase of the Bien Air Chiropro L Premium and the PM1221 Handpiece system with the KLS proprietary software to KLS Martin, L.P. as the sole source provider of the Bien Air Chiropro L Premium and the PM1221 Handpiece system with the KLS proprietary software.

UMMC issues this notice in accordance with Mississippi state law, policy, and procedures for sole source procurements.

Sole Source Criteria

1. Where the compatibility of equipment, accessories, or replacement parts is the paramount consideration (and manufacturer is the sole supplier).
2. Where a sole supplier's item is needed for trial use or testing.
3. Where a sole supplier's item is to be required when no other item will service the needs of UMMC.

Schedule

Task	Date
First Advertisement Date	August 27, 2015
Second Advertisement Date	September 3, 2015
Response Deadline from Objectors	September 10, 2015, at 3:00 p.m. Central Time
Notice of Award/No Award Posted	Not before September 10, 2015

Project Details

UMMC is in need of a console that supports multiple functions, namely tooth extractions (exodontia) and the placement of dental implants (implantology) and related drills. The Bien Air Chiropro L Premium and the PM1221 Handpiece system with the KLS proprietary software will allow the School of Dentistry-Oral Maxillofacial Surgery and Pathology to streamline processes, which will benefit both UMMC patients and staff, and it will allow UMMC to purchase new drills.

UMMC seeks to purchase the Bien Air Chiropro L Premium and the PM1221 Handpiece system with the KLS proprietary software from KLS Martin, L.P.

The School of Dentistry-Oral Maxillofacial Surgery and Pathology utilizes two different machines to accomplish extraction and implantology procedures, which leads to inefficiencies within the clinic. In addition, the implant drills the School of Dentistry currently utilizes are quickly declining in functionality and safety as the implant drill's cords are faulty with electrical shorts rendering these drills inoperable at times. As a result, UMMC seeks to purchase the Bien Air Chiropro L Premium and the PM1221 Handpiece system with the KLS proprietary software from KLS Martin, LP. The proprietary software allows the Bien Air Chiropro L Premium and PM1221 Handpiece to support both tooth extraction (exodontia) and the placement of dental implants (implantology) applications, which will allow the school to realize improvements in efficiencies and will allow the School to replace the its current drills.

The fundamental basis for sole source is because KLS Martin L.P. is the only company in the U.S. that can sell the Bien Air Console system that supports both tooth extractions (exodontia) and the placement of dental implants (implantology) applications. See Attachment A, supporting letter from KLS Martin, LP.

The amount to be expended for the Bien Air Chiropro L Premium and the PM1221 Handpiece system with the KLS proprietary software is \$8,004.10, including shipping. This amount is within the expected price range of this caliber of dental equipment.

KLS Martin L.P. is the sole manufacturer and exclusive distributor for the Bien Air Chiropro L Premium and the PM1221 Handpiece system with the KLS proprietary software. All applicable discounts were explored and applied.

Submission Instructions and Format of Response from Objecting Parties

Interested parties who have reason to believe that the Bien Air Chiropro L Premium and the PM1221 Handpiece system with the KLS proprietary software should not be certified as a sole source should provide information in the following format for the State to use in determining whether or not to proceed with awarding the sole source to KLS Martin, LP.

1.1 Interested Party Information

1.1.1 Company Name and Address

1.1.2 Contact Name, Phone Number, and Email Address

1.1.3 Company Website URL, if applicable

1.2 Objection to Sole Source Certification

1.2.1 Interested parties must present specific objections to the sole source certification, including, but not limited to, the following:

1.2.1.1 A detailed explanation of why Interested Party believes the Bien Air Chiropro L Premium and the PM1221 Handpiece system with the KLS proprietary software is not a sole source procurement.

1.2.1.2 If Interested Party claims a comparable product exists, the objection must contain:

1.2.1.2.1 A description of the commodity that Interested Party believes is comparable to the Bien Air Chiropro L Premium and the PM1221 Handpiece system with the KLS proprietary software;

1.2.1.2.2 An explanation of why Interested Party's commodity can also meet the needs of the agency; and

1.2.1.2.3 A list of sources from which Interested Party's commodity may be procured.

1.2.1.3 If Interested Party claims that the Bien Air Chiropro L Premium and the PM1221 Handpiece system with the KLS proprietary software is available from a source other than KLS Martin, LP, the objection must contain:

1.2.1.3.1 A written statement from KLS Martin, LP that Interested Party is an authorized distributor or reseller of the Bien Air Chiropro L Premium and the PM1221 Handpiece system with the KLS proprietary software.

1.2.1.4 A statement regarding the Interested Party's capabilities as related to this sole source certification.

1.3 Objections must include the certification in Attachment B.

1.4 Comments will be accepted at any time prior to Thursday, September 10, 2015, at 3:00 p.m. (Central Time) to solesource@umc.edu. Responses may be delivered via email to solesource@umc.edu. UMMC WILL NOT BE RESPONSIBLE FOR DELAYS IN THE DELIVERY OF RESPONSES. It is solely the responsibility of the Interested Parties that responses reach UMMC on time. Responses received after the deadline and responses that lack all required information will be rejected. UMMC reserves the right to inspect Interested Party's commodity for comparison purposes.

If you have any questions concerning the information above or if we can be of further assistance, please contact solesource@umc.edu.

Attachment A: Vendor Correspondence

Attachment B: Objection Certification



April 27, 2015

To Whom it May Concern:

KLS Martin distributes the Bien Air power product. We have exclusive product and warranties that only KLS distributes.

1. iChiropro Surgery Edition
2. Chiropro L Premium Edition
3. Three (3) year warranty on the Motor, Cable, Foot Pedal and Console
4. Two (2) year warranty on the 1:2 straight hand piece
(only when used with the disposable bur guard)
5. We have a service and maintenance agreement. What this means; when your equipment is down we supply your office the same equipment so you have enough product to continue your daily activities

If you have any questions or I can be of further assistance please feel free to contact me.

Respectfully,

A handwritten signature in black ink, appearing to read 'Aaron Bice', with a long horizontal flourish extending to the right.

Aaron Bice
Senior Product Manager
KLS Martin Group | North America
904-641-7746
abice@klsmartin.com

Attachment B

**SUBMITTED IN RESPONSE TO
Sole Source Certification No. SS0001
Accepted until September 10, 2015, at 3:00 p.m.**

I certify that the information contained in this objection is true and accurate to the best of my knowledge. I understand that UMMC will investigate all statements made in this objection and that any false or misleading information provided may result in adverse action.

Objector Name
Objector's title

Date