

MISSISSIPPI
DEPARTMENT OF FINANCE AND ADMINISTRATION
OFFICE OF PURCHASING AND TRAVEL
JACKSON

STATE CONTRACT NO. 5-420-24820-14

CONTRACTOR: Paoli, Inc.

DATE: June 30, 2014

ITEMS: Lounge, Modular Office Furniture,
and Seating

EFFECTIVE: July 1, 2014
through
June 30, 2015

A. AUTHORITY

This certifies that a contract has been executed between the Department of Finance and Administration, Office of Purchasing and Travel for the State of Mississippi and the herein designated Contractor pursuant to Section 31-7-7, Mississippi Code of 1972, Annotated, for the items specified herein.

B. EFFECT

During the term of this contract no purchase of lounge, modular office furniture and seating manufactured and/or distributed by the above-designated Contractor shall be made by state agencies at a price in excess of that established by the prices set out in this regulation (See Section "F").

Commodities purchased under provisions of this contract from the above Contractor or his authorized distributors shall be exempt from competitive bid requirements otherwise applying to purchases by the state agencies, counties, municipalities and other political subdivisions.

C. PURCHASE ORDERS

Purchase orders prepared by the various state agencies shall show the state contract number on the P. O. in the designated space, quantity, description of the items and prices, also shipping or delivery instructions, if any. Library Shelving Only

D. PAYMENT

The supplier shall be paid by the ordering agency upon submission of properly certified invoices or vouchers for articles or services delivered and accepted less deductions, if any, as provided.

E. ORDERING

Purchasers shall order in such quantities as required. Purchase orders are to be directed to address of Contractor or Distributors shown in Section "J". The Bureau of Financial Control of the State shall not approve any account nor order and direct payment of any account for the purchase of any commodity covered by this contract certification when the purchase price is in excess of the maximum price fixed in this purchasing regulation.

F. PRICES

Prices for the new period are set forth in the following price lists:

[Paoli Casegoods 2014 Price List](#)
[Paoli Conferencing 2014 Price List](#)
[Paoli Seating 2014 Price List](#)

Prices are subject to the discounts as follows:

DISCOUNTS FOR PRODUCTS TO BE DELIVERED AND INSTALLED

41% discount for orders from \$0.00 - \$49,999
42% discount for orders from \$50,000 - \$99,999
43% discount for orders from \$100,000 - \$149,999
43% or Negotiate discount for orders from \$150,000 - Up

DISCOUNTS FOR PRODUCTS TO BE DOCK DELIVERED ONLY

49% discount for orders from \$0.00 - \$49,999
50% discount for orders from \$50,000 - \$99,999
51% discount for orders from \$100,000 - \$149,999
51% or Negotiate discount for orders from \$150,000 - Up

Entities making purchases over \$50,000 may consider obtaining two competitive quotes from the authorized dealers' list on this manufacturer's contract. If this manufacturer does not have a dealers' list, the manufacturer should be prepared to submit a quote.

The only items that have been approved and are included in this agreement are as follows:

Lounge Furniture: Upholstered wood, metal, or rotationally molded lounge seating (lounge chairs, recliners, love seats, sofas, and assemblies and replacements only); complimentary tables, benches, and ottomans for lounge seating, upholstered wood or metal multiple seating, ganging seating, and tandem seating.

Modular Office Furniture: Metal, wood, or laminate freestanding modular casegoods, complimentary components, such as, keyboard drawers, tasklights, tackboards, etc., and storage units; conference room tables, lecturns, media cabinets, storage cabinets and presentation boards.

Seating: Wood, metal or ergonomic seating which may include, but not be limited to, executive, managerial, task, operational, stools, side, occasional, stacking, conference, and theater type seating. Products must meet or exceed ANSI/BIFMA requirements.

Any items covered under a competitively bid contract with the Office of Purchasing and Travel will not be included in this agreement.

Cost of design fees are not included in this agreement and must be negotiated with the buying entity if needed. This agreement is for purchases where the total net amount, after discount, will not exceed \$500,000.

Catalogs and Price Lists may be obtained from the Contractor.

G. TRANSPORTATION

F.O.B. Destination, Freight Prepaid: Delivered and Installed shall mean freight and installation cost prepaid delivered and installed inside any agency within the State of Mississippi with all charges for transportation and installation paid by the Contractor. Dock Delivered shall mean freight charges paid by the Contractor to the dock only. No installation is included.

Please Note: On orders less than \$1000 the freight only charge shall be prepaid by the vendor and may be added to the invoice. The vendor must include proof of actual shipping charges with the invoice.

H. POLITICAL SUBDIVISIONS - COUNTIES, MUNICIPALITIES, SCHOOLS, ETC.

This contract provides that the provisions thereof may be available to any county, municipality, school board or other local public agency or authority of the State of Mississippi which may elect to purchase at the prices, terms and conditions of sale specified therein.

Any such agency or political subdivisions electing to purchase as herein provided shall write the following on the face of the purchase order:

"P. O. issued pursuant to provisions of
Mississippi State Contract No. 5-420-24820-14."

I. TERMS

1% 10, Net Forty-five (45) days Without Penalty

J. CONTRACTOR

Please place all orders under this agreement with the following:

A list of authorized dealers is included with this contract.



Paoli LLC
201 E Main Street
Orleans, IN 47452
www.paoli.com
PH 800-472-8669
FX 812-865-7080

2014-2015 Authorized Dealers List

Dealer Name	Contact Name	Physical Address	City/State/Zip	Telephone	Fax	Email	Minority Vendor
Ajax School Office Source	Jamel Tate	5482 N. State Street	Jackson, MS 39206	601-957-8520		jameltate.ajax@gmail.com	Minority Owned
Educational Furniture & Equipment	Ben Webb	2501 Front Street, Suite B	Meridain, MS 39301	888-719-3330		ben@edufurniture.com	N/A
Brittco dba Lofts, LLC	Anita Aedlin	PO Box 1297	Batesville, MS 38606	662-561-1050		brittco@cableone.net	Minority Owned
Business Furniture Solutions	Jamie Patterson	3209 Greenfield Road, Suite 1	Pearl, MS 39208	601-420-0912		jamie@bfsolutions.net	N/A
Business Interiors, Inc.	David Houpt	146 Market Ridge Drive	Ridgeland, MS 39157	601-969-1000		davidhoupt@bijackson.com	N/A
Anderson Retail Inc	Jeff Hudson	PO Box 16055	Hattiesburg, MS 39404-6055	601-545-7198		jeffh@anderonretail.com	N/A
Central Office Supply	Tommy Wells	216 West Michigan Avenue	McComb, MS 39648	601-684-2982			N/A
Stationers, Inc.	John Odom	P.O. Box 2421	Jackson, MS 39201	601-948-3622	601-948-3626		N/A
Interior Elements	Ben Chappell	830 Wilson Drive, Suite A	Ridgefield, MS 39157	601-352-9000	601-354-1209	bc@in-elements.com	N/A
Kimbrell Office Supply Company - Barefield Natchez	Scott Kimbrell	520 main Street	Natchez, MS 39120	601-442-1495			N/A
Missco Contract Sales, LLC	Jeff Smith	PO Box 321400	Flowood, MS 39232-1400	601-987-8600		jsmith@missco.com	N/A
Office Furniture Solutions Inc.	Mike Fitzgerald	4300 Hewes Ave.	Gulfport, MS 39507	228-864-3379		mikefitzgeraldassociates@comcast.net	N/A
Southern Business Furnishings	Tina Johnson	P. O. Box 821005	Vicksburg, MS 39182	601-487-8585		tjoh100513@aol.com	Minority Owned
Sullivan's Office Supply	Steve Langston	204 Main	Starkville, MS 39760	662-323-5222		slangston@SullivansOffice.com	N/A
Educational Interiors	Chris Vinson	PO Box 2257	Brandon, MS 39043	601-953-8127		cvinson@edinteriors.com	N/A
Weatherall's Inc.	Larry Stewart	215 Commerce Street	Tupelo, MS 38802	662-842-5282		larry@weatherallsinc.com	N/A
Office Innovations	David Henderson	834 Wilson Drive, Suite C-2	Ridgeland, MS 39157	601-664-1850		david@officeinnovationscorp.com	Woman Owned
My Office Products	Markel Whittington	1822 International Drive	Tupelo, MS 38804	662-844-5110		markel.whittington@myofficeproducts.com	N/A
Paoli c/o Dealer	Glen Jones - Rep	P.O.Box 30	Paoli, IN 47454	601-634-0877		glen.jones@ki.com	N/A
Business & Office Knonnextions	Pat Reese	P.O. Box 13454	Jackson, MS 39236	601-965-5101		konnexions@att.net	Minority Owned
Central Mississippi Office Supply	Louis Crowe	127 E. Jefferson St	Kosciusko, MS 39090	662-289-3762			N/A
Commercial Business Interiors		6927 US Hwy 49 N	Hattiesburg, MS 39402	601-268-9998		Mkuykendall@cbi-ms.com	N/A