

global

13 April 2016

Mr. Billy Beard, Staff Officer  
Office of Purchasing and Travel  
701 Woolfolk Building, Suite A  
501 North West Street  
Jackson, MS 39201

Discounts for Renewal Proposal of Class 420 Statewide Contract – Cafeteria, Dormitory, Library, Lounge, Modular Office, School Furniture, Seating, Wood Desks and Credenzas

Dear State of Mississippi:

Global Industries, Inc. ("Global") currently holds the State of Mississippi's Class 420 Statewide Contract #8200018731. Global respectfully submits the enclosed proposal to renew our Class 420 Statewide Contract for another year.

Please find below the discounts and freight terms offered to the State of Mississippi through this agreement. These discounts and terms are the same as those which are currently effective on Global's existing contract:

Discount-off-List to the State	
<u>Dock Delivered</u>	<u>Delivered &amp; Installed</u>
50%	45%

Freight Terms: FOB Destination during normal weekday business hours. Freight charges may be pre-pay & add for orders under \$1,000.00 Net.

Please feel free to contact me directly at (800) 220-1900 if you have any questions regarding this submission or the enclosed documents.

Thank you,



JOSEPH FREUND  
Contracts Manager and Authorized Representative

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