

Notice of Intent to Certify Sole Source

To: Interested Parties

From: Stacy Baldwin
Agency Procurement Officer

Date: April 7, 2016

Re: Sole Source Certification Number **SS5023** for **Edge Catheters, Endobronchial Procedure kits, and accessories**

Contact Email Address: solesource@umc.edu

Sole Source Certification Award Details

Regarding UMMC Sole Source Certification Number **SS5023** for **Edge Catheters, Endobronchial Procedure kits, and accessories**, please be advised that UMMC intends to award the purchase of the **Edge Catheters, Endobronchial Procedure kits, and accessories** to **Medtronic** as the sole source provider of the **Edge Catheters, Endobronchial Procedure kits, and accessories**.

UMMC issues this notice in accordance with Mississippi state law, policy, and procedures for sole source procurements.

Sole Source Criteria

1. Where the compatibility of equipment, accessories, or replacement parts is the paramount consideration (and manufacturer is the sole supplier).
2. Where a sole supplier's item is needed for trial use or testing.
3. Where a sole supplier's item is to be required when no other item will service the needs of UMMC.

Schedule

Task	Date
First Advertisement Date	April 7, 2016

Second Advertisement Date	April 14, 2016
Response Deadline from Objectors	April 26, 2016, at 3:00 p.m. Central Time
Notice of Award/No Award Posted	Not before April 27, 2016

Project Details

1. Describe the commodity that the agency is seeking to procure:

The University of Mississippi Medical Center (UMMC) seeks to purchase Edge Catheters, Endobronchial Procedure kits, and accessories that correspond to the Endobronchial Navigational System already owned by UMMC.

This system allows physicians the ability to reach smaller lung tumors in difficult to reach lobes by taking the CT of the tumor, entering it into the Navigational system, and mapping the course to the tumor for biopsy. These requested disposables are required for the operation of this system.

2. Explain why the commodity is the only one (1) that can meet the needs of the agency:

UMMC currently owns the Endobronchial Navigational System, and the catheters, kits, and accessories provided by Medtronic for the Navigational system are proprietary in nature to this system. There are no other devices that will function with this equipment.

3. Explain why the source is the only person or entity that can provide the required commodity:

Medtronic is the sole manufacturer and distributor of the Edge Catheters, Endobronchial Procedure kits, and accessories that are proprietary components of UMMC's navigational system. See supporting letter from **Medtronic**, Attachment A.

4. Explain why the amount to be expended for the commodity is reasonable:

The estimated amount to be expended is for the purchase of the **Edge Catheters, Endobronchial Procedure kits, and accessories** is \$100K. This amount is within the expected price range for these products.

5. Describe the efforts that the agency went through to obtain the best possible price for the commodity:

Through market intelligence, UMMC was able to negotiate best pricing for these products. All applicable discounts were explored and applied.

Submission Instructions and Format of Response from Objecting Parties

Interested parties who have reason to believe that the **Edge Catheters, Endobronchial Procedure kits, and accessories** (hereafter, “Products”) should not be certified as a sole source should provide information in the Vendor Form for the State to use in determining whether or not to proceed with awarding the sole source to **Medtronic**. The Vendor Form may be found at <http://www.dfa.state.ms.us/Purchasing/documents/ObjectiontoSoleSourceDetermination.pdf>.

Objections must include the certification in Attachment B.

Comments will be accepted at any time prior to Tuesday, April 26, 2016, at 3:00 p.m. (Central Time) to solesource@umc.edu. Responses may be delivered via email to solesource@umc.edu. UMMC WILL NOT BE RESPONSIBLE FOR DELAYS IN THE DELIVERY OF RESPONSES. It is solely the responsibility of the Interested Parties that responses reach UMMC on time. Responses received after the deadline and responses that lack all required information will be rejected. UMMC reserves the right to inspect Interested Party’s commodity for comparison purposes.

If you have any questions concerning the information above or if we can be of further assistance, please contact solesource@umc.edu.

Attachment A: Vendor Correspondence

Attachment B: Objection Certification

March 7, 2016

Re: Edge™ Catheter and Endobronchial procedure kit Sole Source provider.

To Whom it May Concern:

This letter has been written to confirm that Edge™ Catheters and Endobronchial procedure kits are a sole source product. Edge™ Catheter and Endobronchial procedure kits are manufactured, sold and distributed exclusively by (Medtronic) Covidien Sales LLC d/b/a superDimension.

Please reference the table below for all Edge™ Catheter and Endobronchial procedure kit items inclusive of the above referenced Sole Source status.

Model	Name	Description
SDK4000-FT	Edge™ Firm Tip 180° endobronchial procedure kit	Edge™ LG, 180° Firm Tip EWC
SDK4900-FT	Edge™ Firm Tip 90° endobronchial procedure kit	Edge™ LG, 90° Firm Tip EWC
SDK4450-FT	Edge™ Firm Tip 45° endobronchial procedure kit	Edge™ LG, 45° Firm Tip EWC
SDKM-FT	Edge™ Firm Tip Medial endobronchial procedure kit	Edge™ LG, Medial™ Firm Tip EWC
SDK4190-FT	Edge™ Firm Tip 190° endobronchial procedure kit	Edge™ LG, 190° Firm Tip EWC
SD300BA	Edge™ Bronchoscope Adapter for use with Olympus Bronchoscope, single pack	One per pack
SD300BAPK	Edge™ Bronchoscope Adapter for use with Olympus Bronchoscope, 10 pack	10 per pack
SD301BA	Edge™ Bronchoscope Adapter for use with Pentax Bronchoscope, single pack	One per pack
SD301BAPK	Edge™ Bronchoscope Adapter for use with Pentax Bronchoscope, 10 pack	10 per pack
SD302BA	Edge™ Bronchoscope Adapter for use with Fujinon Bronchoscope, single pack	One per pack
SD302BAPK	Edge™ Bronchoscope Adapter for use with Fujinon Bronchoscope, 10 pack	10 per pack
SD303BA	Edge™ Bronchoscope Adapter for use with Olympus 190 Bronchoscope, single pack	One per pack
SD303BAPK	Edge™ Bronchoscope Adapter for use with Olympus 190 Bronchoscope, 10 pack	10 per pack
SD300LG	Edge™ locatable guide	Individual component
SDMEWCTE-FT	Edge™ Firm Tip Medial extended working channel	With a telescope
SD190EWCTE-FT	Edge™ Firm Tip 190° extended working channel	With a telescope
SDSEWCTE-FT	Edge™ Firm Tip Straight Extended working channel	With a telescope
SD180EWCTE-FT	Edge™ Firm Tip 180° extended working channel	With a telescope
SD90EWCTE-FT	Edge™ Firm Tip 90° extended working channel	With a telescope
SD45EWCTE-FT	Edge™ Firm Tip 45° extended working channel	With a telescope

**Information provided in this statement is current as of 7.March.2016*

Sincerely,



Customer Service Manager

Attachment B

**SUBMITTED IN RESPONSE TO
Sole Source Certification No. SS5023
Accepted until April 26, 2016, at 3:00 p.m.**

I certify that the information contained in this objection is true and accurate to the best of my knowledge. I understand that UMMC will investigate all statements made in this objection and that any false or misleading information provided may result in adverse action.

Objector Name
Objector's title

Date