

Notice of Intent to Certify Sole Source

To: Interested Parties

From: Stacy Baldwin
Agency Procurement Officer

Date: August 15, 2016

Re: Sole Source Certification Number **SS5047** for **Tomo Spot and Scar Markers**

Contact Email Address: solesource@umc.edu

Sole Source Certification Award Details

Regarding UMMC Sole Source Certification Number **SS5047** for **Tomo Spot and Scar Markers**, please be advised that UMMC intends to award the purchase of the **Tomo Spot and Scar Markers** to **Beekley Medical** as the sole source provider of the **Tomo Spot and Scar Markers**.

UMMC issues this notice in accordance with Mississippi state law, policy, and procedures for sole source procurements.

Sole Source Criteria

1. Where the compatibility of equipment, accessories, or replacement parts is the paramount consideration (and manufacturer is the sole supplier).
2. Where a sole supplier's item is needed for trial use or testing.
3. Where a sole supplier's item is to be required when no other item will service the needs of UMMC.

Schedule

Task	Date
First Advertisement Date	August 15, 2016
Second Advertisement Date	August 22, 2016
Response Deadline from Objectors	August 29, 2016, at 3:00 p.m. Central Time

Project Details

1. Describe the commodity that the agency is seeking to procure:

The University of Mississippi Medical Center (UMMC) seeks to purchase Tomo Spot and Scar Markers that are compatible with the 3D/Tomosynthesis Mammography unit already owned by UMMC. The Tomo Spot and Scar Markers are low density markers utilized to identify and communicate important landmarks on the breast such as palpable masses, areas of pain, post-surgical scars, nipples, and moles for the Radiologists to when reading mammograms. Breast cancers can be seen on a mammogram as a mass, microcalcifications, or a combination of both. Since the number, size, and shape of microcalcifications are important, it is crucial that they are viewable through the marker.

2. Explain why the commodity is the only one (1) that can meet the needs of the agency:

UMMC currently owns a 3D/Tomosynthesis Mammography unit. Combining tomosynthesis with Tomo Spot skin marking achieves the lowest possible recall rate, higher specificity, and reduces radiologist reading time. Other skin markers have proven to leave metallic artifact; whereas, Tomo markers were designed to work specifically with the tomosynthesis unit and provide clear visualization. This eliminates the need for the Radiologists to utilize alternate images for diagnosis and/or delay treatment.

3. Explain why the source is the only person or entity that can provide the required commodity:

Beekley Medical is the sole manufacturer and distributor of the Tomo Spot and Scar Markers. No other distributors or resellers provide these items See supporting letter from **Beekley Medical**, Attachment A.

4. Explain why the amount to be expended for the commodity is reasonable:

The estimated amount to be expended is for the purchase of the **Tomo Spot and Scar Markers** is \$40,000. This amount is within the expected price range for these products.

5. Describe the efforts that the agency went through to obtain the best possible price for the commodity:

Through market intelligence, UMMC was able to negotiate best pricing for these products. All applicable discounts were explored and applied.

Submission Instructions and Format of Response from Objecting Parties

Interested parties who have reason to believe that the **Tomo Spot and Scar Markers** (hereafter, “Products”) should not be certified as a sole source should provide information in the Vendor Form for the State to use in determining whether or not to proceed with awarding the sole source to **Beekley Medical**. The Vendor Form may be found at <http://www.dfa.state.ms.us/Purchasing/documents/ObjectiontoSoleSourceDetermination.pdf>.

Objections must include the certification in Attachment B.

Comments will be accepted at any time prior to Monday, August 29, 2016, at 3:00 p.m. (Central Time) to solesource@umc.edu. Responses may be delivered via email to solesource@umc.edu. UMMC WILL NOT BE RESPONSIBLE FOR DELAYS IN THE DELIVERY OF RESPONSES. It is solely the responsibility of the Interested Parties that responses reach UMMC on time. Responses received after the deadline and responses that lack all required information will be rejected. UMMC reserves the right to inspect Interested Party’s commodity for comparison purposes.

If you have any questions concerning the information above or if we can be of further assistance, please contact solesource@umc.edu.

Attachment A: Vendor Correspondence

Attachment B: Objection Certification

July 29, 2016

To Whom It May Concern:

Thank you for your interest in Beekley Medical products. This letter is to inform you that all Beekley Medical products are manufactured and distributed solely through Beekley Corporation.

If you have any questions, please contact me.

Sincerely,



Kate B. Chase
Quality Assurance & Regulatory Manager

Attachment B

**SUBMITTED IN RESPONSE TO
Sole Source Certification No. SS5047
Accepted until August 29, 2016, at 3:00 p.m.**

I certify that the information contained in this objection is true and accurate to the best of my knowledge. I understand that UMMC will investigate all statements made in this objection and that any false or misleading information provided may result in adverse action.

Objector Name
Objector's title

Date