

Notice of Intent to Certify Sole Source

To: Interested Parties

From: Stacy Baldwin
Agency Procurement Officer

Date: October 13, 2016

Re: Sole Source Certification Number **SS5052** for **Bowman Perfusion Monitor and Accessories**

Contact Email Address: solesource@umc.edu

Sole Source Certification Award Details

Regarding UMMC Sole Source Certification Number **SS5052** for **Bowman Perfusion Monitor and Accessories**, please be advised that UMMC intends to award the purchase of the **Bowman Perfusion Monitor and Accessories** to **Hemedex** as the sole source provider of the **Bowman Perfusion Monitor and Accessories**.

UMMC issues this notice in accordance with Mississippi state law, policy, and procedures for sole source procurements.

Sole Source Criteria

1. Where the compatibility of equipment, accessories, or replacement parts is the paramount consideration (and manufacturer is the sole supplier).
2. Where a sole supplier's item is needed for trial use or testing.
3. Where a sole supplier's item is to be required when no other item will service the needs of UMMC.

Schedule

Task	Date
First Advertisement Date	October 13, 2016
Second Advertisement Date	October 20, 2016

Response Deadline from Objectors	October 27, 2016, at 3:00 p.m. Central Time
Notice of Award/No Award Posted	Not before October 28, 2016

Project Details

1. Describe the commodity that the agency is seeking to procure:

The University of Mississippi Medical Center (UMMC) seeks to purchase the Bowman Perfusion Monitor (BPM) and accessories for invasive measure of cerebral blood flow. The BPM provides tissue blood flow in real time. This alerts clinicians to the onset of swelling induced ischemia and the onset of vasospasm.

UMMC treats a large number of patients suffering from aneurysmal subarachnoid hemorrhage and traumatic brain injury. There is increasing evidence that accurate measurement of cerebral blood flow and early detection of declines in cerebral blood flow promotes earlier intervention to prevent and reduce neurological injury.

2. Explain why the commodity is the only one (1) that can meet the needs of the agency:

The Bowman Perfusion Monitor is the only FDA approved device that provides real time measurement of quantitative cerebral blood flow.

3. Explain why the source is the only person or entity that can provide the required commodity:

Hemedex is the sole manufacturer and seller of the BPM and associated accessories. They are not available from any other distributor. See supporting letter from **Hemedex**, Attachment A.

4. Explain why the amount to be expended for the commodity is reasonable:

The estimated amount to be expended is for the purchase of the **Bowman Perfusion Monitor and Accessories** is \$50,000. This amount is within the expected price range for these products.

5. Describe the efforts that the agency went through to obtain the best possible price for the commodity:

Through market intelligence, UMMC was able to negotiate best pricing for these products. All applicable discounts were explored and applied.

Submission Instructions and Format of Response from Objecting Parties

Interested parties who have reason to believe that the **Bowman Perfusion Monitor and Accessories** (hereafter, "Products") should not be certified as a sole source should provide information in the Vendor Form for the State to use in determining whether or not to proceed with awarding the sole source to **Hemedex**. The Vendor Form may be found at <http://www.dfa.state.ms.us/Purchasing/documents/ObjectiontoSoleSourceDetermination.pdf>.

Objections must include the certification in Attachment B.

Comments will be accepted at any time prior to Thursday, October 27, 2016, at 3:00 p.m. (Central Time) to solesource@umc.edu. Responses may be delivered via email to solesource@umc.edu. UMMC WILL NOT BE RESPONSIBLE FOR DELAYS IN THE DELIVERY OF RESPONSES. It is solely the responsibility of the Interested Parties that responses reach UMMC on time. Responses received after the deadline and responses that lack all required information will be rejected. UMMC reserves the right to inspect Interested Party's commodity for comparison purposes.

If you have any questions concerning the information above or if we can be of further assistance, please contact solesource@umc.edu.

Attachment A: Vendor Correspondence

Attachment B: Objection Certification



Sole Authorized Manufacturer and Direct Distributor Letter

Andrea Williford, MSN RN
 Strategic Sourcing Manager
 Supply Chain Management
 University of Mississippi Medical Center
 2500 North State Street
 Jackson, MS 39216

9/30/16

Catalog Items:	Description:
H0000-0710	Bowman Perfusion Monitor (BPM)
H0000-1600	QFlow 500™ Probe
H0000-2612	QFlow 500™ Umbilical Cord
H2050-0052	QFlow 500™ Probe Simulator
H0000-3601	QFlow 500™ Single Lumen Titanium Bolt
H0000-3602	QFlow 500™ Dual Lumen Titanium Bolt
H0000-3611	2.7mm Cranial Drill Bit Kit
H0000-3612	5.3mm Cranial Drill Bit Kit
H0000-3631	QFlow 500™ Single Lumen Titanium Bolt Kit
H0000-3632	QFlow 500™ Dual Lumen Titanium Bolt Kit
H0000-3642	QFlow 500™ Dual Lumen Titanium Bolt Kit with Introducer
H0000-3644	QFlow 500™ Quad Lumen Titanium Bolt Kit
H0000-3681	Bolt Accessory Kit
H0000-3683	Probe Dura Piercer and Introducer Kit

This letter is to confirm that Hemedex, Inc. is the sole authorized manufacturer and direct distributor of the items listed above.

Sincerely,

H. Frederick Bowman, Ph.D.
 President and CEO
 Hemedex, Inc.
 617-577-1759

Hemedex, Inc.
 voice 617-583-1299

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 fax 617-577-9328

Cambridge, MA 02142 USA
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Attachment B

**SUBMITTED IN RESPONSE TO
Sole Source Certification No. SS5052
Accepted until October 27, 2016, at 3:00 p.m.**

I certify that the information contained in this objection is true and accurate to the best of my knowledge. I understand that UMMC will investigate all statements made in this objection and that any false or misleading information provided may result in adverse action.

Objector Name
Objector's title

Date