

# Notice of Intent to Certify Sole Source

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**To:** Interested Parties

**From:** Stacy Baldwin  
Agency Procurement Officer

**Date:** August 27, 2015

**Re:** Sole Source Certification Number SS0003 for the Garland Char Broiler Grill

**Contact Email Address:** solesource@umc.edu

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## Sole Source Certification Award Details

Regarding UMMC Sole Source Certification Number SS0003 for the Garland Char Broiler Grill, please be advised that UMMC intends to award the purchase of the Garland Char Broiler Grill to TriMark Strategic as the sole source provider of the Garland Char Broiler Grill.

UMMC issues this notice in accordance with Mississippi state law, policy, and procedures for sole source procurements.

## Sole Source Criteria

1. Where the compatibility of equipment, accessories, or replacement parts is the paramount consideration (and manufacturer is the sole supplier).
2. Where a sole supplier's item is needed for trial use or testing.
3. Where a sole supplier's item is to be required when no other item will service the needs of UMMC.

## Schedule

<b>Task</b>	<b>Date</b>
First Advertisement Date	August 27, 2015
Second Advertisement Date	September 3, 2015
Response Deadline from Objectors	September 10, 2015, at 3:00 p.m. Central Time

## **Project Details**

The University of Mississippi Medical Center's Department of Food and Nutrition Services requests the purchase of a Garland Char broiler Grill. This new grill will replace the current older model grill being utilized in the Chick-fil-A (CFA) operation on campus. This new Garland Char Broiler Grill is being rolled out throughout the entire chain of CFA stores after an extensive venture by CFA to upgrade its grilling processes. All CFA locations and licensees must use the newly designed grill in order to continue selling grilled chicken menu items. UMMC is a franchisee and currently owner of a franchise agreement with CFA.

This new grill was specifically designed and built exclusively for CFA. This is a state of the art grill that will produce improved products that look and taste like they were cooked on a backyard grill. The Garland Char Broiler Grill is required in order to produce grilled chicken menu items in accordance with UMMC's franchise agreement with CFA.

Because this equipment is designed solely for CFA, it is only available through their vendor, TriMark Strategic. CFA requires all of its operating locations to use the CFA designated partner for equipment purchases, therefore UMMC can only order this through TriMark Strategic. This is an exclusively designed piece of equipment that is not available through any other vendor at any price. Please refer to the CFA letter dated April 27, 2015, regarding sole source status, attached hereto as Attachment A.

The amount to be expended for the Garland Char Broiler Grill is \$13,421.24, including shipping. This amount is within the expected price range of this caliber of kitchen equipment.

TriMark Strategic is the sole manufacturer and exclusive distributor for the Garland Char Broiler Grill. All applicable discounts were explored and applied.

## **Submission Instructions and Format of Response from Objecting Parties**

Interested parties who have reason to believe that the Garland Char Broiler Grill should not be certified as a sole source should provide information in the following format for the State to use in determining whether or not to proceed with awarding the sole source to TriMark Strategic.

- 1.1 Interested Party Information
  - 1.1.1 Company Name and Address
  - 1.1.2 Contact Name, Phone Number, and Email Address
  - 1.1.3 Company Website URL, if applicable

## 1.2 Objection to Sole Source Certification

1.2.1 Interested parties must present specific objections to the sole source certification, including, but not limited to, the following:

1.2.1.1 A detailed explanation of why Interested Party believes the Garland Char Broiler Grill is not a sole source procurement.

1.2.1.2 If Interested Party claims a comparable product exists, the objection must contain:

1.2.1.2.1 A description of the commodity that Interested Party believes is comparable to the Garland Char Broiler Grill;

1.2.1.2.2 An explanation of why Interested Party's commodity can also meet the needs of the agency; and

1.2.1.2.3 A list of sources from which Interested Party's commodity may be procured.

1.2.1.3 If Interested Party claims that the Garland Char Broiler Grill is available from a source other than TriMark Strategic, the objection must contain:

1.2.1.3.1 A written statement from TriMark Strategic that Interested Party is an authorized distributor or reseller of the Garland Char Broiler Grill.

1.2.1.4 A statement regarding the Interested Party's capabilities as related to this sole source certification.

1.3 Objections must include the certification in Attachment B.

1.4 Comments will be accepted at any time prior to Thursday, September 10, 2015, at 3:00 p.m. (Central Time) to [solesource@umc.edu](mailto:solesource@umc.edu). Responses may be delivered via email to [solesource@umc.edu](mailto:solesource@umc.edu). UMMC WILL NOT BE RESPONSIBLE FOR DELAYS IN THE DELIVERY OF RESPONSES. It is solely the responsibility of the Interested Parties that responses reach UMMC on time. Responses received after the deadline and responses that lack all required information will be rejected. UMMC reserves the right to inspect Interested Party's commodity for comparison purposes.

If you have any questions concerning the information above or if we can be of further assistance, please contact [solesource@umc.edu](mailto:solesource@umc.edu).

Attachment A: Vendor Correspondence

Attachment B: Objection Certification

Attachment A



Chick-fil-A, Inc.  
5200 Buffington Road  
Atlanta, Georgia 30349-2998  
Telephone: 404 765-8000

April 27, 2015

Jeff David  
Director of Food and Nutrition Services  
University of Mississippi Medical Center  
2500 N. State St.  
Jackson, MS 39216

RE: Chick-Fil-A, Inc. equipment requirements

Mr. David:

This letter is to serve as confirmation that TriMark Strategic and Charter House Innovations are the sole source suppliers for all proprietary Chick-fil-A equipment. All equipment and décor items must be ordered through TriMark Strategic and Charter House Innovations in order to execute the Chick-fil-A brand.

Sincerely,

A handwritten signature in blue ink, appearing to read "Alex C. Miltiades".

Alex C. Miltiades  
Sr. Program Manager - Licensing  
Restaurant Development

cc: Scott Slocum  
Allen DuPont

Attachment B

**SUBMITTED IN RESPONSE TO  
Sole Source Certification No. SS0003  
Accepted until September 10, 2015, at 3:00 p.m.**

I certify that the information contained in this objection is true and accurate to the best of my knowledge. I understand that UMMC will investigate all statements made in this objection and that any false or misleading information provided may result in adverse action.

\_\_\_\_\_  
Objector Name  
Objector's title

\_\_\_\_\_  
Date