

MISSISSIPPI
DEPARTMENT OF FINANCE AND ADMINISTRATION
OFFICE OF PURCHASING AND TRAVEL
JACKSON

STATE CONTRACT NO. 5-420-51713-14

CONTRACTOR: Encore Seating, Inc.

DATE: June 30, 2014

ITEMS: Lounge, School Furniture and
Seating

EFFECTIVE: July 1, 2014
through
June 30, 2015

A. AUTHORITY

This certifies that a contract has been executed between the Department of Finance and Administration, Office of Purchasing and Travel for the State of Mississippi and the herein designated Contractor pursuant to Section 31-7-7, Mississippi Code of 1972, Annotated, for the items specified herein.

B. EFFECT

During the term of this contract no purchase of lounge, school furniture and seating manufactured and/or distributed by the above-designated Contractor shall be made by state agencies at a price in excess of that established by the prices set out in this regulation (See Section "F").

Commodities purchased under provisions of this contract from the above Contractor or his authorized distributors shall be exempt from competitive bid requirements otherwise applying to purchases by the state agencies, counties, municipalities and other political subdivisions.

C. PURCHASE ORDERS

Purchase orders prepared by the various state agencies shall show the state contract number on the P. O. in the designated space, quantity, description of the items and prices, also shipping or delivery instructions, if any.

D. PAYMENT

The supplier shall be paid by the ordering agency upon submission of properly certified invoices or vouchers for articles or services delivered and accepted less deductions if any, as provided.

E. ORDERING

Purchasers shall order in such quantities as required. Purchase orders are to be directed to address of Contractor or Distributors shown in Section "J". The Bureau of Financial Control of the State shall not approve any account nor order and direct payment of any account for the purchase of any commodity covered by this contract certification when the purchase price is in excess of the maximum price fixed in this purchasing regulation.

F. PRICES

Prices for the new period are set forth in the [Encore Price List 2014](#). Prices are subject to the discounts as follows:

DISCOUNTS FOR PRODUCTS TO BE DELIVERED AND INSTALLED

42% discount for orders from \$1 - \$150,000
45% discount for orders from \$150,001 - \$300,000
Negotiate discount for orders from \$300,001 - up

DISCOUNTS FOR PRODUCTS TO BE DOCK DELIVERED ONLY

44% discount for orders from \$1 - \$150,000
47% discount for orders from \$150,001 - \$300,000
Negotiate discount for orders from \$300,001 - up

Entities making purchases over \$50,000 may consider obtaining two competitive quotes from the authorized dealers' list on this manufacturer's contract. If this manufacturer does not have a dealers' list, the manufacturer should be prepared to submit a quote.

The only items that have been approved and are included in this agreement are as follows:

Lounge Furniture: Upholstered wood, metal, or rotationally molded lounge seating (lounge chairs, recliners, love seats, sofas, and assemblies and replacements only); complimentary tables, benches, and ottomans for lounge seating; upholstered wood or metal multiple seating, ganging seating, and tandem seating.

School Furniture: Student desks, chair desks/tablet arm chairs, stools; single unit pedestal teacher's desks; study carrels and storage cabinets; stacking chairs/student chairs/folding chairs; classroom activity, computer, folding, and training tables and accessories, such as, ganging devices, electrical/data components and storage dollies.

Seating: Wood, metal or ergonomic seating which may include, but not be limited to, executive, managerial, task, operational, stools, side, occasional, stacking, conference, and theater type seating. Products must meet or exceed ANSI/BIFMA requirements.

Any items that can be purchased from a competitively bid state contract with the Office of Purchasing and Travel will not be included in this agreement.

Cost of design fees are not included in this agreement and must be negotiated with the buying entity if needed. This agreement is for purchases where the total net amount, after discount, will not exceed \$500,000.

Catalogs and Price Lists may be obtained from the Contractor.

G. TRANSPORTATION

F.O.B. Destination, Freight Prepaid: Delivered and Installed shall mean freight and installation cost prepaid delivered and installed inside any agency within the State of Mississippi with all charges for transportation and installation paid by the Contractor. Dock Delivered shall mean freight charges paid by the Contractor to the dock only. No installation is included.

Please Note: On orders less than \$1000 the freight only charge shall be prepaid by the vendor and may be added to the invoice. The vendor must include proof of actual shipping charges with the invoice.

H. POLITICAL SUBDIVISIONS - COUNTIES, MUNICIPALITIES, SCHOOLS, ETC.

This contract provides that the provisions thereof may be available to any county, municipality, school board or other local public agency or authority of the State of Mississippi which may elect to purchase at the prices, terms and conditions of sale specified therein. Any such agency or political subdivisions electing to purchase as herein provided shall write the following on the face of the purchase order:

"P. O. issued pursuant to provisions of
Mississippi State Contract No. 5-420-51713-14."

I. TERMS

Net Forty-Five (45) days Without Penalty

J. CONTRACTOR

Please place all orders under this agreement with the following:

A list of authorized dealers is included with this contract.

**Encore Seating, Inc.
State of Mississippi**

Factory Sales Representative:
Contract Marketing - Ken Kratzer
Phone: 615-504-5075
E-mail: ken@contractmarketing.net

Updated May 8, 2014

Authorized Dealer List

| | |
|---|---|
| <p>Barefield & Company 251 West South Street Jackson, MS 39203-3636 Contact: Susan Tate E-mail: state@barefield-co.com Phone: 601-354-4960 Fax: 601-353-6231</p> <p>Barefield & Company (Additional Locations) 1905-B Mission 66 Vicksburg, MS 38701</p> <p>417 Washington Avenue Greenville, MS 38701</p> <p>718 W. Bankhead New Albany, MS 38652</p> <p>520 Main St. Natchez, MS 39120</p> <p>2207 5th Street Meridan, MS 39301</p> | <p>Office Furniture Solutions 4300 Hewes Avenue Gulfport, MS 39507 Contact: Dan McGuffee E-mail: danmcguffee@cableone.net Phone: 228-864-3379 Fax: 228-864-1153</p> |
| <p>My Office Products 1822 International Drive Tupelo, MS 38804 Contact: Markel Whittington E-mail: markel.whittington@myofficeproducts.com Phone: 877-696-7266 Ext. 5828 Fax: 662-407-0592</p> | <p>(MV)</p> <p>Dawkins Office Supply 221 Main Street Greenville, MS 38701 Contact: Jimmy Brown E-mail: jimmy@dawkinsofficesupply.com Phone: 662-332-5448 Fax: 662-332-5449</p> |
| <p>MISSCO Corporation 2001 Airport Rd Flowood, MS 39232 Contact: Phillip May E-mail: pmay@missco.com Phone: 601-987-8600 Fax: 601-487-2800</p> | <p>Office Innovations 834 Wilson Drive, Suite C-2 Ridgeland, MS 39157 Contact: Lisa Kennedy E-mail: lisa@officeinnovationscorp.com Phone: 601-956-7299 Fax: 601-956-7476</p> |
| | <p>Business Interiors 146 Market Ridge Drive Ridgeland, MS 39157 Contact: Karen Simmons E-mail: karen Simmons@bijackson.com Phone: 601-969-1000, ext. 17 Fax: 601-969-5559</p> |
| | <p>(MV)</p> <p>APG Office Furnishings, Inc. 100 South Main Street Ste 104 Memphis, TN 38103 Contact: Cindy Soro E-mail: csoro@apgof.com Phone: 901-363-9020 Fax: 901-546-9821</p> |
| | <p>(MV) = Minority/Veteran/Women Owned</p> |