

MISSISSIPPI
DEPARTMENT OF FINANCE AND ADMINISTRATION
OFFICE OF PURCHASING AND TRAVEL
JACKSON

STATE CONTRACT NO. 5-420-21244-14

CONTRACTOR: Highmark Smart Seating, Inc.,
dba Highmark

DATE: June 30, 2014

ITEMS: School Furniture and Seating

EFFECTIVE: July 1, 2014
through
June 30, 2015

A. AUTHORITY

This certifies that a contract has been executed between the Department of Finance and Administration, Office of Purchasing and Travel for the State of Mississippi and the herein designated Contractor pursuant to Section 31-7-7, Mississippi Code of 1972, Annotated, for the items specified herein.

B. EFFECT

During the term of this contract no purchase of school furniture and seating manufactured and/or distributed by the above-designated Contractor shall be made by state agencies at a price in excess of that established by the prices set out in this regulation (See Section "F").

Commodities purchased under provisions of this contract from the above Contractor or his authorized distributors shall be exempt from competitive bid requirements otherwise applying to purchases by the state agencies, counties, municipalities and other political subdivisions.

C. PURCHASE ORDERS

Purchase orders prepared by the various state agencies shall show the state contract number on the P. O. in the designated space, quantity, description of the items and prices, also shipping or delivery instructions, if any.

D. PAYMENT

The supplier shall be paid by the ordering agency upon submission of properly certified invoices or vouchers for articles or services delivered and accepted less deductions, if any, as provided.

E. ORDERING

Purchasers shall order in such quantities as required. Purchase orders are to be directed to address of Contractor or Distributors shown in Section "J". The Bureau of Financial Control of the State shall not approve any account nor order and direct payment of any account for the purchase of any commodity covered by this contract certification when the purchase price is in excess of the maximum price fixed in this purchasing regulation.

F. PRICES

Prices for the new period are set forth in the [Highmark Price List dated April 1, 2014](#).

Prices are subject to the discounts as follows:

DISCOUNTS FOR PRODUCTS TO BE DELIVERED AND INSTALLED

40% discount for orders from \$1 - \$30,000
44% discount for orders from \$30,001 - \$75,000
46% discount for orders from \$75,001 - \$125,000
48% discount for orders from \$125,001 - \$500,000

DISCOUNTS FOR PRODUCTS TO BE DOCK DELIVERED ONLY

44% discount for orders from \$1 - \$30,000
46% discount for orders from \$30,001 - \$75,000
48% discount for orders from \$75,001 - \$125,000
50% discount for orders from \$125,001 - \$500,000

Entities making purchases over \$50,000 may consider obtaining two competitive quotes from the authorized dealers' list on this manufacturer's contract. If this manufacturer does not have a dealers' list, the manufacturer should be prepared to submit a quote.

The only items that have been approved and are included in this agreement are as follows:

School Furniture: Student desks, chair desks/tablet arm chairs, stools; single unit pedestal teacher's desks; study carrels and storage cabinets; stacking chairs/student chairs/folding chairs; classroom activity, computer, folding, and training tables and accessories, such as, ganging devices, electrical/data components and storage dollies.

Seating: Wood, metal or ergonomic seating which may include, but not be limited to, executive, managerial, task, operational, stools, side, occasional, stacking, conference, and theater/stadium type seating. Products must meet or exceed ANSI/BIFMA requirements.

Any items that can be purchased from a competitively bid state contract with the Office of Purchasing and Travel shall not be included in this agreement.

Cost of design fees are not included in this agreement and must be negotiated with the buying entity if needed. This agreement is for purchases where the total net amount, after discount, shall not exceed \$500,000.

Catalogs and Price Lists may be obtained from the Contractor.

G. TRANSPORTATION

F.O.B. Destination: Delivered and Installed shall mean freight and installation cost prepaid delivered and installed inside any agency within the State of Mississippi with all charges for transportation and installation paid by the Contractor. Dock Delivered shall mean freight charges paid by the Contractor to the dock only. No installation is included.

Please Note: On orders less than \$1000 the freight only charge shall be prepaid by the vendor and may be added to the invoice. The vendor must include proof of actual shipping charges with the invoice.

H. POLITICAL SUBDIVISIONS - COUNTIES, MUNICIPALITIES, SCHOOLS, ETC.

This contract provides that the provisions thereof may be available to any county, municipality, school board or other local public agency or authority of the State of Mississippi which may elect to purchase at the prices, terms and conditions of sale specified therein.

Any such agency or political subdivisions electing to purchase as herein provided shall write the following on the face of the purchase order:

"P. O. issued pursuant to provisions of
Mississippi State Contract No. 5-420-21244-14."

I. TERMS

Net Forty-five (45) days Without Penalty

J. CONTRACTOR

Please place all orders under this agreement with the following:

A list of authorized dealers is included with this contract.

Highmark Authorized Dealers

DEALER NAME	CONTACT NAME	ADDRESS	CITY, STATE	ZIP	PHONE	EMAIL	MV - MINORITY STATUS
Weatheralls Inc	Debbie McGehee	215 Commerce St	Tupelo MS	38802	601-842-5282	debbie@weatherallsinc.com	
Sullivans	Steve Langston	204 Main Street	Starkville MS	39760	662-323-5222	slangston@sullivansoffice.com	
Commercial Business Interiors	Mike Kuykendall	6827 Highway 49 North	Hattiesburg MS	39702	601-268-9998	mkuykendall@cbi-ms.com	
Kimbrells Office Supply	Scott Kimbrell Sr.	520 Main Street	Natchez MS	39120	601-442-1494	scott_sr@kimbrells.net	
OEC Business Interiors	Lori DeDual	12199 Hwy 49 N, Suite 300	Gulfport MS	39503	228-539-8372	ldedual@oecbi.com	
Merchiston Hall	Susan Gammon	2400 Pass Rd	Biloxi MS	39531	228-385-2657	gammon@cablone.net	
Barefields Workplace Resource	Charles Hooker	251 W South St	Jackson MS	39203	601-354-4960	chooker@barefield-co.com	
Business Interiors	David Houpt	146 Market Ridge Dr	Ridgeland, MS	39157	601-969-1000	dhaupt@bjackson.com	
Office Innovations	David Henderson	834 Wilson Dr, Suite C2	Ridgeland MS	39157	601-956-7299	david@officeinnovationscorp.com	(MV) MINORITY STATUS
Interior Elements	Ben Chappell	830 Wilson Drive., Suite A	Ridgeland MS	39157	601-352-9000	bc@in-elements.com	
MISSCO	Phillip May	2510 Lakeland T2001 Airport Rd Suite 102	Flowood MS	39232	601-987-8600	pmay@missco.com	
Office Furniture Solutions	Mike Fitzgerald	4300 Hewes Ave	Gulfport MS	39057	228-864-3379	mikefitzgeraldassociates@comcast.net	
Business Furniture Solutions	Jamie Patterson	3209 Greenfield Rd., Suite 1	Pearl MS	39208	601-842-1004	jamie@bfsolutions.net	
Vision Environments	Leah S. Traina	1290 Main Street, Suite F	Daphne AL	36526	251-689-1809	Leah@visionenvironments.com	
Anderson Commercial Furniture	Jeff Hudson	11 Office Park Dr	Hattiesburg MS	39402	601-545-7198	judson@andersondesigncenter.com	
Mainspace Office Solutions	Jason Richards	184 Rawls Springs Loop Rd	Hattiesburg MS	39402	601-297-4848	jason.ms@comcast.net	
Standard Office Supply	Gary Norval	400 West Pine Street	Hattiesburg MS	39401	601-544-5361	gnorval@standardoffice.com	
Commerical Interiors	Donna Heath	4277 Espy Avenue	Long Beach, MS	39560	228-452-9540	donnaheath@ciidesign.com	(MV) MINORITY STATUS
Dawkins Office Supply & Equip	Jimmy Brown	221 Main St	Greenville MS	38701	662-332-5448	jimmy@dawkinsofficesupply.com	(MV) MINORITY STATUS
Business and Office Konnexions	Pat Reese	150 Briarwood Drive, Suite 120	Jackson MS	39206	601-957-8520	preese4801@cs.com	(MV) MINORITY STATUS
Southern Business Furnishings & Supplies	DeAnn Parker	931 Highway 80 West, Suite 111	Jackson MS	39204	601-487-8585	southernb2009@yahoo.com	(MV) MINORITY STATUS
Innovative Business Source	Roger Jones	2 Old River Place Suite C	Jackson, MS	39204	601-969-4744	roger@innovativebusinesssource.com	(MV) DISABLED VETERAN OWNED MINORITY STATUS