

MISSISSIPPI
DEPARTMENT OF FINANCE AND ADMINISTRATION
OFFICE OF PURCHASING, TRAVEL AND FLEET MANAGEMENT
JACKSON

STATE CONTRACT NO. 8200014181

STATE CONTRACT SMART NO. 1130-15-C-SWCT-00393*

OPTFM has listed a state contract number and a state contract *smart* number. The contract number is an automatically generated number. The smart number is a more unique identifier that lists OPTFM's agency's number, contract year and shows agencies that it is a statewide contract. Also there is an asterisk listed at the end of the smart number. The asterisk is added at the end of the number for searchable purposes only; this is because each time a contract is changed, the Version number of the contract changes. It is not actually a part of the smart number. Either number can be used by agencies to search for this contract in the State's e-procurement system.

CONTRACTOR: Betco Corporation
Please use Supplier No. 3100031127
when ordering.

DATE: September 30, 2014

ITEMS: Laundry Products

EFFECTIVE: October 1, 2014
through
September 30, 2015

A. AUTHORITY

This certifies that a contract has been executed between the Department of Finance and Administration, Office of Purchasing, Travel and Fleet Management for the State of Mississippi and the herein designated Contractor pursuant to Section 31-7-7, Mississippi Code of 1972, Annotated, for the items specified herein.

B. EFFECT

During the term of this contract no purchase of laundry products manufactured and/or distributed by the above-designated Contractor shall be made by state agencies at a price in excess of that established by the prices set out in this regulation (See Section "F").

Commodities purchased under provisions of this contract from the above Contractor or his authorized distributors shall be exempt from competitive bid requirements otherwise applying to purchases by the state agencies, counties, municipalities and other political subdivisions.

C. PURCHASE ORDERS

Purchase orders prepared by the various state agencies shall show the state contract number on the P. O. in the designated space, quantity, description of the items and prices, also shipping or delivery instructions, if any.

D. PAYMENT

The supplier shall be paid by the ordering agency upon submission of properly certified invoices or vouchers for articles or services delivered and accepted less deductions if any, as provided.

E. ORDERING

Purchasers shall order in such quantities as required. Purchase orders are to be directed to address of Contractor or Distributors shown in Section "J". The Bureau of Financial Control of the State shall not approve any account nor order and direct payment of any account for the purchase of any commodity covered by this contract certification when the purchase price is in excess of the maximum price fixed in this purchasing regulation.

F. PRICES

Prices for the new period are set forth on the following price list. Any items covered by a competitively bid contract with the Office of Purchasing, Travel and Fleet Management will not be included in this agreement.

Entities making purchases over \$50,000 may consider obtaining two competitive quotes from the authorized dealers' list on this manufacturer's contract. If this manufacturer does not have a dealers' list, the manufacturer should be prepared to submit a quote.

G. TRANSPORTATION

F.O.B. destination, freight prepaid

H. POLITICAL SUBDIVISIONS - COUNTIES, MUNICIPALITIES, SCHOOLS, ETC.

This contract provides that the provisions thereof may be available to any county, municipality, school board or other local public agency or authority of the State of Mississippi which may elect to purchase at the prices, terms and conditions of sale specified therein.

Any such agency or political subdivisions electing to purchase as herein provided shall write the following on the face of the purchase order:

"P. O. issued pursuant to provisions of
Mississippi State Contract No. 8200014181 and
Contract Smart No. 1130-15-C-SWCT-00393*."

I. TERMS

Net Forty-five (45) days Without Penalty

Contract No. 8200014181
Contract Smart No. 1130-15-C-SWCT-00393*
Page 3

J. CONTRACTOR

Please place all orders under this agreement with the following:

A list of authorized dealers is included with this contract.

BETCO Symplicity Laundry Products and Pricing



MS State Contract Laundry

Weight

Pricing

 PRODUCT NAME / DESCRIPTION	ITEM NO.	UNIT DESCRIPTION	STOCK WEIGHT	PRICING
Break 100-highly concentrated premium alkaline builder	47077-00	Drum/15 Gallon	171.0	\$245.00
	47055-00	Drum/55 Gallon	623.0	\$887.00
	47078-00	Pail/5 Gallon	58.0	\$83.00
Detergent 200-concentrated high performance detergent	47174-00	Cs./ 4 - 1 Gal.	38.0	\$84.00
	47177-00	Drum/15 Gallon	139.0	\$308.00
	47155-00	Drum/55 Gallon	506.0	\$1,133.00
	47178-00	Pail/5 Gallon	47.0	\$104.00
Detergent Ultra 210	49655-00	Drum/55 Gallon	505.0	\$1,764.00
	49677-00	Drum/15 Gallon	138.0	\$495.00
	49678-00	Pail/5 Gallon	47.0	\$165.00
Built Detergent 220-concentrated heavy duty detergent	47277-00	Drum/15 Gallon	178.0	\$336.00
	47278-00	Pail/5 Gallon	60.0	\$115.00
Emulsifier 240-concentrated heavy duty detergent	47377-00	Drum/15 Gallon	130.0	\$424.00
	47304-00	Cs./4-1 Gal	35.0	\$128.00
	47378-00	Pail/5 Gallon	44.0	\$143.00
Green Earth® Duet - S -100% active DfE Solid One shot	47471-00	Cs./ 2 - 6 Lb. Capsules	13.0	\$94.00
Duet-L-Highly concentrated liquid one shot	47505-00	Pail/5 Gallon	47.0	\$43.50
	47574-00	Cs./ 4 - 1 Gal.	37.0	\$71.00
Destainer 300-Concentrated laundry destainer	47774-00	Cs./ 4 - 1 Gal.	44.0	\$51.00
	47755-00	Drum/55 Gallon	689.0	\$620.00
	47777-00	Drum/15 Gallon	161.0	\$181.00
	47778-00	Pail/5 Gallon	55.0	\$62.00
Built Detergent Ultra 225	49278-00	Pail/5 Gallon	55.0	\$125.00
	49277-00	Drum/15 Gallon	130.0	\$376.00
	49255-00	Drum/55 Gallon	696.0	\$1,329.00
Break Ultra 110	49455-00	Drum/55 Gallon	696.0	\$953.00
	49477-00	Pail/5 Gallon	64.0	\$273.00
	49478-00	Drum/15 Gallon	190.0	\$91.00
Color Safe Destainer 330-Destainer safe for all fabric	47804-00	Cs./ 4 - 1 Gal.	40.0	\$74.00
	47877-00	Drum/15 Gallon	145.0	\$277.00
	47878-00	Pail/5 Gallon	49.0	\$93.00
Sanitizing Softener 550-fabric softer concentrate	47978-00	Pail/ 5 Gal.	45.0	\$130.00
Sizing-premium liquid sizing for stiffness	48005-00	Pail/ 5 Gal.	48.0	\$170.00
Sour 400-concentrated laundry sour for neutralizing	48005-00	Drum/15 Gallon	145.0	\$275.00
	48177-00	Pail/5 Gallon	49.0	\$92.00
Sour Ultra 410	49755-00	Drum/55 Gallon	550.0	\$1,389.00
	49777-00	Drum/15 Gallon	150.0	\$392.00
	49778-00	Pail/5 Gallon	51.0	\$131.00
Softener 500-concentrated laundry sour for neutralizing	48178-00	Cs./ 4 - 1 Gal.	36.0	\$77.00
	48274-00	Drum/15 Gallon	132.0	\$283.00
	48277-00	Pail/5 Gallon	45.0	\$95.00
Sour & Softener 440-concentrated laundry liquid sour	48278-00	Drum/15 Gallon	138.0	\$261.00
	48255-00	Drum/55 Gallon	509.0	\$958.00
	48377-00	Pail/5 Gallon	47.0	\$88.00
Laundry Pro Prewash Kit - Master Kit	48378-00	Master Kit	16.0	\$71.00
Pro G-Targeted RTU spray for healthcare stain	91903-00	Quart - 6/Cs.	14.0	\$44.00

BETCO Symplicity Laundry Products and Pricing



MS State Contract Laundry

Weight

Pricing

 PRODUCT NAME / DESCRIPTION	ITEM NO.	UNIT DESCRIPTION	STOCK WEIGHT	PRICING
Pro S-Targeted RTU spray for inorganic stain	48816-00	Quart - 6/Cs.	14.0	\$54.00
Pro A-Broad Spectrum RTU spray for organic stain	48916-00	Quart - 6/Cs.	15.0	\$50.00
Pro R-RTU spray for Rust, Tannin, and Metallic	49016-00	Quart - 6/Cs.	15.0	\$55.00
Reclaim W For White Linen	49116-00	2lb - 6/Cs.	14.0	\$71.00

Authorized Betco Distributors for MS State Contracts

<u>Distributor</u>	<u>Address</u>	<u>Contact</u>	<u>Phone Number</u>
Newell Paper Co.	PO Box 631 Meridian, MS 39301	Bill Allen	800-844-8894
Newell Paper Co.	5192 MS Hwy 42 Hattiesburg, MS 30401	Bill Gates	800-530-7537
Newell Paper Co.	1104 Floyd Street Demopolis, AL 36732	Jeff MacAfee	800-652-2768
Jackson Paper Co.	PO Box 3020 Jackson, MS 39207	Dixon Thornton	800-844-5449
Economical	1420 F-Sams Ave Harahan, LA 70123	Suzie Migliore	800-735-6745
Topmost Chemical & Paper	3394 Winchester Memphis, TN 38118	Lynn Proffer	800-400-1928
Wheeler Janitorial Supplies	PO Box 958 Crystal Springs, MS 39059	Tommy Wheeler	601-906-4141
Lann Chemical & Supply Co	PO Box 818 Aberdeen, MS 39730	Steve Gaskin	800-733-5266
Dees Paper Co.	1551 Azalea Rd. Mobile, AL 36693	Sam Lyons	251-666-5266

These are all approved for contracts : Janitorial Products 5-485-21141-14 and Laundry Products 8200014174