# **Notice of Intent to Certify Sole Source**

**To:** Interested Parties

From: Dr. Paul Veregge

CIO/CMIO

**Date:** 9/21/2017

**Re:** Sole Source Certification Number SS9017

Contact Email Address: solesource@umc.edu

### **Sole Source Certification Award Details**

Regarding UMMC Sole Source Certification Number SS9017 for Zetron Hybrid Analog/IE Emergency Call Handling System, please be advised that UMMC intends to award the purchase of the Zetron Hybrid Analog/IE Emergency Call Handling System to Bellsouth Telecommunications, Inc. d/b/a AT&T as the sole source provider of maintenance for the Zetron Hybrid Analog/IE Emergency Call Handling System.

UMMC issues this notice in accordance with Mississippi state law, policy, and procedures for sole source procurements.

#### Sole Source Criteria

- 1. Where the compatibility of equipment, accessories, or replacement parts is the paramount consideration (and manufacturer is the sole supplier).
- 2. Where a sole supplier's item is needed for trial use or testing.
- 3. Where a sole supplier's item is to be required when no other item will service the needs of UMMC.

### **Schedule**

| Task                             | Date                           |
|----------------------------------|--------------------------------|
| First Advertisement Date         | September 25, 2017             |
| Second Advertisement Date        | October 2, 2017                |
| Response Deadline from Objectors | October 10, 2017, at 3:00 p.m. |
|                                  | Central Time                   |
| Notice of Award/No Award Posted  | Not before October 12, 2017    |

## **Project Details**

## 1. Describe the commodity/service that the institution is seeking to procure:

The University of Mississippi Medical Center (UMMC) seeks to renew its maintenance of the Zetron Hybrid Analog/IP Emergency Call Handling System. Bellsouth Telecommunications, Inc. d/b/a AT&T is the only manufacturer and do not resell their maintenance services.

The Zetron Hybrid Analog/IP Emergency Call Handling System is the current emergency call handling system for UMC-Med Com.

# 2. Explain why the commodity/service is the only one (1) that can meet the needs of the agency/institution:

Emergency call phone communications requirements that is unique to Mississippi Med-Com for 911 calls and other emergency service calls.

# 3. Explain why the source is the only person or entity that can provide the required commodity:

The Zetron Hybrid Analog/IP Emergency Call Handling is unique due to the custom nature of the solution involving a variety of manufacturers and software developers that must interoperate with each other. It is not an off-the-shelf system, but is a group of systems integrated to solve the emergency communications requirements unique to MS Med-Com.

See supporting letter from Bellsouth Telecommunications d/b/a AT&T, Attachment A.

### 4. Explain why the amount to be expended for the commodity is reasonable:

The estimated amount to be expended is for the purchase of the Zetron Hybrid Analog/IP Emergency Call Handling System is \$49,200.00. This amount is within the expected price range for these products.

# 5. Describe the efforts that the agency went through to obtain the best possible price for the commodity:

Through market intelligence, UMMC was able to negotiate best pricing for these products. All applicable discounts were explored and applied.

### **Submission Instructions and Format of Response from Objecting Parties**

Interested parties who have reason to believe that the Zetron Hybrid Analog/IP Emergency Call Handling System (hereafter, "Products") should not be certified as a sole source should provide information in the Vendor Form for the State to use in determining whether or not to proceed with awarding the sole source to Bellsouth Telecommunications, Inc., d/b/a AT&T. The Vendor Form may be found at

http://www.dfa.state.ms.us/Purchasing/documents/ObjectiontoSoleSourceDetermination.pdf.

Objections must include the certification in Attachment B.

Comments will be accepted at any time prior to **Tuesday, October 10, 2017, at 3:00 p.m**. (Central Time) to <u>solesource@umc.edu</u>. Responses may be delivered via email to <u>solesource@umc.edu</u>. UMMC WILL NOT BE RESPONSIBLE FOR DELAYS IN THE DELIVERY OF RESPONSES. It is solely the responsibility of the Interested Parties that responses reach UMMC on time. Responses received after the deadline and responses that lack all required information will be rejected. UMMC reserves the right to inspect Interested Party's commodity for comparison purposes.

If you have any questions concerning the information above or if we can be of further assistance, please contact <a href="mailto:solesource@umc.edu">solesource@umc.edu</a>.

Attachment A: Vendor Correspondence Attachment B: Objection Certification

# Attachment B

# SUBMITTED IN RESPONSE TO Sole Source Certification No. SS9017 Accepted until October 10, 2017, at 3:00 p.m.

| Accepted until October 10, 2017, at 3:00 p.m.  |                  |
|--|------------------|
| I certify that the information contained in this objection is true and accurate to the best of my knowledge. I understand that UMMC will investigate all statements made in this objection and that any false or misleading information provided may result in adverse action. |                  |
|  | Objector Name    |
|  | Objector's title |
|  | Date             |