

Notice of Intent to Certify Sole Source

To: Interested Parties

From: Dr. Paul Veregge
CIO/CMIO

Date: July 24, 2017

Re: Sole Source Certification Number **SS9006** for **PaperSave for Raiser's Edge up to 5 users and Implementation of product**

Contact Email Address: solesource@umc.edu

Sole Source Certification Award Details

Regarding UMMC Sole Source Certification Number **SS9006** for **PaperSave for Raiser's Edge (up to 5 users) and Implementation of product**, please be advised that UMMC intends to award the purchase of **PaperSave for Raiser's Edge (up to 5 users) and Implementation of product** to **WhiteOwl** as the sole source provider of the **PaperSave for Raiser's Edge (up to 5 users) and Implementation of product**.

UMMC issues this notice in accordance with Mississippi state law, policy, and procedures for sole source procurements.

Sole Source Criteria

1. Where the compatibility of equipment, accessories, or replacement parts is the paramount consideration (and manufacturer is the sole supplier).
2. Where a sole supplier's item is needed for trial use or testing.
3. Where a sole supplier's item is to be required when no other item will service the needs of UMMC.

Schedule

Task	Date
First Advertisement Date	July 31, 2017
Second Advertisement Date	August 7, 2017
Response Deadline from Objectors	August 14, 2017, at 3:00 p.m. Central Time
Notice of Award/No Award Posted	Not before August 17, 2017

Project Details

1. Describe the commodity/service that the agency/institution is seeking to procure:

The University of Mississippi Medical Center (UMMC) seeks to purchase for **PaperSave for Raiser's Edge (up to 5 users) and Implementation of product**, Raiser's Edge is already owned by UMMC.

PaperSave for Raiser's Edge is a document management solution which offers a seamless integration solution. It offers unique features such as Query Integration which allows a group of documents to be retrieved on Raiser's Edge. This product will be used to store gift documents electronically and store digital records for audit purposes, through integration into Raiser's Edge and store to donor records.

2. Explain why the commodity/service is the only one (1) that can meet the needs of the agency/institution:

UMMC currently owns Raiser's Edge. PaperSaver will allow for simultaneous record merging using Blackbaud merge tool. PaperSave offers a seamless integration with Raiser's Edge integrated document capture and Query Integration allows document retrieval. Capture methods within the existing Raiser's Edge interface through plug-in. Documents are merged simultaneously with Blackbaud merge tool which saves time for audits, record keeping, etc.

3. Explain why the source is the only person or entity that can provide the required commodity/service:

PaperSave for Raiser's Edge/RE NXT solution is only available through **WhiteOwl**, the developer of PaperSave. The solution is not available from any other distributor. See supporting letter from **WhiteOwl, Attachment A**.

4. Explain why the amount to be expended for the commodity/service is reasonable:

The estimated amount to be expended is for the purchase of the **PaperSave for Raiser's Edge (up to 5 users) and Implementation of product** is **\$13,935.00**. This amount is within the expected price range for these products.

5. Describe the efforts that the agency/institution went through to obtain the best possible price for the commodity:

Through market intelligence, UMMC was able to negotiate best pricing for these products. All applicable discounts were explored and applied.

Submission Instructions and Format of Response from Objecting Parties

Interested parties who have reason to believe that the **PaperSave for Raiser's Edge (up to 5 users) and Implementation of product** (hereafter, "Products") should not be certified as a sole source should provide information in the Vendor Form for the State to use in determining whether or not to proceed with awarding the sole source to **WhiteOwl**. The Vendor Form may be found at

<http://www.dfa.state.ms.us/Purchasing/documents/ObjectiontoSoleSourceDetermination.pdf>.

Objections must include the certification in Attachment B.

Comments will be accepted at any time prior to **Monday, August 14, 2017, at 3:00 p.m.** (Central Time) to solesource@umc.edu. Responses may be delivered via email to solesource@umc.edu. UMMC WILL NOT BE RESPONSIBLE FOR DELAYS IN THE DELIVERY OF RESPONSES. It is solely the responsibility of the Interested Parties that responses reach UMMC on time. Responses received after the deadline and responses that lack all required information will be rejected. UMMC reserves the right to inspect Interested Party's commodity for comparison purposes.

If you have any questions concerning the information above or if we can be of further assistance, please contact solesource@umc.edu.

Attachment A: Vendor Correspondence

Attachment B: Objection Certification

Attachment B

**SUBMITTED IN RESPONSE TO
Sole Source Certification No. SS9006
Accepted until Monday, August 14, 2017, at 3:00 p.m.**

I certify that the information contained in this objection is true and accurate to the best of my knowledge. I understand that UMMC will investigate all statements made in this objection and that any false or misleading information provided may result in adverse action.

Objector Name
Objector's title

Date