

Notice of Intent to Certify Sole Source

To: Interested Parties

From: William P. Stitt
Chief – Supply Chain Management

Date: March 12, 2018

Re: Sole Source Certification Number SS5165 for the **Infinite 200 Pro M Plex microplate reader and related accessories**

Contact Email Address: solesource@umc.edu

Sole Source Certification Award Details

Regarding UMMC Sole Source Certification Number **SS5165** for the **Infinite 200 Pro M Plex microplate reader and related accessories**, please be advised that UMMC intends to award the purchase to TECAN U.S., as the sole source provider.

UMMC issues this notice in accordance with Mississippi state law, policy, and procedures for sole source procurements.

Sole Source Criteria

1. Where the compatibility of equipment, accessories, or replacement parts is the paramount consideration (and manufacturer is the sole supplier).
2. Where a sole supplier's item is needed for trial use or testing.
3. Where a sole supplier's item is to be required when no other item will service the needs of UMMC.

Schedule

Task	Date
First Advertisement Date	March 12, 2018
Second Advertisement Date	March 19, 2018
Response Deadline from Objectors	March 26, 2018, at 3:00 p.m. Central Time
Notice of Award/No Award Posted	Not before April 2, 2018

Project Details

1. Describe the commodity that the agency is seeking to procure:

The University of Mississippi Medical Center (UMMC) Department of Neurobiology & Anatomical Sciences seeks to purchase the Infinite 200 Pro M Plex microplate reader and related accessories. This equipment allows the measurement of protein concentration using kits that are absorbance, fluorescence, or luminescence based not offered in single equipment elsewhere.

2. Explain why the commodity is the only one (1) that can meet the needs of the agency:

The microplate reader is used for various measurements performed regularly in the lab from determining protein concentration in tissue samples, reading enzyme-linked immunosorbent assay (ELISA) kits, and assessing blood-brain barrier permeability. The Infinite 200 Pro M Plex is the only equipment that allows for the measurement of all the listed assays.

3. Explain why the source is the only person or entity that can provide the required commodity:

Tecan U.S. is the sole manufacturer and supplier of the Infinite 200 Pro M Plex microplate reader and related accessories. They are not available from any other distributor. See supporting letter from TECAN U.S., Attachment A.

4. Explain why the amount to be expended for the commodity is reasonable:

The estimated amount to be expended for the purchase of the Infinite 200 Pro M Plex microplate reader and related accessories is **\$24,000.00**. This amount is within the expected price range for these products.

5. Describe the efforts that the agency went through to obtain the best possible price for the commodity:

Through market intelligence, UMMC was able to negotiate best pricing for these products. All applicable discounts were explored and applied.

Submission Instructions and Format of Response from Objecting Parties

Interested parties who have reason to believe that the Infinite 200 Pro M Plex microplate reader and related accessories (hereafter, “Products”) should not be certified as a sole source should provide information in the Vendor Form for the State to use in determining whether or not to proceed with awarding the sole source to Tecan U.S. The Vendor Form may be found at <http://www.dfa.state.ms.us/Purchasing/documents/ObjectiontoSoleSourceDetermination.pdf>.

Objections must include the certification in Attachment B.

Comments will be accepted at any time prior to March 26, 2018, at 3:00 p.m. (Central Time) to solesource@umc.edu. Responses may be delivered via email to solesource@umc.edu. UMMC WILL NOT BE RESPONSIBLE FOR DELAYS IN THE DELIVERY OF RESPONSES. It is solely the responsibility of the Interested Parties that responses reach UMMC on time. Responses received after the deadline and responses that lack all required information will be rejected. UMMC reserves the right to inspect Interested Party’s commodity for comparison purposes.

If you have any questions concerning the information above or if we can be of further assistance, please contact solesource@umc.edu.

Attachment A: Vendor Correspondence

Attachment B: Objection Certification

Attachment A

TECAN U.S. • 9401 Globe Center Drive Suite 140 Morrisville, NC 27560
Telephone (919) 361-5200 • (800) 338-3226 • Fax (919) 361-3601



Certificate of Sole Distributorship

February 23, 2018

To whom it may concern,

This letter is to certify:

Tecan US, Ltd located at 9401 Globe Center Drive; Suite 140, Morrisville, NC 27560 is currently the sole distributor for the Infinite® 200 Pro plate reader in North and South America.

The Infinite® 200 Pro plate reader family is comprised of the following products:

- M Nano
- Lumi
- M Nano+
- M Plex
- F Nano+
- F Plex

Should you have any questions, please do not hesitate to contact me directly at philip.ferralli@tecan.com or by phone 1-919-572-5442.

Best regards,

A handwritten signature in black ink, appearing to read "Philip Ferralli".

Philip Ferralli, T-US
Market Manager Detection, Americas

Always there for you



Attachment B

**SUBMITTED IN RESPONSE TO
Sole Source Certification No. SS5165
Accepted until March 26, 2018, at 3:00 p.m.**

I certify that the information contained in this objection is true and accurate to the best of my knowledge. I understand that UMMC will investigate all statements made in this objection and that any false or misleading information provided may result in adverse action.

Objector Name
Objector's title

Date