STATE OF MISSISSIPPI

CONTRACT NUMBER
8200022270
CONTRACT SMART NUMBER
1130-16-C-SWCT-00190

US COMMUNITIES CONTRACT FOR FOOD
US FOODS

DEPARTMENT OF FINANCE AND ADMINISTRATION
OFFICE OF PURCHASING AND TRAVEL
701 WOOLFOLK BUILDING, SUITE A
501 NORTH WEST STREET
JACKSON, MISSISSIPPI 39201

US FOODS COOPERATIVE CONTRACT FOR FOOD
STATE CONTRACT NUMBER: 8200022270
STATE CONTRACT SMART NUMBER: 1130-16-C-SWCT-00190

EFFECTIVE DATES: October 1, 2016 through September 30, 2017

VENDOR:	**US Foods**
Contract Administrator:	**Harold Fowler**
Phone:	270-519-4508
Email:	Harold.Fowler@usfoods.com

Website: http://www.uscommunities.org/suppliers/premier-us-foods/

State of Mississippi CONTACT:	**Ross Campbell**
Phone:	601-359-2004
Email:	Ross.Campbell@dfa.ms.gov

We have established an agreement with US Communities Government Purchasing Alliance to allow purchases from their cooperative contract with US Foods. It is the buyer's responsibility to ensure this contract is not used for required competitive process items or as a substitute for other required purchasing approvals as required by Mississippi law. This contract was approved as another option for agencies to save money on food not currently covered by our competitively bid contracts, and provides that the provisions thereof may be available to any county, municipality, school board or other local public agency or authority of the State of Mississippi which may elect to purchase at the prices, terms and conditions of sale specified therein. Services and installation are not included in this agreement.

U.S. COMMUNITIES COOPERATIVE FOODSERVICE & SUPPLIES DISTRIBUTION PROGRAM

U.S. Communities' Lead Public Agency, North Carolina State University, has awarded a competitively bid national contract to Premier for Food Distribution and Related Supplies and Services. The contract provides U.S. Communities participating agencies immediate access to Premier's food service program solutions, delivered in conjunction with the alliance's broad line food service distributor, US Foods.

Utilizing this Mississippi State approved U.S. Communities foodservice purchasing program allows agencies the opportunity to "piggy-back" on North Carolina State University's solicited bid and bypass a laborious bid processes. In addition it allows access to any food product needed, providing the case use exceeds three cases per week and meets vendor stocking requirements of US Foods.

To download and review all solicitation documents visit the U.S. Communities website http://www.uscommunities.org/suppliers/premier-us-foods/premier-us-foods-contract/

Getting Started:

For additional details, price analysis or to establish an account, contact one of the US Foods team members below:

Dave Warner
Area Business Development Manager
334-391-7177
Dave.warner@usfoods.com

Pat Patterson
Manager, National Sales - Jackson
O-769-777-6506 C-769-798-7358
Pat.patterson@usfoods.com

Deborah Berryman
Manager, National Sales - Memphis
O-901-367-3209 C-769-798-7358
Deborah.berryman@usfoods.com

What are the principal advantages of the program?

The chief advantages are:

1. Ability to “piggy-back” on the already approved solicitation and bypass bid processes
2. Availability to unlimited food products and supplies
3. Unprecedented technology providing easy order functions, detailed reports and analysis, nutritionals, real-time cost, mobile applications and more
4. Immediate savings on your foodservice expenditures through deviated pricing from manufacturers
5. Multiple operational incentives and rebates available
6. Leveraging of your purchasing power to positively influence quality, labor, revenue or other concerns of your management staff
7. Ability to focus on internal goals and initiatives in the purchasing department while allowing the Premier contracting team to negotiate national contracts on the participants behalf by utilizing the “piggy-backing” process through U.S. Communities

Are there additional incentives for the participating member to achieve?

The program has the following incentives:

1. Average Drop Size: the larger the drop the larger the incentive
2. Accounts Payable: the faster the payment the larger the incentive
3. New Business Incentive: Any agency not purchasing currently from US Foods, or if they purchase less than 20% of their annual volume from USF, they would be eligible for this incentive
4. Committed Manufacture rebates are rebates collected quarterly on the agencies behalf from Premier. 100% of all rebates are reported and paid back to the end using agency.

What food purchasing categories are included in the program?

Dry, Refrigerated and Frozen Grocery, Dairy, Milk, Center of the Plate, Medical Nutritional Products, Produce, Disposables, Janitorial Chemicals, Beverages – Coffee, Tea, Small Wares, Kitchen Equipment, Foodservice Software, Specialty Distribution and any future foodservice related contracts.

How would this program be different from what a participating member might be using today?

This program is more of a single source supplier vs. multiple distributors awarded by line item bids. A prime vendor type relationship reduces ordering time, invoice processing and number of deliveries to the facilities which helps to increase overall productivity within the department. US Foods and Premier are committed to help agencies reduce cost and drive efficiency when they obtain this primary vendor relationship with an agency.

What additional resources are available to the public agencies, in addition to food purchasing?

U.S. Communities participants have access to Premier menu programs, health and wellness programs as well as culinary training and regional meetings that will highlight new programs and contracts. Participants will also have access to tools, resources and programs from US Foods to help train, educate and become more efficient throughout your foodservice departments. Both Premier and US Foods will provide participants access to publications that assist operators in learning and trend awareness as well.

WELCOME TO THE US FOODS ADVANTAGE

*"US Foods is the industry leader in bringing new and innovative food products and services to our customers. We help you find solutions to **reduce costs, enhance revenues** and **improve customer satisfaction**."*